About the Report

This report is the fifth consecutive corporate social responsibility report that Zhejiang Geely Holding Group issued since 2012. The report is published in both English and Chinese. In case of any divergence, the Chinese version shall prevail.

Time Frame

This report covers the period from 1st January, 2016 to 31st December, 2016 with selected historical information.

Terms of Reference

For ease of reading, Zhejiang Geely Holding Group may be represented simply by "Geely," or "We/Us/Our."

Reporting Scope

Unless otherwise specified, all information and data presented in this report covers only Geely Automobile Group, which includes Geely Automobile Holdings Limited and its subsidiaries (stock code of Hong Kong Stock Exchange: 175) but does not include Volvo Cars.

In the data index of this report, core data of Geely Automobile Group and Geely Automobile Holdings Limited and its subsidiaries is disclosed respectively.

Report Content

This report primarily documents the corporate social responsibility philosophy and practice by Geely cars and the education ventures under Zhejiang Geely Holding Group in aspects of social responsibility management, corporate governance, quality control, customer assurance, talent cultivation, value chain management, environmental protection and public welfare.

Reporting Guidelines

This report adheres to the Global Reporting Initiatives (GRI) Sustainability Reporting Guidelines (G4) and the Stock Exchange of Hong Kong Limited’s Environmental, Social and Governance Reporting Guide (appendix 27 to the Main Board Listing Rules, hereinafter referred to as ESG) and takes reference from The United Nations Global Compact and Social Responsibility Guideline ISO26000 issued by International Organization for Standardization.

In the data index of this report, G4 and ESG applies to Geely Automobile Group and Geely Automobile Holdings Limited respectively.

Compliance with Laws and Regulations


As a company listed in SEHK, Geely Automobile Holdings Limited has compiled this report in accordance with the latest ESG Reporting requirements as active responder and advanced preparation. As of December 31, 2016, Geely Automobile Holdings Limited has applied the principles and has complied with the code provisions set out in the Environmental and Social Governance Reporting Guide in Appendix 27 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. (Please refer to ESG index for corresponding relations between ESG relevant data and report content.)

Data Source and Description

Data presented in this report are extracted from formal document and statistic reports generated by Zhejiang Geely Holding Group and Geely Automobile Holdings Limited, vetted and approved by their respective departments. Unless otherwise specified, statistics scope is limited to Geely Automobile Group.

Guarantee of Reliability

Zhejiang Geely Holding Group and Geely Automobile Holdings Limited assure that this report does not contain any falsified content, misleading statements or other major omissions.

Report Availability

The electronic version of this report can be downloaded at the official website of Zhejiang Geely Holding Group (http://www.geely.com) and Geely Automobile Holdings Limited (http://www.geelyauto.com.hk).
30 Extraordinary and Eventful Years

In 1986, Geely was born in a remote small village in Luqiao District of Taizhou in Zhejiang. With our own glories and dreams, Geely started from scratch and developed from a small company to a large group, walking steadily forward, keeping exploring the unknown future. Following the principle of coming from the market and going to the market, we have been focusing on the industry, sticking to self-innovation and talent cultivation, adhering to the philosophy of “customer needs oriented” in the past 30 years, marching towards the goal of becoming an international automobile group in a down-to-earth manner.

Since 30 years ago when Geely was established and 20 years ago when we started manufacturing automobiles, some milestone events have taken place: In the strategic transformation in 2007, we abandoned the mode of competition based on costs and prices, and laid emphasis on the improvement of technology and quality. In 2010, Geely merged and acquired Volvo to become a transnational automobile group worthy of the name. In 2014, Geely presented the brand mission of “Making Refined cars for Everyone”, and successively launched premium automobiles for the 3.0 era such as GC9, Boyue, Emgrand GS and Emgrand GL. The strategic deployments have comprehensively improved the systematic competitiveness of Geely and significantly increased the sales of the brands.

The world automobile industry is entering a phase of rapid change and still facing a challenging future. Against the background of the national strategy Made in China 2025, we stay true to our mission and carry out the supply-side structural reform.

Considering the unique brand orientations of Volvo and London Taxi, Geely launched two new brands of LYNK&CO and new-energy commercial vehicle Yuancheng, to pursue close cooperation and integrated development with all stakeholders. Thus, our corporate culture also becomes more diversified, supporting us to stand out from the fierce market competition.

With confidence in the technology and products of Geely and pushing forward the layout of globalization, we released the “20200 Strategy” in 2016—to fulfill the goal of manufacturing and selling 2 million automobiles annually, rank top 10 of global automobile enterprises, and become the most competitive and respectable Chinese automobile brand by 2020. We will continuously deepen the premium product strategy in the procedures of product planning, technology research and development, modeling design, manufacturing, marketing services and brand building, carry out all tasks in compliance with laws and regulations, take the initiative to shoulder social responsibilities, and work together to make the dream blueprint of Geely come true.

Idle boast the strong pass is a wall of iron; with firm strides we are crossing its summit. We are grateful to the great era which gives us unprecedented opportunities and provides a fulcrum for our dream. Everyone in Geely is an outstanding dream maker, whose companionship and persistence make us march forward more firmly and forcefully.

Li Shufu, Chairman of Zhejiang Geely Holding Group
Interconnection and Opening, an Amazing New Brand Released to the World

The world doesn’t need another car brand, but must need a new understanding of cars.

—Alain Visser, Senior Vice President of LYNK & CO

In the past 130 years, the business mode of automobile manufacturing around the world has almost never changed, but user behavior has become dramatically different. The new user groups not only need automobiles, but also lay emphasis on user experience and additional services that automobiles can provide. Only by fusing automobile manufacturing with interconnection, user experience and the sharing economy, can we provide users with products and services that conform to the characteristics of the era as well as build unique competitiveness.

On October 20th, 2016, Geely launched a new automobile brand LYNK & CO in Berlin of Germany. LYNK means the integration of Eastern and Western advantages in cultures and the automobile industry, to build a brand new mode of connection among people, and in the process of building the brand, the team of China two thousand top engineers from over 20 countries around the world, which is highly flexible and extensible is applicable to various body shapes and dimensions, and it is compatible with traditional power pure electric and hybrid power systems. The team of China

Born Global

LYNK & CO was established based on the all-new Compact Modular Architecture (CMA) jointly developed by Geely and Volvo for medium-grade automobiles, which was a result of the continuously deepened cooperation between Geely Automobile and Volvo. The CMA was developed over three years by more than two thousand top engineers from over 20 countries around the world, which is highly flexible and extensible is applicable to various body shapes and dimensions, and it is compatible with traditional power pure electric and hybrid power systems. The team of China

Seamless Interconnection

Internet technology has reshaped our world and life, making no exception for the automobile industry. All the models and details of LYNK & CO will be fused with the Internet gene, seamlessly connected to the cloud and big data, to realize the driving or control of automobiles through the Internet. LYNK & CO also has its own APP. Store making LYNK & CO an automobile with an intelligent touch-screen and cloud connection, as well as an open Internet platform, thus starting a new chapter of the automobile industry in the field of Internet technology innovation. We are looking forward to exploring the unknown with users, continuously making adjustments and improvements.

Radical Thinking outside the Automobile

LYNK & CO is the first car brand to achieve car sharing technology. We try purchase own, maintain and share an automobile from a brand new perspective. The unique digital key of LYNK & CO not only protects automobiles as a part of the safety system, but also provides all-new technological support for automobile sharing and leasing. LYNK & CO is not only an automobile, but also an application platform representing the creativity, a service club, and a key to the city. It is unnecessary for users to “buy”, own automobiles. In addition to the option of buying one, they can also choose long-term loan or leasing according to their needs. Meanwhile, LYNK & CO can also be used as a mobile shared mail room. At any time and any place, they can use the digital key to open the door and receive ordered commodities or services. We hope to pass down the spirit of sharing through automobiles, to fully carry forward the art and culture of the century-old automobile industry.
“JI SHI YU”, a Targeted Poverty Alleviation Program

"Taking targeted measures to help people lift themselves out of poverty" is an important decision and deployment made by the CPC Central Committee for winning the tough battle of alleviating poverty and ensuring the fulfillment of the goal to complete the building of a moderately prosperous society in all respects. After solving the problems of "who needs help" and "who should help", "how to help" becomes an even bigger difficulty for targeted poverty alleviation. Working actively in exploration and practice, we launched the targeted poverty alleviation program “JI SHI YU” in March 2016, engaging to create Geely’s model of targeted poverty alleviation for enterprises.

Thorough Investigation, Targeted Implementation
To steadily push forward the targeted poverty alleviation program “JI SHI YU”, president Li Shufu take the command in persons. The Party committee is responsible for concrete implementation, and subordinate teams for putting forward and implementing the program respectively. An enterprise social responsibility department has also been established in a member of the team for implementation to make every effort to promote the program.

In order to make the program more targeted, we spent 15 days in investigating places such as Zhangjiakou, Guiyang, Baoji and Chengdu in Sichuan. Working collaboratively with local governments, we shared resources and determined the program orientation and concrete implementation plans. Afterwards, we came into close contact with the education departments and poverty alleviation departments of different places, to learn about their practical demands for targeted poverty alleviation. Moreover, we visited households accepting targeted poverty alleviation to determine the final name list of people given financial aid and relevant measures.

An enterprise without a sense of social responsibility will always be abandoned ruthlessly by the market in the end, and it is impossible for such enterprises to realize sustainable operation.

——Li Shufu, Chairman of Zhejiang Geely Holding Group

The organizational structure of the targeted poverty alleviation program “JI SHI YU”

Leader of the targeted poverty alleviation program: Li Shufu

Program Team

The Party Committee of Geely

Liu Shufu, Education Aid Foundation of Zhejiang

Enterprise Social Responsibility Department

Financial Management Department

Human Resource Department

Human Geely, Automobile Vocational and Technical College

Related manufacturing bases

Thorough Investigation, Targeted Implementation

1. "Swiftly pushed forward the construction of new bases in Zhangjiakou, Baoji, Guiyang and Nanchong and so on, and the base in Baoji was officially put into operation in September 2016.

2. "Introduced supporting enterprises providing automobile parts and logistics services.

3. "Provided financial aid of RMB 37.9601 million for 216,395 impoverished persons, the financial aid for students of vocational colleges and universities to complete their studies.

4. "The bases in Baoji, Zhangjiakou, Baoji, Guiyang, Nanchong, and Jinhong have respectively employed 333 persons from registered impoverished households to help 180 handicapped persons realize flexible employment at home, increasing their annual incomes by over RMB 0.27 million in total.

5. "Invested more than RMB 0.6 billion in accumulatingly in purchasing special local agricultural and sideline products such as fruit, vegetables, meat, and eggs, etc. from the impoverished villages near the bases in Zhangjiakou, Baoji, and Yuxi.

Combination of: “Blood Transfusion” and “Hemopoiesis”

“Give a man a fish and you feed him for a day teach a man to fish and you feed him for a lifetime.” Targeted poverty alleviation not only requires proper “blood transfusion”, but also needs help in “hemopoiesis”, to stimulate the endogenous power of impoverished areas. We mainly focus on and make targeted efforts in the poverty alleviation based on industrial development, educational support, employment support and special agricultural products. In 2016, we invested RMB 33,003 million in providing direct assistance for 3,190 persons and helping 550 persons to find jobs and get rid of poverty.

* Donated RMB 0.66 million to Ya’an County of Sichuan in establishing a farming cooperative, which could help at least 2,360 persons get rid of poverty.

* Invested more than RMB 0.6 billion in accumulatingly in purchasing special local agricultural and sideline products such as fruit, vegetables, meat, and eggs, etc. from the impoverished villages near the bases in Zhangjiakou, Baoji, and Yuxi.
Spreading Hope in Ya’an
On 28th November, 2016, “JI SHI YU” targeted poverty alleviation project was started up in Ya’an Sichuan to spread dream and hope. We brought 575 sets of winter clothes and winter shoes, 344 sets of school bags and stationery, and 76 sets of breakfast and dinner allowance (for 76 boarding students) for more than 500 students from mountain areas in central primary schools in Minjian Yi Ethnic Township and Baofeng Yi Ethnic Township in Ya’an City. Wearing warm winter clothes and holding fine school supplies, the children’s faces were covered with smiles, and they said: they would cherish this hard-won good time, and repay the love with practical action and excellent academic performance.

On account of the situation of Ya’an, for education poverty alleviation, in addition to donating winter clothes and stationery, we also provided tuition assistance for 53 document tent card undergraduates. For employment poverty alleviation, we plan to invest RMB 0.66 million annually to support the home-based employment program for disabled people in Ya’an which can help 240 households achieve poverty alleviation at least. For poverty alleviation of agricultural and sideline products, we purchased the agricultural products left by the elderly in the mountains, so that the elderly in deep mountains can feel the care of Geely.

Mid-and-long Term Goal of Targeted Poverty Alleviation
“The 13th Five-Year Plan” is not only the decisive push to build an all-round moderately prosperous society, but also the sprint period to achieve poverty alleviation. In the new historical development stage, Geely plans to invest 3-5 years and RMB 0.4-0.6 billion, closely focuses on poverty families, with the working mechanism of “led by the group, sponsored by the base, coordinated by the partner and participated by all employees”, and the measures of “poverty alleviation by industry, poverty alleviation by education, poverty alleviation by employment and poverty alleviation by agricultural products” etc. to provide targeted help to more than 12,000 poor families from 3 places of 7 provinces, including Zhangjiakou Hebei, Baoji Shaanxi, Guiyang Guizhou, Jinzhong Shanxi, Xiangtan Hunan, Chengdu Sichuan, Ya’an Sichuan, Taizhou and Jingning She Autonomous County of Zhejiang. We will earnestly study and implement the new spirit and new requirements of the central poverty alleviation work and strive for a pragmatic style plan targeted poverty alleviation based on the actual situation, and constantly explore new ways to promote targeted poverty alleviation.

Four poverty alleviation projects
- Poverty alleviation by education
- Poverty alleviation by employment
- Poverty alleviation by industry
- Poverty alleviation by specialties

Poverty alleviation capital planning
Invest RMB 0.4-0.6 billion in next 3-5 years
For 5 consecutive years Geely has been a Fortune 500 company, for 14 consecutive years Geely has stepped into the top 500 enterprises of China.

In 2016, total volume of sales of Geely cars reached to 766 thousand units, with year-on-year growth of 50%.

In 2016, volume of sales of Geely new-energy vehicles reached to 17 thousand units. In 2016, total operating income of Zhejiang Geely Holding Group was RMB 208.799 billion.

1 In 2016, the total volume of sales of Geely cars reached 766 thousand units, with year-on-year growth of 50%.

2 The average number of people of Geely Automobile Group in 2016 was 29,344 employees.
Construction of Corporate Culture
From the beginning of building cars, Geely had already put forward the corporate mission, vision, the core value and so on. With continuous practices and adjustments, a mature and complete, fully informed cultural concept system that coheres consensus has been formed. Geely adhere to the idea of people-oriented and building a harmonious labor relation. On the inside of Geely, we care for the staff and have built a harmonious enterprise; on the outside, we are committed to give back to the community and create a respectable enterprise with a sense of social responsibility. We have constructed the " Fundamental Driving Force" cultural system, which is an important foundation for the enterprise operation and management and harmonious labor relationship in Geely. With the construction of "Employee Proposal", "Problem Culture" and "Happy Operation Entity", we have promoted the Geely culture rooted. In 2015, Geely proposed the theme of corporate culture — "Strivers First", which suits to its own development. This theme has guided the staff to integrate the values and goals of their own with values and goals of organization. We put the corporate culture into the strategic level of Geely’s development. By the construction of culture, employees don’t think they are just making livings any more, but strivers who have goals of life and are willing to make contributions to users’ happiness and industry development. Geely defined "strivers" as a person who is "user-centered and results-oriented, and pursuits of excellence continues to create value and becomes respectable." In 2016, Geely has taken a series of actions to search for Geely striver and promote the striver culture. Such as the compilation of "Strivers First" bulletin, Geely strivers story collection and release and "Strivers First" speech contest, etc.
Responsibility Practice

Set A Small Target, What If It Came True?

Management is sometimes like a game, and the enterprise provides a platform for the game, where the employees are players. Game script setting, aiming at better achieving employees' personal value and pursuit, is the key to attract players, and also the art of management. The key word of Geely game is “happy operation” namely to strive for the big goals of enterprise through the realization of small enterprise goals.

In 2016, Geely Sales Company achieved full coverage of operational entities, including sales, marketing and support. Sales Company held a monthly meeting to optimize the management system. Among them, the market operational entities aim at marketing planning, enhancing brand influence and promote sales. The operational entities of our Marketing Department II carried out marketing campaign according to circumstances. It has made remarkable contribution to marketing Geely refined vehicles. The industrialization project carried out by Geely and Corun together, with an annual output of 1 million sets of hybrid powertrain started its first phase in February with Geely Auto officially entered the “3.0 Era of Refined Car”.

Geely Boyue was launched in the domestic market on July 18. The sales amount of Geely cars has reached to 766 thousand units in 2016, with a year-on-year growth rate of 50%.

By the end of December 31, 2016, Geely officially released “Geely Automobile 20200 Strategy” in the Geely 30th anniversary of establishment celebration party. Geely Emgrand GS launched “360° panoramic VR conference” by virtual reality technology.

January 1st

Geely brand new King Kong was launched in domestic market.

January 11th

Geely GX2 was launched in Saudi and Gulf regions.

February 23rd

The first batch of six methanol cars were unveiled in Rio de Janeiro, the capital of Brazil.

