

### 吉利泛車控股有限公司

GEELYAUTOMOBILE HOLDINGS LIMITED

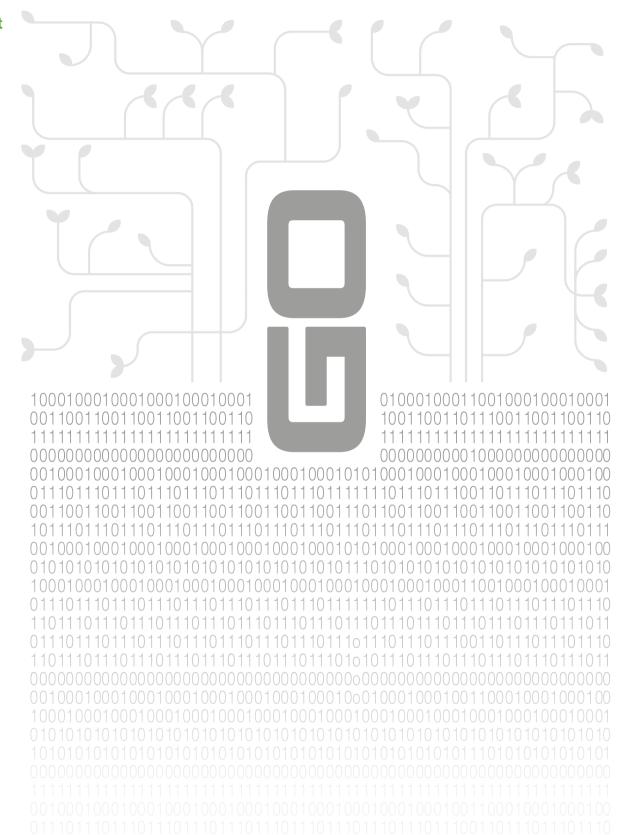
(Incorporated in the Cayman Islands with limited liability) (Stock Code: 0175)





Official Prestige Partner of the 19th Asian Games Hangzhou 2022

### Annual Report 2020



Let's Start From Here.



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# FIVE YEARS FINANCIAL SUMMARY



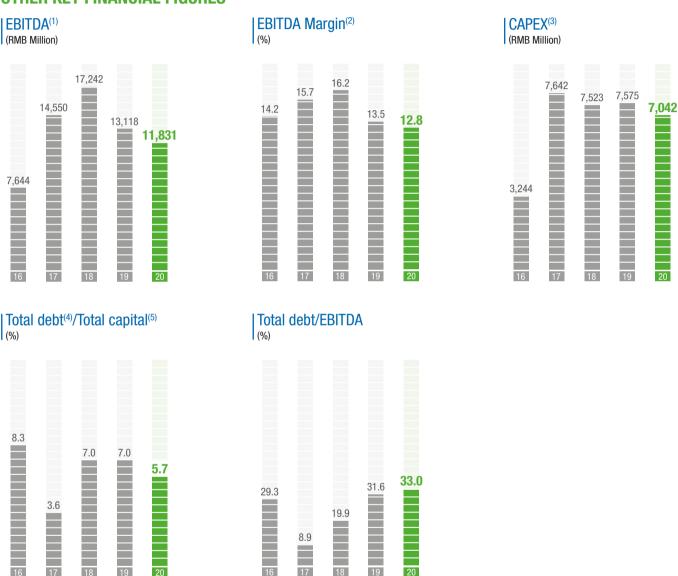


A summary of the results and the assets and liabilities of the Group for the last five financial years, as extracted from the audited financial statements, is set out below:

	2020 RMB'000	2019 RMB'000	2018 RMB'000	2017 RMB'000	2016 RMB'000
Revenue	92,113,878	97,401,248	106,595,133	92,760,718	53,721,576
Profit before taxation Taxation	6,440,978 (866,348)	9,636,268 (1,374,910)	14,958,973 (2,284,575)	12,773,961 (2,038,572)	6,203,943 (1,033,755)
Profit for the year	5,574,630	8,261,358	12,674,398	10,735,389	5,170,188
Attributable to: Equity holders of the Company Non-controlling interests	5,533,790 40,840	8,189,638 71,720	12,553,207 121,191	10,633,715 101,674	5,112,398 57,790
	5,574,630	8,261,358	12,674,398	10,735,389	5,170,188
Assets and liabilities					
Total assets	110,815,729	107,927,578	91,460,980	84,980,752	67,582,836
Total liabilities	(46,602,463)	(53,003,112)	(46,086,262)	(50,169,918)	(42,896,587)
Total equity	64,213,266	54,924,466	45,374,718	34,810,834	24,686,249
Represented by: Equity attributable to equity holders of the Company Non-controlling interests	63,631,114 582,152	54,435,626 488,840	44,943,977 430,741	34,467,047 343,787	24,437,227 249,022
	64,213,266	54,924,466	45,374,718	34,810,834	24,686,249

### FIVE YEARS FINANCIAL SUMMARY

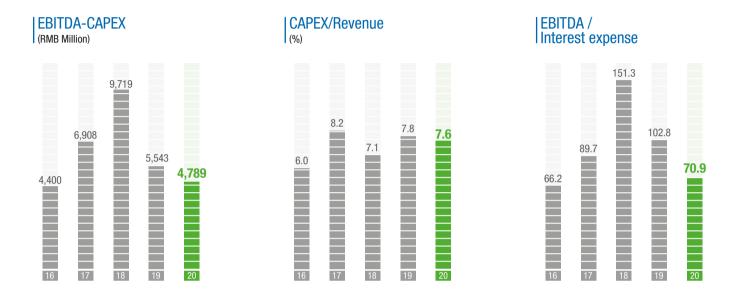
### OTHER KEY FINANCIAL FIGURES



- (1) EBITDA is calculated by adding taxes, depreciation and amortisation, and finance cost, excluding other income other than government subsidies to profit for the year.
- (2) EBITDA margin is calculated by dividing EBITDA by turnover for the relevant year, expressed as a percentage.
- (3) CAPEX includes cash outlays on additions to property, plant and equipment, intangible assets and land lease prepayments.
- (4) Total debt is the sum of current and non-current borrowings, bonds payable or senior notes.
- (5) Total capital includes total non-current borrowings plus total equity.

### FIVE YEARS FINANCIAL SUMMARY





	Formula	2020	2019	Change in Percentage Increase/ (Decrease)
For the year				
Revenue (RMB'000)		92,113,878	97,401,248	(5)
Profit attributable to equity holders of the Company (RMB'000)	(1)	5,533,790	8,189,638	(32)
Per share				
Basic earning per share (RMB)		0.56	0.90	(38)
Diluted earning per share (RMB)		0.56	0.89	(37)
Dividend per share (HK\$)		0.20	0.25	(20)
Net asset value (NAV) per share (RMB)	(2)/(5)	6.48	5.94	9
At year end Equity attributable to equity holders of the Company (RMB'000) Total assets (RMB'000) Borrowings (including bonds payable) (RMB'000) Number of shares in issue Share price during the year - High (HK\$) - Low (HK\$)	(2) (3) (4) (5)	63,631,114 110,815,729 3,909,485 9,816,626,540 26.40 10.00	54,435,626 107,927,578 4,149,195 9,166,997,540 19.14 10.08	17 3 (6) 7 30 (1)
Financial ratios				
Gearing ratio = (Borrowings/Equity attributable to equity				
holders of the Company)	(4)/(2)	6.1%	7.6%	(20)
Return on total assets	(1)/(3)	5.0%	7.6%	(34)
Return on equity attributable to equity holders of the Company	(1)/(2)	8.7%	15.0%	(42)





# CHAIRMAN'S STATEMENT





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OUR PROFIT ATTRIBUTABLE
TO EQUITY HOLDERS FOR
2020 DECREASED BY 32%
FROM 2019 TO RMB5.53
BILLION, MAINLY DUE TO
THE SHARP DECREASE IN
OVERALL SALES VOLUME
IN THE CHINESE VEHICLE
MARKET DURING FEBRUARY
AND MARCH OF THE YEAR.

LI SHU FU Chairman

#### **BUSINESS OVERVIEW**

Weakness at China's passenger vehicle market continued in early 2020. Following a 10% decline in total sales volume in 2019, the sales volume of passenger vehicles eventually fell about 6% in 2020. The COVID-19 pandemic started in early 2020 caused national lockdown across China in February 2020, resulting in sharp drop in passenger vehicle sales in February and March of 2020. Demand for passenger vehicles recovered steadily since April 2020. As a result, the large fall in vehicle sales in early part of 2020 was largely compensated by the recovery of sales in the subsequent months of the year.

During the year, we continued to lift our market share and further strengthened our leading position in China's passenger vehicle segment, maintaining our positions as the largest indigenous brand vehicle manufacturer and the third largest passenger vehicle brand in terms of sales volume in China. In 2020, our domestic wholesale volume (including the sales volume of "Lynk&Co" vehicles sold by our 50%-owned joint venture) fell 4% year-on-year ("YoY") to 1,247,526 units. On the other hand, our export sales volume continued to grow strongly at 25% YoY to 72,691 units in 2020 as a result of the introduction of more updated products to the export markets. Overall, our group sold a total of 1,320,217 units of vehicles (including the sales volume of "Lynk&Co" vehicles sold by our 50%-owned joint venture) in 2020, down 3% from 2019.

#### **FINANCIAL REVIEW**

Our group's financial performance in 2020 was below the management's expectations due to the prolonged negative impact on profitability caused by the dramatic disruption to sales activities as a result of the national lockdown started in January 2020. Total revenue decreased by 5% to RMB92.1 billion for the year ended 31 December 2020. Total net profit of our group declined 33% from RMB8.3 billion in 2019 to RMB5.6 billion in 2020. After accounting for non-controlling interests, our net profit attributable to equity holders was down 32% from RMB8.2 billion in 2019 to RMB5.5 billion in 2020. Diluted earnings per share was down 37% to RMB0.56. As a result of the higher customer incentives, which offset the

### CHAIRMAN'S STATEMENT



continued product mix improvement, our group's average ex-factory selling price ("ASP") during the period stayed at around the same level as compared to the corresponding period last year. After incorporating the sales of "Lynk&Co" vehicles sold by our 50%-owned joint venture on a proforma basis, our group's combined ASP even recorded a slight YoY increase. During the year, our group speeded up payments to its suppliers to mitigate the negative impact from production disruption caused by the outbreak of COVID-19, resulting in much

less net cash inflows from operating activities. To restore its financial strength and prepare for a possible prolonged disruption to production and sales, our group announced the placing of 600 million new shares to institutional investors in May 2020 to raise HK\$6,480 million. With the help of the proceeds from placing, our group's total cash level (bank balances and cash + pledged bank deposits) was maintained at around the same level at RMB19 billion by the end of 2020.

#### **DIVIDEND**

Our board of directors recommended the payment of a final dividend of HK\$0.20 (2019: HK\$0.25) per share for 2020.

### **PROSPECTS**

The reform of the automobile industry has opened a time window for the adjustment of the industrial chain and the expansion of the ecosystem. Over the next ten years, disruptive technological innovation is going to drive huge changes in global development, productivity and human life. This should trigger enormous transformation like industrial restructuring and the emergence of powerful

newcomers in the global automobile industry, as well as the broader mobility industry. The next decade will also be a crucial time for the world economic development. A new round of scientific and technological revolution like artificial intelligence, big data, quantum computing, and biotech will take place and change industries, giving birth to new paradigms and business models.

During 2021, we plan to continue driving our globalization ambition and strategy. Even though this will mean greater challenges, but it will also create greater opportunities for the group. To maintain our presence and sustain our growth, the group needs to act proactively to seize the opportunities created by the current trend of electrification, autonomous driving, connectivity and shared mobility in the automobile industry. Through speeding strategic collaborations with the leading partners around the world together with stronger technological edges through business synergy and technology and resources sharing, the group is moving to build a global industrial value chain and create new edges of the industrial chain that could integrate on-line and off-line platform



### **CHAIRMAN'S STATEMENT**

**EDITORIAL** 

to provide customers with highly competitive and intelligent mobility services. Our aim is to transform and develop the group into a global mobility technology group that strategically synergizes within its operations, drives revolutionary change in the automobile industry, focuses on users' experience and creates value for end-users and society.

Meanwhile, we would continue to prioritize and invest in forward-looking technologies, signified by the unveiling the world's first open-source electric vehicle architecture in 2020, namely Sustainable Experience Architecture (SEA), created by a global team at 浙江吉利控股集團有限公司 (Zhejiang Geely Holding Group Company Limited or "Geely Holding"). The development of SEA shows our willingness to break down barriers to achieve cross-group collaboration and also work with other companies in pursuit of zero emissions as our product portfolios become increasingly electrified.

In 2020, we established a healthy paving the way for our long-term

sustainable growth. Our board of directors set up a Sustainability Committee in 2020 to lead our group's efforts to upgrade its Environmental, Social and Governance ("ESG") performance. Meanwhile, we set to achieve carbon neutrality before 2060. Our group is committed to take the "Blue Geely Initiatives" as the core, covering the entire life cycle of the vehicle and building an environmentalfriendly mobility ecology that is in line with the future trend of clean, green and sustainable development.

The COVID-19 pandemic since last year has changed the way we live, work and commute, posting significant challenge to everyone but also opening up huge opportunities for those who could transform themselves quickly to cope with the changing needs of their customers. We shall take this opportunity to further expand our cooperation with key international partners, speeding up digitalization, driving our growth through innovation and building our future using new technologies.

gaining significant market share and enhancing customer satisfaction in the China market over the past few years and the successful launch of our "Lynk&Co" brand and thus initial success in penetrating the higher end passenger vehicle market in China, all these together with the recently announced cooperation with the leading global technology groups all over the world make us to believe that the group is on the track to achieve our ultimate goal of the best customer satisfaction. This should allow us to sustain our growth and continue to provide good return to our shareholders in the years ahead. Finally, I would like to pay tribute to all our staff for their hard work and achievements and to our shareholders for their continued support during the year.

### Li Shu Fu

Chairman 23 March 2021





# IMANAGEMENT REPORT





the same period last year. Total revenue decreased by 5% to RMB92.1 billion in 2020. Gross margin ratio, however, was affected by higher discounts and incentives offered to dealers during the national lockdown in the earlier part of the year. The selling and distribution expenses during the year have to be kept at relatively high levels to maintain the competitiveness of the Group's dealers in a highly competitive market. The 13% increase in administrative expenses during the year was primarily due to the increase in total expenses in relation to the research and development activities (as detailed below). As a result, the Group's profit attributable to equity holders decreased by 32% YoY to RMB5.5 billion in 2020. Diluted earnings per share ("EPS") was down 37% to RMB0.56. In 2020, government grants and subsidies were down 9% to RMB0.77 billion from 2019. The government grants and subsidies during the year were mainly cash subsidies from the governments in respect of the Group's operating and research and development activities.

#### **OVERALL PERFORMANCE**

The sales performance of Geely Automobile Holdings Limited (the "Company", together with its subsidiaries, collectively the "Group") recovered strongly from April 2020 onwards, returning to positive monthly year-on-year ("YoY") growth since then, finishing the year with only 4% decline in sales volume in the China market from 2019, compared with 6% YoY decline in the overall China's passenger vehicle market in 2020 according to China Association of Automobile Manufacturers ("CAAM"). On the other hand, the export sales volume of the Group increased significantly by 25% YoY to 72,691 units in 2020, compared with 5% YoY increase of China's overall vehicle exports according to CAAM. Overall, the Group sold a total of 1,320,217 units of vehicles (including the sales volume of "Lynk&Co" vehicles sold by the Group's 50%-owned joint venture, namely 領克投資有限公司 (Lynk&Co Investment Co., Ltd. or "Lynk&Co JV")) in 2020, down 3% from 2019, and in line with the revised sales volume target of 1,320,000 units set in August 2020. Despite a 19% YoY decline in its overall sales volume in the first half of 2020, the Group's sales volume rebounded strongly in the second half of 2020, up 11% from

#### **ACQUISITION OF ASSETS FOR R&D ACTIVITIES**

On 20 November 2020, the Company entered into an assets acquisition agreement with 浙江吉利控股集團有限公司 (Zhejiang Geely Holding Group Company Limited or "Geely Holding", together with its subsidiaries, collectively the "Geely Holding Group") pursuant to which the Group agreed to purchase, and the Geely Holding Group agreed to sell, the assets (which comprise predominantly equipment for use in the Group's research and development for its (including the "Lynk&Co") vehicle-related products such as vehicle engines and transmissions, as well as a small amount of office equipment and software system) for a maximum cash consideration of approximately RMB744.0 million.

The maximum consideration for the assets was determined after arm's length negotiations between the Company and Geely Holding and is equivalent to the aggregate carrying value of the assets as at 31 August 2020. It is expected the consideration for the acquisition of the assets will be funded by the internal resources of the Group.

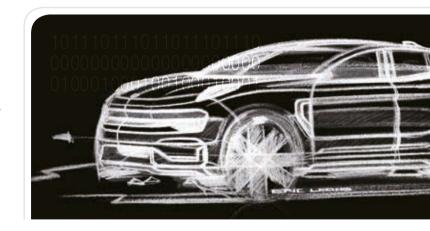
Under the business planning of the Geely Holding Group, the vehicle engines, transmission and vehicle styling related R&D activities will be undertaken by the Group. The assets to be purchased by the Group will facilitate the vehicle engines, transmission and vehicle styling related R&D work for "Lynk&Co" vehicles and Geely vehicles and also support further upgrade on both hardware and software side of the Group's R&D technology.

### DISPOSAL OF 3 SUBSIDIARIES – CHENGDU AUTOMOBILE, NINGBO BEILUN AND NINGBO JINING

On 8 July 2020, the Group and the Geely Holding Group entered into the following three agreements:

The Chengdu Automobile Disposal Agreement

The Company entered into the Chengdu Automobile Disposal Agreement with Geely Holding to dispose the Group's 100% interests in 成都高原汽車工業有限公司 (Chengdu Gaoyuan Automobile Industries Company Ltd. or "Chengdu Automobile"), pursuant to which (i) 浙江吉潤汽車有限公司 (Zhejiang Jirun Automobile Company Limited or "Jirun Automobile") agreed to sell 90% of the registered capital of Chengdu Automobile; (ii)  $\pm$ 海華普國潤汽車有限公司 (Shanghai Maple Guorun Automobile Company Limited or "Shanghai Maple Guorun") agreed to sell 10% of the registered capital of Chengdu Automobile; and (iii) Geely Holding agreed to acquire the entire registered capital of Chengdu Automobile through its two wholly-owned subsidiaries namely 城堡汽車國際有限公司 (Castle Automobile International Company Ltd. or "Castle Automobile") and 吉利 汽車集團有限公司 (Geely Automobile Group Company Limited or "Geely Automobile") with each holding 50% of the registered capital of Chengdu Automobile for a net cash consideration of approximately RMB76.3 million.



The disposal consideration for the Chengdu Automobile was determined after arm's length negotiations between the Company and Geely Holding based on the market value of the net assets of Chengdu Automobile which amounts to approximately RMB133.0 million. It consists of (i) the carrying value of the net assets of Chengdu Automobile prepared under the Hong Kong Financial Reporting Standard ("HKFRSs) as at 31 May 2020 of approximately RMB87.2 million; (ii) the valuation premium of the Chengdu Automobile properties of approximately RMB47.6 million, being the difference between the market value of Chengdu Automobile properties of RMB363.0 million as stated in the valuation report based on comparison approach and the carrying value of the Chengdu Automobile properties of approximately RMB315.4 million as at 31 May 2020; and (iii) the net valuation impairment of machinery and equipment held by Chengdu Automobile of approximately RMB1.8 million.

On the other hand, the consideration of approximately RMB56.7 million to be paid by the Group for the grant of right to continuously use the manufacturing facilities of Chengdu Automobile upon completion of the disposal of Chengdu Automobile will partially offset the consideration for the disposal of Chengdu Automobile, which results in a net consideration of approximately RMB76.3 million to be received by the Group.



Chengdu Automobile mainly manufactured two old automobile models which have been facing a downward market demand since 2019. The production utilisation rate of the manufacturing facilities of Chengdu Automobile was dropped to 71% in 2019 when compared with 94% and 98% in 2018 and 2017, respectively. The production utilisation rate dropped further in 2020 due to the economic uncertainties which affected the demand of these two old automobile models in the PRC.

As part of the reorganisation exercise of the Group, Chengdu Automobile has completed the disposal of its proprietary technologies and inventories to 成都吉利汽車製造有限公司 (Chengdu Geely Automobile Manufacturing Co. Ltd. or "Chengdu Geely") on 1 May 2020. Chengdu Automobile has ceased its manufacturing activities since 1 May 2020 and all manufacturing activities previously performed by Chengdu Automobile has been taken up by Chengdu Geely. The assets of Chengdu Automobile mainly included land and properties, machinery and equipment and trade receivables.

In addition, the manufacturing facilities of Chengdu Automobile are not up to the standard required for the manufacture of the new automobile models of the Group, and the Group would have to incur enormous cost to retool the manufacturing facilities to meet such requirement.

Given the decreasing production utilisation rate and the enormous cost required for retooling the manufacturing facilities, the directors are of the view that it is more effective and economically beneficial for the Group to dispose of Chengdu Automobile and its manufacturing facilities, as it brings in proceeds for the Group's working capital.

The Ningbo Beilun Disposal Agreement

Jirun Automobile entered into the Ningbo Beilun Disposal Agreement with Geely Automobile, pursuant to which (i) Zhejiang Jirun agreed to sell 100% of the registered capital of 寧波北侖吉利汽車製造有限公司 (Ningbo Beilun Geely

Automotive Manufacturing Co. Ltd. or "Ningbo Beilun"); and (ii) Geely Automobile agreed to acquire the entire registered capital of Ningbo Beilun for a cash consideration of approximately RMB729.4 million.

The disposal consideration for the Ningbo Beilun was determined after arm's length negotiations between Jirun Automobile and Geely Automobile with reference to the market value of the net assets of the Ningbo Beilun. The market value of the Ningbo Beilun consists of (i) the carrying value of the net assets of Ningbo Beilun prepared under the HKFRS as at 31 May 2020 of approximately RMB718.3 million; (ii) the capital injection of RMB10 million completed by Jirun Automobile on 12 June 2020 which further increased the net assets of Ningbo Beilun subsequent to 31 May 2020; and (iii) the valuation premium of the Ningbo Beilun properties of approximately RMB1.1 million, being the difference between the market value of Ningbo Beilun properties of approximately RMB685.1 million as stated in the valuation report based on comparison approach and the carrying value of the Ningbo Beilun properties of approximately RMB684.0 million as at 31 May 2020.



Ningbo Beilun was established in May 2020 with the manufacturing facilities of Jirun Automobile being contributed as capital as part of the reorganization exercise of the Group. The aforesaid manufacturing facilities has ceased production since March 2020 and it will incur enormous costs to retool the manufacturing facilities for the production of other new automobile models of the Group. Since Jirun Automobile, as a key operating subsidiary, has investments in several other subsidiaries which are engaged in the manufacture and sale of automobile vehicles under "Geely" brand, Ningbo Beilun was established solely for the purpose of holding the idle manufacturing facilities of Jirun Automobile to be disposed. The directors are of the view that disposing Ningbo Beilun together with the idle manufacturing facilities is more effective and economically beneficial to the Group as it brings in proceeds for the Group's working capital.

The Ningbo Jining Disposal Agreement

Jirun Automobile entered into the Ningbo Jining Disposal Agreement with 浙江吉創汽車零部件有限公司 (Zhejiang Jichuang Automobile Parts Company Limited or "Zhejiang Jichuang"), pursuant to which (i) Jirun Automobile agreed to sell 100% of the registered capital of 寧波吉寧汽車零部件有限公司 (Ningbo Jining Automobile Components Co. Ltd. or "Ningbo Jining"); and (ii) Zhejiang Jichuang agreed to acquire the entire registered capital of Ningbo Jining for a cash consideration of approximately RMB30.5 million.

The consideration for the Ningbo Jining Disposal was determined after arm's length negotiations between Jirun Automobile and Zhejiang Jichuang with reference to the market value of the net assets of the Ningbo Jining. The market value of Ningbo Jining consists of (i) the carrying value of the net assets of Ningbo Jining prepared under the HKFRS as at 31 May 2020 of approximately RMB23.2 million; (ii) the valuation premium of the Ningbo Jining properties of approximately RMB7.9 million, being the difference between the market value of Ningbo Jining properties of approximately RMB134.4 million as stated in

the valuation report based on comparison approach and the carrying value of the Ningbo Jining properties of approximately RMB126.5 million as at 31 May 2020; and (iii) the net valuation impairment of machinery and equipment held by Ningbo Jining of approximately RMB0.6 million.

The Ningbo Jining is principally engaged in the manufacture and sale of automobile parts and components in the PRC, which mainly include steel plates used for the assembly of the Geely and "Lynk&Co" vehicles. The other parts and components used for the assembly of the Geely and "Lynk&Co" vehicles are supplied by the Geely Holding Group which enjoys economies of scale in mass production. The disposal of Ningbo Jining allows the Group to centralize the manufacturing of automobile parts and components with the Geely Holding Group and benefits from cost efficiencies of sharing the resources.

Following completion of the above three disposals, the Group ceases to have any interest in Chengdu Automobile, Ningbo Beilun and Ningbo Jining, and the financial results of Chengdu Automobile, Ningbo Beilun and Ningbo Jining cease to be consolidated with the financial statements of the Group. As a result of these disposals, the Group recorded a gain of approximately RMB392 million during the year.