February 28th

The industrialization project carried out by Geely and Corun together, with an annual output of 1 million sets of hybrid powertrain started its first phase.

March 24th

Geely London Taxi signed a 10-year development plan in Australia to invest 64 million in more than 1,000 British taxis in Australia and New Zealand.

April 8th

Geely Emgrand EV was launched in Beijing.

May 4th

Geely Emgrand GS launched “360° panoramic VR conference” by virtual reality technology.

June 28th

3D Geely Vision SUVs were officially launched as the Gansu area medical patrol special car.

July 8th

Geely ranked No. 4 in Fortune 500, the rank moved up 67 places than the year before.

August 5th

Geely Emgrand GL was simulated in public of “Crossroads Devil Crash” in Beijing Decision.

September 1st

Geely held executives meeting of debriefing in Jiujiangshan.

September 18th

330 Geely cars were delivered as the designated car of Hangzhou (240) tournament in the areas like reception, security and so on.

September 26th

UK “Bloodhound” supersonic car project carried out a three-year cooperation with Geely. For the first time Chinese brand participated in the world land speed challenge.

October 12th

The third Xuanyuan Award winner Geely GC9 entered the Beijing Automotive Museum.

October 26th

The new energy commercial vehicle brand of Geely - Yuancheng and new products were launched.

October 30th

The launch conference of Geely Emgrand GL was held in Hangzhou.

November 5th

Geely was invited to attend the first China Poverty Alleviation Forum and was awarded the “China Poverty Alleviation Enterprise Contribution Award”.

November 28th

The sales amount of Geely cars has reached to 766 thousand units in 2016, with a year-on-year growth rate of 50%.
The sustainable development of enterprises need comply with the basic laws and regulations, and also need fulfill the enterprise standards of ethics beyond the scope of the laws and regulations. Geely regards corporate governance as one of the most important business issues, constantly optimizes the governance structure, and improves compliance mechanism and risk control system. We formulate the social responsibility strategy and integrate it with the company operation practice, steadily improve operation efficiency and management level gradually win the trust of all stakeholders, and lay a solid foundation for the goal of being a respected global integrated enterprise.

Corporate Governance

1. Governance structure

On the basis of a sound corporate governance structure, Geely establishes the board of directors, operation and management committee and various functional departments, and whose responsibilities and authority are clarified.

At present, the board of directors of Geely sets up the office board bureau of the group, which has under its command 10 departments including the office of the chairman, the discipline inspection and supervision department, the office of the party and the masses, PR department, the corporate social responsibility department, audit department and investment department etc. In addition, the board of directors separately sets up two specialized committees including the remuneration committee and the audit committee.

As a management office of Geely, the group operation and management committee sets up five specialized committees including the product strategy committee, the quality management committee, the procurement committee, the brand management committee and the safety production committee. Under the overall coordination of every operation and management committee, 17 functional departments are set up, which carry out the routine management.
2. Compliance management and risk control
With the continuous improvement of laws and strengthening of the industry regulation, our government and the public have put forward higher requirements for enterprise compliance management. In 2016, Geely carried out a series of new attempts of compliance work and achieved remarkable results. To improve the compliance organization structure, Geely sets up the chief compliance officer to take charge of the compliance management of the whole group, the chief compliance officer is directly responsible for the board and compliance committee. The compliance office shall organize and implement the compliance system and report to the chief compliance officer regularly. At the same time we set up compliance management post in the group business unit such as the legal affairs department, the internal audit department, the discipline inspection and supervision department and the internal control departments as well as each branch (sub) companies in order to further clarify the compliance management staff responsibilities of various business units, and ensure the effective communication of group compliance management informations as well as the effective implementation of compliance management system. In 2016, the amount of compliance training times held by the compliance management office is 27,348 staffs. To complete the compliance system, we have issued the administrative regulations such as “Honesty and Self-discipline Code and Punishment Rules of Zhejiang Geely Holding Group”. The whole staff signed “The probity and self-discipline commitment letter”, we bring the anti-corruption propaganda and education into the annual training plan of each unit and deploy the annual work plan. To increase the honesty and self-discipline constraints with business partners, we released 2016 Geely Holding Group Bidding Management Measures, which requires all partners sign simultaneously “Integrity Management and Self-discipline Agreement” during the contract signing. The measure clears self-discipline responsibilities, obligations and illegal disposal methods for two parties. Currently 246 cooperative companies and organizations are willing to create a simple and honest partnership together with us, and to adopt a zero-tolerance policy for commercial corruption. The multi-sector linkage risk management system of the internal control department, the legal affairs department, the quality control department, and the internal audit department has been established. We actively carry out the risk assessment of various business modules including sales, research and development, engineering and overseas market, draw up the group risk control map, and timely put forward reasonable suggestions to prevent and deal with the risks.

### 2. Compliance management and risk control

**Senior executives debriefing meeting in red Jinggangshan**

In order to assess Geely executives’ performance of “One Position with Two Responsibilities”, the responsibility implementation of the honest and clean government construction, we held the senior executives debriefing meeting in Jinggangshan the sacred place of the revolution on 1st September 2016. The group carried out the “Studies on the theoretical and practical issues of party building” as well as the debriefing of the management cadres to ensure to promote our auto industry to form stronger global competitiveness under the condition that the direction of Geely’s development does not deviate from the track.

In the meeting, Group executives conducted the debriefing report from four fields including the running and construction of the leading group, the performance of responsibilities and completion of tasks, honesty and self-discipline as well as the party building, and problems in work. Through self-education, self-reflection and self-sublimation, we sum up the experiences, find gaps and put forward new ideas and measures. In the future we will continue to promote the executives debriefing meeting to develop the force of setting goals, discovering problems, promoting the work and inspecting results, in order to promote the full realization of 250300 strategies of the group.

### 3. Economic performance

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<th>Index</th>
<th>2014</th>
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<th>2016</th>
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<tr>
<td>Total assets</td>
<td>372.80</td>
<td>422.92</td>
<td>675.83</td>
</tr>
<tr>
<td>Total operating income</td>
<td>217.38</td>
<td>301.38</td>
<td>537.22</td>
</tr>
<tr>
<td>Corporate income tax</td>
<td>4.94</td>
<td>5.86</td>
<td>10.34</td>
</tr>
<tr>
<td>Net profit</td>
<td>14.49</td>
<td>22.69</td>
<td>51.70</td>
</tr>
</tbody>
</table>

*Note: Each economic indicator only refers to Geely Automobile Holdings Limited.*

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**Corporate Social Responsibility Management**

1. **Social responsibility concepts and models**

Our social responsibility management based on Geely’s mission - “Make good cars that are the safest, most environment-friendly, and most efficient.” We devoted ourselves to the areas of product, economy, environment and society, connected the world by the carrier of vehicles, opened a beautiful car life and contributed to the sustainable development of society with practical actions.

- **Product**: Keep providing technological innovation, provide customers with healthy, safe, energy saving and environmentally friendly quality goods and win the trust and reputation by convenient and efficient customer service.
- **Economy**: Operate in accordance with the law and business ethics, create values for shareholders.
- **Environment**: Keep promoting green operation, improve lifecycle resource use efficiency, carry out energy saving and emission reductions activities, control environmental risks, and reduce the environment.
- **Society**: Ensure the health and safety of employees, care for staff and provide a broad space for growth, promote the value chain to win-win cooperation, contribute to the development of the industry, carry out targeted poverty alleviation, pay attention to education, contribute to a harmonious society.
2. Social responsibility management structure

Social responsibility management is an important management dimension in the process of production and operation of Geely. The Corporate Social Responsibility Department, which is under the Board office of the group, undertakes the business of corporate social responsibility and sustainable development of the Group. Functional departments like Office of Compliance, Quality Management Department, Safety and Environmental Protection Office, Planning and Logistics Department, Human Resources Department, Office of the Party and the Masses, etc. as well as core subsidiaries like Geely Automobile Research Institute, sales companies and procurement companies are responsible to implement the Group’s social responsibility policies and measures.

Corporate Social Responsibility Management Framework of Zhejiang Geely Holding Group

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4. Communication with stakeholder
The establishment of a diversified stakeholder dialogue mechanism is an important guarantee for enterprises to improve operational efficiency and adjust their direction of development. As a responsible enterprise, Geely discloses business information in strict accordance with the relevant requirements of information disclosure. We interacted with stakeholders actively through various channels. In 2016, Geely official website, Zhejiang Geely Holding Group and Geely Auto WeChat public number issued 883, 554 and 1001 dynamic messages respectively. We listen and respond to the needs of stakeholders and look forward to working with everyone to create shared value.

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<td><em>Comply with laws and regulations, pay tax according to the law, etc.</em></td>
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<td></td>
<td><em>Economic growth</em></td>
<td><em>Support scientific and technological innovation, reduce production process emissions.</em></td>
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<td></td>
<td><em>Provide employment</em></td>
<td><em>Ensure the quality of products and services.</em></td>
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<td></td>
<td><em>Reduce emissions</em></td>
<td><em>Develop new energy vehicles, enhance vehicle environmental performance.</em></td>
</tr>
<tr>
<td>Investors</td>
<td><em>Return on investment</em></td>
<td><em>Manage prudently, maintain a good market value level.</em></td>
</tr>
<tr>
<td></td>
<td><em>Disclose operating information</em></td>
<td><em>Ensure governance and strategic planning, protect the interests of investors.</em></td>
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<tr>
<td>Customers</td>
<td><em>Diversified product structure</em></td>
<td><em>Enhance technological innovation, make refined cars for everyone.</em></td>
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<tr>
<td></td>
<td><em>Product quality, safety and environmentally friendly performance</em></td>
<td><em>Focus on customer experience, conduct customer satisfaction survey.</em></td>
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<td></td>
<td><em>Driving experience and customer service</em></td>
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<td><em>After-sales and product recall system</em></td>
<td><em>Provide technical support, perform regular follow-up surveys.</em></td>
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<td>Employees</td>
<td><em>Vocational training and career planning</em></td>
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<td></td>
<td><em>Compliance management</em></td>
<td><em>Guarantee the quality of products and services.</em></td>
</tr>
<tr>
<td></td>
<td><em>Supply chain, risk control</em></td>
<td><em>Develop a dealer operation and management approach.</em></td>
</tr>
<tr>
<td>Suppliers</td>
<td><em>Narrative and transparent procurement process</em></td>
<td><em>Organize capacity building training and skills contest.</em></td>
</tr>
<tr>
<td></td>
<td><em>Integrity and transparency</em></td>
<td><em>Conduct sales promotion activities.</em></td>
</tr>
<tr>
<td></td>
<td><em>Guarantee the quality of products and services</em></td>
<td><em>Develop new energy vehicles, enhance vehicle environmental performance.</em></td>
</tr>
<tr>
<td>Dealers</td>
<td><em>Guarantee the quality of products and services</em></td>
<td><em>Research on alternative fuels such as methanol.</em></td>
</tr>
<tr>
<td></td>
<td><em>Provide the necessary technical support</em></td>
<td><em>Advertise the goal of reducing the use of traditional fuels.</em></td>
</tr>
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<td><em>Conduct sales promotion activities</em></td>
<td><em>Develop a dealer operation and management approach.</em></td>
</tr>
<tr>
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<td><em>Develop new energy vehicles, enhance vehicle environmental performance.</em></td>
</tr>
</tbody>
</table>

2016 Geely Social Responsibility Substantive Issues Matrix

- **High**
  - Green production and operation
  - New energy technology applications
  - Health & safety of employees
  - Economic growth / Model innovation
  - Technical innovation of products
  - Client service
  - Compliance management
  - Energy saving & environmentally friendly of products
  - Care and Growth of employees

- **Middle**
  - Pay tax according to law
  - Supply chain, risk control
  - Tackle climate change
  - Provide jobs

- **Low**
  - Social welfare & volunteer service
  - Product quality, safety and environmentally friendly performance
  - Life cycle green operation
  - Environmental information disclosure

Relevance to Geely
- **Economy**
- **Society**
- **Product**
- **Environment**

Identification Process of 2016 Geely Substantive Issues Matrix & Main content to reveal of report

- **Composition standards and guidelines of social responsibility reports**
- **Macro policy background**
- **Enterpris development strategy and social responsibility model**
- **Substantive issues in the automotive industry**
- **Interview with stakeholders, describe the importance to stakeholders of these 15 issues**
- **Take questionnaire survey for employees, determine the importance to stakeholders of these 15 issues**

15 key issues

2016 Geely Social Responsibility Substantive Issues Matrix
Intelligent Human–Vehicle Interaction, Security First

Geely has made a "safety first" product development strategy. It keeps moving forward to the goal of "zero traffic casualties" and hopes to achieve the ultimate dream of "zero traffic accident" with self-driving technology.

We have put forward to conduct all-around security management—GTSM (Geely Total Safety Management) in the life cycle of car long ago, and developed the technology path combining active and passive safety together. Moreover, based on that, we have proposed the design idea of "security identification circle". In 2014, Geely took the lead in carrying out in-depth study of China’s real traffic accidents, and designed products under the necessary condition of reducing the risk of road traffic in China. Finally, Geely formed a car safety technology development system with the starting point of traffic accident data. Geely has been going forward from "zero traffic casualties" to "zero traffic accident". We put forward the design concept of six "safety identification circle", a full range of security management in vehicle life cycle. Based on the data of real traffic accidents in China, we formulate the technical route integrating proactive and passive safety. Self-developed G-NetLink strengthens communication between vehicles and between vehicles and surrounding environment elements, aiming at constantly exploring the path to change the traditional mode of transport.

1. “Safety Identification Circles” Concept

We believe that the main reasons for traffic accidents are the driver’s negligence, sudden change of driving environment and improper driving operation. In view of these three factors, we proposed and implemented a set of overall solution for guaranteeing driving safety—“safety identification circles”, including a total of six levels: sense of driving safety, driver assistance system, information assistance and safety warning, initiative avoidance-type safety, passive collision-type safety, accident alarm and rescue.

The six "security identification circles" is based on the GTSM and we design each model of Geely auto specifically to ensure that the product has a very high overall safety performance. Currently GTSM has been fully applied to Geely Boyue, Geely Emgrand GS, Geely Emgrand GL and the upcoming new vehicle models.

- The emergency rescue system is equipped with an independent power supply
- GPS accurate positioning and contact accident
- "Cage" style high-strength body
- Pre tightening force limiting safety belt
- AEB, Automatic emergency braking system
- HBA, Emergency braking mode
- TPMS, Tire temperature and pressure monitoring system
- FCW, Front collision warning
- ESP system (HHC, Ramp support system/AH, Automatic parking system)
- Excellent braking performance
- Extraordinary control stability
2. Vehicle Safety Technology Development System

With further understanding of the essence of vehicle safety, we have been focusing on assessing the safety performance of vehicles from the perspective of actual traffic accidents. Gradually, we formed Geely car safety technology development system, which follows the “PDCA” cycle and includes the accident in-depth investigation and study, technology development planning, technological innovation and upgrading, technical verification and feasibility analysis. Besides, we will convert the analysis to product standards and apply these to the product.

Take the technical verification capacity building as an example, we invested hundreds of millions to establish an internationally advanced vehicle safety laboratory, owning qualifications of CNAS certification and European and American automobile export certification. The vehicle safety laboratory can complete vehicle crash, pedestrian protection, body structure, analog driving and other subsystems of the global mainstream test requirements. In 2016, flexible leg dynamic test, test wall and other high-precision test devices were put into use to meet the needs of standard changes and the development of new models. Safety is not empty talk; it needs to be repeatedly tested and optimized. The total number of tests in 2016 was 2,190, including 287 vehicle crash tests, 227 sliding table tests, 179 general impact tests, 245 body structure tests, 245 airbag point bursts, and 1,014 seat performance tests.

3 Plan, Do, Check, Action

4 CNAS (China National Accreditation Service for Conformity Assessment) is the national accreditation body of China unilaterally responsible for the accreditation of certification bodies, laboratories and inspection bodies.

Geely Boyue 2015 won the highest score in C-NCAP test

Manufacturer: Zhejiang Geely Automobile Co., Ltd.
Brand: Boyue 1.8T AT two-wheel drive intelligent version
Overall score: 58.2
Star rating: ★★★★★

Bold Simulation of “Crossroad devil crash”

China In-Depth Accident Study (CIDAS) statistics show that in China’s traffic accident, “crossroad devil crash”, the collision of the vehicle on the side of the vehicle, ranks the second in probability of occurrence the proportion of casualties caused by crossroad devil crash is very high.

In the Third China Automobile Safety Day and C-NCAP tenth Anniversary activities held on 5th August, 2016, two Geely Emgrand GL publicly simulated a traffic accident in downtown crossroad. During the test, one car, at the speed of 50km/h, crashed into another car in the vertical direction, whose speed was 16.7km/h. That test has presented the real devil crash at the crossroads.

The reason why it is called ‘devil crash’ is that the impact energy at test was 58% higher than the national standard and the requirements are more stringent for the body rigidity, welding technology, body design, etc. Actually the difficulty of the test has exceeded the C-NCAP standard. According to the dummy injury evaluation standards of C-NCAP, Emgrand GL got 1752 points and 18 points (full mark: 18 points) in head-on collision and side collision, indicating that the occupants of the car have an adequate security protection.

The crash test has not only provided valuable reference for Chinese automotive safety, but also vividly educated the public on automobile safety.
3. From intelligent driving to autopilot

Although we cannot define the future of the car more intelligent, more secure and more convenient is undoubtedly the future development trend of the car. Geely has developed an unmanned medium and long-term plan to suit its own development, sharing Volvo’s leading unmanned driving platform. We plan to install intelligent driving assistance systems for all vehicles in the near future and initially achieve partial automatic (PA) driving under the supervision of drivers in 2020. We firmly believe that traffic congestion, traffic safety and many other social problems brought by cars will ultimately be resolved by intelligent driving technology.