### ISSUANCE OF US\$500 MILLION 4% SENIOR PERPETUAL CAPITAL SECURITIES

On 9 December 2019, the Company issued 4% senior perpetual capital securities with an aggregate principal amount of US\$500,000,000 (equivalent to approximately RMB3,425,857,000) (the "Securities Issue") which are listed on Singapore Exchange Securities Trading Limited at an issue price of 99.641%. Distribution is payable semi-annually in arrears in equal instalments on 9 June and 9 December of each year based on the distribution rate as defined in the subscription agreement. Distribution by the Company may be deferred at its sole discretion.



As at the date of this report, the net proceeds of the Securities Issue have been fully utilized as below:

	Intended allocation of proceeds RMB'000	Actual use of proceeds RMB'000
Business developments		
- addition to property, plant and equipment		1,040,718
- addition to intangible assets (i.e. capitalised product development costs)		1,587,502
- research and product development costs (i.e. not qualified for		
capitalisation)		208,178
General working capital (i.e. remuneration of directors and employees, legal		
and professional fees and other administrative expenses)		576,704
Total	3,413,102	3,413,102

#### PLACING OF 600 MILLION NEW SHARES

On 29 May 2020, the Company and the placing agents entered into the placing agreement, pursuant to which the Company agreed to appoint the placing agents, and the placing agents agreed to act (on a several but not joint nor joint and several basis) as placing agents for procuring, on a best effort basis, as agents of the Company, placees for 600,000,000 placing shares at the placing price of HK\$10.8 per placing share on the terms and subject to the conditions set out in the placing agreement.

The placing was completed on 5 June 2020 and a total of 600 million placing shares have been successfully placed by the placing agents. The net proceeds received by the Company from the placing, after deducting related fees and expenses, are approximately HK\$6,447 million, The Company intends to apply such net proceeds for business development and general working capital of the Group.

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As at the date of this report, the net proceeds have been partially utilized as below:

	Intended allocation of proceeds RMB'000	Actual use of proceeds RMB'000	Unutilised proceeds* RMB'000
Business developments			
- addition to property, plant and equipment		1,484,920	
- addition to intangible assets (i.e. capitalised product development costs)		2,205,776	
- research and product development costs (i.e. not qualified for capitalisation)		153,713	
General working capital (i.e. remuneration of directors and employees, legal and professional			
fees and other administrative expenses)		700,726	
Total	5,937,136	4,545,135	1,392,001

<sup>\*:</sup> The unutilised proceeds are expected to be fully utilized in the first half of 2021.

The directors consider that the placing represents an opportunity to raise capital for the Company while broadening its shareholders and capital base in face of meeting dynamic challenges with uncertainties in the foreseeable future. The directors are of the view that the placing would strengthen the financial position of the Group and provide working capital to the Group.

#### PROPOSED RMB SHARE ISSUE

On 17 June 2020, the Company has approved a preliminary proposal for the possible issue of RMB Shares and listing on the Science and Technology Innovation Board of the Shanghai Stock Exchange (the "Sci-Tech Board") (the "Proposed RMB Share Issue"). The Proposed RMB Share Issue shall be conditional upon and subject to, among other things, market conditions, the approval of the shareholders at the general meeting of the Company and the necessary regulatory approval(s).

It is proposed that the initial number of RMB Shares to be issued will not exceed 1,731,666,448 Shares, representing not more than 15% of the Company's issued share capital as at 23 June 2020 (being the date immediately preceding the date of the Board meeting held on 24 June 2020 approving, among others, the Proposed RMB Share Issue) as enlarged by the issue and allotment of the RMB Shares contemplated under the Proposed RMB Share Issue. The RMB Shares will all be



new Shares, and no conversion of the existing Share will be involved. On 29 July 2020, the Proposed RMB Share Issue was approved by the Company's shareholders at the extraordinary general meeting. On 28 September 2020, the Proposed RMB Share Issue under the Specific Mandate has further been approved by the Listing Committee for the Sci-Tech Board.

After deducting the issuance expenses, the proceeds of the Proposed RMB Share Issue are currently intended to be used for (a) research and development of new automobile products; (b) prospective technology research and development; (c) industrial acquisition; and (d) replenishment of working capital.

As at the date of this report, the Proposed RMB Share Issue is still subject to, among others, the registration and approval by China Securities Regulatory Commission.

### BUSINESS COMBINATION AND COLLABORATION WITH VOLVO CARS

On 10 February 2020, the Company announced that it was in discussions with the management of Volvo Car AB (publ) ("Volvo Cars") (hereinafter collectively referred to as the "Parties") regarding the possible restructuring through the business combination of the Parties. For details, please refer to the announcement of the Company published on 10 February 2020. After a detailed review of various combination solutions, on 24 February 2021, the Company is pleased to announce that the Parties have now found the best combination solution. While maintaining their existing independent corporate structure, the Parties will carry out the following series of business combination and collaboration (hereinafter collectively referred to as "Business Combination and Collaboration"):

#### Powertrain

To combine powertrain operations through equity merger in order to provide powertrain products to the Parties and to develop powertrain products and next-generation dual-motor hybrid system (applicable to hybrid electric vehicles and plug-in hybrid electric vehicles) for the Parties. The post-merger powertrain company will commence operation this year and will offer products and services to other automobile companies.

#### Electrification

To jointly develop the next-generation modular electric vehicle architecture for use by the Parties, the "Lynk&Co" brand (an automobile brand operated by a joint venture of the Parties and their substantial shareholder, 浙江吉利控股集團有限公司 (Zhejiang Geely Holding Group Company Limited) ("Geely Holding")) and the Polestar brand (an automobile brand operated by a joint venture of Volvo Cars and Geely Holding), on the basis of the current sharing of two modular electric vehicle architectures, namely Sustainable Experience Architecture (SEA) and Scalable Product Architecture 2 (SPA 2). Also, to share technologies on electrification (including battery packs and electric drive systems) and intelligent connectivity and carry out joint procurement to reduce costs.

#### Autonomous driving

To jointly develop advanced autonomous driving solution under the lead of Zenseact AB, an autonomous driving software development company and a wholly-owned subsidiary of Volvo Cars.

#### Operational Collaboration

The "Lynk&Co" brand was officially launched in Europe at the end of last year, and will gradually provide its service to global customers through overseas sales channels and after-sales network of Volvo Cars.

Both Parties believe that the above Business Combination and Collaboration is made based on their close collaboration and good synergies in the past 10 years, and is formulated based on the existing foundation in order to cope with tremendous changes in the global automobile industry. This best Combination Solution continues to explore the synergetic business areas of the Parties. While enjoying the advantages of a business combination, the Parties can continue to maintain their existing merits of effective decision-making, capitalize on familiar market segments and regional advantages, and protect the interests of their respective shareholders. Meanwhile, the above Combination Solution could eliminate the uncertainty that will bring to their respective shareholders and potential investors from equity merger of the Parties. In addition, the above Combination Solution will allow the Parties to achieve better sustainable development in their respective business areas, enabling the Parties to truly realize the maximum value of combination synergy and seek maximum return for the respective shareholders of the Parties.

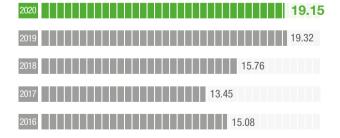
Save for disclosed above, as at the date of this report, no concrete timetable or detailed plans of the above Business Combination and Collaboration have been concluded.

#### FINANCIAL RESOURCES

Total capital expenditures on property, plant and equipment, intangible assets (i.e. capitalised product development costs) and land lease prepayments for the Group amounted to RMB7.0 billion in 2020, which exceeded the budgeted amount of RMB6.8 billion fixed at the beginning of the year. Working capital (inventories + trade and other receivables – trade and other payables) increased by about RMB7,548 million to deficit RMB9,391 million at the end of 2020. If excluding the working capital effects from the disposal of subsidiaries, the working capital decreased by RMB7.7 billion in 2020. During

the year, the Group speeded up payments to its suppliers to mitigate the negative impact on its working capital caused by the production disruption after the outbreak of COVID-19, resulting in much less net cash inflows from operating activities. Thanks to the placing of 600 million new shares completed in early June 2020, the Group's total cash level (bank balances and cash + pledged bank deposits) at year end stabilized at around the same level of RMB19 billion as of the end of 2019. The Group's total borrowings (included bank borrowings and bonds payable) decreased by 6% to RMB3.9 billion. At the end of 2020, the financial position of the Group remained strong with net cash on hand (total cash level - borrowings - perpetual capital securities) of RMB11.8 billion versus a net cash level of RMB12.6 billion six months ago. At the end of 2020, the Group's total borrowings were solely denominated in US\$, which aligned with the currency mix of the Group's revenues from export business. In addition, net notes receivable (notes receivable - notes payable) at the end of 2020 amounted to RMB20.3 billion, which could provide the Group with additional cash reserves when needed through discounting the notes receivable with the banks.

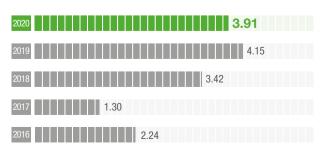
Cash and Bank Balances (Including Pledged Bank Deposits) (RMB Billion) (At 31 December)





The COVID-19 pandemic has resulted in huge political and economic uncertainties globally, posing significant challenge to the Group's business activities and thus its future cash flow. To safeguard its financial strength and further enrich the Group's financial cushion to cope with a possible prolonged disruption to business activities, the Group decided to further expand its capital base by two equity issues announced during the year. On 29 May 2020, the Group announced to issue and place 600 million new shares through placing agents to various investors to raise net proceeds of HK\$6,447 million. The issue was successfully completed in early June 2020. On 17 June 2020, the Company's board of directors approved a preliminary proposal for the possible issue of RMB Shares and listing on the Science and Technology Innovation Board of the Shanghai Stock Exchange (the "Sci-Tech Board") (the "Proposed RMB Share Issue"). The Proposed RMB Share Issue is conditional upon and subject to, among other things, market conditions, the approval of the shareholders at the general meeting of the Company and the necessary regulatory approval(s). The relevant shareholders' approval was obtained at an extraordinary general meeting held on 29 July 2020. On 28 September 2020, the Proposed RMB Share Issue under the Specific Mandate has further been approved by the Listing Committee for the Sci-Tech Board. As at the date of this report, the Proposed RMB Share Issue is still subject to, among others, the registration and approval by China Securities Regulatory Commission.

Total Borrowings (Including Bonds Payable/Senior Notes) (RMB Billion) (At 31 December)



The Group has been assigned credit ratings from both Standard & Poor's Ratings Services and Moody's Investors Service.

On 27 November 2020, Standard & Poor Ratings Services downgraded corporate credit rating of the Group to "BBB-/ Negative" to reflect the relatively high capital expenditure of the Geely Holding Group, potential economic volatility and the uncertain timing over the Proposed RMB Share Issue. On 12 June 2020, Moody's Investors Service confirmed the Group's credit rating as "Baa3" issuer rating and upgraded the outlook of the Company's ratings from "rating under review" to "stable" on strong recovery of the Group's sales in China since April 2020.

Budgeted capital expenditures (excluding acquisitions through business combinations) of the Group amount to about RMB6.5 billion in 2021, including the funding for the research and development of new vehicle platforms and models and the financing of the expansion and upgrading of production facilities at existing plants. Save for the Proposed RMB Share Issue, as at the date of this report, the Company has no definite plan or schedule on raising funds in the international capital market.

#### RESEARCH AND DEVELOPMENT

During the year ended 31 December 2020, the Group recorded a total expense of RMB3,738 million (2019: RMB3,067 million) in relation to its research and development activities and such expense was included in "Administrative expenses" in the consolidated income statement.

Further details were illustrated in the table below:

	2020	2019	
	RMB'000	RMB'000	YoY change (%)
Amortisation of intangible assets (i.e. capitalised product development costs)  Research and product development costs (i.e. not qualified	3,150,108	2,216,685	42
for capitalisation)	588,100	850,468	(31)
Total research and development costs charged			
to profit or loss	3,738,208	3,067,153	22

As most of the ongoing research and development projects are for new technologies not yet used in existing products, a large proportion of the relevant expenditures were capitalised, and only amortised to expenses after the products using the technologies were offered to the market.

In 2020, the increase in capitalised product development costs of RMB4.2 billion, included in the intangible assets of the consolidated statement of financial position, is primarily related to vehicle model development. The remaining is for the development of powertrain and new energy vehicle technologies.

#### **VEHICLE MANUFACTURING**

The Group sold a total of 1,320,217 units of vehicles (including the sales volume of "Lynk&Co" vehicles sold by its 50%-owned joint venture, namely the Lynk&Co JV) in 2020, down 3% from 2019. The majority of the decline happened in the three-month period starting from January 2020, when the outbreak of COVID-19 caused partial lockdown in China. The Group's sales, however, recovered strongly since April 2020 and achieved consecutive monthly YoY growth since then. In 2020, the Group's sales volume of SUV increased 3% YoY to 821,202 units whilst the sedans and MPVs decreased 11% and 9% YoY to 470,243 units and 28,772 units, respectively.



The Group's domestic wholesale volume posted a decline of 4% in 2020 to 1,247,526 units, compared to the 6% decline of China's passenger vehicle market during the year. According to the CAAM, the Group's wholesale market share in China's passenger vehicle market improved steadily in 2020. In terms of 2020 sales volume, the Group ranked number 4 amongst the top ten passenger vehicle manufacturers in China. Export sales volume of the Group increased by 25% to 72,691 units in 2020 and accounted for 5.5% of the Group's total sales volume during the year. The Group's share of China's total export of passenger vehicles increased from 8.0% in 2019 to 9.6% in 2020 according to the CAAM.

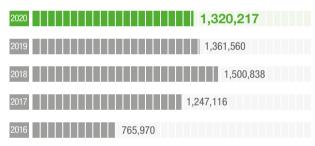
The Group maintained its leading position in indigenous brand vehicle manufacturers in China during the year. In terms of 2020 sales volume, the Group ranked number 7 amongst China's top sedan manufacturers and it ranked from number 2 amongst China's top SUV manufacturers in 2020.

The Group's average ex-factory selling price in 2020 was about the same level as compared to the corresponding period last year as the improved product mix during the year was largely offset by additional incentives offered to dealers to alleviate impact from the outbreak of COVID-19. After incorporating the sales of "Lynk&Co" vehicles sold by the Lynk&Co JV on a proforma basis, the Group's combined ASP even recorded a slight YoY increase.

In 2020, the Group continued to strengthen its sales and marketing system in China, enabling it to provide better sales and after-sale services to its customers. The Group's products are currently sold under the "Geely" brand, "Geometry" brand (through an independent distribution channel) and the "Lynk&Co" brand (through an independent distribution channel

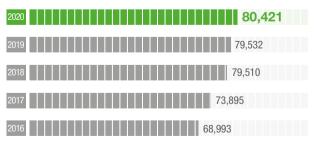
under the Lynk&Co JV), targeting at different market segments. "Geely" brand is the Group's main stream mass market brand, "Geometry" brand is the Group's pure electric brand, whereas "Lynk&Co" is a joint-venture brand between the Group and Volvo Car Corporation ("VCC"), which is majority-owned by Geely Holding, targeting at global premium market. By the end of 2020, the Group had more than 989 dealers in China, marketing Geely brand vehicles. The "Geometry" brand was launched early this year with 172 dealers in China. The Lynk&Co JV adopted a different marketing and distribution system in China. It served its customers via 280 Lynk&Co Centres and 15 Lynk&Co Spaces in China.

### Annual Sales Volume\*



<sup>\*:</sup> Including the sales volume of "Lynk&Co" vehicles

### Average Pre-tax Ex-Factory Price\*\*



<sup>\*\*:</sup> Including the sales volume of "Lynk&Co" vehicles

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### **EXISTING PRODUCTION FACILITIES**

Name	Interests	Annual Usable Production Capacity (Units Per Double Shift)	Models
Luqiao plant	99.0%	150,000	Vision X3
Chunxiao plant	99.0%	200,000	Geely Borui, Borui GE MHEV Geely Boyue
Xiangtan plant	99.0%	240,000	Vision Series Binyue, Binyue PHEV
Chengdu plant	99.0%	130,000	Vision SUV, Emgrand EV
Baoji plant	99.0%	200,000	Geely Boyue
Cixi plant	99.0%	180,000	New Emgrand, Binrui
Linhai plant	99.0%	300,000	Emgrand GL, Emgrand GL PHEV Emgrand GS
Jinzhong plant	99.0%	180,000	Emgrand GS, Emgrand GSe Geometry A, Geometry C Emgrand EV, Emgrand PHEV
Dajiangdong plant	99.0%	100,000	ICON
Hangzhou Bay DMA plant	99.0%	150,000	Xingyue, Xingyue PHEV Xingrui
Guiyang plant	99.0%	150,000	Jiaji, Jiaji PHEV Haoyue
Total		1,980,000	



#### **NEW ENERGY VEHICLES STRATEGY**

The Group announced its New Energy Vehicle ("NEV") strategy namely "Blue Geely Initiatives" in November 2015. "Blue Geely Initiatives" is a 5-year campaign demonstrating the Group's dedication in transforming into the industry leader in NEV technologies. The initiatives' target is to ensure that up to 90% of the Group's total sales volume could be in the form of new energy and electrified vehicles ("NEEVs"), which include the electric vehicles ("EVs"), battery electric vehicles ("BEVs"), hybrid electric vehicles ("HEVs"), mild hybrid electric vehicles ("MHEVs") and plug-in hybrid electric vehicles ("PHEVs") by 2020.

Starting from 2021, the implementation of "Blue Geely Initiatives" would be strengthened under two sub-plans, focusing on fuel-efficient vehicles and pure electric vehicles, respectively. The first sub-plan calls for the Group's total sales volume to be in the form of HEVs, PHEVs, extended-range PHEVs and compact fuel-efficient internal combustion engine ("ICE") vehicles. While the second sub-plan focuses entirely on intelligent pure electric vehicles marketed under a brand-new entity to take part actively in the fast growing global intelligent pure electric vehicle market. The revised "Blue Geely Initiatives" should enable the Group to compete more efficiently in the rapidly changing vehicle market globally.

To reinforce the second sub-plan above, on 23 March 2021, the Company entered into the framework agreement with Geely Holding, pursuant to which the Company and Geely Holding agreed to form a joint venture company ("JV Company") to engage in the research and development, purchase and sale of the electric mobility related products such as the intelligent electric vehicles under the ZEEKR brand and the provision of service relating thereto in the PRC through an indirect wholly foreign-owned enterprise to be established by the JV Company in the PRC.

Pursuant to the framework agreement, the JV Company will issue 2 billion shares. The Company and Geely Holding will make capital contributions of RMB2 billion in total, and subscribe for 51% (representing RMB1.02 billion or its US\$ equivalent) and 49% (representing RMB980 million or its US\$ equivalent) of the total shares to be issued by the JV Company, respectively. Upon its formation, the JV Company will become a subsidiary of the Company, and its financial results will be consolidated into the consolidated financial statements of the Group. It is expected that the shares to be subscribed by the Company for its interests in the JV Company will be funded by internal resources of the Group in cash.

The JV Company together with its subsidiaries ("JV Group") will thoroughly consolidate the initial layout and incubated intelligent and electrified technologies of the joint venture parties, and will strategically lay out the intelligent electric vehicles and its upstream and downstream industrial chain to further improve the users' experience and customer satisfaction with digitalized and intelligentized services. The JV Group proposes to focus on the research and development of such advanced technologies like technologies used for electric vehicles, technologies used for "power batteries, electric engines and electronic control systems", other relevant upstream and downstream technologies for intelligent electric vehicles.

In the context of significant transformation in the global automobile industry, the Group will jointly establish a new JV Group upon the industry and market becoming more mature, after deep consideration, the Company believes that it is a strategically important layout to push the transformation ahead, which could also establish new revolutionary edge and enhance the Chinese brand image on an ongoing basis. In addition, the JV Group to be jointly established by the Company and Geely Holding will be more beneficial to achieving high-level integration of resources and taking the advantage of economies of scale, with a view to truly fostering an intelligent and technological eco-enterprise.

In 2020, the Group sold a total of 68,142 units of new energy and electrified vehicles ("NEEV") models (including the sales volume sold by the Lynk&Co JV), down 40% from 2019, due to elimination of government subsidies in mid 2019 and in intensified market competition. The Group's sales volume of NEEVs only accounted for 5.2% of its total sales volume in 2020 compared with only 8.3% in 2019. With the launches of more NEEV models in 2021 and the expected promulgation of additional government policies to promote the use of NEEVs in China, it is expected the sales of NEEVs will account for a much higher proportion of our total sales volume in the coming few years.

#### **NEW PRODUCTS**

In 2021, new energy vehicles and SUV models remained the Group's focus in new products offering. In the future, for brand new product launches, new energy version will be offered at the same time as the ICE version. Meanwhile, the Group will continue to upgrade its existing powertrain offerings with a new generation of powertrain jointly developed between the Group and VCC. According to the Group's preliminary plan, the following new models are expected to be offered to the market in 2021:

Under the "Geely" brand:

- A compact sedan model; and
- A compact SUV model, developed under the Compact Modular Architecture ("CMA").

Under the "Lynk&Co" brand:

A full size SUV model.

Under the "Geometry" brand:

 New generation of "Geometry A" electrified sedan model. Under the "ZEEKR" brand:

 An electric full size SUV model ("Zero EV"), developed under the Sustainable Experience Architecture ("SEA").

#### **GENIUS AFC**

Genius Auto Finance Company Limited ("Genius AFC"), the Group's 80%-owned vehicle financing joint-venture with BNP Paribas Personal Finance ("BNPP PF"), is principally engaged in the provision of auto wholesales financing solutions to auto dealers and retail financing solutions to end customers, mainly supporting three key auto brands under Geely Holding Group, including "Geely", "Lynk&Co" and "Volvo Car". Thanks to strong recovery in China's vehicle market after the outbreak of COVID-19, Genius AFC's auto finance business continued to enjoy strong growth, with 16% YoY growth in new retail financing contracts numbers in 2020. Its total outstanding loan assets increased from RMB31.6 billion at the end of year 2019 to RMB41.5 billion at the end of year 2020. With a healthy level of interest rate spread and a relatively low default rate as a result of enhanced sales management and effective risk control, Genius AFC achieved good earnings performance with its net profit increasing 44% YoY to RMB731.8 million during the year.

Despite increasing competitions from commercial banks and the disruption to business activities from the outbreak of COVID-19, Genius AFC still achieved its annual target for 2020 by actively managing funding costs and expanding into new business areas. During the year, Genius AFC diversified its external funds channels to include new instruments like syndicated loans, bilateral bank facilities, and asset-backed security ("ABS"). By the end of 2020, Genius AFC had successfully launched four ABS issuances with cumulative amount of RMB16.5 billion, providing further support to its business growth. In 2020, Genius AFC developed new financing solutions for other new brands under Geely Holding Group like Maple and Farizon, and successfully piloted the used-car financing business for retail customers.



On 11 August 2020, BNPP PF served a written notice to the Company on the exercise of the call option pursuant to which, subject to the agreement on the exercise price and other terms, BNPP PF will acquire from the Company such additional equity interest in Genius AFC to increase its equity interest in Genius AFC up to 50%. As at the date of this report, the exercise price of the call option and other terms have not been concluded by the Company and BNPP PF.

#### LYNK&CO JV

Lynk&Co JV, the Group's 50%-owned joint venture with VCC and Geely Holding, was incorporated in October 2017 to facilitate the development, manufacture, sales and servicing of high-end passenger vehicles in both the China and international markets under the "Lynk&Co" brand. Positioned as a global brand with the state-of-the-art design and manufacturing capabilities, Lynk&Co JV aims to target at the premium mobility market segment globally through the provision of both passenger vehicles and mobility services. The innovative business model of Lynk&Co JV is supported by new vehicle models developed from Compact Modular Architecture ("CMA"), which is jointly developed by Geely Holding and VCC and licensed to the Lynk&Co JV.

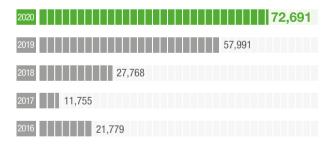
During the year, Lynk&Co JV recorded a strong 37% YoY growth in total sales volume to 175,456 units and posted a net profit of RMB511.8 million. In view of Chinese consumers' current preference over physical dealer shops to support sales and services, Lynk&Co JV has so far set up a dealer network with over 280 stores called "Lynk&Co Centres" and 15 display and customer service centres called "Lynk&Co Spaces" in China. Outside China, the Lynk&Co JV made its first move into the European market in 2020 with the opening of "The Amsterdam Club" and "The Gothenburg Club", offering innovative mobility services to customers in Europe. More "Clubs" are scheduled to open in other major European markets in 2021.

#### **EXPORTS**

The Group's export business continued to deliver a strong growth in 2020. This was mainly supported by the Group's introduction of more updated products to the exports markets. The Group exported 72,691 units of vehicles in 2020, up 25% from 2019. Despite this, exports only accounted for 5.5% of the Group's total sales volume during the year. The Group's share of China's total exports of passenger vehicles increased from 8.0% in 2019 to 9.6% in 2020 according to the CAAM.

Developing countries in the Asia, Eastern Europe and Middle East were the most important export markets of the Group in 2020. In addition to export of vehicles from China, the Group also assembles some models sold overseas using contract manufacturing arrangements with local partners. At the end of 2020, the Group exported its products to 24 countries through 23 sales agents and 335 sales and service outlets.

### Export Sales Volume



#### OUTLOOK

The intense market competition in China has showed no sign of subsiding and should continue to put pressure on the sales performance and profitability of Chinese vehicle manufacturers in 2021. Despite these, 2021 should be a better year for the Group, helped by the strong recovery of vehicle demand in China and other export markets since mid 2020. Longer-term, the transformation from conventional vehicles to NEEVs and intelligent/connected vehicles and the scheduled relaxation of foreign investment in China's automobile industry over the next few years should represent additional challenges to the Chinese passenger vehicle manufacturers.