Geely Intelligent Driving Route

- **The time of realization**
  - 2015-2018
  - 2020
  - 2021+
  - 2025+

- **The route of realization**
  - Partial Autopilot
  - Highly Autopilot
  - Fully Autopilot

- **Functions**
  - Driving Assistance
  - Automatic control under driver’s supervision
  - Automatic driving with no driver

- **Technologies**
  - ACC/IKA
  - Realize automatic driving in the city/highway, with reliable performance of sensors and high-precision map

- **Operations**
  - Horizontal/vertical and its integrated automatic control
  - ICA/TJA/IWA

- **Monitoring**
  - Horizontal/vertical and its integrated automatic control

- **Back-up**
  - Horizontal/vertical and its integrated automatic control

4. Overall solution of car networking

With the rapid development of cloud computing, sensors and other technologies and the continuous improvement of intelligent communication and road facilities, intelligent network vehicles are gradually changing the existing mode of transport. In 2016, we launched development project of G-NetLink 3.0 intelligent interconnection system, integrating natural voice, biological recognition, big data, artificial intelligence and other technologies. In addition to providing the owners a safer and more convenient driving experience, we hope that with the help of car networking platform, we can integrate the upstream and downstream industry chain, thus promoting the development of car networking.

Cloud Platform of Car Networking established with Ericsson

On 23rd February, 2016, Geely and Ericsson started comprehensive cooperation in car networking field, in which Ericsson provided all the core functions of cloud platform of the car networking. Through the realization of connecting vehicles and vehicles, vehicles and people and vehicles and other intelligent terminal car networking makes vehicles the trusted partner, so as to jointly build an intelligent transportation network.

Quality Control from Inside-out

Quality is the lifeblood of automobile manufacturing enterprises. Through the whole process of quality control and promotion of automobile spirit, Geely constantly enhances the overall image of “Made in China”.

1. Establishment of Quality Control Procedures

We set up six-in-one quality management and evaluation system integrating new products, parts, manufacturing process, inspection test, after-sale service and quality improvement, implement centralized certification of quality management system, Through New Product Quality Management Manual, Geely Automobile Product Recall Management Regulations and a series of management methods, we further improve the quality assurance capabilities.
3. In-car Health Care

By virtue of HPLC® and GC-MS® and other equipment, we carried out odor source analysis on non-metallic materials of key models. We differentiated and identified the TOP100 data of the whole spectrum, matched it with information of the raw materials, auxiliary materials and process parameters in the manufacturing process. The odor evaluation method of parts and materials was also transited from a subjective evaluation method to an objective evaluation method to an objective evaluation and finally a scientific assessment system combining subjective and objective assessment was formed.

For volatile organic compounds (VOC) in the vehicles, we expanded from the most basic control of three kinds of benzene substance and five kinds of aldehyde substance to o-benzene, amines and other banned compounds regulated by European countries. Raw materials, parts and vehicle integration were all certified by VOC. Automatic in-car air circulation and anion air fresh technology were also gradually applied in the new model platform to comprehensively ensure an optimized air quality in the vehicles.

## The Evolution Process of Odor Assessment Method

### Subjective
- Odor type tracing
- Chemical electronic fingerprint identification

### Objective
- Electronic nose sniffing and distinguishing system

### Combining subjective and objective

## Responsibility Practice

### Our 3 Recalls in 2016

<table>
<thead>
<tr>
<th>Recalled Vehicles</th>
<th>Starting Date</th>
<th>Amount</th>
<th>Reasons</th>
<th>Solutions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Part of Geely EC8</td>
<td>2016.2.25</td>
<td>146</td>
<td>Supplier’s imperfect manufacturing, causing the side gas curtain improperly expanded</td>
<td>Replace improved gas curtain assembly, freely for recalled vehicles</td>
</tr>
<tr>
<td>Part of 2016 Geely Emgrand and Geely New Emgrand and 2016 Emgrand 01-7</td>
<td>2016.4.17</td>
<td>521</td>
<td>Supplier’s imperfect manufacturing of vehicle parts</td>
<td>For supplier’、“ imperfect manufacturing of vehicle parts</td>
</tr>
<tr>
<td>Part of Geely 2015 Emgrand and 2015 Emgrand 01-7</td>
<td>2016.10.14</td>
<td>56,121</td>
<td>Supplier’s imperfect manufacturing of vehicle parts</td>
<td>For supplier’、“ imperfect manufacturing of vehicle parts</td>
</tr>
</tbody>
</table>

### “Ecological Clean Room” of Geely Emgrand GL

Geely Emgrand GL is designed under protection of environmental material process, intelligent pollution isolation, high-efficiency air purification and the fresh air regeneration. Its total VOC removal rate is more than 99% in 2 hours and the PMA25 index declined from 5,000 (10 times of the upper limit of AQI) to 7, thus creating a mobile “ecological clean room.”

### The Principle of “Ecological Clean Room”

- Environmentally friendly materials technology
- Control VOC
- Air purification
- Fresh air
- Control VOC
- Environmental material process
- Intelligent pollution isolation
- High-efficiency air purification
- The fresh air regeneration
- The ecological clean room

[7] Benzene, toluene, ethylbenzene, xylene, styrene, formaldehyde, acetaldehyde, and acrolein
3. C-ECAP Platinum Medal
China Eco Car Assessment Programme (C-ECAP) was formally completed in 2015. The ecological performance of automotive products is assessed from three aspects of "health, energy saving, environmental protection", including five basic indicators, namely, in-car air quality, in-car noise, harmful substances, comprehensive fuel consumption, and exhaust emissions.

The assessment results will be intuitively and quantitatively classified into different levels of eco-car, and will be released as platinum, gold, silver, bronze medal or unlicensed, and cars will obtain the appropriate certification mark. In 2016, New Emgrand 711 Million, 13T Manual version won the C-ECAP platinum medal.

A Comprehensive Upgrade of Customer Experience
We adhere to the service concept of "subtle care", listen to the users’ voice initiative, protect customer privacy, and enhance brand cohesion through a series of car club activities. In 2016, our JDPOWER customer satisfaction survey achieved 741 points, 26 points higher than 2015, ranking third in self-owned brands, and our customer service has stepped into the fine car 3.0 era simultaneously.

1. Improvement of Customer Service Quality
We continue to promote the implementation of six care systems, that is, care center, care club, care to home, care on the road, care seasons, and care classrooms. We provide all-weather consultation, road rescue and complaints handling services for potential customers and terminal customers through telephone, WeChat, forums, e-mail etc. In addition, we have a mysterious customer research and other forms to conduct multi-dimensional evaluation on customer satisfaction.

At the same time, the in the context of national information strategy, ensuring the safe storage and transmission of customer information is the bounden duty of each enterprise. To fully protect customer privacy, we have built a progressive information security system, and have set up a strict user data transfer management system together with Geely 4S shops and service stations. In 2016, we have received zero complaint about disclosure of vehicle owners’ information by Geely call center.

Customer Service Quality Improvement Measures in 2016
In 2016, we responded to 340,000 consultations, handled 12,495 road rescues, researched nearly 100,000 users by telephone, held 60 customer conferences in 16 cities, and conducted 800 third-party mysterious customer researches.

400 Hotline efficiency upgrade
- Business words innovation
- Return visit to customer service centers
- Establish a standard for complaints
- Establish exemption for complaints
- Provide VIP lounge, electronic maintenance board and PHD pick up, and other user experience facilities
- 642 and 336 service outlets have completed electronic maintenance progress board and VIP lounge respectively

2. Pursuit of Ultimate Product Experience
In extreme conditions, can Geely vehicles bring users extreme product experience? Answer from Geely engineers is: "Certainly!" Geely new models need to meet the cycle simulation including bad road, mountain road, high-order loop etc. for 42,000 km in test site. In addition, Geely will also verify its reliability in extreme environment.

From the extreme cold -51℃, extreme heat 47℃, to 5,320m above sea level, through the Guangxi Hainan, Heilongjiang Inner Mongolia Xinjiang Qinghai, and Tibet, Geely Emgrand simulate the extreme user environment and security challenges caused by operating errors, together with nearly 5,000 Chief Experience Officer. Four-wheel drive in situ rotation, ice drift, traveling over land and water, crossing the sand, challenging the Gobi, each text is inevitable before Geely new vehicles marketing.

<table>
<thead>
<tr>
<th>Places</th>
<th>Cold poles of Heihe, Yakeshi and Genhe</th>
</tr>
</thead>
<tbody>
<tr>
<td>Time</td>
<td>2015.12-2016.12</td>
</tr>
<tr>
<td>Verification</td>
<td>Low-temperature start, manipulability, heating and defrosting effect of air conditioning, sealing performance</td>
</tr>
<tr>
<td>Results</td>
<td>The design goals were met, the needs of users can still be met under the extreme cold conditions</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Places</th>
<th>Xinjiang</th>
</tr>
</thead>
<tbody>
<tr>
<td>Time</td>
<td>2015.8, the temperature was 35℃</td>
</tr>
<tr>
<td>Verification</td>
<td>High-temperature start, heat balance, manipulability, cooling and defrosting effect of air conditioning, sealing performance and rubber pieces aging</td>
</tr>
<tr>
<td>Results</td>
<td>The design goals of high-temperature start and heat balance were met, the drivability and cooling effect of air conditioning was good</td>
</tr>
</tbody>
</table>

Elevation 2000-5400m

Vehicle start-up performance, dynamic performance and manipulability in the high altitude environment

Results Normally started at 5,000 m above sea level, dynamic was normal after starting supercharger
3. “We” at Geely Club

In 2016, 3.0 products, like Boyue, Emgrand GS, Emgrand GL, were marketed. The new users groups not only pursue product quality and service, but also are more willing to share their car experience and interact with car riders. Geely Club launched large official line-off fan activities – "we-SUV first annual meeting", "we-upward carnival for car fans", "we-SUV first annual meeting", which not only narrowed the distance with the Geely owners, but also advocated a positive and progressive spirit: Grateful, we provided free maintenance, birthday blessing and other services. VIP electronic membership card identifying the car owners were released, where the cumulative Geely coins can be used to exchange gifts and electronic coupons in official website of Geely club. Simultaneously, we set up car fans fund in the form of Geely coins to support the self-driving travel organized by car fans. Green runway and other activities. We sincerely wish every user "happy life, Geely drive".

4. Making racing a way of life

In order to allow more racing enthusiasts to experience "The Fast and the Furious" of racing, Mitee racing which belongs to the Geely, put all efforts into building racing ecology chain and set off a speed wave covering from the civilian racing to the international Formula One race. In 2016, Mitee racing made efforts to create Fédération Internationale de l’Automobile (FIA) F4 China Championship, China Formula One Grand Prix (CFGP), Geely Emgrand Cup Citizen Auto Challenge and other series of events, and dedicated colorful feasts of games for Chinese drivers and fans.

"Geely Emgrand Cup Citizen Auto Challenge" is designed for general citizens who love the racing culture. Geely Emgrand cars were used as race vehicles, which equipped with turbocharged engines that developed by Geely independently and have a reputation of "China Heart". Top 10 engines. The suspension and brake system were carefully modified and equipped with EPS electric power steering system, because of that, the innate sports ability of the race cars brought drivers the ultimate track experience. Based on the success of three consecutive years, we continue to innovate in the competition system: In May, Chengdu, apart from the traditional professional group, student group was added in for the first time, and the "qualifying" race system was introduced; In July, Beijing, the elites of the police from all over the country were attracted to participate in the competition; In September, Shanghai, the first ‘Mulan Elite Match’ was held to provide a competitive stage for the Chinese women racing enthusiasts. In November, Zhuhai, drivers from 5 countries showed extreme confrontation of racing and the game that has lasted for six months officially ended. 12562 enthusiasts and ordinary citizens from home and abroad drive and experienced racing. In addition to the Citizen Challenge, Geely provided the CFGP and the FIA F4 China Championship for professional racers to experience faster and more exciting Formula One races. F4 is a Formula race that recommended by the FIA, which aims to popularize Formula One race and build a promotion road from kart to F4 to F3 and finally to F1. The current CFGP racing cars are equipped with Geely 13L-400 engines, while FIA F4 China Championship racing cars are equipped with Geely 2.0L N1-LC 4520 engine with aspirated engines. It’s worth mentioning that the Geely 4G20 engine is the second F4 racing engine passed the FIA certification. Among the current 4 engines certified by FIA, Geely engine is the only one outside the Europe and recommended by the FIA to F4 tournaments of many countries.

As a practitioners of racing in China, Geely’s brand connotation of "Dynamic, Exquisite and Confident" has penetrated into every corner of Chinese racing. The complete racing ecology chain and the more mature tournament system not only provides a stage for the general public who loves racing culture, but also helps professional riders go further on the road of racing.
Equal Opportunity to Bring Talents Together
With the accelerated pace of economic globalization, cross-cultural exchange and cooperation becomes increasingly frequent. We are committed to be “open, respectful and inclusive”, and to create harmonious working environment for all employees without discrimination in relation to race, nationality, religion, disability, sex, education and so on. Geely are resolutely opposed child labor and forced labor.

Achievements of Geely embody in the wisdom and strength of each employee. We signed seven collective contracts with employees, including Labor Contract, Collective Contract for Salary Agreement on Protecting Rights of Female Employees, so as to protect the fundamental rights of employees. Moreover, we continued to carry out mutual assistance work for employees; in 2016, 205 people were assisted by mutual assistance fund, a total of RMB 343,400.

In 2016, we optimized the salary system of blue-collar workers in part of the production base by means of establishing benchmarking, innovating performance appraisal, etc., so as to constantly improve their skills and product quality. Through market research and large data analysis, in employee welfare, we increased disease death and supplementary medical insurance in welfare payments, we tried new ways of by building employee welfare mall platform—Ji Tao Tao. Employees can exchange their claimed welfare products with Ji Dan Dan obtained by festive blessings, online training, knowledge contest, unpaid blood donation, striver encouragement, etc.

In order to effectively promote the effective implementation of human resources policies, we assigned human resources business partners (HRBP) to various business units to provide total solution for their special requirements in terms of talent discovery and capacity development. In 2016, HRBP model has developed deep in group headquarter, mature base and R&D system, to help the business sector growth with the perspective of human resources.

Intercultural Communication with Canterbury University
In order to enhance the exchange of Eastern and Western cultures, attract more overseas talent to join Geely, we greeted the delegation of Canterbury University from New Zealand on 25th November, 2016. The communication started with the visit to Geely Automobile Experience pavilion, and we introduced the development history of Geely corporation culture and research progress in dynamic system, safety performance, new energy vehicles, light weight, etc. The representatives of the University of Canterbury also shared with us the culture of New Zealand and the development of the automobile industry. Through in-depth discussion, we formed a more comprehensive understanding of the differences of culture, lifestyle, vehicle market etc. between the east and the west. Moreover, we also introduced recruitment and internship policy of Geely for international students, hoping that more overseas students to join Geely, and witness the transformation of China’s auto industry together.
Health and Safety Care

We believe in the saying of “safety first, prevention, focus, and comprehensive management” and integrate the concept of “people-oriented” into the whole process of safety production.

1. Safety Production Management

We have set up safety committees at three levels, the group level, the subsidiary level, and the factory level, with nearly 2,000 full-time safety and environmental protection professionals at all levels. We have signed Post Accountability Agreement. We have improved the safety management and evaluation standard to ensure that the HSE management is compliant with laws and regulations and the development demand of Geely. All subsidiaries of Geely Automobile Group have set up the GB/T 28001 occupational safety and health management system and made efforts to become the first-class safety, standardization enterprise. At present, six bases of Beken, Yangfan, Chongqing, and others have achieved the first-class safety standardization enterprise approved by China Association of Safe Production; and others have reached the first-class safety standardization enterprise approved by China Association of Safe Production, Chongqing Limai, and other new bases are also under construction based on the actual production situation. We also continuously improve occupational health and safety performance through system management and facilities upgrade.

By analyzing the type, place, and severity of possible emergencies, and by integrating emergency capacity of Geely and surrounding emergency resources, we have established a three-level emergency response system, including comprehensive emergency plan, special response plan, and emergency response project, and carried out drills and training regularly. We also strictly managed and controlled the three-level emergency response plan in order to reduce the influence of emergency on the employees and the surrounding environment.

We fully carried out trainings of occupational health and safety prevention and control of occupational disease for all relevant employees, and they will not start the work before being qualified by passing the examination and assessment. To reduce the contact with occupational hazard factors of production, we establish the community continuous learning platform. The training and development modules have been continuously optimized in practice, which sped up the cultivation of reserve talents for Geely fine car 3.0 era. At the same time, we are trying to build a team of internal trainers who love to share in order to seek more promotion space while conducting experience sharing and communication.

2. Safety Information Standardization

In order to further improve the safety production standards, we have set up safety committees at three levels, the group level, the subsidiary level, and the factory level, with nearly 2,000 full-time safety and environmental protection professionals at all levels. We have signed Post Accountability Agreement. We have improved the safety management and evaluation standard to ensure that the HSE management is compliant with laws and regulations and the development demand of Geely.

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Continuous Learning and Growing Together

Geely is not just a factory; it is more like a school. We provide diversified training and development opportunities for all employees to help them reach their full potential. In 2016, through the establishment of the Geely School, we improved the quality and efficiency of training services. Until now we have held more than 21,000 trainings and meetings for more than 50,000 people with a total of 60,000 hours. Among the core business of management, marketing, R&D, quality, and so on, we developed more clear training objectives and E-learning plans, and built a community continuous learning platform. The training and development modules have been continuously optimized in practice, which sped up the cultivation of reserve talents for Geely fine car 3.0 era. At the same time, we are trying to build a team of internal trainers who love to share in order to seek more promotion space while conducting experience sharing and communication.

Sharing Leads To Progress

I am Lv Yicong, an ordinary technical worker of Geely Automobile Ludiao Base serving as the deputy to the NPC of Zhejiang Province. I have been honored to be the National Model Worker and the rebel of Zhejiang Labor and Technology. I have had the opportunity to be the National Key Laboratory of Vehicle Design and the early warning of the possible safety problems, so that we can rectify and reform with target.

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I am Lv Yicong, an ordinary technical worker of Geely Automobile Ludiao Base serving as the deputy to the NPC of Zhejiang Province. I have been honored to be the National Model Worker and the rebel of Zhejiang Labor and Technology. I have had the opportunity to be the National Key Laboratory of Vehicle Design and the early warning of the possible safety problems, so that we can rectify and reform with target.

In order to further improve the safety production standards, we have set up safety committees at three levels, the group level, the subsidiary level, and the factory level, with nearly 2,000 full-time safety and environmental protection professionals at all levels. We have signed Post Accountability Agreement. We have improved the safety management and evaluation standard to ensure that the HSE management is compliant with laws and regulations and the development demand of Geely.

All subsidiaries of Geely Automobile Group have set up the GB/T 28001 occupational safety and health management system and made efforts to become the first-class safety standardization enterprise. At present, six bases of Beken, Yangfan, Chongqing, and others have achieved the first-class safety standardization enterprise approved by China Association of Safe Production, Chongqing Limai, and other new bases are also under construction based on the actual production situation. We also continue to improve occupational health and safety performance through system management and facilities upgrade.

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Enjoying Happy Work and Happy Life

In 2016, we set up Employee Loyalty Award and awarded medals to employees so as to encourage employees to grow and struggle together with Geely. The concern of Geely for employees can be reflected from the details, and we constantly implemented the idea of “Happy Life, Geely Drive”.

1. Information Sharing Platform

The effective implementation of daily management work of human resources, including performance evaluation, salary administration, and others, largely depends on the accuracy and timeliness provided by large data system in 2016. By continuing to build the HR Portal information sharing platform, we have fully integrated the basic information of employees, performance evaluation, online learning, information center, and welfare mall and developed the adapted mobile version according to employees’ habits.

We hope that the information sharing platform can help to enhance the communication between business units and employees, form a unified standard and improve work efficiency. A happy working environment can be created through information-based means.

2. Life Care

Work is not the whole of life. In addition to creating a harmonious working environment for employees, we also give the employees a hand with life issues if needed. We provide the employees with apartment rental, room for maternal and child fitness service in summer vacation, etc., which covers all aspects of daily life so that the employees can enjoy both happy work and happy life in Geely.

Enjoy the Happy Work on the Production Line

I am Ge Chang, and I am responsible for the production management of assembly plant, including quality control, production safety, cost control, etc. Because it belongs to the Manufacturing Department, and the quality control of the products directly connects with the customer satisfaction, the most important thing is to ensure that the products meet the standard requirements, and then the products should be convenient and enjoyable to experience.

The final assembly is equivalent to the last process of a product, which directly face the 4S shop. There are many factors that affect the product, such as stamping welding coating process, quality of parts, personnel, equipment changes, etc. and in each year we carry out internal audits and management reviews to identify factors that affect the stability of a product and lay emphasis on the control of these factors.
3. G20 Summit and Geely community services

As the world’s most influential political and economic forum, Hangzhou G20 Summit attracted the world’s attention and led the world economy. In order to support the smooth convening of the G20 Summit, Geely actively provided the organizing committee with 330 Geely vehicles as the designated vehicles for the reception, security, and other areas during the summit. In the meantime, we have also set up a dedicated technical service team to provide all-weather protection and support.

We recruited more than 200 employees as volunteers after a unified training. Volunteers assisted the public security officers and traffic police departments to carry out vehicle guidance, pedestrian guidance, consultation service, translation (English, French, Russian, Korean, etc.), order maintenance, etc. around the summit and in main roads from 3rd September to 5th September, 2016. Geely volunteers in each position worked very hard and were always on call to deal with changes and emergencies. With their professional, friendly, and considerate service, they were unanimously recognized by the G20 Summit Organizing Committees, armed police, police, and pedestrians.

Moved by the love of Geely, the employees of Geely continued to inspire the city’s energy by volunteer service. In 2016, we kept to carry out volunteer activities, such as unpaid blood donation, subway service, etc. To take Hangzhou Park as an example, the number of employees as volunteers reached to 430, which increased 213% compared with that of 2015; the volunteers there have provided 107 volunteer services with the cumulative time of 2,146 hours.
Win-win Cooperation with Partners

Responsibility Focus

A fate community was formed between us and suppliers, dealers and other partners on the value chain. It is just like the each high-speed rail carriage, which has its own core power system but mutually constrained. The train can move full speed ahead only if we coordinate with each other. We continue to explore a win-win model with partners, adhere to independent innovation, strengthen exchanges between industries, and continue to create shared value.

In 2016, 6 times training for more than 100 suppliers were completed. In 2016, Geely has cooperated with over 920 dealers.

In 2016, 3,582 sales promotion activities were carried out.

In 2016, 1,474 patents were applied and 1,254 patents were authorized including 458 invention patents. 69 academic papers were published. Geely led the development of 3 industry standards and participated in the development of 6 industry standards.

Suppliers Screening

The quality of the suppliers plays a vital role in the development of Geely. Whether the supplier is global or local, we request it continuously improving the response speed in terms of design and development and committing to continuously improving the quality of components. This is the only way to maintain the competitive advantage in respective market and utilize a 1+1>2 aggregation effect.

After continuous innovations and practices, we gradually explore a set of suppliers' management system with Geely's characteristic. In 2016, we built the procurement information management SIM system to achieve the three-grade supplier access verification mechanism and the whole process management of the procurement process. We carried out joint procurement with CEVT and enhanced the global procurement capacity with a high degree of market sensitivity implemented the supplier on-site examination to achieve the consistency control of product quality. We promoted the implementation of the components platform common plan and completed 427 platform projects. We completed 6 times trainings for more than 100 suppliers and continuously improved suppliers' capabilities of product design risk control and quality testing etc.

Platform construction of non-metallic materials

In order to control the stability of components product performance and save development and verification costs, we built a non-metallic materials database. We turned the management model of non-metallic materials from host-factory led to supplier-led. And we planned to achieve that more than 60% of the non-metallic materials of the Group are selected from the platform materials database.

Take the door trim material for example. Firstly we selected 3 materials for material performance approval from the market. After continuous innovations and practices, multi-channel of E-commerce platforms - self-built E-commerce platform (blue mall) takes the major role while third-party E-commerce platforms (Tmall flagship store & Autohome flagship store) takes the minor role. Our E-commerce platform has gradually formed a "1+N" channel model - self-built E-commerce platform blue mall takes the major role while third-party E-commerce platforms. Small flagship store & Autohome flagship store takes the minor role. We also actively participate in the international auto shows like Sri Lanka and Russia. We have carried out a series of changes of products to meet the needs of the local market and promoted the globalization of sales of Geely cars.

Dealer Management

In 2016, Geely 3.0 time products rolled out intensively. For our dealers it is not only an opportunity but also a challenge. In order to strengthen the communication and cooperation with dealers, carry out the work more accurately and ensure Group’s goal of producing and selling 2 million cars in 2020 is achieved, we have formulated the ‘Operation and Management Measures Geely Automobile Dealers’.

1. Dealers’ network optimization

When products of Geely entering the 3.0 time the construction standard of our channel was also increased to 3.0. We gradually enhanced outlets density of the first-tier market instead of focusing on third-tier, fourth-tier or fifth-tier market in the early stage. In 2016, Geely Automobile has cooperated with over 1500 dealers. At the same time, we carried separate selling of G-network (Emgrand GL1 and L-network (Vision SUV, Emgrand GS1) to maximize marketing capabilities of dealers and take advantages of new products.

2. Channel expansion of E-commerce

Our E-commerce platform has gradually formed a "1+N" channel model - self-built E-commerce platform blue mall takes the major role while third-party E-commerce platforms. Small flagship store & Autohome flagship store takes the minor role. Multi-channel of E-commerce platforms.

3. Upgrading of sales promotion activities

In order to make our customers know Geely’s products better and feel a good driving experience, we carried out 35,682 activities of testing group-buying auto show and sales promotion in 2016, in which we sold 23,360 vehicles.

In addition to domestic auto shows in Beijing, Shanghai and Guangzhou, etc., we also actively participate in the international auto shows like Sri Lanka and Russia. We have carried out a series of changes of products to meet the needs of the local market and promoted the globalization of sales of Geely cars.
Geely Emgrand GL “Strength Experience Camp” speaking with strength

Today, Chinas A-class car market competition has been heating up. Faced with a great variety of new cars, how should consumers choose? In order to allow potential customers to experience the texture of products at close quarters, we held 16 Geely Emgrand GL “Strength Experience Camp” in Changzhou, Jinan, Tianjin, Hangzhou, Lanzhou, Kunming, Shanghai, Nanjing, Shenyang, Hefei, Guiyang, Chengdu, Zhengzhou, Xiamen, Guangzhou and Taiyuan during October to December in 2016. The cumulative number of customers participated was 27,745. 4,095 medals have been participated in, 21,392 people were converted to intended customers and 6,385 cars were delivered on-site.

We designed each event plan combined with regional features. And gradually a scalable project model with a core of three modules—Product Explanation, Strength Experience, Delivery Ceremony—was formed. With the help of static blind measurement and dynamic experience of joint venture star car Geely Emgrand GL got remarkable performance in the car air quality, the NVH, ride comfort, material and manufacturing process, design, handling and safety. Geely Emgrand GL injected vitality into China self-owned brand cars with its strength.

4. Strengthening the dealer training

To enhance dealers’ marketing and service capabilities, we carry out pre-sale, after-sale and other diversified trainings every year. In 2016, we have organized 65,393 hours sales training and 173 after-sale training classes, covering 13,686S and 4,429 participants respectively.

We have held a national sales elite skills contest, with the scale of 10,000 people. We want to enhance sales skills and ability of dealers by various competitions. At the same time in order to constantly improve the satisfaction of Geely’s dealers, we continue to carry out counseling work in store for new franchises and dealers who are targeting main cities.

4. Hosting the 13th International Forum of Automotive Traffic Safety (INFATS)

On Nov 25-26, 2016, Geely as the host, undertook the thirteenth INFATS seminar. INFATS was founded in 2000 and was one of China’s most well-known international automotive traffic safety technology conferences. We invited domestic and foreign automobile companies, parts suppliers, representatives from well-known universities and research institutes. We hope that by exchange, we can let out and popularize our traffic safety technology.

On November 25, 2016, Geely successfully hosted the thirteenth INFATS conference with the purpose of promoting the development and popularization of domestic and international automotive traffic safety technologies. "Safety first" is also the core value and product strategy of Geely, we look forward to taking this conference as an opportunity to contribute to the development of China’s road traffic safety.

The forum gathered a large number of domestic and foreign automobile companies, parts suppliers, representatives from well-known universities and research institutes. We hope that by exchange, we can let out and popularize our traffic safety technology.

Our plan is to raise capital of RMB 50 million by ourselves and finally achieve the demonstration run of semi-autonomous driving as a batch.
Integrative Development with Environment

Responsibility Focus
Environmental problems are related to the quality of life of each individual. The public’s approval of automobile brand gradually changed from the appearance, power, security, and other traditional areas to the energy-saving and emission reduction and sustainable development in the operation of automobile enterprises. In 2016, we actively carried out the strategic layout of methanol automobile and built intelligent, green, and standardized factories through the ecological design of the product, promotion of sharing model, and emission control of product within life cycle.

Material recycling rate of Emgrand 1 Million reached 95.3%.
As of 2016, 1008 vehicles of M100 methanol automobiles were put into domestic pilot cities.
Recycling rate of packaging materials reached more than 80%.

Booming New Energy Vehicle Project

2016 is the first year of implementation of Blue Geely action plan, in which the new energy vehicle project was booming, a dozen of new energy models are under development according to the plan. We are committed to creating a modular pure electric vehicle specialized PMA platform which covers AD, B-class cars and SUV.

New Emgrand EV, the first pure electric vehicle of Geely new energy strategy, the sale of which reached 17,181 vehicles in 2016. In 2016 China Car Performance Challenge (CCPC), a national car challenge co-sponsored by China Automotive Technology & Research Center, General Administration of Sport of China, and China Auto sport and Motorsport Federation, pure electric Emgrand EV withstood the challenges of extreme hot, top speed, and extreme cold after the competition in Karaweiy, Defeng, and Yakeshi, and won the Gold Award of range and economic performance. CCPC is the only national professional technology & research center in China, and China Autosport and Motorsport Federation, pure electric Emgrand EV, New Emgrand EV, the first pure electric coach Yuancheng E12 marked that Geelys new energy strategy has taken a solid first step in the field of commercial vehicles, also brought change to the immature Chinese commercial vehicle market.

To develop fuel methanol and methanol vehicles is a strategic choice to optimize the energy structure.
——He Guiyang, leader of expert group of methanol automobile pilot, the former minister of Ministry of Machine Building

Success of Methanol Car
In addition to electric vehicles, based on China’s resource endowments, we also focused on industrial transformation and upgrading and actively explored the methanol as a substitute for fuel to take the circular economy road. It can not only help to alleviate the national energy security issues, but also meets the requirements of national supply-side structural reform.

As China’s first enterprise that carries out independent R&D of methanol vehicles, Geely has participated in two programs of 863 Program, obtained nearly 100 patents, developed 1 methanol power products and 14 full vehicle products since Geely started to develop it in 2005, which is currently the first as well as the only methanol automobile manufacture enterprise publicly announced by the Ministry of Industry and Information Technology of the PRC. We’ve overcome the technological difficulties of cold start, fuel supply, high temperature resistance and corrosion resistance of key parts, and others, and are developing high compression ratio of methanol power and exploring turbocharged and direct injection methanol power at present in order to make the products high efficient and environmentally friendly. The technology level of the full methanol automobile independently developed by Geely is leading in the world.

Since the first trial operation of Geely methanol automobile in Jinzhong, Shanxi in March 2013, 1008 vehicles have been put into 8 pilot areas in Shanxi, Shanghai, Shenzhen, Guizhou, and Gansu. The total mileage of these vehicles is more than 0.13 billion km and the maximum mileage of a single vehicle is more than 300 thousand km, which runs smoothly. Jinzhong methanol vehicle pilot project has been jointly accepted by the Ministry of Industry and Information Technology of the PRC, National Development and Reform Commission, and Ministry of Science and Technology of the PRC in May 2016. From the vehicle inspection report, data collection, and the overall situation of operation, each index of Geely methanol automobile in economy, and Technology of the PRC in May 2016. From the vehicle inspection report, data collection, and the overall situation of operation, each index of Geely methanol automobile in economy, and performance are ahead of the requirements of national supply-side structural reform.
environmental protection, safety, applicability, reliability, and other aspects are better than the national standard. Conventional emissions meet the State V standard, and the formaldehyde and emissions are far lower than the standard of Ministry of Industry and Information Technology of the PRC, even lower than the US LEV2 standard. At the same time, compared with gasoline vehicles, CNG vehicle is more powerful, and its energy-saving advantages are more obvious.

In July 2005, we invested USD 45.5 million dollars in Ireland’s Carbon Recycling International to explore the synthesis, and production technology of clean methanol fuel and promote the use of M100 methanol fuel vehicles in China, Iceland and the rest of the world. Carbon Recycling International was established in 2006 and has quickly become the world leader in developing technology to produce renewable methanol fuel from clean energy and recycled CO2 emissions. Besides, it also operates the world’s first renewable methanol plant. In February 2016, road test for six Emgrand methanol automobiles was carried out in Iceland for the first time. Carbon Recycling International also carried out further tests on Emgrand methanol automobiles by using Iceland’s methanol energy in order to better assess the technological content of methanol vehicles.

<table>
<thead>
<tr>
<th>Time</th>
<th>Achievement</th>
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<tbody>
<tr>
<td>2005-2010</td>
<td>Accumulate technologies, commercialization</td>
</tr>
<tr>
<td>2010-2014</td>
<td>Achieve mass production, commercial operation</td>
</tr>
<tr>
<td>2013-2016</td>
<td>Integrate resources, sustainable development</td>
</tr>
<tr>
<td>2016-</td>
<td>Focus on the future, continual development</td>
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</tbody>
</table>

Geely methanol vehicles launched the pilot cars in China’s 5 provinces and cities in 8 pilot areas. Total number is 1008; Total driving mileage is more than 0.13 billion kilometers and the operation is smooth; The maximum mileage of a single car is more than 300,000 kilometers.

**ACHIEVEMENT**

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**Achievements in Methanol Car Development**

- Geely has successfully completed the R&D and production of methanol vehicles, implementing the green concept into the automobile industry.
- The first generation of M100 methanol vehicle were successfully completed and scale production of the pilot work of methanol car.
- Accumulate technologies, overcome such as the low temperature start, fuel supply, flexible control, alcohol-resistant materials for the first time in the whole world.
- The maximum mileage of a single car is more than 300,000 kilometers.
- Achieve mass production, commercial operation.
- Integrate resources, sustainable development.
- Achieve mass production, commercial operation.
- Focus on the future, continual development.