On the positive front, the Group has firmly secured its leading position in China's passenger vehicle market with consistent rise in its market share in China over the last few years. The Group's financial position has strengthened considerably as a result of the recent successful moves to raise new equity to strengthen its capital base. These should enable the Group to continue investing for the future and address the dynamic market changes timely.

In view of the huge challenges ahead, we should stay at our original intention, keep our proven strategy and maintain our competitive edges and the pace for quality development. The Group will continue to increase the proportion of NEEVs in its total sales volume by introducing more competitive NEEV products. In addition, the Group will continue to enhance its products portfolio, aiming at improving the overall profitability of such portfolio. Further, the amount of new product offerings should stay at high levels in the coming years, providing sufficient momentum for the Group to sustain growth in the long run.

The Group had largely completed the rebranding and restructuring of its distribution channels in its major export markets. Localisation of production to reduce costs and currency risk has started to yield positive results in markets like Belarus and Malaysia, where customer feedback and demand for the Group's products improved significantly. In a few years' time, exports would not only become a key driver to the Group's growth, but also help to further enhance the Group's economies of scale. In 2021, the Group will go ahead to further expand its export sales to new market in Southeast Asia and Western Europe.

Major acquisitions in the automobile sector by the Group's parent Geely Holding over the past few years, and its recent strategic collaborations with leading technological partners around the world have started to create synergies and huge opportunities for the Group in both its existing automobile business and other new business areas. The partnership created by these acquisitions or collaborations should provide the Group substantial opportunities for technologies and costs sharing, economies of scale and new market penetration. Longer-term, these acquisitions or collaborations should provide additional sources for growth for the Group.

The Group's board of directors sets the Group's sales volume target for the year of 2021 at 1,530,000 units (including the sales volume target for "Lynk&Co" vehicles), representing an increase of around 16% from the total sales volume achieved in 2020.



### CAPITAL STRUCTURE AND TREASURY POLICIES

The Group funds its short-term working capital requirement mainly through its own operational cash flow, short-term bank loans from commercial banks in China and Hong Kong and the payment credit from its suppliers. For its longer-term capital expenditures including product and technology development costs, investment in the construction, expansion and upgrading of production facilities, the Group's strategy is to fund these longer-term capital commitments by a combination of its operational cash flow, bank borrowings and fund raising exercises in the capital market.

As at 31 December 2020, the Group's shareholders' funds amounted to approximately RMB63.6 billion (As at 31 December 2019: approximately RMB54.4 billion). The Company issued 49.629 million ordinary shares upon exercise of share options during the year.

#### EXPOSURE TO FOREIGN EXCHANGE RISK

During the year, the Group's operations were principally related to domestic sales of automobiles and related automobile parts and components in the PRC and the Group's assets and liabilities were mainly denominated in Renminbi (RMB), the functional currency of the Company and its key subsidiaries.

In terms of export operations, most of the Group's export sales were denominated in United States dollars (US\$) during the year. Also, the Group could face foreign exchange risk, particularly in emerging markets if it had local subsidiaries, associates or joint ventures in overseas export markets. The devaluation of local currencies in overseas markets could result in foreign exchange losses and affect the Group's competitiveness and therefore its sales volume in these markets. To mitigate the foreign exchange risk, the Group has embarked on plans to build additional overseas plants to increase the proportion of its costs in local currencies to engage in local business activities. Also, to compensate for higher costs in export markets, the Group has speeded up the renewal of its export models, and has started to streamline its export operations displaying comparative advantages with an aim to achieve higher customer satisfaction, better operating efficiency and economies of scale in its export markets.

The Group's management would also closely monitor the market situation and might consider tools to manage foreign exchange risk whenever necessary.

### GOVERNANCE &

#### LIQUIDITY AND FINANCIAL RESOURCES

As at 31 December 2020, the Group's current ratio (current assets/current liabilities) was about 1.22 (As at 31 December 2019: 1.03) and the gearing ratio of the Group was about 6.1% (As at 31 December 2019: 7.6%) which was calculated on the Group's total borrowings (excluding trade and other payables and lease liabilities) to total shareholders' equity (excluding non-controlling interests). Working capital (inventories + trade and other receivables - trade and other payables) increased by about RMB7,548 million to deficit RMB9,391 million at the end of 2020. If excluding the working capital effects from the disposal of subsidiaries, the working capital decreased by RMB7.7 billion in 2020. Further, the Group settled more trade payables to its suppliers to mitigate the negative impact from the production disruption, resulting in much less net cash inflows from operating activities during the year ended 31 December 2020. Thanks to the placing of 600 million new shares completed in early June 2020, the Group's total cash level (bank balances and cash + pledged bank deposits) maintained around the same level at RMB19 billion by the end of 2020. The Group's total borrowings (included bank borrowings and bonds payable, but excluded perpetual capital securities) decreased by 6% to RMB3.9 billion. Accordingly, it resulted in a slight increase in current ratio at the end of year 2020 over the previous year.

Total borrowings (excluding trade and other payables and lease liabilities) as at 31 December 2020 amounted to approximately RMB3.9 billion (As at 31 December 2019: approximately RMB4.1 billion) were mainly the Group's borrowings and bonds payable. At the end of 2020, the Group's total borrowings were denominated in United States Dollars (US\$). They were well matched by the currency mix of the Group's export revenues, which were mainly denominated in US\$. For the borrowings, they were unsecured, interest-bearing and repaid on maturity. Should other opportunities arise requiring additional funding, the Directors believe the Group is in a good position to obtain such financing.

#### **EMPLOYEES' REMUNERATION POLICY**

As at 31 December 2020, the total number of employees of the Group was about 38,000 (As at 31 December 2019: 43,000). Employees' remuneration packages are based on individual experience and work profile. The packages are reviewed annually by the management who takes into account the overall performance of the working staff and market conditions. The Group also participates in the Mandatory Provident Fund Scheme in Hong Kong and state-managed retirement benefit scheme in the PRC. In addition, employees are eligible for share options under the share option scheme adopted by the Company.



### **EXECUTIVE DIRECTORS**

Mr. Li Shu Fu, aged 57, joined the Company and its subsidiaries (collectively the "Group") on 9 June 2005 as the Chairman (the "Chairman") of the board of directors of the Company (the "Board") and Executive Director, and is responsible for the overall strategic planning, Board leadership, corporate governance and formulation of the corporate policies of the Group. Mr. Li holds a Master's Degree in Engineering from Yan Shan University. Currently, Mr. Li is the controlling shareholder, founder, chairman of the board of directors of Zhejiang Geely Holding Group Company Limited ("Geely Holding") (a company incorporated in the PRC, and is ultimately owned by Mr. Li and his associate, a substantial shareholder of the Company). Geely Holding and its subsidiaries are principally engaged in the sale of automobiles and related parts and components wholesale and retail business. Mr. Li has over 34 years of experience in the investment and management of the automobile manufacturing business in the PRC. Mr. Li is a member of the Chinese People's Political Consultative Conference, Mr. Li was accredited as one of the "50 Most Influential Persons in China's Automotive Industry in the 50 Years" by China Automotive News (中國汽車報).

Mr. Yang Jian, aged 59, joined the Group on 9 June 2005 as an Executive Director, and is responsible for assisting the Chairman in Board leadership and corporate governance of the Group. Mr. Yang was appointed as Vice Chairman of the Board on 1 July 2008 whereas he was appointed as the vice chairman of the board of directors of Geely Holding on 29 December 2011. Mr. Yang was also the chairman of the four 99%-owned key operating subsidiaries of the Group, namely, Zhejiang Jirun Automobile Company Limited ("Zhejiang Jirun"), Shanghai Maple Guorun Automobile Company Limited, Zhejiang Ruhoo Automobile Company Limited and Hunan Geely Automobile Components Company Limited. Mr. Yang, who graduated from Zhejiang Radio and Television University with focus on

production management, holds Senior Economist and Senior Engineer designations. Since joining Geely Holding in 1996, Mr. Yang was involved in a number of different job functions within the group including product research and development (R&D), engineering and construction, manufacturing, quality improvement, marketing, after-sales service and the operation and management of the Group in the PRC and overseas.

Mr. Li Dong Hui, Daniel, aged 51, joined the Group in July 2016 as an Executive Director and Vice Chairman of the Board. Mr. Li has been an executive vice president and Chief Financial Officer ("CFO") of Geely Holding since June 2016, and he was appointed as Chief Executive Officer ("CEO") of Geely Holding in November 2020. He also serves as a board member of Geely Holding from April 2011, and a member of the board of directors of Volvo Car Corporation from April 2012. Mr. Li is also a director of certain subsidiaries of the Group. He is responsible for the overall strategic planning of the Group's accounting and financing system which includes accounting and financial management, cost control management, budget management, accounting reconciliation, accounting control, internal control review, taxation management, cash flow management, capital operation management, operational risk control, and investment and financing activities monitoring, etc.. Mr. Li was a vice president and CFO of Geely Holding from April 2011 to March 2014, and an Executive Director of the Company from May 2011 to March 2014. Mr. Li has extensive professional and senior managerial experiences with both the PRC and sino-foreign multinational companies, particularly in the fields of accounting and financial management, financing structure, strategic planning and business development. Prior to joining Geely Holding, he held key accounting, financing and corporate management positions as vice president, CFO, general manager and business development director in the PRC companies including Guangxi Liugong Machinery Company Ltd. (2010) and China Academy of Post and Telecommunication (1991), and sino-foreign multinational companies including

headquarter of Cummins Inc., and its China Division (2006-2009), BMW Brilliance Automotive Ltd (2001-2005), ASIMCO Braking System (Guangzhou) Co., Ltd., ASIMCO Braking System (Zhuhai) Co., Ltd. (1997-2001) and Danfoss (Tianjin) Ltd. (1996); his last position was the vice chairman and the president (finance) of 北京東方園林生態股份有限公司(Beijing Orient Landscape Co., Ltd.) (Stock Code of Shenzhen Stock Exchange: 002310) (2014-2016). Mr. Li graduated from the Kelley School of Business of Indiana University in the USA with a Master's Degree in Business Administration in 2010 and graduated from the Beijing Institute of Machinery Industry in the PRC with a Master's Degree in Management Engineering with a major in Financial Management in 1997. Also, Mr. Li graduated from the Renmin University of China with a Bachelor's Degree in Philosophy in 1991. He is currently the independent nonexecutive director of YTO Express (International) Holdings Limited (Stock Code of Hong Kong Stock Exchange ("HKEx"): 6123). Mr. Li was the independent director of 中青旅控股股份 有限公司 (China CYTS Tours Holding Co., Ltd.) (Stock Code of Shanghai Stock Exchange: 600138).

Mr. Gui Sheng Yue, aged 57, joined the Group on 9 June 2005 as an Executive Director and is responsible for the overall administration, risk management and compliance of the Group. Mr. Gui was appointed as the CEO of the Company with effect from 23 February 2006. Mr. Gui was also the chairman of a former wholly-owned subsidiary of the Company. Mr. Gui has over 33 years of experience in administration and project management. Mr. Gui had also worked with China Resources (Holdings) Company Limited. Mr. Gui holds a Bachelor of Science Degree in Mechanical Engineering from Xi'an Jiaotong University and a Master's Degree in Business Administration from University of San Francisco. He was an independent non-executive director of Goldstone Investment Group Limited (formerly known as Eagle Ride Investment Holdings Limited, Stock Code of HKEx: 901).

Mr. An Cong Hui, aged 51, joined the Group on 30 December 2011 as an Executive Director, and is responsible for the overall administration of the Group. Mr. An has been a vice president of Geely Holding since 2003, and has been appointed as the president of Geely Holding with effect from 29 December 2011. Mr. An is currently the chairman of the principal operating subsidiary, namely Zhejiang Jirun, and a director of certain subsidiaries of the Group. Mr. An was previously in charge of the overall operation under the "Emgrand" product brand following the implementation of multi-brand strategy by the Group and production of gearboxes, engines and drivetrain systems of the Group. Mr. An has extensive professional knowledge and senior managerial experience in the automotive industry, particularly in the field of automotive engineering. He joined Geely Holding since 1996 after graduation from Hubei University of Economic and Management with a Diploma in Contemporary Accounting. From 1996 to now, Mr. An has held various key positions in Geely Holding including chief engineering officer and general manager.

Mr. Ang Siu Lun, Lawrence, aged 61, joined the Group on 23 February 2004 as an Executive Director and is mainly responsible for the international business development, capital market and investors' relationship of the Group. Mr. Ang holds a Bachelor of Science Degree in Physics and Computer Science and a Master of Business Administration Degree from the Chinese University of Hong Kong. Prior to joining the Group, Mr. Ang worked in a number of major international investment banks for seventeen years with extensive experience in equity research, investment banking and financial analysis. Mr. Ang is a non-executive director of Honbridge Holdings Limited (Stock Code of HKEx: 8137). He was an independent non-executive director of Beijing Enterprises Medical and Health Industry Group Limited (formerly known as Genvon Group Limited, Stock Code of HKEx: 2389).



Ms. Wei Mei, aged 52, joined the Group on 17 January 2011 as an Executive Director. Ms. Wei is a vice president of Geely Holding and is responsible for the human resources management and training of Geely Holding since June 2009. Ms. Wei holds a Doctoral Degree in Management from the Northwest A&F University, a Master's Degree in Management and a Bachelor's Degree in Science from the Ocean University of China. From 2003 to 2007, Ms. Wei was the group human resources director of Beigi Foton Motor Co., Ltd. ("Foton Motor") and focused on Foton Motor's human resources management, control and training. Prior to that, Ms. Wei worked in the group of Qingdao Haier Co., Ltd. ("Qingdao Haier") from 1991 to 2002 and served a number of positions in the department of integration and dishwashers business unit of Qingdao Haier Refrigerator Co., Ltd., participating in the development, diversification and globalization of Qingdao Haier. Ms. Wei was in charge of organizational management, operation appraisal, quality system management and human resources and was also directing the operation management of Haier dishwashers and other small appliances.

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Lee Cheuk Yin, Dannis, aged 50, joined the Group as an Independent Non-executive Director on 28 June 2002. He obtained the Bachelor of Business Administration from Texas A & M University, the USA. He is an associate member of the Hong Kong Institute of Certified Public Accountants and a member of the American Institute of Certified Public Accountants. He possesses over 28 years of experience in accounting and auditing field. Mr. Lee is currently a managing director of DLK Advisory Limited, and is an independent non-executive director of each of Tiangong International Company Limited (Stock Code of HKEx: 826), CMBC Capital Holdings Limited (formerly known as Skyway Securities

Group Limited, Stock Code of HKEx: 1141), Cathy Media
Education Group Inc. (Stock Code of HKEx: 1981) and C&D
Property Management Group Co., Ltd (Stock Code of HKEx:
2156). He was an executive director of both United Holding
Limited(formerly known as Guojin Resources Holdings Limited,
Stock Code of HKEx: 630) and AMVIG Holdings Limited (Stock
Code of HKEx: 2300), a non-executive director of Kam Hing
International Holdings Limited (Stock Code of HKEx: 2307),
and an independent non-executive director of both Meilleure
Health International Industry Group Limited (formerly known as
U-Home Group Holdings Limited, Stock Code of HKEx: 2327)
and Southern Energy Holdings Group Limited (formerly known
as China Unienergy Group Limited, Stock Code of HKEx: 1573).

Mr. Yeung Sau Hung, Alex, aged 71, joined the Group as an Independent Non-executive Director on 6 June 2005. Mr. Yeung was appointed as a non-executive director of GRST Investment (BVI) Limited, a research and manufacturing company focusing on battery technology, on 25 November 2016. He was the CEO in March 2012 and later became the Responsible Officer of LW Asset Management Advisors Ltd., a regulated fund management company. After his resignation in May 2016, he currently is the Responsible Officer of another regulated fund management company and a non-executive director of GRST Technology Research Company. Mr. Yeung entered the fund management and financial consultant profession after his retirement from the role of chief executive officer of DBS Vickers (Hong Kong) Limited ("DBS Vickers"). Mr. Yeung is an MBA graduate from the University of Southern California and brings with him more than 38 years of experience in the financial services industry. Prior to joining DBS Vickers, Mr. Yeung was the deputy chairman of the management committee of a listed consumer electronics company for four years. Before that, he was the country head of the division of Greater China Equities and the managing director of Deutsche Securities Hong Kong.

Mr. An Qing Heng, aged 76, joined the Group as an Independent Non-executive Director on 17 April 2014. Mr. An has extensive professional and management experience in the automotive industry, particularly in the fields of automotive engineering and manufacturing. Since graduation from the Faculty of Agricultural Machinery (currently known as the Faculty of Automotive Engineering) of Tsinghua University with a professional qualification in automotive tractors and engines in 1968, he had worked with Beijing Gear Works Factory (北京齒輪總廠), Beijing United Automobile and Motorcycle Manufacturing Company (北京汽車摩托車聯合製造公司) and Beijing Automotive Industry Company (北京汽車工業總公司) in various important positions as vice factory director, chief engineer and general manager. He then served as the chairman and the Communist Party Committee Secretary (黨委書記) of Beijing Automotive Industry Holding Company Limited (北京 汽車工業控股有限責任公司): and was once concurrently the chairman of Beigi Foton Motor Company Limited (北汽福田汽 車股份有限公司), Beijing Jeep Corporation (北京吉普汽車有限 公司) and Beijing Benz Automotive Company Limited (北京奔馳 汽車有限公司). Mr. An has been a member of Beijing Political Consultative Conference (北京市政治協商委員會) (the 8th and 10th sessions), a representative of Beijing Municipal People's Congress (北京市人民代表大會) (the 11th session), and a member of the Standing Committee of Beijing Association for Science and Technology (北京市科學技術協會常委會) (the 4th, 5th, 6th and 7th sessions). Mr. An is currently the director of the Advisory Committee of China Automotive Industry (中國汽車工業諮詢委員會). Mr. An has also obtained the qualification of Senior Engineering (Professor Level) accredited by the Senior Vocational Title Inspecting Committee of Beijing Municipality (北京市高級專業技術職務評審委員會). Mr. An was the independent director of Yechiu Metal Recycling (China) Limited (A Share Stock Code of Shanghai Stock Exchange: 601388), Liaoning SG Automotive Group Co., Ltd. (A Share Stock Code of Shanghai Stock Exchange: 600303) and Feilong Auto Components Co., Ltd. (formerly known as Henan Province Xixia Automobile Water Pump Co., Ltd., Stock Code of Shenzhen Stock Exchange: 002536).

Mr. Wang Yang, aged 46, joined the Group as a Nonexecutive Director on 15 September 2010 and he has been re-designated to an Independent Non-executive Director of the Company with effect from 17 May 2012. Mr. Wang is currently a partner of Primavera Capital Group, and the independent director of Yum China Holdings, Inc. (Stock Code of HKEx: 9987). Mr. Wang holds a Bachelor of Engineering dual-degree in Management Engineering and Computer Science and a Master of Science Degree in Management Science and Engineering from the Shanghai Jiaotong University. Mr. Wang used to work in Goldman Sachs ("Goldman Sachs") Principal Investment Area as a managing director. From 2006 to 2010, working in Goldman Sachs, he focused on private equity investments in the PRC. During the period, he led the Goldman Sachs' US\$245 million convertible bond investment transaction in the Company. Prior to that, Mr. Wang worked in China International Capital Corporation ("CICC") investment banking division as a vice president from 2002 to 2006, focusing on China-based companies' initial public offerings and restructurings. Mr. Wang served major state-owned enterprises in various sectors during this period. Prior to CICC's investment banking division, Mr. Wang worked in CICC's Private Equity Group from 2000 to 2001.



#### SENIOR MANAGEMENT

Mr. Cheung Chung Yan, David, aged 45, joined the Group as the Financial Controller and Company Secretary on 17 May 2005. Mr. Cheung was also a director of a former wholly-owned subsidiary of the Company and was an independent non-executive director of Ourgame International Holdings Limited (Stock Code of HKEx: 6899). Mr. Cheung holds a Bachelor's Degree in Business Administration in Accounting from the Hong Kong University of Science and Technology. He is a fellow member of the Association of Chartered Certified Accountants and a member of The Hong Kong Institute of Directors. Mr. Cheung has over 23 years of experience in auditing, accounting and financial management.

Mr. Poon Chi Kit, aged 41, joined the Group on 1 July 2011. He was appointed as the Head of Internal Audit of the Company with effect from 1 October 2015 and is in charge of risk assessment and monitoring, internal audit, and internal control infrastructure development of the Group. Mr. Poon was the Group Financial Controller of Kandi Electric Vehicles Group Co., Ltd., a former joint venture of the Group. Mr. Poon holds a Bachelor's Degree in Civil Engineering from the National University of Singapore. He is a fellow of the Hong Kong Institute of Certified Public Accountants. Mr. Poon has over 15 years of experience in auditing, accounting and financial management.

Mr. Chiu Yeung, Adolph, aged 36, joined the Group on 18

August 2010 as a management trainee in support of the senior management and the Board. He was appointed as the Vice President responsible for investment and capital market since October 2015. Mr. Chiu holds a few professional accreditations granted by Hong Kong Securities and Investment Institute.

Mr. Chiu obtained a Bachelor of Science Degree from University of Science and Technology of China Special Class for the Gifted Young, and later he carried out scientific research and was employed as teaching assistant independently lecturing the general chemistry courses in the Department of Chemistry of University of Florida.

# CORPORATE GOVERNANCE REPORT

Geely Automobile Holdings Limited (the "Company") and its subsidiaries (collectively the "Group") strive for a high standard of corporate governance with a view to upholding a strong and balanced board of directors of the Company (the "Board") and maintaining a transparent and open communication channel with the Company's shareholders (the "Shareholders").

Besides the corporate governance aspect, which will be further discussed in this report below, more details of the Group's environmental, social and governance ("ESG") measures including the relevant policies and performance in the areas of environmental, employment and labour standards, operating practices, and community, as well as the compliance with the relevant laws and regulations that have a significant impact on the Group will be covered in the Group's ESG report, which will be published no later than five months after the year ended 31 December 2020, on the websites of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and the Company.

For the year ended 31 December 2020, the Company has complied with the code provisions ("CPs") of the Corporate Governance Code and Corporate Governance Report ("CG Code"), as set out in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), except for CPs A.2.7 and E.1.2. This report further illustrates as to how the CG Code has been applied, inclusive of the considered reasons for any deviation, in the year under review.

#### A. DIRECTORS

The directors of the Company (the "Directors") all possess extensive experience in the automobile industry, commercial management and the operation of the capital market. The Board, with its diverse composition, can provide the management with viewpoints and advices for effective decision making. For Directors' biographical information, please refer to pages 29 to 32 of this annual report.

The table below illustrates the major duties and responsibilities of the Directors together with their positions held in the Board and its committees, and the dates of their initial appointment and last re-election at the general meetings of the Company.

### CORPORATE GOVERNANCE REPORT



Name of Directors	Position(s)	Date of Initial Appointment	Date of Last Re-election	Major Duties/Experience/Skills
				,
Mr. Li Shu Fu	Chairman of the Board (the "Chairman") & ED1	9 June 2005	25 May 2020	Directs overall corporate strategic direction,  Board leadership and corporate governance of the Group
Mr. Yang Jian	Vice Chairman & ED1	9 June 2005	27 May 2019	Assists the Chairman in Board leadership and corporate governance of the Group
Mr. Li Dong Hui, Daniel	Vice Chairman & ED <sup>1</sup>	15 July 2016	25 May 2020	Oversees the overall strategic planning of the Group's accounting and financing system which includes accounting and financial management, cost control management, budget management, accounting reconciliation, accounting control, internal control review, taxation management, cash flow management, capital operation management, operational risk control, and investment and financing activities monitoring, etc.
Mr. Gui Sheng Yue	Chief Executive Officer, ED¹ & member of NC⁵ & member of SC⁶	9 June 2005	25 May 2018	Oversees administrative management (Hong Kong), risk management (excluding China), compliance and internal controls of the Group
Mr. An Cong Hui	ED <sup>1</sup> & chairman of SC <sup>6</sup>	30 December 2011	25 May 2018	Oversees operational and risk management (China) of the Group
Mr. Ang Siu Lun, Lawrence	ED <sup>1</sup>	23 February 2004	27 May 2019	Oversees international business development, capital market and investor relation activities of the Group
Ms. Wei Mei	ED¹ & member of RC⁴	17 January 2011	25 May 2018	Oversees human resources management of the Group
Mr. Lee Cheuk Yin, Dannis	INED <sup>2</sup> , chairman of AC <sup>3</sup> , member of RC <sup>4</sup> & member of NC <sup>5</sup>	28 June 2002	25 May 2020	Provides independent advice on financial and auditing activities to the Board
Mr. Yeung Sau Hung, Alex	INED <sup>2</sup> , chairman of RC <sup>4</sup> , member of AC <sup>3</sup> & member of NC <sup>5</sup>	6 June 2005	27 May 2019	Provides independent advice on corporate finance and investment to the Board

Name of Directors	Position(s)	Date of Initial Appointment	Date of Last Re-election	Major Duties/Experience/Skills
Mr. An Qing Heng	INED <sup>2</sup> & member of AC <sup>3</sup>	17 April 2014	25 May 2018	Provides independent advice on automobile industry and strategic deployment to the Board
Mr. Wang Yang	INED <sup>2</sup> , chairman of NC <sup>5</sup> , member of AC <sup>3</sup> , member of RC <sup>4</sup> & member of SC <sup>6</sup>		25 May 2020	Provides independent advice on corporate finance, investments and merger & acquisitions to the Board

#### Notes:

- 1 ED: Executive Director
- 2 INED: Independent Non-executive Director
- 3 AC: Audit Committee
- 4 RC: Remuneration Committee
- 5 NC: Nomination Committee
- 6 SC: Sustainability Committee

#### **Responsibilities of Directors**

The Directors acknowledge their responsibilities to apply their relevant levels of skill, care and diligence when discharging duties. The Board also understands where potential conflicts of interests arise, the non-executive Directors (including the independent non-executive Directors) will lead in discussing the relevant transactions being contemplated when there is a Director or any of his associates having a material interest in the transactions and will abstain from voting.