**Comparative Analysis of Fuel Efficiency**

Compared with the traditional gasoline vehicles, methanol taxi has a better economy. At the current fuel price for the taxi with the same displacement, the average energy consumption of methanol taxi is 0.73 yuan (0.45 yuan and 0.28 yuan respectively). To assure that the taxi runs 500 km per day, the methanol taxi driver would earn 4600 yuan more than gasoline taxi driver per month. What’s more, methanol is environmentally friendly. The combustion thermal efficiency of methanol engine is 18% higher than that of gasoline engine with the same model and the PM/NOX emission of methanol automobile is 60% lower than that of traditional gasoline vehicles with the same displacement. At the same time, Geely also completed the whole process of service assurance work and established a complete methanol-related parts supporting services guarantee system. The 100 cars of methanol taxis put into Guiyang market in 2015 did not have any quality disputes in the whole year of operation and the maintenance frequency of methanol-related parts is zero.

**Big data of one-year operation of Guiyang methanol taxi**

The relevant vehicles involved in the methanol fuel did not show any problem. Besides, the methanol automobile showed excellent performance and the suspension and driving experience were also great. We carefully recorded the fuel consumption, which was 2.13 L per 100 km in suburban conditions, and 3.15 L per 100 km in comprehensive suburban and urban conditions.

**Island Automobile Association**

**Recycling Economy, Turning Waste into Wealth**

Geely integrated the green and environmental concept into the entire life cycle of automobile products, including R&D, manufacturing, sales, use, recycling, etc. During the development phase, all automobile products were subject to the calculation of the recovery rate and the vehicles recyclability and recoverability rate were required to be higher than 95% and 95%, thus the resource utilization and environmental benefit of the product were enhanced.

In order to protect the human health and the natural environment during the use and scraps of the products, we required all suppliers of the vehicle to join the International Material Data System (IMDS) and the China Automotive Material Data System (CAMDS) and to declare the material components and hazardous substances of the parts. At the same time, we implemented stringent sampling and quality control system to strictly limit the content of lead, cadmium, hexavalent chromium, polybrominated biphenyls and polybrominated diphenyl ethers, antimony oxide, anti-oxidation elements and other prohibited substances. By the chemical substances control of all the parts and materials, we care comprehensively of the customer’s personal health and practice the green ideas.

**Recovery rate**

<table>
<thead>
<tr>
<th>Motorcycle type</th>
<th>Engager 1 million</th>
<th>Emgrand XG</th>
<th>Emgrand GS</th>
<th>Emgrand GL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Recovery rate (%)</td>
<td>95.3</td>
<td>93.1</td>
<td>87.1</td>
<td>86.0</td>
</tr>
</tbody>
</table>

**Remarks**

1. The ELV (2000/53/EC) regulations, January 1, 2015, the EU market Recyclable car utilization rate of not less than 95%, recycling rate of not less than 85%.
2. Automotive product recycling technology policy requirements since 2007, all domestic and imported vehicles to achieve recycling rate of about 95%, of which the material utilization rate of not less than 85%.
Cao

In addition, as a special service of Cao Cao tailored taxi, production, so as to provide users with safe, convenient, low-big data of transport to guide the automotive R&D design and to train professional drivers. By daily operations, we collected trading market and advocate low-carbon green lifestyle. taxi. The users can trade emission reductions for products. We dioxide emissions of each customer by using Cao Cao tailored Cao carbon bank.

1. Cao Cao tailored taxi

services for people.

sharing leasing, online tailored taxi-hailing, and other business

problems to a certain extent.,

car sharing system.

1. Scientific Planning of Factory Location Selection

In 2016, we also carried out a series of energy-saving projects. The

2. Implementation of Clean Production

We adhere to the technology upgrading and innovation

clean production and green upgrade

Clean Production and Green Upgrade

In accordance with the environmental policy of "building an environmental hazard-free green factory and producing eco-friendly humane cars", Geely implemented the responsibility of energy-saving emission reduction to each process of production and operation.

1. Scientific Planning of Factory Location Selection

All factories of Geely Automobile Group are located in the planned general industrial parks, and all major construction projects obtained approvals of Environmental Impact Assessment as required. There is no any factory of Geely closer to the special protection areas, such as nature reserves, scenic spots, and soil erosion emphasis prevention areas.

We used advanced environmental processing to deal with contaminants from various factories. We established sewage treatment solution for the physical and biological treatment of waste water, dealt with waste gas in the use of absorption burning and other ways, and collected and disposed hazardous waste in strict accordance with national laws and regulations. In order to ensure that the pollutants discharge reaches the standard and has no effect on the local water sources, thus protecting biological diversity.

In addition, we actively carried out a series activities of "Environment Open Day", which organized the surrounding residents and the public to assess the environmental performance of the factories. And through the media of Geely official website, Weibo, Wechat and others, we disclosed environmental information in real-time to accept the supervision of the public.

2. Implementation of Clean Production

We adhere to the technology upgrading and innovation

3. Online Management of Energy Information

standardized factories, in 2016, we actively promoted the construction and certification of energy management system and increased the

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We adhere to the technology upgrading and innovation

metal halide with the same illumination

4. Reduction of Environmental Influence in Logistics Process

We have converted the carbon as the packaging material of more than 200000 parts into Vegetable box and the negating rate of packaging materials in 2016 reached more than 80%.

Group completed the power-chwin renovation project for forklift, comprehensively replaced the fuel oil forklift with electric forklift, and led the introduction of automated distribution equipment. At the same time, Geely applied the automated identification technology, into the process of inflow and outflow of material and carried out the goods collection and transportation, which reduced 10% -25% of the operating costs shortened the supplier inventory from 5 days to 3 days, and comprehensively enhanced the users’ degree of satisfaction with logistics process.
Building a Harmonious Society

Responsibility Focus

Geely is an enterprise full of social sentiments. We focused on education, poverty alleviation and public charity, invited employees, dealers, customers and more social resources to participate in, strived to create a harmonious atmosphere and passed Geely’s warmth to more people in need.

By 2016, investment of higher education has reached to RMB 5.759 billion12.

In 2016, the average employment rate of Geely’s colleges and universities is 96.94%, the employer’s satisfaction of the graduates is more than 95.33%

Reward with 12 Emgrand GS cars for China National Swimming Team in Rio Olympic Games

For 4 consecutive years, Geely helped “100 people charity walk project” of HanHong Love Charity Foundation and donated 105 SUVs of a total value of RMB 13 million

Geely Public Welfare System

We use “Make the world feel love” for the public value proposition, and focus on education and environmental protection, while covering three public issues of culture spread, poverty alleviation and the vulnerable support. The four principles of public welfare were solving the real social problems, achieving community integration, promoting the deep participation of stakeholders and exploring sustainable public welfare model.

Hundred Years’ Policy Based on Education

Geely sees education as the cornerstone of national rejuvenation and social progress. From 1997 to the present, we have invested more than RMB 3 billion to build institutions of higher learning such as Beijing Geely College, Sanya University, Hunan Geely Automobile Vocational and Technical College and Sanya Polytechnic College. There are more than 40,000 students on campus and nearly ten thousand graduates go to work every year. At the same time, commissioned by the Society of Automotive Engineers of China, Geely invested in the establishment of the Zhejiang Automotive Engineering Institute, which is China’s first graduate school to cultivate expertly vehicle engineering masters and doctors, and nearly 60 masters have graduated.

Our education is closely followed by the local economic and social development needs, and constantly adjusts and optimizes the professional structure of subjects, gradually it realized the three basic functions of personnel training, scientific research and social service. In 2016, RMB 4.474 millio has been invested and 120 projects are in study. We actively explore the cooperation path of industrial-academic-research and cultivate applied talents with innovative and practical spirit. We have established long-term exchange and cooperation projects with more than ten international well-known universities such as Miami University and Niels Brock-Copenhagen Business College in order to study the world’s advanced educational ideas and teaching skills and cultivate professional and technical talents with international vision.

After years of exploration and practice, colleges and universities gradually formed the talents training model that is appropriate to their own development. At the meanwhile, we coordinate the government, enterprises and other high-quality resources to create lots of internship opportunities and employment channels for students. In 2016, the average employment rate of Geely’s colleges and universities under Geely is 96.94%, and, according to a third party survey, the employer’s satisfaction of the graduates is more than 95.33%. We will continue to practice on the road of professional personnel training and make great efforts to become China’s most respected private universities.

12 Including the basic expenditure of schools, fixed assets and investment in construction projects, etc.
Originality and entrepreneurship of Sanya University

With the spirit of "Innovation, Entrepreneurship and Value," Sanya University co-invested RMB 50 million with Sanya municipal government to build a college students incubator base in school, with the construction area of nearly 20,000 square meters. It provides a broader platform for student entrepreneurship projects and professional guidance.

As of June 2016, more than 1,400 graduates have carried out their own business in Sanya University. Among which LuXi creativity workshop project designed and developed blue and white porcelain, Li Shang costumes, the Yuanxiang hand-made bags, the Dongya pottery and other creative products, with the consideration of with Sanya’s market demand and tourism and cultural industry. Premier Li Keqiang praised the exquisite works with the words "dazzling" and encouraged teachers and students to stick to the road of scientific and technological innovation.

"Bloodhound", Showing the Power of Science and Technology

'Bloodhound' supersonic car project began in the UK, and 25,000 institutions get involved in the development of the project. It is an important driving force of the project to stimulate the interest of primary school students in the UK, and it is also expected to inspire young British people who are engaged in science, technology, engineering and mathematics to make more prominent achievements. The project has a wide range of influence in the world, followed by 5 billion viewers in over 200 countries, its roadshows have toured Europe, Canada, South Africa, Brazil and India.

In September 2016, Geely became the main sponsor and official car partner of the UK 'Bloodhound' supersonic car project. During the three-year partnership, we will provide technical and financial support to the project and provide high-performance vehicles for its activities that try to create the new record on the world’s terrestrial speed limit in South Africa. Also, we will provide design and engineering support as needed and help the realization of its objectives and global promotion. By this project, we also hope to show great opportunities brought by learning science, technology, engineering and mathematics for young people in China and around the world.

The partnership with Geely will help us to challenge the new land speed record and expand the boundaries of physics and human exploration. 1600 km / h is the fastest speed on land, whether it is a car or a plane.

——Andy Green, British Royal Air Force commander, Officer of the Order of the British Empire
Rio Olympic Reward Program
At 2016 Rio Olympic Games, China National Swimming Team have been utilizing prehistorical powers collectively to harvest 1 gold medal, 2 silver medals and 3 copper medals. As a strategic partner of the National Swimming Team, we released the “Rio Olympic Reward Program” at the Beijing Auto Show on 25th April, 2016 to inspire Chinese swimmers to carry forward the struggle spirit of competition in the Rio Olympic Games.

A national swimmers and their coaches who have won individual or collective medal at the Rio Olympic Games will receive a Geely Emgrand GS. Among them, the gold, silver and copper medal winners will receive the Emgrand GS champion version, the Emgrand GS Zhenshang version and the Emgrand GS Lingshang version respectively. At this Olympic Games, five athletes and six coaches from the Chinese national swimming team were rewarded with a total of 17 Geely Emgrand GS cars.

In addition to the incentive program, we also provide services for the training and competition of Chinese swimming team from aspects like competition car using and medical security. Choosing a strategic partnership with the national swimming team, not only because the national swimming team’s unity and fighting spirit fits with Geely’s brand spirit and connotation, but also the performance of national swimming team in the international arena coincides with the Geely Auto’s vision of challenging positively the international first-class camp.

Caring for People’s Livelihood by Public Actions
We believe that as long as everyone gave a little love, the world will become more beautiful. On the road of spreading warmth, Geely never stops running.

1. HOPE • Green runway fly sports dream
HOPE • Green runway rural teenager sports dream plan focuses on the improvement of physical quality of rural children and using that as the starting point. We mobilized Geely car owners, dealers, volunteers and public welfare organizations to participate in the promotion of physical education in poor areas.

From 2014 to 2015, we have visited the 10 primary schools in Inner Mongolia, Yunnan, Shanxi, Gansu, Zhejiang, Shaanxi, Guizhou, Ningxia, Hubei and Guangdong Province, donated sports facilities and brought a week of professional sports courses and a HOPE game.

In 2016, Geely HOPE • Green runway started again. We visited the Ludian Queluo primary school and Tianshui Caowang primary school together with dealers and Geely car owners, and donated a pair of sports shoes for each student, as well as the necessary life and school supplies. Besides, the cost of some sports shoes is from the public fund-raising activity called “Undertaking for love, sports shoes are flying” in Tencent donation platform, which was launched by Geely in September, 2015, and the amount of donations was RMB 24,912.35. The children wore red scarfs for the volunteers and the car owners and gave them gifts like illustrations that made of leaves and flowers personally to express their gratitude and love.

It is the happiest day of the children that Geely HOPE • Green runway came to rural primary school. Volunteers not only brought new learning tools and supplies for the children here, but also enabled them to see the outside world and brought greater powers and dreams for children.

——Teacher of Yunnan Ludian Queluo primary school
2. Assistance of “Han Hong – 100 people help Gansu”

Since 2013, for 4 consecutive years, Geely helped “100 people charity walk project” of Han Hong Love Charity Foundation and donated 105 SUVs of a total value of RMB13 million.

In 2016, we went on an expedition again for the love and donated 30 Vision SUVs to Gansu Province. 39 groups of families and 144 warm-hearted car drivers applied for “Han Hong love – 100 people help Gansu” charity walk to undertake the task of helping people in straitened circumstances.

3. Hand in hand with “Bro Hong sleepwalking log”

In 11th April, 2016, Geely GC9 cooperated with the Chinese educator Yu Minhong to start a 10-day reality show “Bro Hong sleepwalking log”, which is via 10 cities of Yichang, Jingzhou, Xiangyang, Shayan, Ankang, Dazhou, Nanchong, Suining, Meishan, Yan. As the exclusive car, Geely GC9 finished a 2,000-kilometer dream tour. Yu Minhong drove with net friends by Geely GC9 to feel humanism of these cities in-depth, and dialogued with young students from the 10 cities. Moreover, they looked for big dreams of small town people and concerned about the local environmental protection, rural education, left-behind children, college students’ starting business back-home and other practical problems.

It is exactly based on over 10 days of intimate contact that Yu Minhong did not hesitate to buy a GC9 Executive Edition as his own car. In the future, Geely will join hands with more owners to help them realize their dreams and at the same time, make the whole society feel the warmth from Geely.
## Performance Figures

Note: The data scope of ESG Key Performance Indicator applies to Geely Automobile Holdings Limited. (stock code of Hong Kong Stock Exchange:175)

### ESG Key Performance Indicator

<table>
<thead>
<tr>
<th>Categories of the Indicator</th>
<th>Unit</th>
<th>Data of 2015</th>
<th>Data of 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>A: Environment</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1.1 Emissions</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>NOx emission(^2)</td>
<td>ton</td>
<td>40.26</td>
<td>44.95</td>
</tr>
<tr>
<td>SO(_2) emission</td>
<td>ton</td>
<td>215.88</td>
<td>62.39</td>
</tr>
<tr>
<td>CO(_2) emission per unit of sales volume(^2)</td>
<td>g/unit</td>
<td>781.18</td>
<td>501.96</td>
</tr>
<tr>
<td>NO(_x) emission per unit of sales volume(^2)</td>
<td>g/unit</td>
<td>493.36</td>
<td>438.27</td>
</tr>
<tr>
<td>NMHC emission per unit of sales volume</td>
<td>g/unit</td>
<td>63.30</td>
<td>60.18</td>
</tr>
<tr>
<td>Xylene emission per unit of sales volume</td>
<td>g/unit</td>
<td>1.72</td>
<td>1.36</td>
</tr>
<tr>
<td>Waste water disposal</td>
<td>ton</td>
<td>594.633.2</td>
<td>1035.934.3</td>
</tr>
<tr>
<td>Waste water reduction rate(^2)</td>
<td>%</td>
<td>85.43</td>
<td>1/</td>
</tr>
<tr>
<td>Water resource conservation rate per unit of sales volume</td>
<td>%</td>
<td>95.46</td>
<td>96.45</td>
</tr>
<tr>
<td>The number of significant spills(^2)</td>
<td>%</td>
<td>4.74</td>
<td>4.71</td>
</tr>
<tr>
<td>Hazardous waste handled per unit of sales volume</td>
<td>kg/unit</td>
<td>168</td>
<td>133</td>
</tr>
<tr>
<td>Rate of recycled use of solid waste</td>
<td>%</td>
<td>396.46</td>
<td>96.45</td>
</tr>
<tr>
<td>B: Society</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1.2 Use of Resources</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct energy consumption</td>
<td>ton of standard coal</td>
<td>805,603.6</td>
<td>435,314.2</td>
</tr>
<tr>
<td>Indirect energy consumption</td>
<td>ton of standard coal</td>
<td>1,950,831.99</td>
<td>46,45,487</td>
</tr>
<tr>
<td>Steel consumption per unit of sales volume</td>
<td>kg/l</td>
<td>2100.33</td>
<td>32,039.4</td>
</tr>
<tr>
<td>Paint consumption per unit of sales volume</td>
<td>kg/l</td>
<td>52R6</td>
<td>132</td>
</tr>
<tr>
<td>Total water consumption</td>
<td>ton/unit</td>
<td>1,244,67,556</td>
<td>2,446,627</td>
</tr>
<tr>
<td>Water resource consumption per unit of sales volume</td>
<td>ton/unit</td>
<td>2.14</td>
<td>3.24</td>
</tr>
<tr>
<td>Energy conservation rate(^2)</td>
<td>%</td>
<td>470.16</td>
<td>1/</td>
</tr>
<tr>
<td>Water resource conservation rate(^2)</td>
<td>%</td>
<td>25.73</td>
<td>1/</td>
</tr>
<tr>
<td>Usage rate of recycled industrial water</td>
<td>%</td>
<td>97.50</td>
<td>97.55</td>
</tr>
<tr>
<td>Packaging material usage amount of the exported vehicle</td>
<td>ton</td>
<td>3.03</td>
<td></td>
</tr>
<tr>
<td>Packaging material usage amount of the engine</td>
<td>ton</td>
<td>15.24</td>
<td></td>
</tr>
<tr>
<td>Packaging material usage amount of the transmission</td>
<td>ton</td>
<td>2.51</td>
<td></td>
</tr>
<tr>
<td>Packaging material usage amount of the exported vehicle per unit of sales volume</td>
<td>ton/unit</td>
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<tr>
<td>Packaging material usage amount of the engine per unit of sales volume</td>
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<td>198</td>
<td></td>
</tr>
<tr>
<td>Packaging material usage amount of the transmission per unit of sales volume</td>
<td>ton/unit</td>
<td>81</td>
<td></td>
</tr>
<tr>
<td>Recycling rate of packaging material</td>
<td>%</td>
<td>80.57</td>
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</tbody>
</table>

### B Society

#### Employment and Labor Criteria

#### Level A1: Employment

<table>
<thead>
<tr>
<th>Category</th>
<th>Unit</th>
<th>Data of 2015</th>
<th>Data of 2016</th>
</tr>
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<tbody>
<tr>
<td>No. of employees(^*)</td>
<td>person</td>
<td>8,688</td>
<td>21,095</td>
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<tr>
<td>No. of retired employees</td>
<td>person</td>
<td>11</td>
<td>1</td>
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<tr>
<td>Total no. of employees' turnover</td>
<td>person</td>
<td>3,263</td>
<td>4,363</td>
</tr>
<tr>
<td>No. of employees by gender</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Female</td>
<td>person</td>
<td>2,735</td>
<td>3,803</td>
</tr>
<tr>
<td>Male</td>
<td>person</td>
<td>5,953</td>
<td>2,176</td>
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</table>

#### Level A2: Use of Resources

<table>
<thead>
<tr>
<th>Category</th>
<th>Unit</th>
<th>Data of 2015</th>
<th>Data of 2016</th>
</tr>
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<td>3.24</td>
</tr>
<tr>
<td>Energy conservation rate(^2)</td>
<td>%</td>
<td>470.16</td>
<td>1/</td>
</tr>
<tr>
<td>Water resource conservation rate(^2)</td>
<td>%</td>
<td>25.73</td>
<td>1/</td>
</tr>
<tr>
<td>Usage rate of recycled industrial water</td>
<td>%</td>
<td>97.50</td>
<td>97.55</td>
</tr>
<tr>
<td>Packaging material usage amount of the exported vehicle</td>
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<td>3.03</td>
<td></td>
</tr>
<tr>
<td>Packaging material usage amount of the engine</td>
<td>ton</td>
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<td>ton/unit</td>
<td>198</td>
<td></td>
</tr>
<tr>
<td>Packaging material usage amount of the transmission per unit of sales volume</td>
<td>ton/unit</td>
<td>81</td>
<td></td>
</tr>
<tr>
<td>Recycling rate of packaging material</td>
<td>%</td>
<td>80.57</td>
<td></td>
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</tbody>
</table>

#### Level B1: Health and Safety of Employees

<table>
<thead>
<tr>
<th>Category</th>
<th>Unit</th>
<th>Data of 2015</th>
<th>Data of 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>No. of accidents</td>
<td>number</td>
<td>8</td>
<td>13</td>
</tr>
<tr>
<td>No. of work-related fatalities</td>
<td>number</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Accident rates of severe injuries</td>
<td>%</td>
<td>0.0350</td>
<td>0.0275</td>
</tr>
<tr>
<td>Accident rates of light injuries</td>
<td>%</td>
<td>0.3500</td>
<td>0.496</td>
</tr>
<tr>
<td>Incident no. of occupational disease</td>
<td>number</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Rates of occupational disease</td>
<td>%</td>
<td>0</td>
<td>0.337</td>
</tr>
<tr>
<td>Rates of work-related injuries</td>
<td>%</td>
<td>0.496</td>
<td>0.496</td>
</tr>
<tr>
<td>Rates of absenteeism</td>
<td>%</td>
<td>0.0206</td>
<td>0.0415</td>
</tr>
<tr>
<td>Reduced working days caused by work-related injuries</td>
<td>Day</td>
<td>299</td>
<td>279</td>
</tr>
<tr>
<td>Financial loss caused by accidents</td>
<td>RMB (1000)</td>
<td>1519</td>
<td>177</td>
</tr>
</tbody>
</table>

#### Level B2: Training and Growth of Employees

<table>
<thead>
<tr>
<th>Category</th>
<th>Unit</th>
<th>Data of 2015</th>
<th>Data of 2016</th>
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</thead>
<tbody>
<tr>
<td>No. of training sessions</td>
<td>session</td>
<td>7,301</td>
<td>10,799</td>
</tr>
<tr>
<td>Total hours in training sessions</td>
<td>hours</td>
<td>267,520</td>
<td>390,775</td>
</tr>
<tr>
<td>Percentage of training employees</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Item</td>
<td>Unit</td>
<td>2014</td>
<td>2015</td>
</tr>
<tr>
<td>----------------------</td>
<td>------</td>
<td>------</td>
<td>------</td>
</tr>
<tr>
<td>Average training hours per employee</td>
<td>hour/person</td>
<td>50</td>
<td>66</td>
</tr>
<tr>
<td>Percentage of training employees by employee category</td>
<td>100</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Senior management</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Middle management</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Ordinary employees</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Average training hours per employee by gender</td>
<td>hour/person</td>
<td>49.15</td>
<td>65.6</td>
</tr>
<tr>
<td>Female</td>
<td></td>
<td>50</td>
<td>66</td>
</tr>
<tr>
<td>Male</td>
<td></td>
<td>50</td>
<td>66</td>
</tr>
<tr>
<td>Average training hours per employee by employee category</td>
<td>hour/person</td>
<td>54</td>
<td>68</td>
</tr>
<tr>
<td>Senior management</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Middle management</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Ordinary employees</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Average training hours per employee by staff category</td>
<td>hour/person</td>
<td>465</td>
<td>65.6</td>
</tr>
<tr>
<td>Research</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Technology</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Administration</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Operation</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Operation and Management</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Percentage of products recycled for safety and health reasons</td>
<td>%</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

Notes:
1. The performance figures of Geely Automobile Holdings Limited don't include subsidiaries overseas.
2. Environmental data is mainly collected from manufacturing bases, among which the Linhai base is relocated in 2015. The data in this part does not include that in Linhai base because it is not in official production.
3. Data of Jilin base and Linhai base are collected from the Monitoring Report of 2014. Jilin and Chuzhou bases are calculated as 150 days in half a year and Jilin and Chengdu bases are calculated as eight hours in one shift. For the emission data of SO2, NOx, non-methane hydrocarbon and xylene in the year of 2016, Luqiao and Jilin bases are calculated as 18 hours in 1 shift, the others are calculated as 42 hours in 1.5 shifts, 300 days in production throughout the year.
4. The production-marketing model of Geely Automobile Holdings Limited is producing according to sales prospects. Therefore we calculated related environmental performance figures on the base of sales volume.
5. It is calculated according to the waste water disposal per unit of sales volume. Due to the newly-built production bases in 2016, the waste water disposal increased than that of 2015.
6. There is no leakage of oil, fuels or dangerous chemicals during the production and transportation of key manufacturers of Geely Automobile Holdings Limited in 2016.
7. GHG emissions under Scope 1 include direct emissions from energy-consuming equipments such as incinerators and boilers in 10 companies of Ningbo, Jilin, Chengdu, Xiangtan, Jinzhong, Baoji, Luqiao and Linhai.
8. GHG emissions under Scope 2 include indirect emissions from purchased electricity and steam in 10 companies of Ningbo, Jilin, Chengdu, Xiangtan, Jinzhong, Baoji, Luqiao and Linhai.
9. GHG emissions under Scope 3 include indirect emissions from purchased raw materials and fuels in 10 companies of Ningbo, Jilin, Chengdu, Xiangtan, Jinzhong, Baoji, Luqiao and Linhai.
10. It is calculated according to the energy consumption per unit of sales volume. Due to the newly-built production bases in 2016, the direct and indirect energy consumption increased than that of 2015.
11. It is calculated according to the water consumption per unit of sales volume. Due to the newly-built production bases in 2016, the total water consumption increased than that of 2015.
12. It is calculated according to the water consumption per unit of sales volume. Due to the newly-built production bases in 2016, the total water consumption increased than that of 2015.
13. It is calculated according to the water consumption per unit of sales volume. Due to the newly-built production bases in 2016, the total water consumption increased than that of 2015.
14. It is calculated according to the waste water disposal per unit of sales volume. Due to the newly-built production bases in 2016, the waste water disposal increased than that of 2015.
15. There is no product recycled for safety and health reasons of Geely Automobile Holdings Limited in 2016.
### G4 Key Performance Indicator

**Indicator** | **Unit** | **2014** | **2015** | **2016**
--- | --- | --- | --- | ---
Respect people, grow people and make people happy | Overall Conditions of Employees |  |
Total no. of employees | person | 18,900 | 19,745 | 29,344
No. of retired employees | person | 23 | 13 | 12
No. of employees turnover | person | 4,428 | 4,357 | 5,268
No. of new employees | person | 4,364 | 6,809 | 11,429
No. of disabled employees hired | person | 0 | 0 | 0
No. of ethnic minorities employees | person | 465 | 522 | 591
No. of employees in the highest governance body | person | 25 | 30 | 31
No. of female employees in the highest governance body | person | 4 | 4 | 4
No. of local senior executives hired | person | 10 | 11 | 11
No. of fresh graduates hired | person | 309 | 643 | 1,581
Percentage labor contract signed | % | 100 | 100 | 100
Percentage of social security coverage | % | 100 | 100 | 100
Percentage of health and medical records completed | % | 100 | 100 | 100
No. of labor disputes complaints | number | 10 | 11 | 22
No. of team-building activities for employees | time | 206 | 211 | 211
Total hours of team-building activities for employees | hours | 1,058 | 1,066 | 1,069
Percentage of employees involved in activities | % | 71 | 73 | 76
No. of employees by gender |  |
Female | person | 3,695 | 2,914 | 3,539
Male | person | 15,215 | 16,831 | 25,805
No. and rates of employees by employment category |  |
Employees | person / % | N/A | 63.45% | 56.35%
Interns | person / % | N/A | 5.42% | 4.62%
Labor services | person / % | N/A | 18.01% | 24.75%
Retired after retirement | person / % | N/A | 5.00% | 8.00%

### Performance Figures

#### Financial Loss caused by accidents

| No. of accidents | Number | 5 | 8 | 14 |
| Accident rates of severe injuries | % | 0.00% | 0.01% | 0.02% |
| Accident rates of light injuries | % | 0.25% | 0.35% | 0.40% |
| Incident no. of occupational disease | number | 0 | 0 | 0 |
| Rates of occupational disease | % | 0.00% | 0.00% | 0.00% |
| Rates of work-related injuries | % | 0.25% | 0.40% | 0.51% |
| Rates of absenteeism | % | 0.00% | 0.00% | 0.00% |

#### Training and Growth of Employees

| No. of training sessions | Session | 4,081 | 7,003 | 13,409 |
| Total hours of training sessions organized | hours | 8,398 | 12,946 | 4,026 |
| Percentage of training employees | % | 100 | 100 | 100 |

#### No. and rates of employees turnover by age group

| Under 30 years old | person / % | N/A | 6,563 (18.5%) | 14,920 (24.7%)
| 31-50 years old | person / % | N/A | 11,775 (33.7%) | 17,574 (28.7%)
| Above 50 years old | person / % | N/A | 1,612 (4.8%) | 5,923 (9.6%)

#### No. and rates of employees turnover by gender

| Female | person / % | N/A | 6,563 (18.5%) | 14,920 (24.7%)
| Male | person / % | N/A | 11,775 (33.7%) | 17,574 (28.7%)

#### Health and Safety of Employees

| No. of accidents | Number | 5 | 8 | 14 |
| Accident rates of severe injuries | % | 0.00% | 0.01% | 0.02% |
| Accident rates of light injuries | % | 0.25% | 0.35% | 0.40% |
| Incident no. of occupational disease | number | 0 | 0 | 0 |
| Rates of occupational disease | % | 0.00% | 0.00% | 0.00% |
| Rates of work-related injuries | % | 0.25% | 0.40% | 0.51% |
| Rates of absenteeism | % | 0.00% | 0.00% | 0.00% |
| Reduced working days caused by work-related injuries | days | 5.3 | 259 | 485 |

#### Financial loss caused by accidents

| No. of accidents | Number | 5 | 8 | 14 |
| Accident rates of severe injuries | % | 0.00% | 0.01% | 0.02% |
| Accident rates of light injuries | % | 0.25% | 0.35% | 0.40% |
| Incident no. of occupational disease | number | 0 | 0 | 0 |
| Rates of occupational disease | % | 0.00% | 0.00% | 0.00% |
| Rates of work-related injuries | % | 0.25% | 0.40% | 0.51% |
| Rates of absenteeism | % | 0.00% | 0.00% | 0.00% |
| Reduced working days caused by work-related injuries | days | 5.3 | 259 | 485 |

#### Training and Growth of Employees

| No. of training sessions | Session | 4,081 | 7,003 | 13,409 |
| Total hours of training sessions organized | hours | 8,398 | 12,946 | 4,026 |
| Percentage of training employees | % | 100 | 100 | 100 |

#### No. and rates of employees turnover by gender

| Female | person / % | N/A | 6,563 (18.5%) | 14,920 (24.7%)
| Male | person / % | N/A | 11,775 (33.7%) | 17,574 (28.7%)

#### Health and Safety of Employees

| No. of accidents | Number | 5 | 8 | 14 |
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#### No. and rates of employees turnover by gender

| Female | person / % | N/A | 6,563 (18.5%) | 14,920 (24.7%)
| Male | person / % | N/A | 11,775 (33.7%) | 17,574 (28.7%)
<table>
<thead>
<tr>
<th>Category</th>
<th>Female</th>
<th>Male</th>
<th>Percentage</th>
<th>Gender</th>
<th>Percentage</th>
<th>Gender</th>
</tr>
</thead>
<tbody>
<tr>
<td>Middle management %</td>
<td>N/A</td>
<td>100</td>
<td>100</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ordinary management %</td>
<td>N/A</td>
<td>100</td>
<td>100</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Average training hours per employee by gender</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Female hours/person</td>
<td>N/A</td>
<td>51.3</td>
<td>65.5</td>
<td></td>
<td></td>
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<tr>
<td>Male hours/person</td>
<td>N/A</td>
<td>50.3</td>
<td>62.0</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Average training hours per employee by employee category</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Senior management hours/person</td>
<td>N/A</td>
<td>56.8</td>
<td>55.7</td>
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<tr>
<td>Middle management hours/person</td>
<td>N/A</td>
<td>57.1</td>
<td>60.2</td>
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<tr>
<td>Ordinary management hours/person</td>
<td>N/A</td>
<td>48.6</td>
<td>52.5</td>
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<tr>
<td>Average training hours per employee by staff category</td>
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<td></td>
<td></td>
<td></td>
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<tr>
<td>Research hours/person</td>
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<td>50.0</td>
<td>61.0</td>
<td></td>
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<td>Technology hours/person</td>
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<td>50.0</td>
<td>57.0</td>
<td></td>
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<td>Administration hours/person</td>
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<td>55.3</td>
<td>62.0</td>
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<tr>
<td>Operation hours/person</td>
<td>N/A</td>
<td>47.2</td>
<td>50.0</td>
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<td></td>
<td></td>
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<tr>
<td>Cooperate with partners to win-win</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>No. of 4S Shops number</td>
<td>589</td>
<td>532</td>
<td>637</td>
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<td></td>
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<tr>
<td>No. of Dealers number</td>
<td>751</td>
<td>686</td>
<td>920+</td>
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<tr>
<td>Growth rates of dealer no.</td>
<td>-21%</td>
<td>-9%</td>
<td>10%</td>
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<tr>
<td>No. of dealer activities organized</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>time</td>
<td>6</td>
<td>6</td>
<td>331</td>
<td></td>
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<td>Rates of dealers involved in activities</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>%</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Activities’ execution rates of dealers</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>%</td>
<td>N/A</td>
<td>N/A</td>
<td>95%</td>
<td></td>
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### Integrative development with environment

| Environmental indicators | Units | Geely Automobile Holdings Limited | Geely Automobile Group | Geely Automobile Holdings Limited
<table>
<thead>
<tr>
<th></th>
<th></th>
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</thead>
<tbody>
<tr>
<td>NOx emission ton</td>
<td>3.90</td>
<td>44.85</td>
<td>40.25</td>
<td>44.65</td>
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<tr>
<td>SO2 emission ton</td>
<td>4.35</td>
<td>8.28</td>
<td>25.18</td>
<td>8.26</td>
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<tr>
<td>Waste water disposal ton</td>
<td>567.175.7</td>
<td>594.633.2</td>
<td>1039.593.0</td>
<td></td>
</tr>
<tr>
<td>Weight of major leakage</td>
<td>%</td>
<td>95.00</td>
<td>95.40</td>
<td>96.45</td>
</tr>
<tr>
<td>Usage rate of recycled solid waste</td>
<td>%</td>
<td>96.30</td>
<td>97.50</td>
<td>97.55</td>
</tr>
<tr>
<td>Energy and resource consumption of full vehicles and powertrain</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct energy consumption ton of coal</td>
<td>201520.7</td>
<td>15566.54</td>
<td>43536.42</td>
<td></td>
</tr>
<tr>
<td>Indirect energy consumption ton of coal</td>
<td>4015279.8</td>
<td>25893.99</td>
<td>46456.87</td>
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<tr>
<td>Total water consumption ton</td>
<td>1594120</td>
<td>12462956</td>
<td>2.4865256</td>
<td></td>
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<tr>
<td>Usage rate of recycled industrial water</td>
<td>%</td>
<td>96.30</td>
<td>97.50</td>
<td>97.55</td>
</tr>
<tr>
<td>Building a harmonious society</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Data of education industry</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Total investment of education RMB 10,000</td>
<td>3639483</td>
<td>3760888</td>
<td>57594256</td>
<td></td>
</tr>
<tr>
<td>No. of students enrolled person</td>
<td>81639</td>
<td>81469</td>
<td>81664</td>
<td></td>
</tr>
<tr>
<td>No. of Graduates person</td>
<td>7810</td>
<td>81469</td>
<td>82513</td>
<td></td>
</tr>
<tr>
<td>Employment rate %</td>
<td>97.35%</td>
<td>92.12%</td>
<td>96.94%</td>
<td></td>
</tr>
<tr>
<td>No. of scientific research projects number</td>
<td>105</td>
<td>101</td>
<td>120</td>
<td></td>
</tr>
<tr>
<td>Total investment in research funding RMB 10,000</td>
<td>429784</td>
<td>529888</td>
<td>44740</td>
<td></td>
</tr>
</tbody>
</table>