In order to ensure every newly appointed Director to keep abreast of his/her responsibilities and conduct (especially in the cases of non-executive Directors and independent non-executive Directors as to bringing independent judgments to the Board), and to obtain a general understanding of the Company's business activities and development, the Company would arrange a comprehensive, formal and tailored induction for him/her upon appointment. There was no new appointment of Director and thus no induction training had been arranged during the year.



The Directors disclose to and update the Company the number and nature of offices they hold in public companies or organizations and other significant commitments, together with the time involved every year; any change of such during the year would be reflected in their profiles and disclosed in the Company's website and annual report in due course. All Directors confirmed that they had given sufficient time and attention to the Group's affairs during the year. The independent non-executive Directors also declared their independence to make constructive and informed comments as to the development of the Company's strategy and policies by discharging their duties. The Board reviewed the relevant disclosure, confirmation and declaration together with their actual time contribution, and agreed that all Directors had taken active interests in the Group's affairs during the year.

#### Continuous Professional Development

CP A.6.5 provides that the Company should be responsible for arranging and funding suitable training, placing an appropriate emphasis on the roles, functions and duties of a listed company director. During the year, the Company hosted a continuous professional development ("CPD") session for the Directors in relation to the proposed RMB shares listing on the Science and Technology Innovation Board of the Shanghai Stock Exchange Exchange ("Sci-Tech Board"). In addition, the Company has made arrangement so that the Directors may elect to participate in courses and topics of their own interests. To accommodate the Directors' development and to refresh their knowledge and skills, so as to ensure that their contribution to the Board would remain informed and relevant, the Directors can submit their applications with details of the curriculum and the relevant course fees to the Chief Executive Officer of the Company ("CEO"). Once the training is considered acceptable, the course fees will be fully reimbursed when valid payment receipts are presented.

In addition, as the Directors are geographically dispersed, the Company provided them with technical updates from the Securities and Futures Commission and listing compliance updates including, amongst other things, e-training for listed companies' directors hosted by the Stock Exchange, the continuing listing criteria and other rule amendments and review of issuers' ESG practice disclosure during the year. The Company received written confirmations from the Directors about their full understanding of such training materials. Records of the Directors' participation in other CPD or training sessions provided, if any, are maintained by the Company Secretary').

#### Supply of and Access to Information

The Company provides the Directors with adequate information in a timely manner that will enable them to make informed decisions and discharge their duties and responsibilities properly. The Company ensures that individual Director will have separate and independent access to the senior management whenever necessary, and any queries raised by the Directors should receive a prompt and full response.

For the notices, intended agendas, papers and materials related to the meetings of the Board and its committees, the management team provides complete, reliable and timely information to the Directors with proper briefing in respect of the matters and issues being contemplated by the Directors at the meetings of the Board and its committees. The Company also keeps the Directors well informed of the execution status and the latest developments of the respective matters and issues resolved by them in a timely manner. In addition to regular Board meetings, the Company also provides reports in relation to the Group's consolidated management accounts and sales volume on a monthly basis, and press releases together with share price performance on an ad hoc basis to the Board.

### Securities Transactions of the Directors and the Senior Management

During the year, the Company adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 to the Listing Rules as its own guidelines for dealings in the Company's securities by its relevant employees.

The Directors, having been enquired specifically, confirmed their compliance with the required standard set out in the Model Code during the year and there had been no cases of non-compliance reported. As at 31 December 2020, details of the Directors' holding of the Company's securities are set out on pages 68 to 69 of this annual report. Mr. Chiu Yeung, Adolph ("Mr. Chiu") was interested in 498,252 shares of the Company as at 31 December 2020. Save for Mr. Chiu, other senior management of the Company whose profiles being set out on page 33 of this annual report, declared that they did not hold any shares of the Company as at 31 December 2020.

In addition, the Company issues notices to all Directors and relevant employees of the Group reminding them to comply with the Model Code 60 days prior to the publication of the annual results, 30 days prior to the publication of the interim results, and any time when they are in possession of or privy to any unpublished inside information of the Group before it is properly disclosed by means of announcement.

The Company also adopted an internal policy on handling inside information which is consistent with the relevant requirements of the Listing Rules. The policy sets out measures and procedures for the Directors and other relevant officers of the Company to assume duty when dealing with potential inside information and preservation of its confidentiality whenever applicable. It also sets out guidelines for the Board to disclose timely any material inside information according to the relevant statutory and regulatory requirements.

### Insurance for Directors and Senior Management

During the year, the Company arranged liability insurance for the Directors and senior management to provide appropriate coverage based upon performance of duties by such persons; the Board considered the insured amount was adequate. The insured amount is subject to an annual review by the Audit Committee and the Board.

### B. THE BOARD

The Company is headed by the Board effectively through its strong leadership in strategic orientations and overall management of the corporate matters from a balanced and pragmatic standpoint.



#### **Corporate Governance Duties**

The Board performed (including but not limited to) the following corporate governance duties during the year: (i) reviewed the existing policies of the Company on corporate governance including Whistleblowing Policy, Remuneration Policy, Shareholders' Communication Policy, Dividend Policy, Director Nomination Policy and Board Diversity Policy; (ii) reviewed the coverage of knowledge and skills in the CPD arrangements made for the Directors and/or senior management by the Company; (iii) reviewed the effectiveness of internal procedures for overseeing timely disclosure of material inside information and perseverance of its confidentiality; (iv) monitored the compliance of Model Code by the Directors and relevant employees of the Group; and (v) reviewed the Company's compliance with the CG Code and disclosure in this report.

#### Management Functions Delegated by the Board

The Board has delegated the responsibilities of the execution of strategies and decision making for day-to-day operation and administration functions of the Company to the management team headed by the CEO.

The Board has set out written guidelines for the management team as to matters where final authority on decision-making should rest with the Board and its prior approval should be obtained, in particular when entering into any major commitments; issues of such include but not limited to any proposed notifiable transactions, connected transactions, significant domestic and/ or overseas investments, major business decisions related to operation and business strategy, change of key management of the Group, and disclosure of inside information.

#### Composition of the Board

The Company appoints independent non-executive Directors representing at least one-third of the Board and one of whom must have appropriate professional qualifications or accounting or related financial management expertise. As at 31 December 2020, the Board comprised seven executive Directors and four independent non-executive Directors, namely Mr. Lee Cheuk Yin, Dannis (an associate member of the Hong Kong Institute of Certified Public Accountants and a member of the American Institute of Certified Public Accountants), Mr. Yeung Sau Hung, Alex, Mr. An Qing Heng and Mr. Wang Yang. Details of the compositions of the Board and its committees are set out on page 239 of this report.

The independent non-executive Directors should be identified in all corporate communications that disclose the names of Directors. An updated list of Directors and their roles and functions is maintained on the Company's website (http://www.geelyauto.com.hk) under the "Investor Centre" of the section headed "Environmental, Social and Corporate Governance" and on the website of the Stock Exchange (http://www.hkexnews.hk) for Shareholders' inspection.

### Appointments and Re-election of Directors

All Directors, including independent non-executive Directors, are appointed for a specific term of not more than three years and are subject to retirement by rotation at least once every three years at the Company's general meetings. Directors appointed to fill a casual vacancy should also be subject to election by Shareholders at the first general meeting after appointment.

In accordance with Article 116 of the Company's Articles of Association (the "Articles of Association"), Mr. Gui Sheng Yue, Mr. An Cong Hui, Ms. Wei Mei and Mr. An Qing Heng will retire by rotation and being eligible, will offer themselves for re-election at the Company's forthcoming annual general meeting. No Directors proposed for re-election at the forthcoming annual general meeting has a service contract which is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

### Meetings of the Board

As required by business needs, the Company held a total of 4 regular Board meetings, 19 ad hoc Board meetings, 38 meetings of the executive committee of the Board ("EC"), 3 meetings of the Audit Committee ("AC"), 6 meetings of the Remuneration Committee ("RC"), 1 meeting of the Nomination Committee ("NC"), 1 annual general meeting ("AGM") and 2 extraordinary general meetings ("EGM") for the financial year ended 31 December 2020.

Most of the meetings of the Board and its committees were duly attended by a majority of the Directors through electronic means pursuant to the Articles of Association as most of the Directors' business engagements were in the PRC. During the year, the Directors attended the meetings of the Board and its committees by themselves and they did not appoint any alternate director. For any Board resolution approving contract, arrangement or any other proposal in which a Director or any of his/her associates has a material interest ("Interested Director"), the Interested Director abstained from voting on the relevant resolutions at such Board meetings and the meetings of the Board committees, where presence of the non-interested independent non-executive Directors should be assured.

The following table illustrates the attendance of each Director at the meetings of the Board and its committees, and general meetings of the Company. The denominators indicate the number of respective meetings held during the year that each Director is entitled to attend to reflect the effective attendance rate applicable to any Director(s) whom appointed and/or resigned part way during the year.



		Attendance Rate for Meetings						
Name of Directors	Regular Board Meetings	Ad hoc Board Meetings	EC Meetings	AC Meetings	RC Meetings	NC Meeting	AGM	EGMs
Executive Directors								
Mr. Li Shu Fu (Chairman)	4/4	19/19	_	_		_	0	0/2
Mr. Yang Jian (Vice Chairman)	4/4	19/19	_	_	_	-	1	2/2
Mr. Li Dong Hui, Daniel (Vice Chairman)	4/4	19/19		2			1	2/2
Mr. Gui Sheng Yue (CEO)	4/4	19/19	38/38	_	-	1/1	1	2/2
Mr. An Cong Hui	4/4	19/19	_	_	-	-	0	2/2
Mr. Ang Siu Lun, Lawrence	4/4	19/19	38/38	2	_	_	1	2/2
Ms. Wei Mei	4/4	19/19	_	_	6/6	-	0	2/2
Independent Non-executive Directors								
Mr. Lee Cheuk Yin, Dannis	4/4	19/19	_	3/3	6/6	1/1	1	2/2
Mr. Yeung Sau Hung, Alex	4/4	19/19	_	3/3	6/6	1/1	1	2/2
Mr. An Qing Heng	4/4	19/19	-	3/3	_	-	1	2/2
Mr. Wang Yang	4/4	19/19	_	3/3	6/6	1/1	1	2/2

#### Note:

The Sustainability Committee was established on 11 December 2020, and such committee did not hold any meeting from the date of its establishment to the year-end date.

### Relation of the Board Members

None of the members of the Board has any relationship (including financial, business, family or other material/relevant relationship(s)) with each other and in particular, with the Chairman and the CEO.

### **Existing Independent Non-executive Directors**

Each of the independent non-executive Directors entered into a term of service of three years with the Company under a formal letter of appointment and is subject to retirement by rotation at least once every three years and offer himself for re-election at the annual general meeting of the Company.

Having received annual confirmation from the four independent non-executive Directors for the year ended 31 December 2020 confirming that they had not been involved in any business which might fall under the factors for assessing their independence as set out in Rule 3.13 of the Listing Rules, the Company considers all of the independent non-executive Directors are still independent and they have the character, integrity, independence and experience to fulfill their roles effectively.

When a matter should be resolved in a meeting involving a substantial Shareholder or a Director having conflict of interest that determined to be material by the Board, the independent non-executive Directors who have no material interest in the subject matter would attend the meetings of the Board and its committees and lead the discussions.

#### Chairman and Chief Executive Officer

The Chairman and the CEO are Mr. Li Shu Fu and Mr. Gui Sheng Yue, respectively, to ensure a balance of power and authority.

The Chairman provides leadership for the effective running of the Board by delegating the Company Secretary to facilitate the proper convening of the meetings of the Board and its committees and the dissemination of adequate information, in order to ensure that the Directors would be properly briefed on

issues being discussed at the meetings of the Board and its committees and that they are encouraged to discuss all key and appropriate issues of the Group timely. The Chairman has delegated the Company Secretary to draw up the agenda of the relevant meetings and circulate it to the Directors for comments, agenda items proposed by the Directors will then be included in the relevant meetings for further discussion. A culture of openness and a constructive relation between executive and non-executive Directors are promoted.

CP A.2.7 provides that the Chairman should at least annually hold meetings with the independent non-executive Directors without the presence of other Directors. During the year ended 31 December 2020, a formal meeting could not be arranged between the Chairman and the independent non-executive Directors without the presence of other Directors. Although such meeting was not held during the year, the Chairman has delegated the Company Secretary to gather any concerns and/or questions that the independent non-executive Directors might have and report to him for considering whether any follow-up meeting is necessary.

The CEO is primarily responsible for the daily operations of the Group with the assistance from other executive Directors and the management team. The division of responsibilities between the Board and the management team was clearly established in writing.

The Chairman has also endorsed the Company Secretary to draft relevant policies and guidelines as to upholding good corporate governance practices and procedures of the Group, such as the Shareholders' Communication Policy and Director Nomination Policy for maintaining effective communication with Shareholders and directing their views to the Board as a whole. For details of Shareholders' rights, please refer to pages 53 to 56 of this report.



### C. BOARD COMMITTEES

The Company currently has five Board committees, namely Executive Committee, Remuneration
Committee, Nomination Committee, Audit Committee and Sustainability Committee (which was newly established in December 2020). The written terms of reference of Remuneration Committee, Nomination
Committee, Audit Committee and Sustainability
Committee are published on the Company's website (http://www.geelyauto.com.hk) under the "Investor
Centre" of the section headed "Environmental, Social and Corporate Governance" and the Stock Exchange's website (http://www.hkexnews.hk) for Shareholders' inspection.

### **Executive Committee**

An Executive Committee comprising Mr. Gui Sheng Yue and Mr. Ang Siu Lun, Lawrence was established in 2015 pursuant to the Articles of Association. Specific written terms of reference of which was set out to enable the committee to perform its functions properly. The Executive Committee should report back to the Board on their decisions made or recommendations given, if applicable, at least once every year. During the year, the Executive Committee held 38 meetings. Full minutes of the Executive Committee are kept by the Company Secretary and were sent to all committee members for their comment and records, within a reasonable time after the meeting. The attendance record, on a named basis, at those meetings is set out in the table on page 41 of this report.

#### **Remuneration Committee**

The role and function of the Remuneration Committee is to determine the policy for the remuneration package of executive Directors and senior management with access to independent professional advice at the Company's expense if necessary; to assess the performance of executive Directors and senior management; to approve the terms of service contracts of executive Directors and senior management; and to make recommendations to the Board on the remuneration of non-executive Directors. The remuneration packages of executive Directors and senior management should include benefits in kind, pension rights and compensation payments (including any compensation payable for loss or termination of their office or appointment at a reasonable and appropriate level); levels of which should be sufficient to attract, retain and/or compensate Directors and senior management to run the Company successfully without paying more than necessary. The terms of reference of the Remuneration Committee are published on the Company's website (http://www.geelyauto.com.hk) under the "Investor Centre" of the section headed "Environmental, Social and Corporate Governance" and the Stock Exchange's website (http://www.hkexnews.hk) for Shareholders' inspection.

#### Proceedings of the Remuneration Committee

The Remuneration Committee being chaired by an independent non-executive Director currently comprises three independent non-executive Directors (including the chairman of the committee himself) and one executive Director. Details of the compositions of the Board and its committees are set out on page 239 of this report.

During the year, the Remuneration Committee held 6 meetings. Full minutes of the Remuneration Committee are kept by the Company Secretary and were sent to all committee members for their comment and records, within a reasonable time after the meeting. The attendance record, on a named basis, at those

meetings is set out in the table on page 41 of this report. The Remuneration Committee considered the following proposals and made recommendation to the Board whenever necessary during the year:—

- Approved the grant of share options to the eligible grantees;
- Reviewed the basic monthly salary, benefits and year-end bonus of individual executive
   Directors with reference to their past contribution, experience and duties as well as the Company's
   Remuneration Policy and prevailing market conditions:
- Renewed the service agreements or the letters of appointment of the Directors;
- Approved extension of the service agreement for an executive Director; and
- Reviewed the Company's Remuneration Policy and the terms of reference of the committee.

### Disclosure of Remuneration Payable to Directors and Senior Management

The Remuneration Committee adopts the model described in CP B.1.2(c)(i), which is to determine, with delegated responsibility, the remuneration packages of the Directors, in particular, the executive Directors, and the senior management. In determining the remuneration packages of the Directors, the Remuneration Committee ensures no Director or any of his/her associate is involved in deciding his/her own remuneration.

The Directors conducted the self-evaluation on their individual performance and contribution to both the Board and the Group during the year.

Under the Company's Remuneration Policy, the remuneration packages of the Directors and senior management are made up of the following two tiers:

1) on short-term basis – basic monthly salaries and discretionary year-end bonus; and 2) on long-term incentive basis – share option scheme and retirement benefits. The diversified remuneration package can reflect the market value of the relevant duties of the Directors and senior management; encourage relevant Directors and senior management to achieve the corporate goal; attract and retain the experienced human resources of the Group; and provide competitive retirement protection.

For the year ended 31 December 2020, the remuneration payable to members of senior management was within the following bands:

	Number of individuals
HK\$500,001-HK\$1,000,000	1
HK\$1,000,001-HK\$1,500,000	1
HK\$2,500,001-HK\$3,000,000	1
	3



The aggregate of the emoluments in respect of the above members of senior management was as follows:

	RMB'000
Basic salaries and allowances	4,222
Retirements benefits and	
scheme contributions	69
Share-based payment expenses	5
	4,296

For details of Directors' remuneration, please refer to pages 151 to 153 of this annual report.

### **Nomination Committee**

The role and function of the Nomination Committee is to determine the policy for the nomination of Directors with the right to seek independent professional advice at the Company's expense if necessary. The terms of reference of the Nomination Committee are published on the Company's website (http://www.geelyauto.com.hk) under the "Investor Centre" of the section headed "Environmental, Social and Corporate Governance" and the Stock Exchange's website (http://www.hkexnews.hk) for Shareholders' inspection.

### Proceedings of the Nomination Committee

The Nomination Committee being chaired by an independent non-executive Director currently comprises three independent non-executive Directors (including the chairman of the committee himself) and one executive Director. Details of the compositions of the Board and its committees are set out on page 239 of this report.

The Nomination Committee reviews the composition of the Board on a regular basis so as to ensure that the Board has a good balance of expertise, skills, knowledge and experience which can complement the corporate strategy of the Company. When selecting and recommending candidates for directorship, the committee takes into account the qualification, ability, working experience, leadership, professional ethics and independence (as the case may be) of the candidates before nominating the candidates with high caliber to the Board for selection and appointment.

During the year, the Nomination Committee held 1 meeting. The committee reviewed the existing structure, size and composition of the Board in accordance with the Board Diversity Policy; reviewed the Director Nomination Policy and the Board Diversity Policy; reviewed the independence of the existing four independent non-executive Directors; and reviewed the terms of reference of the committee. The attendance record, on a named basis, at those meetings is set out in the table on page 41 of this report.

### Procedures and Process for Nomination of Director by the Nomination Committee

Upon identifying a director candidate, the Nomination Committee initially determines the need for additional or replacement Board members and evaluates the director candidate under a range of objective criteria based on the information the Nomination Committee receives with the recommendation or otherwise possesses, which may be supplemented by certain inquiries. If the Nomination Committee determines, in consultation with other Board members, including the Chairman, that a more comprehensive evaluation is warranted. the Nomination Committee may then obtain additional information about the director candidate's background and experience, including by means of interviews. The Nomination Committee will then evaluate the director candidate further, again using the evaluation criteria described above. The Nomination Committee receives input on such director candidates from other directors. including the Chairman, and recommends director candidates to the Board for nomination.

The Nomination Committee may engage a third party to assist in the search for director candidates or to assist in gathering information regarding a director candidate's background and experience. If such third party is engaged, the Company will pay for the services to enable the Nomination Committee discharging the duties.

#### **Board Diversity Policy**

With a view to achieving a sustainable and balanced development, the Company regards increasing diversity at the Board level as an essential element. The Board Diversity Policy of the Company is published on the Company's website (http://www.geelyauto.com.hk) under the "Investor Centre" of the section headed "Environmental, Social and Corporate Governance".

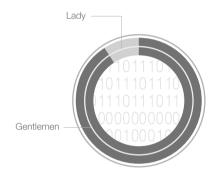
In order to enhance the quality of the performance of the Board and achieve a sustainable and balanced development of the Group, the Board ensures that board diversity will be considered from various aspects when designing the Board's composition and that the nomination and selection of candidates as Board member will be considered against objective criteria based on a range of diversity perspectives.

As at the date of this report, the Board has an intention to increase the female proportion in the Board composition, despite a right candidate has yet to be identified.

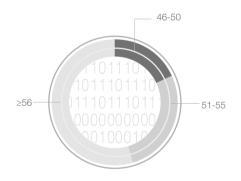


The Board also reviews the Board Diversity Policy at least annually or whenever as appropriate, to ensure its effectiveness. Taking into account the vast development of the consumer products market, a range of diversity perspectives was analyzed for the Board's composition during the year as set out in the pie charts below.

### | By Gender



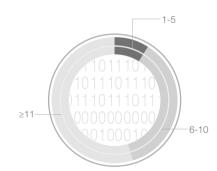
| By Age Range (years old)



### | By Ethnicity



| By Length of Service with the Company (years)



#### **Audit Committee**

The role and function of the Audit Committee is to investigate any activity within its terms of reference fairly and independently and take appropriate followup action if necessary; to seek any information it requires from any employee(s), whereas all employees are directed to cooperate with any request made by the committee; and to review and ensure that proper arrangements are in place for the Company's employees to use, in confidence, to raise concerns about possible improprieties in financial reporting, internal controls or other matters. The Audit Committee has the right to seek independent professional advice at the Company's expense if necessary. The Audit Committee also acts as the key representative body for overseeing the Company's relations with the external auditor. The terms of reference of the Audit Committee are published on the Company's website (http://www.geelyauto.com.hk) under the "Investor Centre" of the section headed "Environmental, Social and Corporate Governance" and the Stock Exchange's website (http://www.hkexnews.hk) for Shareholders' inspection.

#### Proceedings of the Audit Committee

The Audit Committee being chaired by an independent non-executive Director, who is an associate member of the Hong Kong Institute of Certified Public Accountants and a member of the American Institute of Certified Public Accountants, currently comprises four members (including the chairman of the committee himself), solely the independent non-executive Directors. Details of the compositions of the Board and its committees are set out on page 239 of this report.

During the year, the Audit Committee held 3 meetings. Full minutes of the Audit Committee are kept by the Company Secretary and were sent to all committee members for their comment and records, within a reasonable time after the meeting. The attendance record, on a named basis, at those meetings is set out in the table on page 41 of this report. The Audit Committee considered the following businesses and/or made recommendation to the Board, when necessary, during the year:—

- Reviewed the Group's audited annual results for the year ended 31 December 2019 including the major accounting issues raised by the external auditor;
- Reviewed the Group's interim results for the six months ended 30 June 2020;
- Assessed the independence and objectivity of the Company's external auditor and approved the annual audit fee for the year ended 31 December 2020;
- Approved the insurance of the Directors' and officers' liabilities of the Group and confirmed the adequacy of insurance coverage;
- Reviewed the internal audit findings conducted by the Internal Audit Department of the Company and assessed the effectiveness of the internal control system of the Group; and
- Reviewed the Whistleblowing Policy and the terms of reference of the committee.



#### Relationship with the external auditor

Apart from meeting with the Company's external auditor twice a year for approving the interim results and the annual results, the Audit Committee also meets with the external auditor in the absence of the management team of the Company, including executive Directors, whenever necessary to discuss any issues related to the audit (e.g. nature and scope of the audit, key audit matters, reporting obligations, audit fee, nature and scope of non-audit service provided, and those arising from the audit (e.g. judgment used in the financial reporting, compliance with financial reporting and auditing standards), etc.) so as to review and monitor the independence and objectivity of the Company's external auditor, and the effectiveness of the audit process in accordance with applicable standards.

#### Risk Management and Internal Control

For the year ended 31 December 2020, the Board conducted an annual review of the effectiveness of the Group's risk management and internal control systems based on the confirmation made by the management and inputs from the Audit Committee. The Board considered the risk management and internal control systems of the Group, including the adequacy of resources, staff qualifications and experience, training programmes and budget of the Group's accounting, internal audit and financial reporting functions, effective and adequate during the year.

The Board has an overall and ongoing responsibility for the Group's risk management and internal control systems, and reviewing their effectiveness. It is acknowledged that risk management and internal control systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material adverse change or damage.

The Board, through its risk oversight role, ensures that the management establishes an effective risk management, consistent with the Group's strategy and risk appetite. The management establishes risk management policies and internal control processes to identify, evaluate and manage risks. Each business unit implements such policies and processes in the daily operations and reports significant risks identified to the management regularly. The management assesses and evaluates these significant risks reported then allocates sufficient resources to address these risks and monitors the risk management status reported from the relevant business unit from time to time. The management will communicate the risk management and internal control findings to the Board for its assessment of the effectiveness of the relevant risk management and internal control systems of the Group.

The Internal Audit Department of the Company reviews material internal control aspects of the Group, including financial, operational and compliance controls as well as risk management function and reports the findings to the Audit Committee at least twice a year and on ad hoc basis, without the presence of management. The findings are communicated with the management and actions are taken to resolve defects as and when identified. No material internal control defects were identified during the year.