Note:
1. The data scope of ESG Indicator is Geely Automobile Holdings Limited while that of G4 Indicator is Geely Automobile Group, so a figure of the same indicator is different.
2. "Total investment of education RMB 10,000 includes the total amount of the total amount in Building a harmonious society in 2016. The reason is that the scope of statistics up to now involves the main pollutant discharge unit, producing and manufacturing bases, but not include units like spare parts, marketing, research and development and administration. Data of energy and resource consumption of bases means data of the amount of pollutant discharge in manufacturing companies and bases, such as wastewater, xenon and major leakage discharges and so on, including manufacturing companies and powertrain within the scope of bases.
3. Main pollution includes the total amount and intensity of NOx, SOx, POP (persistent organic pollutants), VOC (volatile organic compound), HAP (hazardous air pollutants), PM (particulate matter), industrial wastewater discharges, COD (chemical oxygen demand), SS (suspended solids), nitrogen, and so on.
4. There is no leakage of oil plants, fuels and hazardous chemicals in the production and transportation of main manufactures in Geely Automobile Group from 2014 to 2016.
5. There is no leakage of oil plants, fuels and hazardous chemicals in the production and transportation of main manufactures in Geely Automobile Group from 2014 to 2016.
6. There is no leakage of oil plants, fuels and hazardous chemicals in the production and transportation of main manufactures in Geely Automobile Group from 2014 to 2016.
7. Including only Beijing Geely College, Hunan Geely Automobile Vocational and Technical College, Sanya University and Sanya Polytechnic Vocational College. Does not include Zhejiang Automotive Engineering Institute.
8. The average employment rate of Beijing Geely College, Hunan Geely Automobile Vocational and Technical College, Sanya University and Sanya Polytechnic Vocational College.

<table>
<thead>
<tr>
<th>Category</th>
<th>Geely Automobile Holdings Limited</th>
<th>Geely Automobile Group</th>
<th>Geely Automobile Holdings Limited</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment of energy-saving technological transformation and environmental protection facilities</td>
<td>RMB 10,000</td>
<td>6100</td>
<td>121800</td>
</tr>
<tr>
<td>Completion rate of “Environmental impact evaluation” and “Three Parallels”, implementation at new and expansion projects</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Compliance emission rate of main pollutant</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Compliance emission rate of solid waste</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Compliance emission rate of solid waste</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Rate of environmental incidences and environmental issues complaints</td>
<td>%</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Eco-friendly facilities allocated and normal operation rates</td>
<td>%</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Percentage of greenery coverage built by company</td>
<td>%</td>
<td>19.6</td>
<td>20.0</td>
</tr>
<tr>
<td>Amount of major fines due to violation of environmental regulations and laws</td>
<td>RMB 10,000</td>
<td>0</td>
<td>0</td>
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</tbody>
</table>
At the end of 2016, the Google AlphaGo upgraded version battled with various go masters, and made public attention focus on artificial intelligence once again with 60 unbeaten record. After a series of ordeals, such as questioning, arguing, enlightenment, following the trend and trial and error, "Car Networking", "Artificial Intelligence" and "Automatic Driving" will certainly lead the transformation of the automotive industry and re-build the relationship of people, cars and society.

The future cars will have wisdom and soul, and they’ll start from the needs of people and give more pleasure. Of course, "The fundamental things apply", no matter how intelligent cars develop, security is still the first core element. We will focus on "Safety identification circle" concept, constantly expand the scope of active safety, explore the network information security and intelligently monitor the condition of drivers. Meanwhile, we will give pedestrians more attentions, so that vehicles become intelligent bodyguards for safe travel and realize the ultimate goal of "zero-casualty".

From the beginning of late 1990s, the double pressures of energy supply and environmental pollution forced the major countries and regions to formulate more stringent energy saving and environmental laws and regulations, which promoted car manufacturers to produce more energy efficient and environmentally friendly vehicles. We strictly control the use of materials within the vehicle by following the requirements of "Child-level interior" and "Forest-class air quality" and enhance the recycling of the materials. Besides, we continue to explore new energy power system and carry out lightweight research, and gradually realize zero emission. In the meantime, we are committed to promote the development of sharing economy by brand-new travel model like "Micro-bus" and "CaoCao" tailored car.

Cars that had been invented for 130 years, are entering the great era of integration with the mobile Internet. In the future, cars are no longer "information islands", while intelligent connection will be achieved between cars and people, cars and cars, cars and mobile terminals and cars and infrastructure by the cloud services and big data exchange, and eventually the new business model emerged at a historic moment. With the progressive realization of the driverless cars, human will be completely liberated from the car, and also cars will go beyond the scope of simple means of transport to be intelligent life partners.

Despite the continuous reshaping of the automotive industry, the fundamental need to address major social problems such as energy, environment, security, and congestion has not changed. Geely will continue to stimulate new productivity and re-position "Made in China" with more secure, more energy efficient, more environmentally friendly and more intelligent products, cooperated with more systematic, more innovative, more flexible and more efficient business model.
Honors and Social Evaluations

1. Fortune 500 companies, top 500 enterprises of China
2. China Automotive Service Gold Wrench Award
3. The fifth “Zhejiang Charity Award” agency donation award
4. The First China Poverty Alleviation Forum “China Poverty Alleviation • Enterprise Contribution Award”
5. National private enterprise culture construction Top 30 business
6. Zhtian 2016 China’s best employer of the year
7. 2016: The fourth national die makers professional skills competition “Group Competition Excellence Award”
8. The fourth national automobile workers professional skills finals “Group Competition prize”
10. Xinhua News Agency New Media Center 2016 “Annual Market Achievement Award”
11. People’s Daily, China Economic Weekly “2016 China’s Innovation Model”
12. Direct injection turbocharged LUBO second generation engine won the “China Heart” 2016 annual top ten engines
13. Geely Boyue won the “Best Controlled SUV of the year”, “2016 Annual Safety Car” medium and large level SUV”, “The most popular new car of the year”, “2016 TTA Annual Independent Models” and so on
14. Geely GC9 won the “2016 Xuanyuan Award”, “Annual Mid-size Car” and other awards
16. Li Shufu, Chairman of Zhejiang Geely Holding Group, won the title of “The tenth People’s Corporate Social Responsibility Award – Respectable people in past 10 years”, “European Automobile News – Best Asian Senior Executive of the year”
17. Geely “SAP-based vehicle R&D product certification management project” won the CSUA Golden Dragon Award

Evaluations

The appearance design of Geely vehicles is increasingly magnificent. Take GC9 for example, it totally deserves the title of “China’s most beautiful car”. It is truly not easy for Geely to achieve rapid development under the difficult environment, while this is the results of the practice of the six flag spirit by all the “Geelyese”, led by the chairman Li Shufu. Geely spirit is worthy of recognition.

——Liu Huan, State Council Counselor

Geely spent 10 years devoting themselves to the research and development of methanol cars, so that its technology has reached the international advanced level. At the same time, it helps to solve energy security problems and improve the environment.

——He Guangyuan, Leader of methanol car pilot experts group, Ministry of Industry and Information Technology and the former State Ministry of Machinery Industry Minister

The vehicles and the engines, researched and developed independently by Geely, have high performance. And because Geely mastered the R&D and production of auto core components, it achieves today’s results. It is very correct for “Geelyese” to stick to the road of independent innovation.

——Wang Guosheng, Secretary of the Qinghai province Party Committee

Geely auto products, which are a milestone of the development of China’s automobile industry, promoted overwhelmingly the Chinese auto brand entering into the high-end areas. Geely also has a good performance in the market, where it sells over 5,000 cars a month, and it’s the first independent brand B-class car that entered this level of sales.

——Judge of Xuanyuan Award Jury

On the way of the 2,000 km dream tour, I personally drove Geely GC9. Whether from the design, power driving and the sense of high-class, or form the security level, the performance of GC9 makes me feel surprised. In my opinion, GC9 has been fully equipped with the hard power to challenge the joint venture cars in its class, and it even would win in many areas. For example, the appearance design and active safety equipment of GC9 has reached to the luxury car standards.

——Yu Minhong, Founder of New Oriental

I am an owner of Emgrand EV, after several months of driving and experiencing, I am satisfied with the comfort, endurance mileage and charging convenience of the Emgrand EV. Under my recommendation, a lot of friends and relatives have become the Emgrand EV owner as well.

——Peng Jianguo, General Manager of State Grid Electric Car Company
Geely 3.0 time refined cars guaranteed the good quality and trustworthy reputation of Geely in terms of safety performance, design and product hardware, etc. At the same time, Geely self-driving travel and public welfare activities brought me a lot of feelings, and these activities helped a lot about the promotion of the brand influence.

——Sun Qibing, Emgrand BBS moderator of Autohome

For Geely Auto, Boyue is a remarkable strategic model, and one of the core sales models of our dealers’ team as well. More and more people take a test drive of Boyue in the shop every day, and a lot of people even directly ordered the car Boyue attracts consumers with excellent product force while we will also use excellent service to repay consumers’ trust for us.

——Fang Wenhai, General Manager of Hangzhou Vision 4S shop

Very grateful to Geely for giving me the opportunity to experience the car, I was a fan of Geely auto, and the owner of two Geely cars as well. From Emgrand to Boyue, I feel deeply about the excellent quality and handsome appearance of Geely auto. I am very satisfied with these two cars that I bought, and I would still select Geely when I want to change a car in the future.

——Li Pengju, Car Challenge Citizen

Since I was a child, I’ve got a dream of racing. Today, I drove Emgrand racing car at a gallop in the circuit so it is difficult to forget the delightful experience. In addition, Geely Emgrand racing experience camp also made me strengthen the driving safety awareness and enhance the driving skills during the experience.

——Cao Jiabin, Champion of “Mulan Elitist Match”

For me, Emgrand racing car is like a part of my body. It has strong power, accurate direction, stable chassis and it goes to any direction you want to go. I am very happy that I won the championship. The usual police work requires us to have a higher level of driving and it is very important to have an excellent car.

——Yang Basquan, Champion of the fourth Police Racing Competition
<table>
<thead>
<tr>
<th>Aspect</th>
<th>KPI</th>
<th>Description</th>
<th>Number of suppliers by geographical region</th>
<th>Description of measures to reduce employment practices to avoid child and forced labor</th>
<th>Number of suppliers</th>
<th>Description of measures relating to engaging suppliers</th>
<th>Maturity</th>
<th>Reference page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employment</td>
<td>B5.1</td>
<td>Total workforce by gender: employment laws, age group and geographical region</td>
<td>Performance Figures</td>
<td>KPI B5.1 Number of suppliers</td>
<td>N/A</td>
<td>N/A</td>
<td>40</td>
<td>64</td>
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<tr>
<td></td>
<td>B5.2</td>
<td>Employee turnover rate by gender: age group and geographical region</td>
<td>Performance Figures</td>
<td>KPI B5.2 Number of suppliers</td>
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<td>N/A</td>
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<td>64</td>
</tr>
<tr>
<td>Development and Training</td>
<td>B5.3</td>
<td>The percentage of employees trained by gender and employee category (entry level, senior management, middle management)</td>
<td>Performance Figures</td>
<td>KPI B5.3 Number of employees trained</td>
<td>66</td>
<td>66</td>
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<td>62</td>
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<tr>
<td></td>
<td>B5.4</td>
<td>The average training hours completed per employee by gender and employee category</td>
<td>Performance Figures</td>
<td>KPI B5.4 Number of hours completed</td>
<td>66</td>
<td>66</td>
<td>41</td>
<td>62</td>
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<tr>
<td>Standards</td>
<td>B5.5</td>
<td>Description of measures to review employment practices to avoid child and forced labor</td>
<td>Performance Figures</td>
<td>KPI B5.5 Number of suppliers</td>
<td>N/A</td>
<td>N/A</td>
<td>40</td>
<td>64</td>
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<tr>
<td></td>
<td>B5.6</td>
<td>Description of measures to avoid child and forced labor</td>
<td>Performance Figures</td>
<td>KPI B5.6 Number of suppliers</td>
<td>N/A</td>
<td>N/A</td>
<td>40</td>
<td>64</td>
</tr>
<tr>
<td>Supply Chain Management</td>
<td>B5.7</td>
<td>Number of suppliers</td>
<td>N/A</td>
<td>KPI B5.7 Number of suppliers by geographical region</td>
<td>N/A</td>
<td>N/A</td>
<td>47–48</td>
<td>50</td>
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<tr>
<td></td>
<td>B5.8</td>
<td>Description of practices relating to engaging suppliers by number of suppliers where the practices are being implemented</td>
<td>Performance Figures</td>
<td>KPI B5.8 Number of suppliers</td>
<td>N/A</td>
<td>N/A</td>
<td>40</td>
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<table>
<thead>
<tr>
<th>Aspect</th>
<th>KPI</th>
<th>Description</th>
<th>Employee turnover rate</th>
<th>Description of measures relating to bribery, extortion, fraud and money laundering</th>
<th>Employee turnover rate</th>
<th>Description of measures relating to bribery, extortion, fraud and money laundering</th>
<th>Maturity</th>
<th>Reference page</th>
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</thead>
<tbody>
<tr>
<td>Anticorruption</td>
<td>B6.1</td>
<td>Percentage of total number of staff subject to rules for safety and health measures</td>
<td>Performance Figures</td>
<td>KPI B6.1 Percentage of employees involved</td>
<td>67</td>
<td>67</td>
<td>35</td>
<td>50</td>
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<tr>
<td></td>
<td>B6.2</td>
<td>Number of products and service-related complaints received and how they are dealt with</td>
<td>Performance Figures</td>
<td>KPI B6.2 Number of complaints</td>
<td>68</td>
<td>68</td>
<td>35</td>
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<tr>
<td></td>
<td>B6.3</td>
<td>Description of practices relating to taking and protecting intellectual property rights</td>
<td>Performance Figures</td>
<td>KPI B6.3 Number of complaints</td>
<td>68</td>
<td>68</td>
<td>35</td>
<td>50</td>
</tr>
<tr>
<td></td>
<td>B6.4</td>
<td>Description of quality, assurance process and recall procedures</td>
<td>Performance Figures</td>
<td>KPI B6.4 Number of complaints</td>
<td>68</td>
<td>68</td>
<td>35</td>
<td>50</td>
</tr>
<tr>
<td></td>
<td>B6.5</td>
<td>Description of customer data protection and privacy policies, how they are implemented and monitored</td>
<td>Performance Figures</td>
<td>KPI B6.5 Number of complaints</td>
<td>68</td>
<td>68</td>
<td>35</td>
<td>50</td>
</tr>
<tr>
<td></td>
<td>B6.6</td>
<td>Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the reporting period and the outcomes of the cases</td>
<td>Performance Figures</td>
<td>KPI B6.6 Number of complaints</td>
<td>68</td>
<td>68</td>
<td>35</td>
<td>50</td>
</tr>
<tr>
<td></td>
<td>B6.7</td>
<td>Description of preventive measures, whistleblowing procedures, how they are implemented and monitored</td>
<td>Performance Figures</td>
<td>KPI B6.7 Number of complaints</td>
<td>68</td>
<td>68</td>
<td>35</td>
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<tr>
<td>Community Investment</td>
<td>B7.1</td>
<td>Number of volunteers to observe and report responsible business operations</td>
<td>Performance Figures</td>
<td>KPI B7.1 Number of volunteers</td>
<td>21</td>
<td>21</td>
<td>33–35</td>
<td>35</td>
</tr>
<tr>
<td></td>
<td>B7.2</td>
<td>Description of preventive measures, whistleblowing procedures, how they are implemented and monitored</td>
<td>Performance Figures</td>
<td>KPI B7.2 Number of volunteers</td>
<td>21</td>
<td>21</td>
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<tr>
<td></td>
<td>B7.3</td>
<td>Building a Harmonious Society</td>
<td>Performance Figures</td>
<td>KPI B7.3 Number of volunteers</td>
<td>21</td>
<td>21</td>
<td>33–35</td>
<td>35</td>
</tr>
<tr>
<td></td>
<td>B7.4</td>
<td>Description of preventive measures, whistleblowing procedures, how they are implemented and monitored</td>
<td>Performance Figures</td>
<td>KPI B7.4 Number of volunteers</td>
<td>21</td>
<td>21</td>
<td>33–35</td>
<td>35</td>
</tr>
</tbody>
</table>