When the Board and the Audit Committee express concerns over the risk management and internal control matters of the Group, the Internal Audit Department of the Company will investigate and communicate the findings with and make recommendations to the management. The Internal Audit Department of the Company also maintains an effective communication with the external auditor of the Company on the Group's internal control system during interim review and annual audit.

The Group has a policy for handling and dissemination of inside information including relevant control processes and safeguards. The processes and safeguards are implemented on a monthly basis and as needed by relevant department heads and the management involved in the handling and dissemination of inside information.

### Sustainability Committee

The Sustainability Committee was established on 11 December 2020 by the Board and its role and function is to assist the Board in overseeing the Group's development in Environmental, Social and Governance and provide guidance in the implementation of related measures to promote the Group's sustainability.

The terms of reference of the Sustainability

Committee are published on the Company's website (http://www.geelyauto.com.hk) under the "Investor Centre" of the section headed "Environmental, Social and Corporate Governance" and the Stock Exchange's website (http://www.hkexnews.hk) for Shareholders' inspection.

#### Proceedings of the Sustainability Committee

The Sustainability Committee being chaired by an executive Director comprises three members, including two executive Directors and one independent non-executive Director. Details of the compositions of the Board and its committees are set out on page 239 of this report.

There was no meeting of the Sustainability Committee held during the period from the date of its establishment to the year-end date.

### D. ACCOUNTABILITY AND AUDIT

The Directors were provided with major financial information and the related explanation and information of the Company that would enable them to make an informed assessment. Such information would be provided on a monthly basis which includes but not limited to the background or explanatory information relating to disclosure, budgets, forecasts and other relevant internal financial information, such as consolidated financial statements of the Company.

The Directors acknowledge their responsibility for preparing the accounts of each financial period, which should give a true and fair view of the operating results and financial conditions of the Company, and for monitoring the integrity of the Company's financial statements and corporate communications. The Directors are also aware that a balanced, clear and understandable assessment in the Company's annual and interim reports and other financial disclosures required by the Listing Rules, other regulatory and statutory requirements should be presented. In preparing the financial statements for the year ended 31 December 2020, the Directors have selected appropriate accounting policies and applied them consistently; made judgements and estimates that are prudent and reasonable; and prepared accounts on a going concern basis. The reporting responsibilities of the independent external auditor of the Company regarding the consolidated financial statements of the Company for the year ended 31 December 2020 in the independent auditor's report set out on pages 96 to 101 of this annual report.



During the year, the Directors were not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern. The Board also conducted an annual review on the effectiveness of the internal control system of the Group. Besides, the Company has been announcing the monthly sales volume figures on a voluntary basis since January 2010 to improve the information transparency.

### Long-term Strategy

The Company's long-term objective is to deliver sustainable growth in Shareholders' return and become a leading global automobile group with good reputation and integrity, winning respects from its customers. The strategies adopted to achieve these goals include:

- Achieving economies of scale through expansion of sales volume and production capacity;
- Increase in sales volume through broadening product range and expansion geographically in both domestic and international markets;
- Focus on quality, technology, customer services and satisfaction;
- Organic expansion to be supplemented by mergers and acquisitions and strategic alliances;
   and
- Preservation of its competitive strength in cost effectiveness, flexibility and intellectual property resources.

#### **External Auditor and their Remuneration**

Grant Thornton Hong Kong Limited, the independent external auditor of the Company, has declared its reporting responsibilities regarding the consolidated financial statements of the Company for the year ended 31 December 2020 in the independent auditor's report set out on pages 96 to 101 of this annual report.

In 2020, there was no disagreement between the Board and the Audit Committee on the re-appointment of Grant Thornton Hong Kong Limited as well as their fees and terms of engagement after the assessment of their independence and objectivity conducted by the Audit Committee. Grant Thornton Hong Kong Limited will hold office until re-election by the Shareholders at the forthcoming annual general meeting of the Company.

For the year ended 31 December 2020, the remuneration for the provision of audit and non-audit services by the auditor (including any entity that is under common control, ownership or management with the audit firm or any entity that a reasonable and informed third party having knowledge of all relevant information would reasonably conclude as part of the audit firm nationally or internationally) to the Group was as follows:

	2020
	RMB'000
Audit Service	
Annual audit	5,944
Non-audit Services	
Interim review	665
Preparation of the financial	
information in the shareholders'	
circular in relation to the potential	
merger transaction*	3,255
Financial and tax due diligence of	
the potential merger transaction*	2,995
Connected transactions/Continuing	
connected transactions**	90
	7,005
Total	12,949

- Please refer to the Company's announcement dated
   10 February 2020 for details.
- Please refer to the Company's announcements dated8 July 2020 and 4 November 2020 for details.

### E. COMPANY SECRETARY

The Company Secretary is an employee of the Company and is involved in the Company's affairs. He took more than 15 hours' professional training for the year ended 31 December 2020.

Reporting to the Chairman and/or the CEO, the Company Secretary plays an important role in ensuring proper Board procedures are tailored to the Company's business needs and compliance with all applicable laws, rules and regulations. The Directors could obtain advice and services from the Company Secretary for any updates and developments in corporate governance, applicable laws and regulations when necessary. Upon reasonable request by the Directors, the Company Secretary is delegated by the Board to seek independent professional advice in appropriate circumstances at the Company's expense to assist the Directors in discharging their duties.

The Company Secretary, as delegated by the Chairman, is responsible for preparing meeting agendas and serving notices to the Board and its committees at least 14 days before the regular meetings or at a reasonable time for other ad hoc meetings, as well as ensuring the management's provision of relevant Board papers to the Directors at least 3 days before the meetings. By doing so, the Directors would receive adequate, accurate, clear, complete and reliable information in a timely manner for effective and informed decision making.



The Company Secretary also ensures that the meetings of the Board and its committees are convened and constituted in accordance with all applicable laws, regulations and the procedural requirements set out in the Articles of Association and/or the relevant terms of reference at all times. In addition, the Company Secretary will take minutes of the meetings and circulate them to the Directors for comments at a reasonable time after the meetings. Minutes of the meetings record in sufficient detail the matters considered and decisions reached, including any concerns raised or dissenting views expressed by Directors. After incorporating Directors' comments, the executed version of the minutes will be maintained by the Company Secretary and are available for Directors' inspection upon request.

### F. SHAREHOLDERS' RIGHTS

The Company had posted the Shareholders' Communication Policy, which sets out its policy of maintaining communications with Shareholders, Shareholders' rights and the procedures that Shareholders can use to propose a person for election as a Director, on its website (http://www.geelyauto.com.hk) under the "Investor Centre" of the section headed "Environmental, Social and Corporate Governance" for Shareholders' inspection.

### How can Shareholders convene an extraordinary general meeting and put forward proposals at the general meetings?

All general meetings other than the annual general meeting are called extraordinary general meetings. An extraordinary general meeting may be convened at the request of Shareholders under the following conditions:—

- On the written requisition of any two or more Shareholders holding as at the date of the requisition not less than 10 per cent of the paidup capital of the Company which carries the right of voting at a general meeting of the Company;
- The requisition must specify the objects of the meeting, be signed by the requisitionists, and be deposited at the principal place of business of the Company in Hong Kong as set out on page 240 of this annual report under the section headed "Corporate Information";
- 3. If the Board does not within 21 days from the date of deposit of the requisition proceed to convene the meeting to be held within a further 21 days, the requisitionist(s) representing more than one-half of their total voting rights in aggregate may convene the general meeting themselves, provided that any meeting so convened will not be held after the expiration of three months from the date of deposit of the requisition;
- 4. The requisitionist(s) must convene the general meeting in the same manner, as nearly as possible, as that in which meetings may be convened by the Board and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board will be reimbursed to them by the Company; and

5. If the Board fails to give Shareholders sufficient notice (i.e. not less than 21 days for the annual general meeting and/or for passing of special resolution(s) at the extraordinary general meeting, or not less than 14 days for passing of ordinary resolution(s) at the extraordinary general meeting), the meeting is deemed not to have been duly convened.

If Shareholders would like to put forward proposals at the general meetings, they have to sign a written proposal specifying the details of the proposal and their contact details (e.g. name, telephone number, email address, etc.) and addressing it to the Board (care of the Company Secretary) then deposit it at the Company's principal place of business in Hong Kong, not less than 32 days before the upcoming general meeting at the time. The Board will take into account the details of the proposal and reply to the Shareholders concerned by writing of when and how the proposal is considered, or if applicable, why the proposal not accepted in due course. Contact details of the Company's principal place of business are set out on page 240 of this annual report under the section headed "Corporate Information".

#### Enquiries to be properly directed to the Board

The Company's Investor Relations Department being led by an executive Director, namely Mr. Ang Siu Lun, Lawrence ("Mr. Ang"), is responsible for responding to general enquiries on the Company's business operations from Shareholders. Mr. Ang is delegated by the Board to handle enquiries from the Shareholders and report to the Board on enquiries gathered for further discussions from time to time, so as to ensure that those enquiries are properly directed.

When dealing with enquiries, the Investor Relations
Department of the Company is in strict compliance with
the internal policy of the Company on inside information
at all times. Contact details of the Company's principal
place of business are set out on page 240 of this
annual report under the section headed "Corporate
Information".

#### Communication with Shareholders

CP E.1.2 provides that the Chairman and the chairman of respective Board committees should attend the annual general meeting of the Company. During the year ended 31 December 2020, the Chairman did not attend the annual general meeting of the Company due to conflict of his schedules and other prior business engagement in the PRC. If the Chairman could not attend the general meeting of the Company, he would assign an executive Director, who does not have a material interest in the businesses contemplating in the meeting and should report to him on any enquiries Shareholders might have, to attend such general meeting on his behalf. Further, the Company would facilitate a conference call for Shareholders and the Directors who are unable to attend in person (including the Chairman) to discuss any specific enquiries with respect to the businesses contemplating in the general meeting. Through these measures, views of the Shareholders would be properly communicated to the Board as a whole. In addition, the external auditor will be invited to attend the annual general meeting of the Company to answer questions about the conduct of the audit, the preparation and content of the auditor's report, accounting policies and auditor's independence.



The Company held its annual general meeting ("AGM") on 25 May 2020. Due to conflict of his schedules and other prior business engagement in the PRC, Mr. Li Shu Fu, the Chairman, was unable to attend the general meeting but he assigned an executive Director to report to him on any enquiries the Shareholders might have after the meeting. Two executive Directors, one independent non-executive Director and the Company's external auditor attended and answered questions raised by the Shareholders at the meeting physically. Four independent non-executive Directors and two executive Directors participated the meeting via conference call. Record of the attendance of the relevant Directors who physically attended the AGM or participated via conference call is set out on page 41 of this report.

#### Voting by Poll

For any resolutions proposed by the Company at the general meetings, bundling resolutions should be avoided. The Listing Rules stipulate that any vote of shareholders at all general meetings would be all taken by poll except where the chairman of the general meetings, in good faith, decides to allow a resolution which relates purely to a procedural or administrative matter to be voted by a show of hands.

The chairman of the general meetings will ensure that an explanation is provided with the detailed procedures for conducting a poll and answer any questions from the Shareholders on voting by poll to ensure that they are familiar with the procedures. The Company arranges for the notice to Shareholders to be sent for annual general meetings at least 20 clear business days before the meeting and to be sent at least 10 clear business days for all other general meetings.

### Policy on Payment of Dividends

Subject to the Cayman Companies Law, the Company may from time to time in general meeting declares dividends in any currency to be paid to the members of the Company whose names appear on the register of members of the Company on a pre-determined date at the Board's discretion as the record date for the purpose of determining the entitlement to receive payment of any dividend but no dividend shall be declared in excess of the amount recommended by the Board.

The Board may also, without convening a general meeting, from time to time declare interim dividends as appear to the Board to be justified by the profits of the Company, and, in particular (but without prejudice to the generality of the foregoing), if at any time the share capital of the Company is divided into different classes, the Board may pay such interim dividends in respect of those shares in the capital of the Company which confer on the holders thereof deferred or non-preferential rights as well as in respect of those shares which confer on the holders thereof preferential rights with regard to dividend. The Board may also pay half-yearly or at other intervals to be selected by it any dividend which may be payable at a fixed rate if the Board is of the opinion that the profits available for distribution justify the payment. The Board may in addition from time to time declare and pay special dividends on shares of any class of such amounts and on such dates as they think fit.

No dividend shall be declared or payable except out of the profits and reserves of the Company lawfully available for distribution, including share premium. No dividend shall carry interest against the Company. The Board may, before recommending any dividend, set aside out of the profits of the Company such sums as it thinks fit as a reserve or reserves which shall, at the discretion of the Board, be applicable for meeting claims on or liabilities of the Company or contingencies or for paying off any loan capital or for equalising dividends or for any other purpose to which the profits of the Company may be properly applied, and pending such application may, at the like discretion, either be employed in the business of the Company or be invested in such investments as the Board may from time to time think fit, and so that it shall not be necessary to keep any reserves separate or distinct from any other investments of the Company. The Board may also without placing the same to reserve carry forward any profits which it may think prudent not to distribute by way of dividend.

Whenever the Board or the Company in general meeting has resolved that a dividend be paid or declared on the share capital of the Company, the Board may further resolve that such dividend be satisfied wholly or in part in the form of an allotment of shares credited as fully paid up, provided that the shareholders entitled thereto will be entitled to elect to receive such dividend (or part thereof) in cash in lieu of such allotment. In case of the Board elects to pay the dividend in shares, the Company shall abide by the provisions of the articles of association of the Company on scrip dividends.

### G. INVESTOR RELATIONS

#### Constitutional documents of the Company

The Company's memorandum and articles of association is maintained on its website (http://www.geelyauto.com.hk) under the "Investor Centre" of the section headed "Environmental, Social and Corporate Governance" and on the website of the Stock Exchange (http://www.hkexnews.hk) for Shareholders' inspection. During the year, no changes have been made to the Company's memorandum and articles of association.

At the extraordinary general meeting of the Company held on 29 July 2020, the Company proposed to amend its memorandum and articles of association to align with the Rules Governing the Listing of Securities at the Sci-Tech Board and other regulations in relation to the Proposed RMB Share Issue (details are set out in the Company's circular dated 6 July 2020). The adoption of the amended and restated memorandum and articles of association will take effect upon the listing of the Proposed RMB Share Issue on the Sci-Tech Board.

#### Details of substantial Shareholders by aggregate shareholding

Details of Shareholders having a substantial interest in the Company's securities as defined in the Securities and Futures Ordinance as at the date of this report are set out on pages 72 to 73 of this annual report.



### Details of the last AGM and EGMs in 2020

Event Date & Time	Venue	Major items discussed	Voting results
AGM on 25 May 2020 (Monday) at HKT 4:00 p.m.	Regus Conference Centre, 35/F., Central Plaza, 18 Harbour Road,	<ul><li>(i) received and considered the report of the directors, audited financial statements and auditor's report;</li></ul>	all resolutions were duly passed by the Shareholders as ordinary resolutions
	Wanchai, Hong Kong	(ii) declared a final dividend;	by way of poll
	3	(iii) re-election of directors;	
		(iv) authorised the Board to fix the remuneration of the directors;	
		(v) re-appointed Grant Thornton Hong Kong Limited as the auditor of the Company; and	
		(vi) granted a general mandate to the directors to repurchase shares and to issue new shares.	

Event Date & Time	Venue	Major items discussed	Voting results
<b>EGM</b> on 29 July 2020 (Wednesday) at HKT 4:00 p.m.	Regus Conference Centre, 35/F., Central Plaza, 18 Harbour Road, Wanchai, Hong	(i) considered and approved the Proposed RMB Share Issue and the Specific Mandate (details are set out in the Company's circular dated 6 July 2020, the "Circular");	all resolutions were duly passed by the independent Shareholders as ordinary resolutions or special resolutions by
	Kong	(ii) considered and approved the authorisation to the Board to exercise full powers to deal with matters relating to the Proposed RMB Share Issue (details are set out in the Circular);	way of poll
		(iii) considered and approved the plan for distribution of profits accumulated before the Proposed RMB Share Issue (details are set out in the Circular);	
		(iv) considered and approved the dividend return plan for the three years after the Proposed RMB Share Issue (details are set out in the Circular);	
		<ul><li>(v) considered and approved the undertakings and the corresponding binding measures in connection with the Proposed RMB Share Issue (details are set out in the Circular);</li></ul>	
		<ul><li>(vi) considered and approved the policy for stabilisation of the price of the RMB Shares (details are set out in the Circular);</li></ul>	
		<ul><li>(vii) considered and approved the use of proceeds from the Proposed RMB Share Issue (details are set out in the Circular);</li></ul>	
		(viii)considered and approved the remedial measures for the potential dilution of immediate returns by the Proposed RMB Share Issue and the corresponding undertakings (details are set out in the Circular);	
		(ix) considered and approved the adoption of policy governing the procedures for the holding of general meetings and Board meetings (details are set out in the Circular); and	
		(x) considered and approved the amendments to the Memorandum and Articles of Association (details are set out in the Circular) and adoption of the amended and restated Memorandum and Articles of Association.	



Event Date & Time	Venue	Major items discussed	Voting results	
EGM on 22 December 2020 (Tuesday) at HKT 4:00 p.m.	Regus Conference Centre, 35/F., Central Plaza, 18 Harbour Road, Wanchai, Hong Kong	<ul> <li>(i) approved, ratified and confirmed the Master CKDs and Automobile Components Sales Agreement, the Master CKDs and Automobile Components Purchase Agreement and the New Powertrain Sales Agreement (details are set out in the Company's circular dated 1 December 2020), the transactions contemplated thereunder and the respective annual cap amounts; and</li> <li>(ii) approved, ratified and confirmed the renewal of the LYNK &amp; CO</li> </ul>	all resolutions were duly passed by the independent Shareholders as ordinary resolutions by way of poll	
		Finance Cooperation Agreement, the Fengsheng Finance Cooperation Agreement and the Geely Holding Finance Cooperation Agreement (details are set out in the Company's circular dated 1 December 2020), the transactions contemplated thereunder and the respective annual cap amounts.		



### Indication of important dates for the Shareholders in 2021/2022

Event		Date
Closure of the Company's register of members ("Book Close") for entitlement of voting rights at the forthcoming annual general meeting	:	18 May 2021 (Tuesday) to 24 May 2021 (Monday)
Forthcoming annual general meeting	:	24 May 2021 (Monday) at HKT 4:00 p.m. at Room S421, Hong Kong Convention and Exhibition Centre, 1 Expo Drive, Wanchai, Hong Kong
Ex-final dividend	:	28 May 2021 (Friday)
Book Close for entitlement of final dividend	:	1 June 2021 (Tuesday) to 4 June 2021 (Friday)
Record date for final dividend entitlement	:	4 June 2021 (Friday)
Final dividend distribution	:	July 2021
2021 interim results announcement	:	Late August 2021 (to be confirmed)
Financial year end	:	31 December 2021 (Friday)
2021 annual results announcement	:	Late March 2022 (to be confirmed)



### **DIRECTORS' REPORT**

The directors of the Company (the "Directors") present their annual report together with the audited consolidated financial statements of Geely Automobile Holdings Limited (the "Company", together with its subsidiaries, collectively the "Group") for the year ended 31 December 2020.

### PRINCIPAL ACTIVITIES

The Company is an investment holding company. The principal activities of the Company's subsidiaries are set out in note 41 to the consolidated financial statements.

### **RESULTS**

The results of the Group for the year ended 31 December 2020 are set out in the consolidated income statement and consolidated statement of comprehensive income on page 102 and page 103, respectively of the annual report. The directors recommend the payment of a final dividend of HK\$0.20 per ordinary share to the shareholders on the register of members on 4 June 2021, amounting to approximately RMB1,637,367,000.

### **BUSINESS REVIEW**

A fair review of the Group's business including an analysis using financial key performance indicators and the likely future development in the Group's business is set out in the Chairman's Statement on pages 7 to 9 and the Management Report – Performance & Governance on pages 11 to 28 of this annual report. An account of the Group's key relationships with its customers and suppliers, and on which the Group's success depends is set out on page 89 of this annual report and notes 21 and 22 to the consolidated financial statements. Such disclosure forms part of this directors' report.

Particulars of important events affecting the Group that have occurred since the end of the year ended 31 December 2020 are set out in the Management Report – Performance & Governance on pages 11 to 28.

The principal risks and uncertainties facing the Group are discussed below:

 It is not certain that the Group may be able to identify or offer popular models to meet changing trends and consumer demands, or to gain market acceptance of the new models

Market trends, consumer demands and needs in the markets where the Group operates change and depend upon various factors, some of which are beyond the Group's control, such as prevailing economic conditions, consumption patterns, disposable income and inherent uncertainty in market. It is believed that the Group's ability to anticipate, identify and respond to those trends in a timely manner is critical to the Group's success. However, it is uncertain that the Group may accurately anticipate the shifts in customer needs, or fail to timely offer new models that meet those changing trends.

To broaden the Group's model portfolio, the Group plans to continue upgrading its existing models, and in the meantime, to develop new models. The Group plans to launch several new models in 2021 whilst a series of new models to be innovated from the technologies of various modular architectures and set of components based upon its platform strategy, standardization, and shared modularization in product development is scheduled to be launched in the coming years. In the future, the Group plans to provide more advance powertrain and electrification options to its customers. However, it is not assured that the Group's model development will accurately reflect the prevailing market trends or customer needs at any given time, or that



the new models to be launched will be well received by the market. If the new models fail to gain market acceptance, the Group's brand image, business, financial condition, results of operations and prospects will be materially and adversely affected.

### It is not certain that the Group's research and development capabilities, on which the Group's continued growth depends, and its research and development efforts may be successful

The automobile market is characterized by changing technologies, periodic new model introductions and evolving end-user customer and industry requirements. The Group's competitors are continuously developing automobiles that have adopted advanced technologies to operate more efficiently and cost effectively. The Group's continued success, therefore, depends on its ability to continue developing new products that can successfully compete with those offered by the Group's competitors in terms of design, performance and price, which, in turn, depends largely on its research and development capabilities. In addition, the Group's research and development efforts may not be successful or yield the anticipated level of economic benefits. Even if the Group's research and development efforts are successful, the Group may not be able to apply these newly developed technologies to products that will be accepted by the market or apply them in a timely manner to take advantage of the opportunities presented in the market.

The Group has strengthened the technological cooperation with Volvo Car Corporation ("Volvo Car"), which is majority-owned by the Group's parent company, Zhejiang Geely Holding Group Company Limited (浙江吉利控股集團有限公司 or "Geely Holding"), and has so far achieved remarkable progress in this regard. A series of business combination and collaboration between the Company and Volvo Car have also been announced in February 2021. Such business combination and collaboration continues to explore the synergetic business areas of the Company and Volvo Car, including powertrain, electrification, autonomous driving and operational collaboration; and based upon which, a series of new models of the Group will be introduced to strengthen the Group's competitiveness in the automobile market. In the meantime, the Group will speed up its products offering on new energy vehicles to prepare itself for the challenge of the stringent statutory requirement on fuel consumption standard in the future and the booming new energy vehicle market.

### The Group is subject to product liability exposure which could harm its reputation and materially and adversely affect its business, financial condition and results of operations

The Group's products can be exposed to potential product liability claims if they fail to perform as expected, or are proven to be defective, or if their use causes, results in or is alleged to have caused or resulted in personal injuries, project delays or damage or other adverse effects. The Group currently does not maintain product liability insurance to cover potential product liability arising from the use of its products and may be unable to obtain sufficient product liability insurance coverage on commercially reasonable terms, or at all. Furthermore, certain product liability claims may be the result of defects from parts and components purchased from third party suppliers. Such third party suppliers





may not indemnify the Group for defects as to such parts and components or would only provide the Group with limited indemnification that is insufficient to cover the Group's damages resulting from the product liability claim.

Product liability claims, with or without merit, may result in significant negative publicity and thus materially and adversely affect the marketability of the Group's products and its reputation, as well as its business, financial condition and results of operations. Moreover, a material design, manufacturing or quality-related failure or defect in the Group's products or other safety issues could warrant a product recall by the Group and result in increased product liability claims. If authorities in the jurisdictions in which the Group sells its products decide that its products fail to conform to applicable quality and safety requirements and standards, the Group could be subject to regulatory actions.

The Group regularly monitors the quality of its products via the collection of quality feedback from its customers and conduct of extensive product testing. Protective measures such as product recalls will be taken to rectify any concerns if product quality issues were to be found to mitigate further warranty liability and ensure the compliance of the relevant product safety regulations. The Group will continuously strengthen the selection of suppliers to ensure high quality automobile components are used to minimize the occurrence of product quality and safety issues.

4. The Group's business, financial condition and results of operations may be materially and adversely affected if it fails to manage its purchase costs or obtain raw materials, parts and components on a timely basis or at reasonable prices

Although the Group usually sources important raw materials and parts and components from multiple suppliers in order to achieve a stable supply, it cannot assure that the suppliers can always adequately serve its needs in a timely manner or at reasonable prices.

If there is any significant increase in the prices of raw materials, parts or components or if their supply is disrupted, the Group may incur additional costs to maintain its production schedules, which, in turn, may decrease its profitability and materially and adversely affect its business, financial condition and results of operations.

In order to remain competitive, the Group tries to manage the costs efficiently and aims to produce products at competitive costs. The Group has plan to further reduce the costs in purchasing raw materials, parts and components for production through the implementation of cost control policies such as streamlining the supply chain and localization of production.