**Notes:**
- KPI stands for Key Performance Indicator.
- Maturity indicates the level of implementation and monitoring.
- Reference pages refer to the pages in the report where more detailed information can be found.
<table>
<thead>
<tr>
<th>Guidelines</th>
<th>Guideline Descriptions</th>
<th>Page</th>
<th>Chapter</th>
<th>Disclosure</th>
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<tr>
<td>G4-1</td>
<td>Provide a statement from the most senior decision-maker of the organization</td>
<td>G3-04</td>
<td>GRI Index</td>
<td>N/A</td>
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<tr>
<td>G4-2</td>
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<td>G3-06</td>
<td>G3-20</td>
<td>N/A</td>
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<tr>
<td>G4-3</td>
<td>Report the name of the organization</td>
<td>G4-02</td>
<td>About the Report</td>
<td>N/A</td>
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<tr>
<td>G4-4</td>
<td>Report the primary brands, products, and services</td>
<td>G2</td>
<td>G4-04</td>
<td>Responsible Business Operations</td>
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<tr>
<td>G4-5</td>
<td>Report the location of the organization’s headquarters</td>
<td>G2</td>
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<tr>
<td>G4-6</td>
<td>Report the number of countries where the organization operates and names of countries where either the organization has significant operations or that are specifically referred to in the sustainability topics covered in the report</td>
<td>G2-14</td>
<td>G4-04</td>
<td>Responsible Business Operations</td>
</tr>
<tr>
<td>G4-7</td>
<td>Report the nature of ownership and legal form</td>
<td>G2</td>
<td>G4-04</td>
<td>Responsible Business Operations</td>
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<tr>
<td>G4-8</td>
<td>Report the markets served including geographic breakdown: sectors served and types of customers and beneficiaries</td>
<td>G2-14</td>
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<td>G4-9</td>
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<td>N/A</td>
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<td>G4-11</td>
<td>Percentage of workforce covered by collective bargaining agreements</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
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<td>G4-12</td>
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<td>G9</td>
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<td>G4-13</td>
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<td>G2-04</td>
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<tr>
<td>G4-14</td>
<td>Description of whether and how the precautionary approach or principle is addressed by the organization</td>
<td>G1</td>
<td>Performance Figures</td>
<td>N/A</td>
</tr>
<tr>
<td>G4-15</td>
<td>Description of whether and how the precautionary approach or principle is addressed by the organization</td>
<td>G1</td>
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<td>N/A</td>
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<td>G4-16</td>
<td>Membership of associations and national or international advocacy organizations that the organization views the membership as strategic</td>
<td>G1</td>
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<td>N/A</td>
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<tr>
<td>G4-17</td>
<td>List of entities included in the organizations consolidated financial statements</td>
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<td>N/A</td>
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<tr>
<td>G4-18</td>
<td>A process for defining the report content and the Aspect Boundaries</td>
<td>2H-15G</td>
<td>Responsible Business Operations</td>
<td>N/A</td>
</tr>
<tr>
<td>G4-19</td>
<td>List all the material Aspects identified in the process for defining report content</td>
<td>2H-15G</td>
<td>Responsible Business Operations</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Legend: Under the Disclosure column, ● Full Disclosure ● Partial Disclosure ○ No Disclosure N/A Not Applicable

| G4-20      | For each material Aspect, report the Aspect Boundary within the organization | 2G | Responsible Business Operations | ● |
| G4-21      | For each material Aspect, report the Aspect Boundary outside the organization | 2G | Responsible Business Operations | ● |
| G4-22      | Report the effect of any restatements of information provided in previous reports, and the reasons for such restatements | N/A | N/A | N/A |
| G4-23      | Report significant changes from previous reporting periods in the Scope and Aspect Boundaries | N/A | N/A | N/A |
| G4-24      | List of stakeholder groups engaged by the organization | 2G | Responsible Business Operations | ● |
| G4-25      | Basics for identification and selection of stakeholders | 2G | Responsible Business Operations | ● |
| G4-26      | Approach to stakeholder engagement including frequency of engagement by type | 2G | Responsible Business Operations | ● |
| G4-27      | Any topics and concerns that have been raised through stakeholder engagement and how the organization has responded | N/A | N/A | N/A |
| G4-28      | Reporting period for information provided | G2 | About the Report | ● |
| G4-29      | Date of most recent previous report | G2 | About the Report | ● |
| G4-30      | Reporting cycle | G2 | About the Report | ● |
| G4-31      | Contact point for questions regarding the report or its contents | G7 | Reader Feedback | ● |
| G4-32      | Report the “In accordance” option the organization has chosen and the GRI Content Index. Report the reference to the External Assurance Report | N/A | N/A | N/A |
| G4-33      | Report the organization’s policy and current practice with regard to seeking external assurance for the report, the relationship between the organization and the assurance providers. Report whether the highest governance body or senior executives are involved in seeking assurance | N/A | N/A | N/A |
| G4-34      | Report the processes for delegating authority for economic, environmental and social topics from the highest governance body to senior executives and other employees | 21-24 | Responsible Business Operations | ● |
| G4-35      | Report the processes for delegating authority for economic, environmental and social topics from the highest governance body to senior executives and other employees | 21-24 | Responsible Business Operations | ● |
| G4-36      | Report the processes for delegating authority for economic, environmental and social topics from the highest governance body to senior executives and other employees | 21-24 | Responsible Business Operations | ● |
| G4-37      | Report the composition of the highest governance body and its committees by type | 21-24 | Responsible Business Operations | ● |
| G4-38      | Report whether the Chair of the highest governance body is also an executive officer | ○ | ○ | ○ |
| G4-39      | Report the nomination and selection processes for the highest governance body and its committees, and the criteria used for nominating and selecting highest governance body members | ○ | ○ | ○ |
| G4-40      | Report the nomination and selection processes for the highest governance body and its committees, and the criteria used for nominating and selecting highest governance body members | ○ | ○ | ○ |
| G4-41      | Report the processes for the highest governance body to ensure conflicts of interest are avoided and managed. Report whether conflicts of interest are disclosed to stakeholders | 2G | Responsible Business Operations | ● |
| G4-42      | Report the highest governance body’s role in the development and updating of the organization’s purpose, value or mission statements, strategies, policies, and goals related to economic, environmental and social aspects | ○ | ○ | ○ |
| G4-43      | Report the highest governance body’s role in the development and updating of the organization’s purpose, value or mission statements, strategies, policies, and goals related to economic, environmental and social aspects | ○ | ○ | ○ |
| G4-44      | Report the processes for seeking external assurance for the report, the relationship between the organization and the assurance providers. Report whether the highest governance body or senior executives are involved in seeking assurance | N/A | N/A | N/A |
| G4-45      | Report the highest governance body’s role in the development and updating of the organization’s purpose, value or mission statements, strategies, policies, and goals related to economic, environmental and social aspects | ○ | ○ | ○ |
| G4-46      | Report the highest governance body’s role in the development and updating of the organization’s purpose, value or mission statements, strategies, policies, and goals related to economic, environmental and social aspects | ○ | ○ | ○ |
G4-417 Report the frequency of the highest governance body's review of economic, environmental and social impacts, risks and opportunities.

G4-418 Report the highest committee in position that formally reviews and approves the organizational sustainability report and ensures that all material Aspects are covered.

G4-419 Report the process for communicating critical concerns to the highest governance body.

G4-420 Report the nature and number of critical concerns that were communicated to the highest governance body and the mechanism used to address and resolve them.

G4-421 Report the information gaps for the highest governance body and senior executives and how performance criteria in the remuneration policy relate to the highest governance body and senior executives.

G4-422 Report the process for determining remuneration report whether remuneration consultants are involved in determining remuneration and whether they are independent of management. Report any other relationships which the remuneration consults have with the organization.

G4-423 Report the ratio of the annual base compensation for the organization's highest-paid individual in each country of significant operations to the median percentage increase in annual total compensation for all employees excluding the highest-paid individual in the same country.

G4-424 Report the ratio of percentage increase in annual total compensation for all employees excluding the highest-paid individual in each country of significant operations to the median percentage increase in annual total compensation for all employees excluding the highest-paid individual in the same country.

G4-425 Describe the organization's values, principles, standards and norms of behavior such as codes of conduct and codes of ethics.

G4-426 Report the internal and external mechanisms for seeking advice on ethical and lawful behavior and matters related to organizational integrity, such as helplines or advice lines.

G4-427 Report the internal and external mechanisms for reporting concerns about unethical or unlawful behavior and matters related to organizational integrity, such as escalation through line management, whistleblowing mechanisms or hotlines.

G4-428 Direct economic value generated and distributed.

G4-429 Financial implications and other risks and opportunities for the organizations activities due to climate change.

G4-430 Coverage of the organizations defined benefit plan obligations.

G4-431 Achieving Target: Achieving Success and Creating Happiness.

G4-432 Report financial assistance received from government.

G4-433 Retain any standard entry level wage by gender compared to local minimum wage at significant locations of operation.

G4-434 Report on senior management hired from the local community at significant locations of operation.

G4-435 Development and impact of infrastructure investments and services supported.

G4-436 Significantly indirect economic impacts, including the extent of impacts.

G4-437 Proportion of spending on local suppliers at significant locations of operation.

G4-438 Percentage of materials used that are recycled input materials.

G4-439 Energy consumption within the organization.

G4-440 Percentage and total volume of water recycled and reused.

G4-441 Water sources significantly affected by withdrawal of water.

G4-442 Total water withdrawal by source.

G4-443 Total environmental protection expenditures and investments by type.

G4-444 Total number and volume of significant spills.

G4-445 Total weight of waste by type and disposal method.

G4-446 Total water discharge by quality and destination.

G4-447 Energy consumption outside of the organization.

G4-448 Energy intensity.

G4-449 Reduction of energy consumption.

G4-450 Reductions in energy requirements of products and services.

G4-451 Total water withdrawn by source.

G4-452 Percentage and total volume of water recycled and reused.

G4-453 Operational risks owned leased, managed in or adjacent to protected areas and areas of high biodiversity value outside protected areas.

G4-454 Description of significant impacts of activities, products and services on biodiversity in protected areas and areas of high biodiversity value outside protected areas.

G4-455 Habitats protected or restored.

G4-456 Total number of IUCN Red List species and national conservation list species with habitats in areas affected by operations, by level of extinction risk.

G4-457 Total greenhouse gas (GHG) emissions.

G4-458 Energy indirect greenhouse gas (GHG) emissions.

G4-459 Other indirect greenhouse gas (GHG) emissions.

G4-460 Greenhouse gas (GHG) emissions intensity.

G4-461 Greenhouse gas (GHG) emissions.

G4-462 Emissions of ozone-depleting substances (ODS).

G4-463 NOx, SOx and other significant air emissions.

G4-464 TAPD Total water discharge by quality and destination.

G4-465 Total weight of waste by type and disposal method.

G4-466 Total number and volume of significant spills.

G4-467 Weight of transported, imported, exported, or treated waste deemed hazardous under the terms of the Basel Convention.

G4-468 Weight of transported, imported, exported, or treated waste shipped internationally.

G4-469 Percentage of products sold and their packaging materials that are recycled.

G4-470 Percentage of products sold and their packaging materials that are recycled.

G4-471 Total environmental protection expenditures and investments by type.
G4-EN32 Percentage of new suppliers that were screened using labor practices criteria.

G4-EN33 Significant actual and potential negative environmental impacts in the supply chain and actions taken.

G4-EN34 Percentage of new suppliers that were screened using environmental criteria.

G4-LA1 Total number and rates of new employee hires and employee turnover by age group, gender and region.

G4-LA2 Number of grievances about human rights impacts filed, addressed and resolved through formal grievance mechanisms.

G4-LA3 Total number and percentage of operations that have been subject to human rights assessments, and development programs.

G4-LA4 Total number of substantiated complaints regarding breaches of customer privacy.

G4-LA5 Operations and suppliers identified in which the right to exercise freedom of association and collective bargaining may be violated or at significant risk, and measures taken to support these rights.

G4-PR4 Total number of incidents of non-compliance with regulations and voluntary codes concerning the health and safety impacts of products and services during their life cycle, by type of outcomes.

G4-PR5 Percentage of new suppliers that were screened using human rights criteria.

G4-PR6 Total number of incidents of violations involving rights of indigenous peoples and actions taken.

G4-PR7 Total number of incidents of non-compliance with regulations and voluntary codes concerning marketing communications, including advertising, promotion, and sales practices, by type of outcomes.

G4-PR8 Total number of incidents of non-compliance with regulations and voluntary codes concerning product and service information and labeling, by type of outcomes.

G4-PR9 Monetary value of significant fines for noncompliance with laws and regulations.

G4-PR10 Total number of legal actions for anticompetitive behavior, anti-trust, and monopoly practices and their outcomes.

G4-PR11 Total number of incidents of violations involving rights of indigenous peoples and actions taken.

G4-PR12 Total number and percentage of operations that were assessed for risks related to corruption and the significant risks identified.

G4-PR13 Total number of incidents of violations involving rights of indigenous peoples and actions taken.

G4-PR14 Percentage of total workforce represented in formal joint management worker health and safety committees that help in the creation and advising on occupational health and safety programs.

G4-PR15 Total number and percentage of operations assessed for risks related to corruption and their actions taken.

G4-PR16 Percentage of suppliers that were screened using labor practices criteria.

G4-PR17 Number of grievances about human rights impacts filed, addressed and resolved through formal grievance mechanisms.

G4-PR18 Total number of incidents of violations involving rights of indigenous peoples and actions taken.

G4-PR19 Percentage of new suppliers that were screened using human rights criteria.

G4-PR20 Total number of incidents of violations involving rights of indigenous peoples and actions taken.

G4-PR21 Percentage of new suppliers that were screened using human rights criteria.

G4-PR22 Percentage of suppliers that were screened using labor practices criteria.

G4-PR23 Total number of incidents of violations involving rights of indigenous peoples and actions taken.

G4-PR24 Total number of incidents of violations involving rights of indigenous peoples and actions taken.

G4-PR25 Percentage of suppliers that were screened using labor practices criteria.

G4-PR26 Total number of incidents of violations involving rights of indigenous peoples and actions taken.

G4-PR27 Percentage of new suppliers that were screened using human rights criteria.

G4-PR28 Percentage of suppliers that were screened using labor practices criteria.

G4-PR29 Percentage of new suppliers that were screened using human rights criteria.

G4-PR30 Percentage of new suppliers that were screened using labor practices criteria.

G4-PR31 Percentage of new suppliers that were screened using human rights criteria.

G4-PR32 Percentage of new suppliers that were screened using labor practices criteria.

G4-PR33 Percentage of new suppliers that were screened using environmental criteria.

G4-PR34 Percentage of new suppliers that were screened using human rights criteria.

G4-PR35 Percentage of new suppliers that were screened using labor practices criteria.

G4-PR36 Percentage of new suppliers that were screened using human rights criteria.

G4-PR37 Percentage of new suppliers that were screened using labor practices criteria.

G4-PR38 Percentage of new suppliers that were screened using human rights criteria.

G4-PR39 Percentage of new suppliers that were screened using labor practices criteria.

G4-PR40 Percentage of new suppliers that were screened using human rights criteria.

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G4-PR97 Percentage of new suppliers that were screened using labor practices criteria.

G4-PR98 Percentage of new suppliers that were screened using labor practices criteria.

G4-PR99 Percentage of new suppliers that were screened using labor practices criteria.

G4-PR100 Percentage of new suppliers that were screened using labor practices criteria.
Dear Readers:

Thank you for reading “2016 Zhejiang Geely Holding Group Corporate Social Responsibility Report”. Unintentional flaws and omissions may have been inevitable in the process of writing this report and we would very much appreciate your comments and suggestions.

Thank you!

Geely Holding Group

May, 2016

Name:                              Company:

Contact Number:                   Email:

Your assessment of this report:

<table>
<thead>
<tr>
<th></th>
<th>Very good</th>
<th>Good</th>
<th>Fair</th>
<th>Poor</th>
</tr>
</thead>
<tbody>
<tr>
<td>1  Do you think the structure of this report is acceptable?</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>2  Are you able to understand the company’s responsibility principles and practical highlights through this report?</td>
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</tr>
<tr>
<td>3  Do you think this report is reader-friendly?</td>
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<td>4  Do you think this report’s content and layout are acceptable?</td>
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What’s your overall assessment of this report?

Your suggestions for 2016 Zhejiang Geely Holding Group Corporate Social Responsibility Report:

Your suggestions for Geely Holding Group’s corporate social responsibility efforts:

You can email the above form to ywf@geely.com, or fax it to +86 571 28097799-8221.

We promise to take your comments and suggestions into consideration and not disclose the above information to any third party.

You can also contact us through the following channels:

Corporate Social Responsibility Department of Zhejiang Geely Holding Group
Address: 1760, Jiangling Road, Binjiang District, Hangzhou City, Zhejiang Province
Website: http://www.geely.com/
Postal code:310051
Contact person: MR. Ye
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