### Increasing competition in the PRC automobile market and volatility of consumer demand could have a material adverse effect on the Group's ability to maintain competitiveness

Increasing consumer purchasing power in the PRC has resulted in significant growth in the demand for automobiles. Such growth in the automobile market has encouraged, and is likely to continue to encourage, foreign competitors, sino-foreign equity joint ventures established in the PRC and new domestic automobiles companies to further expand their production capacity. The Group's current market share and profit margin may be diluted or reduced if there is increasing competition for vehicles or further price reductions caused by increased competition. The pricing, recognition and loyalty to the Group's brand of products and the financial and technical resources allocated to the Group's products may be materially and adversely affected if competing automobile products, domestic or foreign, gain a competitive advantage.

The demand for automobiles in China and the rest of the world is cyclical in nature and is affected by various factors, including sales and financing incentives, costs of raw materials, parts and components, cost of fuel, environmental concerns and governmental regulations, including tariffs, import regulation and other taxes. Fluctuations in demand may lead to lower vehicle sales and increased inventory, which may result in further downward price pressure which will inevitably adversely affect the Group's financial condition and results of operations.

Over the years, the Group has increased the Group's production capacities in anticipation of a continuous increase in demand for automobiles in the PRC. Any slowdown in demand for automobiles and the intense competition in the PRC may lead to an inventory surplus and could result in a significant under-utilization of the Group's production capacity, which would in turn, result in diminished returns to the substantial resources invested in the expansion of the Group's production capacities. If these events occur, the Group's results of operations and financial condition could be materially and adversely affected.

On the other hand, the market response to the Group's products may exceed the Group's expectation. Thus, the Group may not have sufficient production capacity to fulfil the customers' demands and as a result, suffer from loss of revenue as the Group cannot deliver the products in a timely manner.

The Group is committed to continuously develop products with improvement in quality and more advanced technologies and powertrain as well as enhancing its production efficiency. A series of new products to be developed from the aforementioned technologies of the modular architectures and set of components, and new energy vehicle products will broaden the Group's model portfolio. Meanwhile, the Group has a robust sales and marketing strategy to respond to the dynamic market. Diversified campaigns and extensive development of sales network will continue to develop the brand image and provide better outreach to the Group's consumers.



### The production and profitability of the PRC automobile manufacturers may be materially and adversely affected by changes in the regulatory environment

The implementation of more stringent regulatory requirements in fuel efficiency, product warranty, product recall and emissions standards in the PRC could put tremendous cost pressure on indigenous brands in the PRC. Further, more major cities in the PRC are expected to introduce local policies to restrict new car licenses to ease traffic and combat air pollution, thus restricting the demand for passenger vehicles. The impact could be even bigger for indigenous brands, where their major competitive edges in pricing could be seriously undermined by the introduction of an auction and lottery system to curb the growth of new vehicles.

The Group is committed to its new energy vehicles strategy to respond to the challenge in the fuel efficiency and emission standards as well as taking advantage of the exemption of auction and lottery system granted to the new energy vehicles. The Group will also continue its development in powertrain technologies on the conventional vehicles to comply with the regulatory requirements.

The Group follows its company mission of "Create an exceptional mobility experience" with an aim to build up the core values of "People-orientated, Innovation and Excellence". The Group hopes to demonstrate its insight on the sustainable development of vehicle market, national economy and society and present happiness to every individual. In this respect, the Group details its manufacture from strength to strength through research and development on and design of vehicles. For the year ended 31 December 2020, the Group complied with the relevant laws and regulations that have a significant impact on the Group.

Environment-friendly performance of complete buildup units has always been the one of the priorities of Geely. The Group pursues excellent environment-friendly performance for each of its products by conducting in-depth researches on and exercising rigorous controls in terms of power research and development, vehicle recycling and environmental adaptation in compliance with national standards. The requirements of our complete buildup units are stricter than that of the national standards. In March 2021, the Group announced two "Blue Geely" action plans, a strategy on intelligent energy-saving and new energy vehicles as well as intelligent pure electric vehicles, which is in line with the international development and central government's efforts put in response to environmental problems. The Group believes that development of new energy vehicles is the right way for sustainability.

The Group keeps watch on the environment-friendly performance of its complete buildup unit products in terms of product research and development and technology. Moreover, it also realizes energy-saving and emission reduction to each of its production and operating area. Choosing locations with scientific approach, harnessing energy-saving technologies and standardizing emission management, the Group mitigates the pressure exerted to the external during the course of its operation.

In addition to refining the Group's business strategies, the development goal requires participation of every staff member, customer, supplier and stakeholder. The Group hopes to become the pioneer to demonstrate the sustainable development of the vehicle industry, national economy and society.

The particulars of the Group's environment protection policies, behavior and compliance with the relevant laws and regulations that impose material influence on the Group are set out in Environmental, Social and Governance Report of the company which will be published on the website of Stock Exchange and the website of the Company within five months after the year ended 31 December 2020.

### **CLOSING OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from 18 May 2021 to 24 May 2021, both dates inclusive, during which period no transfer of shares will be registered. In order to establish entitlements of attending and voting at the forthcoming annual general meeting of the Company to be held on 24 May 2021, all completed transfer forms accompanied by the relevant share certificates must be lodged with the Company's Share Registrar in Hong Kong, Union Registrars Limited, at Suites 3301-04, 33/F., Two Chinachem Exchange Square, 338 King's Road, North Point, Hong Kong, for registration not later than 4:00 p.m. on 17 May 2021.

The register of members of the Company will be closed from 1 June 2021 to 4 June 2021, both dates inclusive, during which period no transfer of shares will be registered. In order to qualify for the proposed final dividend, all completed transfer forms accompanied by the relevant share certificates must be lodged with the Company's Share Registrar in Hong Kong, Union Registrars Limited, at Suites 3301-04, 33/F., Two Chinachem Exchange Square, 338 King's Road, North Point, Hong Kong, for registration not later than 4:00 p.m. on 31 May 2021.

### **FINANCIAL SUMMARY**

A summary of the results and assets and liabilities of the Group for the past five financial years is set out on page 3 of the annual report.

### PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

During the year, details of movements in the property, plant and equipment and intangible assets of the Group are set out in notes 14 and 15, respectively, to the consolidated financial statements.

### **SHARE CAPITAL**

During the year, details of the share capital of the Company are set out in note 25 to the consolidated financial statements.

### **BORROWINGS**

Particulars of borrowings of the Group as at 31 December 2020 are set out in notes 24 and 28, respectively, to the consolidated financial statements.

### RETIREMENT SCHEMES

Particulars of the retirement schemes are set out in note 32 to the consolidated financial statements.

### **RESERVES**

During the year, details of the movements in the reserves of the Group and the reserves of the Company are set out in the consolidated statement of changes in equity on page 107 and on page 228 of the annual report, respectively.

As at 31 December 2020, the aggregate amount of reserves available for distribution to equity holders of the Company was RMB7,439,139,000 (2019: RMB2,992,831,000). After the reporting date, the directors proposed a final dividend of HK\$0.20 (2019: HK\$0.25) per ordinary share amounting to RMB1,637,367,000 (2019: RMB2,057,746,000). The final dividend proposed has not been recognised as a liability at the reporting date as set out in note 11 to the consolidated financial statements.



### **DIRECTORS**

The directors of the Company during the year and up to the date of this report were:

#### **Executive directors:**

Mr. Li Shu Fu (Chairman)

Mr. Yang Jian (Vice Chairman)

Mr. Li Dong Hui, Daniel (Vice Chairman)

Mr. Gui Sheng Yue (Chief Executive Officer)

Mr. An Cong Hui

Mr. Ang Siu Lun, Lawrence

Ms. Wei Mei

#### Independent non-executive directors:

Mr. Lee Cheuk Yin, Dannis

Mr. Yeung Sau Hung, Alex

Mr. An Qing Heng

Mr. Wang Yang

In accordance with Article 116 of the Company's Articles of Association, Mr. Gui Sheng Yue, Mr. An Cong Hui, Ms. Wei Mei and Mr. An Qing Heng shall retire by rotation and being eligible, shall offer themselves for re-election at the forthcoming annual general meeting of the Company. No director proposed for re-election at the forthcoming annual general meeting has a service contract which is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

The independent non-executive directors all have a fixed term of 3-year service and will be subject to retirement by rotation and re-election at the annual general meeting of the Company in accordance with the Company's Articles of Association.

The Company has received from each of the independent nonexecutive directors an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules and considers all the independent non-executive directors to be independent.

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN THE SECURITIES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 31 December 2020, the interests and short positions of the directors in the securities of the Company and its associated corporations, within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO"), which were required to be notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to Part XV of the SFO, including interest and short positions which they were deemed or taken to have under such provisions of the SFO, or which are required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or which are required, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies contained in the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") to be notified to the Company and the Stock Exchange were as follows:

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### (I) Interests and short positions in the shares of the Company

	Number or attributable number of shares			Approximate percentage or attributable percentage of shareholding
Name of director	Nature of interests	Long position	Short position	(%)
Shares				
Mr. Li Shu Fu (Note 1)	Interest in controlled corporations	4,019,478,000	-	40.95
Mr. Li Shu Fu	Personal	23,140,000	_	0.24
Mr. Yang Jian	Personal	6,000,000	_	0.06
Mr. Li Dong Hui, Daniel	Personal	2,104,000	_	0.02
Mr. Gui Sheng Yue	Personal	14,585,000	_	0.15
Mr. An Cong Hui	Personal	4,966,000	_	0.05
Mr. Ang Siu Lun, Lawrence	Personal	4,000,000	-	0.04
Mr. Lee Cheuk Yin, Dannis	Personal	900,000	-	0.009
Mr. Wang Yang	Personal	1,000,000	_	0.01

### Note:

1. Proper Glory Holding Inc. ("Proper Glory") and its concert parties in aggregate hold interests of 4,019,478,000 shares, representing approximately 40.95% of the total issued share capital of the Company as at 31 December 2020. Proper Glory is a private company incorporated in the British Virgin Islands and is owned as to 68% by Geely Holding and as to 32% by Geely Group Limited.



### (II) Interests and short positions in the derivatives of the Company

		Number or at number of		Approximate percentage or attributable percentage of shareholding
Name of director	Nature of interests	Long position	Short position	(%)
Share Options				
Mr. Li Dong Hui, Daniel	Personal	1,400,000 (Note 1)	-	0.014
Ms. Wei Mei	Personal	1,000,000 (Note 1)	-	0.01

#### Notes:

(1) The interest relates to share options granted on 23 March 2012 by the Company to the Directors. The share options are exercisable at a subscription price of HK\$4.07 for each Share during the period from 23 March 2012 to 22 March 2022. The percentage of shareholding is calculated on the basis that (i) the options are fully exercised; and (ii) the number of issued share capital of the Company when the options are exercised is the same as that as 31 December 2020.

### (III) Interests and short positions in the securities of the associated corporations of the Company

	Name of the associated	Number of sh	Approximate percentage of shareholding	
Name of director	corporations	Long position	Short position	(%)
Mr. Li Shu Fu	Proper Glory Holding Inc.	(Note 1)	_	(Note 1)
Mr. Li Shu Fu	Geely Group Limited	50,000	_	60
Mr. Li Shu Fu	Zhejiang Geely Holding Group Company Limited	(Note 2)	_	(Note 2)
Mr. Li Shu Fu	Zhejiang Geely Automobile Company Limited	(Note 3)	-	(Note 3)
Mr. Li Shu Fu	Shanghai Maple Automobile Company Limited	(Note 4)	-	(Note 4)
Mr. Li Shu Fu	Zhejiang Haoqing Automobile Manufacturing Company Limited	(Note 5)	-	(Note 5)
Mr. Li Shu Fu	Zhejiang Jirun Automobile Company Limited	(Note 6)	-	(Note 6)
Mr. Li Shu Fu	Shanghai Maple Guorun Automobile Company Limited	(Note 7)	-	(Note 7)
Mr. Li Shu Fu	Zhejiang Ruhoo Automobile Company Limited	(Note 8)	-	(Note 8)
Mr. Li Shu Fu	Hunan Geely Automobile Components Company Limited	(Note 9)	-	(Note 9)
Mr. Li Shu Fu	Baoji Geely Automobile Components Company Limited	(Note 10)	-	(Note 10)
Mr. Li Shu Fu	Shanxi Geely Automobile Components Company Limited	(Note 11)	-	(Note 11)
Mr. Li Shu Fu	Zhejiang Jirun Chunxiao Automobile Components Company Limited	(Note 12)	-	(Note 12)





#### Notes:

- (1) Proper Glory Holding Inc. is a private company incorporated in the British Virgin Islands and is owned as to 68% by Zhejiang Geely Holding Group Company Limited ("Geely Holding") and as to 32% by Geely Group Limited. Geely Group Limited is a private company incorporated in the British Virgin Islands and is owned as to 60% by Mr. Li Shu Fu, as to 35.85% by Mr. Li Xu Bing, an elder brother of Mr. Li Shu Fu, and as to 4.15% by Mr. An Cong Hui, an executive director of the Company. Geely Holding is a private company incorporated in the PRC and is beneficially wholly owned by Mr. Li Shu Fu and his associate.
- (2) Geely Holding is a private company incorporated in the PRC and is beneficially wholly owned by Mr. Li Shu Fu and his associate.
- (3) Zhejiang Geely Automobile Company Limited ("Zhejiang Geely") is a private company incorporated in the PRC and is owned as to 71.05% by Geely Holding, as to 2.96% by other Mr. Li's interested entities and as to 25.99% by independent third parties.
- (4) Shanghai Maple Automobile Company Limited ("Shanghai Maple Automobile") is a private company incorporated in the PRC and is beneficially wholly owned by Mr. Li Shu Fu and his associate.

- (5) Zhejiang Haoqing Automobile Manufacturing Company Limited ("Zhejiang Haoqing") is a private company incorporated in the PRC and is beneficially wholly owned by Mr. Li Shu Fu and his associate.
- (6) Zhejiang Jirun Automobile Company Limited ("Jirun Automobile") is incorporated in the PRC and is 1%-owned by Zhejiang Geely.
- (7) Shanghai Maple Guorun Automobile Company Limited ("Shanghai Maple Guorun") is incorporated in the PRC and is 1%-owned by Shanghai Maple Automobile.
- (8) Zhejiang Ruhoo Automobile Company Limited is incorporated in the PRC and is 1%-owned by Zhejiang Haoqing.
- (9) Hunan Geely Automobile Components Company Limited is incorporated in the PRC and is 1%-owned by Zhejiang Haoqing.
- (10) Baoji Geely Automobile Components Company Limited is a private company incorporated in the PRC is 1%-owned by Zhejiang Geely.
- (11) Shanxi Geely Automobile Components Company Limited is a private company incorporated in the PRC is 1%-owned by Zhejiang Geely.
- (12) Zhejiang Jirun Chunxiao Automobile Components Company Limited is a private company incorporated in the PRC is 1%-owned by Zhejiang Geely.

Save as disclosed above, as at 31 December 2020 none of the Directors nor the chief executives of the Company and their associates had or was deemed to have any interests or short positions in the Shares, underlying Shares or debentures of the Company and any of its associated corporations (within the meaning of the SFO) which were required: (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV and the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO); or which are required, (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or which are required, (c) to be notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of listed issuers contained in the Listing Rules.

# INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES OF OTHER PERSONS

As at 31 December 2020 according to the register of interests maintained by the Company pursuant to section 336 of the SFO and so far as is known to the Directors or the chief executives of the Company, the persons, other than the Directors or the chief executives of the Company, who had interests or a short positions in the Shares and underlying Shares which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who were, directly or indirectly, interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of the Company and any other members of the Group and the amount of each of such persons' interests in such securities, together with any options in respect of such capital, were as follows:

#### Substantial shareholders (as defined in the SFO)

		Number of sh	Approximate percentage of shareholding	
Name	Nature of interests	Long position	Short position	(%)
Proper Glory Holding Inc. (Note 1)	Beneficial owner	2,636,705,000	_	26.86
Geely Holding (Note 1)	Interest in controlled corporation	4,019,391,000	-	40.94
Geely Group Limited (Note 1)	Beneficial owner	87,000	_	0.001
	Interest in controlled corporation	2,636,705,000	-	26.86
Zhejiang Geely (Note 2)	Beneficial owner	796,562,000	_	8.11



#### Notes:

- (1) Proper Glory Holding Inc. ("Proper Glory") is a private company incorporated in the British Virgin Islands and is owned as to 68% by Zhejiang Geely Holding Group Company Limited ("Geely Holding") and as to 32% by Geely Group Limited. Geely Group Limited is a private company incorporated in the British Virgin Islands and is owned as to 60% by Mr. Li Shu Fu, as to 35.85% by Mr. Li Xu Bing, a brother of Mr. Li Shu Fu, and as to 4.15% by Mr. An Cong Hui, an executive director of the Company. Geely Holding is a private company incorporated in the PRC and is beneficially wholly owned by Mr. Li Shu Fu and his associate.
- (2) Zhejiang Geely Automobile Company Limited ("Zhejiang Geely") is a private company incorporated in the PRC and is owned as to 71.05% by Geely Holding, as to 2.96% by other Mr. Li's interested entities and as to 25.99% by independent third parties.

Mr. Li Shu Fu is a director of each of Proper Glory, Geely Holding, Zhejiang Geely and Geely Group Limited. Mr. Yang Jian is a director of each of Geely Holding and Zhejiang Geely. Mr. Li Dong Hui, Daniel is a director of each of Geely Holding and Zhejiang Geely. Mr. An Cong Hui is a director of each of Geely Holding and Zhejiang Geely.

Save as disclosed above, as at 31 December 2020, the directors and the chief executives of the Company are not aware of any other person (other than the directors and the chief executives of the Company) who had, or was deemed to have, interests or short positions in the Shares or underlying Shares of the Company which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or, who was, directly or indirectly, interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of the Company and of any other member of the Group.

#### **EOUITY-LINKED AGREEMENTS**

Details of the equity-linked agreements entered into during the year or subsisting at the end of the year are set out below:

#### **SHARE OPTIONS**

Particulars of the Company' share option scheme and the accounting policy are set out in notes 33 and 4(o) to the consolidated financial statements, respectively.

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The following table discloses movements in the Company's share options during the year:

	Exercisable period pr HK\$/s/		Exercisable period		Outstanding as at 1.1.2020	Granted during the year	Exercised during the year	Forfeited during the year	Outstanding as at 31.12.2020
Directors									
Mr. Li Dong Hui, Daniel	23.3.2012 – 22.3.2022	4.07	1,400,000	-	_	-	1,400,000		
Ms. Wei Mei	23.3.2012 – 22.3.2022	4.07	1,000,000	-	_	-	1,000,000		
Continuous contract									
employees	18.1.2010 – 17.1.2020	4.07	34,132,000	_	(33,132,000)	(1,000,000)	_		
	21.4.2010 - 20.4.2020	4.07	4,060,000	-	(4,000,000)	(60,000)	_		
	23.3.2012 – 22.3.2022	4.07	5,200,000	_	(1,600,000)	_	3,600,000		
	2.6.2016 - 1.6.2020	4.08	300,000	_	(300,000)	_	_		
	7.9.2019 – 6.9.2023	15.96	600,000	-	_	-	600,000		
Other eligible participants	2.6.2016 – 1.6.2020	4.08	8,197,000	_	(8,197,000)	_	_		
	31.3.2018 – 30.3.2022	12.22	5,500,000	-	(2,400,000)	_	3,100,000		
	14.1.2021 – 13.1.2025	16.04	-	800,000	_	-	800,000		
			60,389,000	800,000	(49,629,000)	(1,060,000)	10,500,000		



# ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

Other than the share options disclosed above, at no time during the year was the Company, its holding companies or any of its subsidiaries, a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

#### PERMITTED INDEMNITY PROVISION

Subject to the Companies Ordinance (Cap. 622 of the Laws of Hong Kong) and the Companies Law of the Cayman Islands, every director is entitled under the Company's articles of association to be indemnified out of the assets of the Company against all costs, charges, expenses, losses and liabilities which he or she may sustain or incur in or about the execution or discharge of his or her duties and/or the exercise of his or her powers and/or otherwise in relation to or in connection with his or her duties, powers or office. To the extent permitted by law, the Company has taken out insurance against the liability and costs associated with defending any proceedings which may be brought against directors of companies in the Group during the year and up to the date of this report.

## DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

Details of transactions between the Group and other companies under the control of Mr. Li Shu Fu during the year are set out in note 34 to the consolidated financial statements.

Save as disclosed above, no other transaction, arrangement or contract of significance to which the Company, any of its holding companies, its subsidiaries, or fellow subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## CONNECTED TRANSACTIONS & CONTINUING CONNECTED TRANSACTIONS

During the year, the Group entered into certain related party transactions which also constitute connected transactions under Chapter 14A of the Listing Rules. All the connected transactions and continuing connected transactions with disclosure requirements under the Listing Rules during the year were listed below and these transactions were also set out in note 34 to the consolidated financial statements. The directors of the Company confirm they have complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules.

#### CONNECTED TRANSACTIONS

### Disposal of entire registered capital of Chengdu Automobile

Pursuant to the disposal agreement dated 9 July 2020, the Company entered into a transaction with Zhejiang Geely Holding Group Company Limited (浙江吉利控股集團有限公 司 or "Geely Holding") pursuant to which (i) 浙江吉潤汽車有 限公司 (Zhejiang Jirun Automobile Company Limited or "Jirun Automobile") agreed to sell 90% of the registered capital of 成都高原汽車工業有限公司 (Chengdu Gaoyuan Automobile Industries Company Limited or "Chengdu Automobile"); (ii)  $\pm$ 海華普國潤汽車有限公司 (Shanghai Maple Guorun Automobile Company Limited or "Shanghai Maple Guorun") agreed to sell 10% of the registered capital of Chengdu Automobile; and (iii) Geely Holding agreed to acquire the entire registered capital of Chengdu Automobile through its two wholly-owned subsidiaries namely 城堡汽車國際有限公司 (Castle Automobile International Limited or "Castle Automobile") and 吉利汽車集 團有限公司 (Geely Automobile Group Company Limited or "Geely Automobile") with each holding 50% of the registered capital of Chengdu Automobile for a net cash consideration of approximately RMB76.3 million.

#### Disposal of entire registered capital of Ningbo Beilun

Pursuant to the disposal agreement dated 8 July 2020, Jirun Automobile entered into a transaction with Geely Automobile pursuant to which (i) Jirun Automobile agreed to sell 100% of the registered capital of 寧波北侖吉利汽車製造有限公司 (Ningbo Beilun Geely Automotive Manufacturing Co. Ltd. or "Ningbo Beilun"); and (ii) Geely Automobile agreed to acquire the entire registered capital of Ningbo Beilun for a cash consideration of approximately RMB729.4 million.

#### Disposal of entire registered capital of Ningbo Jining

Pursuant to the disposal agreement dated 8 July 2020, Jirun Automobile entered into a transaction with 浙江吉創汽車零部件有限公司 (Zhejiang Jichuang Automobile Parts Company Limited or "Zhejiang Jichuang") pursuant to which (i) Jirun Automobile agreed to sell 100% of the registered capital of 寧波吉寧汽車零部件有限公司 (Ningbo Jining Automobile Components Co. Ltd. or "Ningbo Jining"); and (ii) Zhejiang Jichuang agreed to acquire the entire registered capital of Ningbo Jining for a cash consideration of approximately RMB30.5 million.

#### Acquisition of assets

Pursuant to the acquisition agreement dated 4 November 2020, the Company entered into a transaction with Geely Holding pursuant to which the Group agreed to purchase, and the Geely Holding and its subsidiaries ("Geely Holding Group") agreed to sell, the assets (which comprise predominantly equipment for use in the Group's research and development for its (including the Lynk&Co) vehicle-related products such as vehicle engines and transmissions, as well as a small amount of office equipment and software system) for a maximum cash consideration of approximately RMB744.0 million.



#### CONTINUING CONNECTED TRANSACTIONS

- Services agreement between the Company and Geely Holding (the services agreement has an effective term until 31 December 2021)
  - Sales of complete knock down kits ("CKDs") and vehicle tool kits from the Group to the Geely Holding Group

Pursuant to the services agreement dated 5 October 2018, the Group agreed to supply to the Geely Holding Group the complete knock down kits ("CKDs") in accordance with the product specifications set out in the services agreement with an aggregate largest annual cap of RMB293,775,381,000 for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent nonexecutive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB73,787 million for sales of CKDs which did not exceed the annual cap of RMB250,203 million for sales of CKDs for the year ended 31 December 2020 as approved by the Stock Exchange and the independent shareholders of the Company.

 Sales of complete buildup units ("CBUs"), automobile parts and components from the Geely Holding Group to the Group

Pursuant to the services agreement dated 5 October 2018, the Geely Holding Group agreed to sell to the Group (i) the CBUs; and (ii) automobile parts and components to the Group in accordance with the product and service specifications set out in the services agreement with the aggregate largest annual caps of (i) RMB303,907,912,000 and (ii) RMB59,076,300,000, respectively for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent nonexecutive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group: (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be (i) RMB76,280 million for purchases of the CBUs and (ii) RMB295 million for purchases of automobile parts and components which did not exceed the annual caps of (i) RMB250,202 million for purchases of CBUs; and (ii) RMB50,053 million for purchases of automobile parts and components for the year ended 31 December 2020 as approved by the Stock Exchange and the independent shareholders of the Company.

 EV agreement amongst the Company, Geely Holding and Geely Technology Group Company Limited (formerly known as Geely Group Company Limited) ("GTGL" together with its subsidiaries, collectively the "GTGL Group") (the EV agreement has an effective term until 31 December 2021)

Pursuant to the EV agreement dated 5 October 2018, the Group agreed to sell the CBUs for electric vehicles to the Geely Holding Group and the GTGL Group in accordance with the product and service specifications set out in the EV agreement with the largest annual cap being RMB22,060,747,000 for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent nonexecutive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB741 million which, did not exceed the annual cap of RMB22,061 million for the year ended 31 December 2020 as approved by the Stock Exchange and the independent shareholders of the Company.

 Business travel services agreement between the Company and Geely Holding (the business travel services agreement has an effective term until 31 December 2021)

Pursuant to the business travel services agreement dated 5 October 2018, the Geely Holding Group agreed to provide business travel and related services to the Group with the largest annual cap being RMB661,550,000 for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB53 million which, did not exceed the annual cap of RMB482 million for the year ended 31 December 2020 as set by the Company.

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- 4. The Volvo finance cooperation agreements amongst Genius AFC, VCDC and ZJSH (currently renamed as 沃爾沃汽車(亞太)投資控股有限公司 (Volvo Car (Asia Pacific) Investment Holding Co., Ltd.)) (the Volvo finance cooperation agreements have an effective term until 31 December 2021) (capitalised terms were defined in the circular of the Company dated 28 January 2016)
  - Wholesale facility agreement between
    Genius AFC and Volvo wholesale dealers (the
    wholesale facility agreement has an effective
    term until 31 December 2021)

Pursuant to the wholesale facility agreement dated 11 December 2015 and the Company's announcement dated 24 January 2019, Genius AFC will provide vehicles financing to Volvo wholesale dealers to facilitate their purchase of Volvo-branded vehicles with the largest annual cap being RMB15,107 million for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent nonexecutive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB3,112 million which, did not exceed the annual cap of RMB13,622 million for the year ended 31 December 2020 as approved

by the Stock Exchange and the independent shareholders of the Company.

 Retail loan cooperation agreement between Genius AFC and Volvo retail consumers (the retail loan cooperation agreement has an effective term until 31 December 2021)

Pursuant to the retail loan cooperation agreement dated 11 December 2015 and the Company's announcement dated 24 January 2019, dealers of Volvo shall recommend the retail consumers to use Genius AFC for obtaining vehicle loans to finance their purchase of Volvo-branded vehicles with the largest annual cap being RMB12,045 million for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent nonexecutive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB4,092 million which, did not exceed the annual cap of RMB9,444 million for the year ended 31 December 2020 as approved by the Stock Exchange and the independent shareholders of the Company.

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#### Kandi automobile parts supply agreement between the Company and Kandi JV (the Kandi automobile parts supply agreement has an effective term until 31 December 2021)

Pursuant to the Kandi automobile parts supply agreement dated 5 October 2018, the Group agreed to sell automobile parts and components to the Kandi JV with the largest annual cap being RMB384,621,000 for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB30 million which, did not exceed the annual cap of RMB296 million for the year ended 31 December 2020 as set by the Company.

#### EV CKD supply agreement between the Company and Geely Holding (the EV CKD supply agreement has an effective term until 31 December 2021)

Pursuant to the EV CKD supply agreement dated 5 October 2018, the Group agreed to sell to the Geely Holding Group CKDs in accordance with the product specifications set out in the EV CKD supply agreement with the largest annual cap being RMB3,270,180,000 for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMBNil which, did not exceed the annual cap of RMB2,725 million for the year ended 31 December 2020 as set by the Company.



- 7. Powertrain sales agreement among the Company, 領克投資有限公司 (LYNK & CO Investment Company Limited) ("LYNK & CO") and Geely Holding (the powertrain sales agreement has an effective term until 31 December 2020)
  - Pursuant to the powertrain sales agreement dated 7 November 2017, the Group agreed to sell vehicle engines, transmissions and related after-sales parts manufactured by it to LYNK & CO and its subsidiaries and the Geely Holding Group with the largest annual cap being RMB15,661,070,000 for the three years ended 31 December 2020.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent nonexecutive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB3,430 million which, did not exceed the annual cap of RMB15,661 million for the year ended 31 December 2020 as approved by the Stock Exchange and the independent shareholders of the Company.

LYNK & CO finance cooperation agreement between Genius AFC and 領克汽車銷售有限公司 (LYNK & CO Auto Sales Company Limited) (the LYNK & CO finance cooperation agreement has an effective term until 31 December 2020) (capitalised terms were defined in the circular of the Company dated 8 December 2017)

8.

Wholesale facility agreements between
 Genius AFC and the LYNK & CO Dealers (as
 defined in the circular of the Company dated
 8 December 2017) (the wholesale facility
 agreements have an effective term until 31
 December 2020)

Pursuant to the LYNK & CO finance cooperation agreement dated 3 November 2017, Genius AFC will provide vehicle financing to the LYNK & CO Dealers to facilitate their purchase of LYNK & CO-branded vehicles with the largest annual cap being RMB24,450 million for the three years ended 31 December 2020.

The aforesaid continuing connected transactions have been reviewed by the independent nonexecutive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB60 million which, did not exceed the annual cap of RMB24,191 million for the year ended 31 December 2020 as approved by the Stock Exchange and the independent shareholders of the Company.

Retail loan cooperation agreements between Genius AFC and LYNK & CO Dealers (as defined in the circular of the Company dated 8 December 2017) (the retail loan cooperation agreements have an effective term until 31 December 2020)

Pursuant to the LYNK & CO finance cooperation agreement dated 3 November 2017, Genius AFC agreed to enter into retail loan cooperation agreements with the LYNK & CO Dealers pursuant to which the LYNK & CO Dealers shall recommend the retail consumers to use Genius AFC for the obtaining of vehicle loans to finance their purchase of LYNK & CO-branded vehicles with the largest annual cap being RMB23,295 million for the three years ended 31 December 2020.

The aforesaid continuing connected transactions have been reviewed by the independent nonexecutive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB5,434 million which, did not exceed the annual cap of RMB23,295 million for the year ended 31 December 2020 as approved by the Stock Exchange and the independent shareholders of the Company.

 Proton sales agreement between the Company and Geely Holding (the Proton sales agreement has an effective term until 31 December 2020)

Pursuant to the Proton sales agreement dated 24 September 2018, the Group agreed to sell to the Geely Holding Group, CBUs, CKDs and related after-sales parts of the Licensed Models (as defined in the announcement of the Company dated 24 September 2018), with the largest annual cap being RMB4,147,700,000 for the three years ended 31 December 2020.



The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB2,421 million which, did not exceed the annual cap of RMB4,148 million for the year ended 31 December 2020 as set by the Company.

 Automobile components procurement agreement between the Company and Geely Holding (the Automobile components procurement agreement has an effective term until 31 December 2021)

Pursuant to the Automobile components procurement agreement dated 5 October 2018, the Group agreed to procure from the Geely Holding Group, automobile components, with the largest annual cap being RMB33,591,637,000 for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent nonexecutive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB1,973 million which, did not exceed the annual cap of RMB25,845 million for the year ended 31 December 2020 as approved by the Stock Exchange and the independent shareholders of the Company.

11. Geely Holding & LYNK & CO automobile parts supply agreement amongst the Company, Geely Holding and LYNK & CO (the Geely Holding & LYNK & CO automobile parts supply agreement has an effective term until 31 December 2021)

Pursuant to the Geely Holding & LYNK & CO automobile parts supply agreement dated 5 October 2018, the Group agreed to supply to the Geely Holding Group the LYNK & CO Group automobile parts and components with the largest annual cap being RMB247,202,000 for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB15 million which, did not exceed the annual cap of RMB189 million for the year ended 31 December 2020 as set by the Company.

 LYNK & CO warehouse services agreement between the Company and the LYNK & CO (the LYNK & CO warehouse services agreement has an effective term until 31 December 2021)

Pursuant to the LYNK & CO warehouse services agreement dated 5 October 2018, the Group agreed to provide to the LYNK & CO Group, warehouse services for the aftersales parts and other automobile components, with the largest annual cap being RMB182,889,000 for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB11 million which, did not exceed the annual cap of RMB104 million for the year ended 31 December 2020 as set by the Company.

- 13. EV finance cooperation agreement between Genius AFC and Geely Holding (the EV finance cooperation agreement has an effective term until 31 December 2021) (capitalised terms were defined in the circular of the Company dated 20 November 2018)
  - Wholesale facility agreements between
    Genius AFC and the EV Dealers (as defined
    in the circular of the Company dated 20
    November 2018) (the EV wholesale facility
    agreements have an effective term until 31
    December 2021)

Pursuant to the EV finance cooperation agreement dated 5 October 2018, Genius AFC will provide vehicle financing to the EV Dealers to facilitate their purchase of Geely EVs with the largest annual cap being RMB5,406 million for the three years ending 31 December 2021.



The aforesaid continuing connected transactions have been reviewed by the independent nonexecutive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMBNil which, did not exceed the annual cap of RMB5,406 million for the year ended 31 December 2020 as approved by the Stock Exchange and the independent shareholders of the Company.

EV retail loan cooperation agreements
 between Genius AFC and EV Dealers (as
 defined in the circular of the Company
 dated 20 November 2018) (the EV retail loan
 cooperation agreements have an effective
 term until 31 December 2021)

Pursuant to the EV finance cooperation agreement dated 5 October 2018, Genius AFC agreed to enter into EV retail loan cooperation agreements with the EV Dealers pursuant to which the EV Dealers shall recommend the retail consumers to use Genius AFC for the obtaining of vehicle loans to finance their purchase of Geely EVs with the largest annual cap being RMB4,834 million for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent nonexecutive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole: and (d) had been determined to be RMB29 million which, did not exceed the annual cap of RMB4,834 million for the year ended 31 December 2020 as approved by the Stock Exchange and the independent shareholders of the Company.

14. R&D technology support agreement and R&D services and technology licensing agreement both amongst the Company, Geely Holding and the LYNK & CO (the R&D services and technology licensing agreement has an effective term until 31 December 2022)

Pursuant to the R&D technology support agreement dated 26 November 2019 and the R&D services and technology licensing agreement dated 4 November 2020, the Group agreed to provide to the Geely Holding Group and LYNK & CO Group, R&D and related technological support services, including research and development of new technologies and new products, technical verification and testing, technical consultation services, technical support services, technology licensing, etc., with the largest annual cap being RMB4,047 million for the three years ending 31 December 2022.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB886 million which, did not exceed the annual cap of RMB2,015 million for the year ended 31 December 2020 as set by the Company.

15. R&D technology support agreement and R&D services and technology licensing agreement both amongst the Company, Geely Holding and the LYNK & CO (the R&D services and technology licensing agreement has an effective term until 31 December 2022)

Pursuant to the R&D technology support agreement dated 26 November 2019 and the R&D services and technology licensing agreement dated 4 November 2020, the Group agreed to procure from the Geely Holding Group, R&D and related technological support services, including research and development of new technologies and new products, technical verification and testing, and technical consultation services, technical support services, technology licensing, etc., with the largest annual cap being RMB676 million for the three years ending 31 December 2022.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB320 million which, did not exceed the annual cap of RMB846 million for the year ended 31 December 2020 as set by the Company.

 Operation services agreement amongst the Company, Geely Holding and the LYNK & CO (the operation services agreement has an effective term until 31 December 2021)

Pursuant to the operation services agreement dated 26 November 2019, the Group agreed to provide to the Geely Holding Group and the LYNK & CO Group, operation services that mainly include IT, logistics, finance, human resources and other administrative functions, with the largest annual cap being RMB1,964,474,000 for the three years ending 31 December 2021.





The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB547 million which, did not exceed the annual cap of RMB1,198 million for the year ended 31 December 2020 as set by the Company.

#### Operation services agreement between the Company and the Geely Holding (the operation services agreement has an effective term until 31 December 2021)

Pursuant to the operation services agreement dated 26 November 2019, the Group agreed to procure from the Geely Holding Group, operation services that mainly include manufacturing engineering services, construction management services and other engineering services, with the largest annual cap being RMB269,547,000 for the three years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB79 million which, did not exceed the annual cap of RMB207 million for the year ended 31 December 2020 as set by the Company.

#### CBUs sales agreement between the Company and the Geely Holding (the CBUs sales agreement has an effective term until 31 December 2021)

Pursuant to the CBUs sales agreement dated 26 November 2019, the Group agreed to sell to the Geely Holding Group, CBUs and related after-sales parts, components and accessories manufactured with the largest annual cap being RMB2,629 million for the two years ending 31 December 2021.

The aforesaid continuing connected transactions have been reviewed by the independent non-executive directors of the Company. The independent non-executive directors confirmed that the aforesaid connected transactions were entered into (a) in the ordinary and usual course of business of the Group; (b) either on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; (c) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole; and (d) had been determined to be RMB477 million which, did not exceed the annual cap of RMB1,528 million for the year ended 31 December 2020 as set by the Company.

# 

**REPORT** 

The Company has engaged its auditor to report on the aforesaid continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued their unqualified letter containing their findings and conclusions in respect of the continuing connected transactions set out above in accordance with Listing Rules 14A.56. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

# MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

During the year, the Company adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules as its own Code for Securities Transactions by the Officers (the "Code"). All directors of the Company have confirmed their compliance during the year with the required standards set out in the Model Code and the Code.

## PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the year ended 31 December 2020.





#### **EMOLUMENT POLICY**

The emolument policy of the employees of the Group is set up by the human resources department of the Group on the basis of their merits, qualifications and competence.

The emolument policy of the directors of the Company is decided by the remuneration committee of the Board of Directors of the Company, having regard to the Company's operating results, individual duties and performance and comparable market statistics. The Company has adopted a share option scheme as an incentive to directors and eligible employees, details of the scheme are set out in note 33 to the consolidated financial statements.

#### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's Articles of Association, or the laws of Cayman Islands, which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

#### **MAJOR CUSTOMERS AND SUPPLIERS**

The percentage of purchases attributable to the Group's five largest suppliers and the largest supplier are 12.2% and 3.0%, respectively, of the Group's total purchases for the year.

The percentage of revenue attributable to the Group's five largest customers and the largest customer are 5.9% and 1.5% respectively, of the Group's total revenue for the year. Kaiyue Auto Parts Manufacture (Zhangjiakou) Co., Ltd. (凱悦汽車大部件製造(張家口)有限公司), Ningbo Geely Automobile R&D Company Limited (寧波吉利汽車研究開發有限公司), Zhejiang Geely Automobile Company Limited (浙江吉利汽車有限公司) and Zhejiang Haoqing Automobile Manufacturing Company Limited (浙江豪情汽車製造有限公司), the related companies controlled by the substantial shareholder of the Company, were the Group's largest, the second largest, the third largest and the fourth largest customers for the year.

Save as disclosed above, at no time during the year did the directors, their associates, or shareholders of the Company, which to the knowledge of the directors own more than 5% of the Company's share capital, have an interest in any of the Group's five largest customers or suppliers.

#### CORPORATE GOVERNANCE REPORT

Details of the Corporate Governance Report are set out on pages 34 to 60 of the annual report.

#### AUDIT COMMITTEE

The Company has an audit committee which was established in accordance with the requirements of the Listing Rules for the purpose of reviewing and providing supervision over the Group's financial reporting processes, risk management and internal controls. The audit committee comprises Mr. Lee Cheuk Yin, Dannis, Mr. Yeung Sau Hung, Alex, Mr. An Qing Heng and Mr. Wang Yang who are the independent non-executive directors of the Company.

## FACILITY AGREEMENT WITH COVENANT OF THE CONTROLLING SHAREHOLDERS

On 2 July 2019, the Company as the borrower entered into a facility agreement (the "Facility Agreement") with Citigroup Global Markets Asia Limited (the "Agent") as the coordinator and agent for a syndicate of banks pursuant to which a term loan facility in the principal amount of up to US\$300,000,000 has been granted to the Company for a term of three years. The purpose of the loan facility is to (i) refinance the existing indebtedness of the Group and (ii) for general corporate purposes of the Group.

Pursuant to the Facility Agreement, it will be an event of default if Mr. Li Shu Fu is (i) no longer the single largest beneficial shareholder of the Company, or (ii) no longer beneficially owns at least 25% of the entire issued share capital of the Company. In case of an event of default, the Agent may by notice to the Company (a) cancel the loan facility, (b) declare that all or part of the loan, together with accrued interest, be immediately due and payable, and/or (c) declare that all or part of the loans be payable on demand.

#### SUFFICIENCY OF PUBLIC FLOAT

Rule 8.08 of the Listing Rules requires at least 25% of the issued share capital of the Company to be held in public hands. Based on the information available and within the knowledge of the directors as at the latest practicable date prior to the issue of the annual report, the Company has maintained the prescribed public float as required under the Listing Rules.

#### **COMPETING BUSINESSES**

The Group is principally engaged in the research, production, marketing and sales of vehicles and related automobile components in the PRC. Geely Holding, which is ultimately owned by Mr. Li Shu Fu ("Mr. Li") and his associate, has signed agreements or been in negotiations with local governments in the PRC and other entities to set up production plants for the manufacturing and distribution of Geely vehicles. The potential production and distribution of Geely vehicles by Geely Holding may constitute competing businesses (the "Competing Businesses") to those currently engaged by the Group. Mr. Li has undertaken to the Company (the "Undertaking") on 20 November 2008 that upon being notified of any decision by the Company pursuant to a resolution approved by a majority of the independent non-executive Directors, Mr. Li will, and will procure his associates (other than the Group) to, sell to the Group all of the Competing Businesses and related assets, subject to compliance with applicable requirements of the Listing Rules and other applicable laws and regulations on terms to be mutually agreed as fair and reasonable. In addition, Mr. Li is required to inform the Group of all potential Competing Businesses carried out by him or his associates.



In August 2010, Geely Holding completed the acquisition of Volvo Car Corporation, which manufactures Volvo cars, a range of family sedans, wagons and sport utility cars, and has 2,500 dealerships in 100 markets (the "Volvo Acquisition"). Although the Group is not a party to the Volvo Acquisition nor in any discussions with Geely Holding to cooperate with Geely Holding in relation to the Volvo Acquisition, Geely Holding has provided an irrevocable undertaking (the "Geely Holding's Letter of Undertaking") to the Company on 27 March 2010 to the effect that upon being notified of any decision by the Company pursuant to a resolution approved by a majority of the independent non-executive Directors, Geely Holding will, and will procure its associates (other than the Group) to sell to the Group all or any part of the businesses and related assets of the Volvo Acquisition, and such transfer will be subject to the terms and conditions being fair and reasonable, and being in compliance with applicable requirements of the Listing Rules, other applicable laws and regulations and other necessary approvals and consents on terms to be mutually agreed.

On 10 February 2020, the Company announced that the management of the Company was in preliminary discussions with the management of Volvo Car AB (publ) regarding a possible restructuring through a combination of the businesses of the two companies into a strong global group that could realise synergies in cost structure and new technology development to face the challenges in the future.

On 24 February 2021, the Company announced that it will carry out a series of business combination and collaboration in respect of powertrain, electrification, autonomous driving and operational collaboration with Volvo Car AB (publ) (a company which is indirectly held by Geely Holding as to approximately 97.8% and is the parent company of the Volvo Car Group of companies) maintaining their respective existing independent corporate structures. The Board of Directors (including the independent non-executive Directors) of the Company is of the view that, through such business combination and collaboration, the major potential competition between

the parties has been mitigated. Also, the Geely Holding's Letter of Undertaking made by Geely Holding has now been fully reflected and fulfilled. For details, please refer to the announcement of the Company published on 24 February 2021.

Despite the fact that the Geely Holding Group is principally engaged in similar business activities as the Group, their respective product offerings do not overlap due to different market positioning and target customer base of each brand (see below for details), as such, the Competing Businesses of the Geely Holding Group can be defined and delineated from the business of the Group by different product offerings (i.e. high-end versus economy automobiles) and brand names.

In May 2017, Geely Holding has entered into a heads of agreement for the acquisition of 49.9% equity interests in Proton Holdings Bhd (the "Proton Acquisition"). Proton is a producer of a range of family sedans which is active in the Southeast Asia market and is a potential competitor of the Group. The Proton Acquisition has been completed in October 2017. Although the Group is not a party to the Proton Acquisition, to protect the interests of the Group, Geely Holding has provided an irrevocable undertaking to the Company on 29 November 2017 to the effect that upon being notified of any decision by the Company pursuant to a resolution resolved by a majority of the independent non-executive Directors, Geely Holding will, and will procure its associates (other than the Group) to transfer to the Group all or any part of the equity/ businesses and related assets of the Proton Acquisition, and such transfer will be subject to the terms and conditions being fair and reasonable, and being in compliance with applicable requirements of the Listing Rules, other applicable laws and regulations and other necessary approvals and consents on terms to be mutually agreed. Although the vehicles being produced by Proton Holdings Bhd occupy the same market segment as that of the Group, they could be distinguished from the products of the Group in that they are right-hand drive vehicles and are primarily being marketed to right-hand



drive markets in Southeast Asia. The Group is currently not producing any right-hand drive vehicles and does not possess any right-hand drive models. As such, Proton is considered to be operating in a different market that can be distinguished from the business of the Group.

#### Horizontal competition between the Group and Geely Holding together with corporations controlled by it

The Group's passenger vehicle products include two major brands, namely, Geely and Geometry. Except for the Group and its subsidiaries, Geely Holding controls the principal businesses of research and development, production and sales of passenger vehicles, and the major passenger vehicle brands include Volvo, Lynk&Co, Lotus, and Polestar. There is no horizontal competition that casts material and adverse impact on the Group between the Group and other corporations such as those passenger vehicle brands controlled by Geely Holding. Details are as follows:

#### (1) Volvo

The Group owns two major brands, namely, Geely and Geometry. Among which, Geely brand vehicles are mainly sold in the PRC, and some are exported to developing countries in Asia, Eastern Europe and Middle East regions. Geely brand vehicles are positioned as economy passenger vehicles, while Geometry brand is a pure electric vehicle brand of the Group.

Volvo is a luxurious global manufacture corporation based in Northern Europe, with a high-end brand image worldwide. Volvo's sales regions cover Europe, China, the United States and other major global automobile markets.

Due to the significant differences between the Group and Volvo in terms of product positioning, selling prices and other aspects, complete buildup units of the Group and Volvo target at different consumer groups. As for the automobile products, in general, consumers' decision over purchasing different brands of vehicle would largely be affected by the group they belong to. For consumers, switching between different groups would be relatively difficult and longer period of time would be needed since it usually requires certain accumulation of financial foundation and changes in their awareness, concepts, etc. over consumption. Therefore, the Group is different from Volvo in terms of the consumer group; the manufacture business operated by each party does not constitute a competitive relationship, and the possibility of mutually or unilaterally transferring business opportunities is small.

Having a history of nearly a century, Volvo brand has long been reputed as the "safest vehicle", shaping a high-end brand image throughout the world. The highend image and product reputation of Volvo, being a corporation which, together with the Group, is controlled by Geely Holding, play an active and positive role in enhancing the brand image and market recognition of the Group and are beneficial to the enhancement of market awareness of the Group. Also, the Group and Volvo, both being a manufacture corporation focusing on passenger vehicle as its main product, create certain synergy effects in the research and development of related technology of complete buildup units and prospective technology. Leveraging the synergies in research and development with Volvo, the Group has the opportunity to learn and acquire Volvo's technology accumulated over the years, which in turn will help promote the enhancement of the Company's technological capability.





#### (2) Lynk&Co

Lynk&Co, being a mid- to high-end brand established through joint venture between the Group, Volvo Cars (China) Investment Co., Ltd\* (沃爾沃汽車(中國)投資有限公司) and Zhejiang Haoqing, adopts a more premium product positioning than the Group's economy passenger vehicles; Lynk&Co targets younger users in pursuit of a stronger sense of fashion and technology as its customer base, representing certain discrepancy with the Group's brand positioning of popularization and target customer base.

As at 31 December 2020, the Group held 50% equity interests in LYNK & CO Investment. It has appointed 2 of the 4 directors to LYNK & CO Investment and participated in the corporate governance of LYNK & CO Investment. It has joint control over LYNK & CO Investment and has stronger influence over decision-making on LYNK & CO Investment's material events. Therefore, if LYNK & CO Investment's material events may have a material adverse effect on the Group, the Group can avoid such material adverse effect through the shareholder's rights entitled and the directors appointed by it in LYNK & CO Investment.

## (3) Other brands that are controlled by Geely Holding Lotus

Lotus is a manufacture brand under Lotus Advance Technologies Sdn. Bhd., which is controlled by Geely Holding. As at 31 December 2020, Geely Holding indirectly holds 51% equity interests in Lotus Advance Technologies Sdn. Bhd. and controls Lotus Advance Technologies Sdn. Bhd.. Lotus is a well-known manufacturer of sports car and racing car. Its passenger vehicle products are mainly high-performance sports cars and racing cars, which display significant difference from the economic passenger vehicles of the Group in terms of product positioning. Since the target consumer groups of Lotus and the Group are mainly different, the manufacture business operated by each party does not constitute a competitive relationship, and the possibility of mutually or unilaterally transferring business opportunities is small.

Although the Group is not a party to the Lotus Acquisition, to protect the interests of the Group, Geely Holding has provided an irrevocable undertaking to the Company in November 2017 to the effect that upon being notified of any decision by the Company pursuant to a resolution resolved by a majority of the independent non-executive Directors, Geely Holding will, and will procure its associates (other than the Group) to transfer to the Group all or any part of the equity/businesses and related assets of the Lotus Acquisition, and such transfer will be subject to the terms and conditions being fair and reasonable, and being in compliance with applicable requirements of the Listing Rules, other applicable laws and regulations and other necessary approvals and consents on terms to be mutually agreed.

#### Polestar

Polestar is a manufacture brand under Polestar
Automobile (Shanghai) Company Limited, which
is controlled by the controlling shareholder of the
Company, Geely Holding. Geely Holding and its
subordinated enterprise, Volvo (China) Investment
Co., Ltd. each holds 50% equity interests in Polestar
Automobile (Shanghai) Company Limited respectively.

The positioning of Polestar is high-performance electric vehicle. As at 31 December 2020, Polestar has released the pricing for two vehicle models, which were much higher than the range of pricing set by the Geely brand and Geometry brand of the Group. Significant difference is shown with the products of the Group in terms of the target consumers group.

Businesses controlled by controlling shareholders, such as Lotus and Polestar, are significantly different from the Group in terms of product positioning, target consumer group, etc. such that no competitive relationship is constituted with the Group, and the possibility of mutually or unilaterally transferring business opportunities is small.

 No horizontal competition was found between the Group and other enterprises (other than the controlling shareholders) controlled by the actual controller

Save as disclosed above, as at 31 December 2020, neither Mr. Li nor his associate engaged in the research and development, production or sales of passenger vehicle business which is the same or similar to that of the Group, and no horizontal competition was found between them and the Group.

Saved as disclosed above, as at 31 December 2020, none of the Directors nor any of their respective associates had any business or interest in a business which competes or is likely to compete, either directly or indirectly, with the business of the Group.

#### **AUDITOR**

Grant Thornton Hong Kong Limited retires, and being eligible, offers themselves for re-appointment. A resolution will be submitted to the forthcoming annual general meeting to reappoint Messrs. Grant Thornton Hong Kong Limited as the auditor of the Company.

On behalf of the Board

#### Li Shu Fu

Chairman 23 March 2021





### INDEPENDENT AUDITOR'S REPORT



#### To the members of Geely Automobile Holdings Limited

(incorporated in the Cayman Islands with limited liability)

#### **Opinion**

We have audited the consolidated financial statements of Geely Automobile Holdings Limited (the "Company") and its subsidiaries (the "Group") set out on pages 102 to 238, which comprise the consolidated statement of financial position as at 31 December 2020, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2020, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of Hong Kong Companies Ordinance.

#### **Basis for opinion**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report. We are independent of the Group in accordance with the HKICPA's "Code of Ethics for Professional Accountants" (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



#### **Key audit matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Impairment assessment of intangible assets

Refer to note 15 to the consolidated financial statements and the accounting policies as set out in notes 4(e) and 4(k) to the consolidated financial statements.

#### The key audit matter

We identified the impairment of intangible assets as a key audit matter due to the judgement being made about future results of the business in assessing the recoverable amount of intangible assets. As at 31 December 2020, intangible assets of RMB18,610,115,000 consisted of capitalised product development costs related to a single cash-generating unit ("CGU").

Management assessed whether there were any indicators that the intangible assets may be impaired. Intangible assets with impairment indicators were tested for impairment. Management calculated the recoverable amount of the CGU based on value-in-use calculations using future cash flow projections. Based on the results of the impairment assessment which involved significant management's judgement and key assumptions, including growth rate and discount rate applied to the value-in-use calculations, the Company's management has concluded that there was no impairment of intangible assets for the year ended 31 December 2020.

#### How the matter was addressed in our audit

Our audit procedures to assess the impairment testing of the Group's intangible assets by the Company's management included the following:

- Obtained an understanding of the Group's internal controls and processes of impairment assessment;
- Assessed the valuation methodology adopted by management;
- Compared the current year actual cash flows with the prior year cash flow projections to consider if the projections included any assumptions that were overly optimistic;
- Assessed the reasonableness of key assumptions, including growth rate and discount rate, based on our knowledge of the business and industry; and
- Reconciled input data to supporting evidence, such as approved budgets and considered the reasonableness of these budgets.



#### **Key audit matters (Continued)**

Revenue recognition on sales of automobiles and automobile parts and components

Refer to note 6 to the consolidated financial statements and the accounting policies as set out in note 4(m) to the consolidated financial statements.

#### The key audit matter

Revenue recognition on sales of automobiles and automobile parts and components is identified as a key audit matter because of its financial significance to the consolidated financial statements and is one of key performance indicators of the Group. Accordingly, there may be risks of material misstatements related to revenue recognition.

#### How the matter was addressed in our audit

Our audit procedures in relation to revenue recognition on sales of automobiles and automobile parts and components included the following:

- Understood and evaluated the internal controls and processes of revenue recognition on sales of automobiles and automobile parts and components and tested its operating effectiveness;
- Reviewed sales agreements, on a sample basis, to understand the terms of the sales transactions to assess whether the Group's accounting policies in relation to revenue recognition were applied appropriately and consistently throughout the year;
- Performed analytical review on revenue and gross margin by automobile products categories to identify significant or unusual fluctuation on revenue;
- Assessed, on a sample basis, whether specific revenue transactions around the reporting date had been recognised in the appropriate period by comparing the transactions selected with relevant underlying documentation, including customers' receipts, goods delivery notes and the terms of sales as set out in the distributor agreements; and
- Obtained external confirmation to verify the outstanding trade receivables balances at the reporting date directly from customers, on a sample basis.



#### Other information

The directors are responsible for the other information. The other information comprises all the information included in the 2020 annual report of the Company, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the directors for the consolidated financial statements

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors assisted by the Audit Committee are responsible for overseeing the Group's financial reporting process.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

#### Auditor's responsibilities for the audit of the consolidated financial statements (Continued)

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



#### Auditor's responsibilities for the audit of the consolidated financial statements (Continued)

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determined those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Grant Thornton Hong Kong Limited**

Certified Public Accountants Level 12 28 Hennessy Road Wanchai Hong Kong

23 March 2021

#### Ng Ka Kong

Practising Certificate No.: P06919

# CONSOLIDATED INCOME STATEMENT

For the year ended 31 December 2020

		2020	2019
	Note	RMB'000	RMB'000
Revenue	6	92,113,878	97,401,248
Cost of sales		(77,376,859)	(80,484,620)
Gross profit		14,737,019	16,916,628
Other income	8	1,039,382	1,224,666
Distribution and selling expenses	O	(5,053,491)	(4,332,267)
Administrative expenses, excluding share-based payments		(5,745,019)	(5,084,146)
Impairment loss on trade and other receivables	9(c)	(8,594)	(38,242)
Share-based payments	33	(4,095)	(5,459)
Finance income, net	9(a)	208,322	108,021
Share of results of associates	18	50,604	38,122
Share of results of joint ventures	19	824,810	625,878
Gain on disposal of subsidiaries	36	392,040	183,067
Profit before taxation	9	6,440,978	9,636,268
Taxation	10	(866,348)	(1,374,910)
Profit for the year		5,574,630	8,261,358
Attributable to:			
Equity holders of the Company		5,533,790	8,189,638
Non-controlling interests		40,840	71,720
Drofit for the year		E E74 600	0.064.050
Profit for the year		5,574,630	8,261,358
Earnings per share			
Basic	12	RMB0.56	RMB0.90
Diluted	12	RMB0.56	RMB0.89

The notes on pages 111 to 238 are an integral part of these consolidated financial statements. Details of dividends payable to ordinary equity holders of the Company attributable to the profit for the year are set out in note 11.

# CONSOLIDATED STATEMENT OF CONSOLIDATED STATE **COMPREHENSIVE INCOME**



For the year ended 31 December 2020

	2020	2019
	RMB'000	RMB'000
Profit for the year	5,574,630	8,261,358
Other comprehensive (expense)/income:		
Items that may be reclassified subsequently to profit or loss:		
- Notes receivable at fair value through other comprehensive income		
Change in fair value	(193,361)	-
Income tax effect	42,935	-
- Exchange differences on translation of financial statements of foreign		
operations	(87,533)	50,275
- Realisation of translation reserve upon deregistration of a subsidiary	17,611	_
Other comprehensive (expense)/income for the year, net of tax	(220,348)	50,275
Total comprehensive income for the year	5,354,282	8,311,633
Attributable to:		
Equity holders of the Company	5,314,681	8,239,395
Non-controlling interests	39,601	72,238
Total comprehensive income for the year	5,354,282	8,311,633

The notes on pages 111 to 238 are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2020

		2020	2019
	Note	RMB'000	RMB'000
Non-current assets			
Property, plant and equipment	14	26,574,279	27,070,318
Intangible assets	15	18,610,115	17,597,628
Land lease prepayments	16	3,042,911	3,230,845
Goodwill	17	42,806	42,806
Interests in associates	18	494,498	462,387
Interests in joint ventures	19	9,194,017	8,375,076
Trade and other receivables	21	952,356	268,899
Deferred tax assets	30	970,011	865,606
		59,880,993	57,913,565
		39,000,993	07,910,000
Current assets			
Inventories	20	3,690,631	4,820,776
Trade and other receivables	21	27,868,232	25,844,914
Income tax recoverable		224,608	26,714
Pledged bank deposits		174,422	40,393
Bank balances and cash		18,976,843	19,281,216
		50,934,736	50,014,013
Current liabilities			
Trade and other payables	22	41,516,307	47,873,315
Lease liabilities	23	30,380	37,223
Income tax payable	20	340,190	615,894
		41,886,877	48,526,432
Net current assets		9,047,859	1,487,581
Total assets less current liabilities		68,928,852	59,401,146



		2020	2019
	Note	RMB'000	RMB'000
CAPITAL AND RESERVES			
Share capital	25	179,672	167,733
Perpetual capital securities	26	3,413,102	3,413,102
Reserves	27	60,038,340	50,854,791
Equity attributable to equity holders of the Company		63,631,114	54,435,626
Non-controlling interests		582,152	488,840
Total equity		64,213,266	54,924,466
Non-current liabilities			
Trade and other payables	22	385,557	-
Lease liabilities	23	11,915	26,366
Bank borrowings	24	1,959,750	2,089,110
Bonds payable	28	1,949,735	2,060,085
Deferred tax liabilities	30	408,629	301,119
		4,715,586	4,476,680
		68,928,852	59,401,146

Approved and authorised for issue by the Board of Directors on 23 March 2021.

Li Shu Fu

Director

Gui Sheng Yue

Director

The notes on pages 111 to 238 are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2020

	Attributable to equity holders of the Company										
	Share	Perpetual		Capital reserve	Statutory reserve		Share			Non-	
		capital	Share			Translation	option	Retained		controlling	
	capital	securities	premium			reserve	reserve	profits	Sub-total	interests	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
	(note 25)	(note 26)	(note 27(a))	(note 27(b))	(note 27(c))	(note 27(e))	(note 27(f))	(note 27(g))			
Balance at 1 January 2019	164,470	-	6,692,297	164,790	310,398	(32,117)	378,096	37,266,043	44,943,977	430,741	45,374,718
Draft for the year								0.100.600	0 100 600	71 700	0.064.050
Profit for the year	-	-	-	-	-	-	-	8,189,638	8,189,638	71,720	8,261,358
Other comprehensive income:											
Exchange differences on translation of financial statements of foreign operations						49,757			49,757	518	50,275
Total comprehensive income for the year	-	-	-	-	-	49,757	-	8,189,638	8,239,395	72,238	8,311,633
Transactions with owners:											
Capital contribution from non-controlling interests	-	-	-	-	-	-	-	-	-	1,555	1,555
Transfer of reserves	-	-	-	-	45,240	-	-	(45,240)	-	-	-
Issuance of perpetual capital securities (note 26)	-	3,413,102	-	-	-	-	-	-	3,413,102	-	3,413,102
Shares issued under share option scheme (note 25(a))	3,263	-	899,295	-	-	-	(263, 105)	-	639,453	-	639,453
Equity settled share-based payments (note 33)	-	-	-	-	-	-	5,459	-	5,459	-	5,459
Transfer upon forfeiture of share options	-	-	-	-	-	-	(20,149)	20,149	-	-	-
Final dividend approved and paid in respect of the previous											
year (note 11)	-	-	-	-	-	-	-	(2,805,760)	(2,805,760)	-	(2,805,760)
Dividends paid to non-controlling interests	-	-	-	-	-	-	-	-	<del>-</del>	(15,694)	(15,694)
Total transactions with owners	3,263	3,413,102	899,295	-	45,240	_	(277,795)	(2,830,851)	1,252,254	(14,139)	1,238,115
Balance at 31 December 2019	167,733	3,413,102	7,591,592	164,790	355,638	17,640	100,301	42,624,830	54,435,626	488,840	54,924,466



	Attributable to equity holders of the Company											
		Perpetual				Fair value		Share			Non-	
	Share	capital	Share	Capital	Statutory	reserve	Translation	option	Retained		controlling	
	capital	securities	premium	reserve	reserve	(recycling)	reserve	reserve	profits	Sub-total	interests	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
	(note 25)	(note 26)	(note 27(a))	(note 27(b))	(note 27(c))	(note 27(d))	(note 27(e))	(note 27(f))	(note 27(g))			
Balance at 1 January 2020	167,733	3,413,102	7,591,592	164,790	355,638	-	17,640	100,301	42,624,830	54,435,626	488,840	54,924,466
Profit for the year	-	137,217	-	-	-	-	-	-	5,396,573	5,533,790	40,840	5,574,630
Other comprehensive (expense)/income:												
Change in fair value of notes receivable at fair value through												
other comprehensive income	-	-	-	-	-	(148,955)	-	-	-	(148,955)	(1,471)	(150,426)
Exchange differences on translation of financial statements of												
foreign operations	-	-	-	-	-	-	(87,765)	-	-	(87,765)	232	(87,533)
Realisation of translation reserve upon deregistration of a												
subsidiary	-	-	-	-	-	-	17,611	-	-	17,611	-	17,611
							-					
Total comprehensive income for the year	-	137,217	-	-	-	(148,955)	(70,154)	-	5,396,573	5,314,681	39,601	5,354,282
Transactions with owners:												
Capital contribution from non-controlling interests	-	-	-	-	-	-	-	-	(0.00 0.11)	-	53,711	53,711
Transfer of reserves	-	-	-	-	352,000	-	-	(05 700)	(352,044)	(44)	-	(44)
Shares issued under share option scheme (note 25(a))	888	-	262,648	-	-	-	-	(65,722)	-	197,814	-	197,814
Shares issued upon placement (note 25(b))	11,051	-	5,926,085	-	-	-	-	4 005	-	5,937,136	-	5,937,136
Equity settled share-based payments (note 33)	-	-	-	-	-	-	-	4,095	45.005	4,095	-	4,095
Transfer upon forfeiture of share options	-	(407.047)	-	-	-	-	-	(15,065)	15,065	(407.047)	-	(407.047)
Distribution paid on perpetual capital securities (note 11(c))	-	(137,217)	-	-	-	-	-	-	-	(137,217)	-	(137,217)
Final dividend approved and paid in respect of the previous									(0.400.077)	(0.400.077)		(0.400.077)
year (note 11)		-	-				-	-	(2,120,977)	(2,120,977)	-	(2,120,977)
Total transactions with owners	11 020	(127 017)	6,188,733		352,000			(76 600)	(0 /57 056)	2 000 007	E2 744	2 024 510
I VIGI II GII SAULII S WILLI VIVILEIS	11,939	(137,217)	0,100,733	-	JJZ,UUU	-	-	(76,692)	(2,457,956)	3,880,807	53,711	3,934,518
Balance at 31 December 2020	179,672	3,413,102	13,780,325	164,790	707,638	(148,955)	(52,514)	23,609	45,563,447	63,631,114	582,152	64,213,266

The notes on pages 111 to 238 are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2020

			00.40
	<b>.</b>	2020	2019
	Note	RMB'000	RMB'000
Cash flows from operating activities			
Profit before taxation		6,440,978	9,636,268
Adjustments for:			
Bad debts written off	9(c)	-	5,542
Depreciation and amortisation		5,491,209	3,733,212
Equity settled share-based payments	33	4,095	5,459
Finance costs	9(a)	166,979	127,580
Gain on disposal of an associate	8	-	(636)
Gain on disposal of subsidiaries	36	(392,040)	(183,067)
Impairment loss on trade and other receivables	9(c)	8,594	38,242
Interest income	9(a)	(375,301)	(235,601)
Loss on deregistration of a subsidiary	9(c)	18,811	_
Net foreign exchange loss/(gain)		63,281	(8,729)
Net (gain)/loss on disposal of property, plant and equipment	9(c)	(7,513)	55,929
Share of results of associates	18	(50,604)	(38,122)
Share of results of joint ventures	19	(824,810)	(625,878)
Operating profit before working capital changes		10,543,679	12,510,199
Inventories		1,104,127	(699,388)
Trade and other receivables		(4,029,743)	(3,769,692)
Trade and other payables		(4,650,266)	6,446,007
Cash generated from operations		2,967,797	14,487,126
Income taxes paid		(1,371,205)	(1,949,422)
Net cash generated from operating activities		1,596,592	12,537,704



	Note	2020	2020	2019
		RMB'000	RMB'000	
Cash flows from investing activities				
Purchase of property, plant and equipment		(2,806,586)	(2,872,645	
Proceeds from disposal of property, plant and equipment		101,216	8,216	
Additions of land lease prepayments	16	(44,475)	(95,980	
Additions of intangible assets	15	(4,191,189)	(4,606,090	
Initial/additional capital injection in an associate	18	(49,490)	(20,493	
Additional capital injection in joint ventures	19	_	(1,831,580	
Dividend received from an associate	18	40,361	_	
Proceeds from disposal of intangible assets		28,594	_	
Change in pledged bank deposits		(134,029)	(21,001	
Net cash outflows on acquisition of subsidiaries	35		(320,689	
Net cash inflows/(outflows) on disposal of subsidiaries	36	819,094	(2,699	
Settlement of payables for acquisition of subsidiaries in previous year		_	(1,265,277	
Proceeds from disposal of subsidiaries in previous year	36	507,135	_	
Proceeds from disposal of interests in an associate		-	1,533	
Interest received		299,132	235,601	
Net cash used in investing activities		(5,430,237)	(10,791,104	
Cash flows from financing activities		(2 (22 2=2)	(0.00==00	
Dividends paid	11(b)	(2,120,977)	(2,805,760	
Dividends paid to non-controlling interests	4.47	-	(15,694	
Distribution paid on perpetual capital securities	11(c)	(137,217)		
Capital contribution from non-controlling interests	0.5( )	53,711	1,555	
Proceeds from issuance of shares upon exercise of share options	25(a)	197,814	639,453	
Proceeds from issuance of shares upon placement,	0.5(1.)			
net of transaction costs	25(b)	5,937,136	_	
Proceeds from issuance of perpetual capital securities, net of	0.0		0.440.400	
transaction costs	26	-	3,413,102	
Proceeds from bank borrowings	29	-	2,060,760	
Repayments of bank borrowings	29	(05.000)	(1,373,120	
Payment of lease liabilities	29	(35,320)	(33,399	
Interest paid	29	(133,995)	(123,537	

# CONSOLIDATED STATEMENT OF CASH FLOWS

	2020 RMB'000	2019 RMB'000
Net (decrease)/increase in cash and cash equivalents	(72,493)	3,509,960
Cash and cash equivalents at the beginning of the year	19,281,216	15,737,196
Effect of foreign exchange rate changes	(231,880)	34,060
Cash and cash equivalents at the end of the year, represented		
by bank balances and cash	18,976,843	19,281,216

The notes on pages 111 to 238 are an integral part of these consolidated financial statements.



For the year ended 31 December 2020

### 1. GENERAL INFORMATION

Geely Automobile Holdings Limited (the "Company") was incorporated in the Cayman Islands as an exempted company with limited liability. The Company's shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "SEHK").

The addresses of the registered office and principal place of business of the Company are disclosed in "Corporate Information" section to the annual report. As at 31 December 2020, the directors consider the immediate holding company of the Company is Proper Glory Holding Inc., which is incorporated in British Virgin Islands (the "BVI"). The ultimate holding company of the Company is Zhejiang Geely Holding Group Company Limited\* 浙江吉利控股集團有限公司, which is incorporated in the People's Republic of China (the "PRC") and is beneficially owned by Mr. Li Shu Fu and his associates.

The Company is an investment holding company. The principal activities of the Company's subsidiaries are set out in note 41 to the consolidated financial statements.

The English translation of the name of the company established in the PRC is for reference only. The official name of the company is in Chinese.

#### 2. STATEMENT OF COMPLIANCE

These consolidated financial statements on pages 111 to 238 have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs"), and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the applicable disclosure requirements of the Hong Kong Companies Ordinance.

These consolidated financial statements also comply with the applicable disclosure requirements of the Rules Governing the Listing of Securities on the SEHK (the "Listing Rules"). Significant accounting policies adopted by the Company and its subsidiaries (together referred to as the "Group") is set out in note 4 below. These policies have been consistently applied to all the years presented unless otherwise stated.

The HKICPA has issued certain new and amended HKFRSs that are first effective or available for early adoption for the current accounting period of the Group. Note 3 provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these consolidated financial statements.

#### **ADOPTION OF NEW AND AMENDED HKFRSs** 3.

#### 3.1 Amended HKFRSs that are effective for annual periods beginning or after 1 January 2020

In the current year, the Group has applied for the first time the following amended HKFRSs issued by the HKICPA, which are relevant to the Group's operations and effective for the Group's consolidated financial statements for the annual period beginning on 1 January 2020:

Amendments to HKFRS 3 Definition of a Business

Amendments to HKFRS 9, Interest Rate Benchmark Reform

HKAS 39 and HKFRS 7

Amendments to HKAS 1 and HKAS 8 Definition of Material

The adoption of the amended HKFRSs had no material impact on how the results and financial position for the current and prior periods have been prepared and presented.

#### 3.2 Issued but not yet effective HKFRSs

At the date of authorisation of these consolidated financial statements, certain new and amended HKFRSs have been published but are not yet effective, and have not been adopted early by the Group.

HKFRS 17 Insurance Contracts and related amendments<sup>3</sup> Amendments to HKFRS 3 Reference to the Conceptual Framework<sup>5</sup> Amendments to HKFRS 9, HKAS 39, HKFRS 7, Interest Rate Benchmark Reform - Phase 21

HKFRS 4 and HKFRS 16

Amendments to HKFRS 10 and HKAS 28 Sale or Contribution of Assets between an Investor and

its Associate or Joint Venture4

Covid-19-Related Rent Concessions<sup>6</sup> Amendments to HKFRS 16

Amendments to HKAS 1 Classification of Liabilities as Current or Non-current3 Amendments to HKAS 16

Property, Plant and Equipment - Proceeds before

Intended Use<sup>2</sup>

Amendments to HKAS 37 Onerous Contracts - Cost of Fulfilling a Contract<sup>2</sup>

Amendments to HKFRSs Annual Improvements to HKFRS Standards 2018-2020<sup>2</sup> Accounting Guideline 5 (Revised) Merger Accounting for Common Control Combination<sup>5</sup>

- Effective for annual periods beginning on or after 1 January 2021
- Effective for annual periods beginning on or after 1 January 2022
- Effective for annual periods beginning on or after 1 January 2023
- Effective date not yet determined
- Effective for business combination/common control combination for which the acquisition/combination date is on or after the beginning of the first annual period beginning on or after 1 January 2022
- Effective for annual periods beginning on or after 1 June 2020



# 3. ADOPTION OF NEW AND AMENDED HKFRSs (Continued)

#### 3.2 Issued but not yet effective HKFRSs (Continued)

The directors anticipate that all of the pronouncements will be adopted in the Group's accounting policy for the first period beginning on or after the effective date of the pronouncement. Information on new and amended HKFRSs that are expected to have impact on the Group's accounting policies is provided below. Other new and amended HKFRSs are not expected to have a material impact on the Group's consolidated financial statements.

# Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16 "Interest Rate Benchmark Reform – Phase 2"

These amendments address the accounting issues that arise when existing interbank offered rates included in financial instruments are replaced with alternative benchmark risk-free rates.

The amendments mainly affect the following areas:

- Financial instruments (measured at amortised costs) where the basis for determining the contractual cash
  flows changes as a result of the interest rate benchmark reform providing a practical expedient that an
  entity will not have to derecognise the carrying amount of financial instruments and recognise an immediate
  gain or loss for changes solely arose from the interest rate benchmark reform, but will instead revise the
  effective interest rate of the financial instruments;
- Modifications of lease liabilities as a result of the interest rate benchmark reform providing a similar
  practical expedient that lessee will remeasure the lease liability by discounting the revised lease payments
  using a discount rate that reflects the change in the interest rate, instead of applying the original lease
  modification guidance in HKFRS 16;
- Hedge accounting requirements permitting changes required by the interest rate benchmark reform to be made to hedge designations and hedge documentation without the hedging relationship being discontinued. Any gains or losses that could arise on transition are dealt with through the normal requirements of HKFRS 9 to measure and recognise hedge ineffectiveness. In addition, it also provides a temporary relief to entities from having to meet the separately identifiable requirement when an alternative benchmark risk-free rate is designated as a risk component. The relief allows an entity, upon designation of the hedge, to assume that the separately identifiable requirement is met, provided the entity reasonably expect the alternative benchmark risk-free rate risk component to become separately identifiable within the next 24 months; and
- Additional disclosures an entity will be required to disclose information about new risks arising from the interest rate benchmark reform and how it manages those risks as well as additional disclosure requirements for transitioning from interbank offered rates to alternative benchmark risk-free rates.

# 3. ADOPTION OF NEW AND AMENDED HKFRSs (Continued)

#### 3.2 Issued but not yet effective HKFRSs (Continued)

Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16 "Interest Rate Benchmark Reform – Phase 2" (Continued)

Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16 are effective for the annual period beginning on or after 1 January 2021 and are applied retrospectively. Earlier application is permitted.

As at 31 December 2020, the Group has several London Interbank Offered Rates bank borrowings which may be subject to interest rate benchmark reform. The directors expect that the amendments have no material impact on the Group's consolidated financial statements.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Basis of preparation

The consolidated financial statements for the year ended 31 December 2020 comprise the Group and the Group's interests in associates and joint ventures.

The measurement basis used in the preparation of the consolidated financial statements is historical cost basis except for certain financial assets are stated at fair value.

The preparation of financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Judgements made by management in the application of HKFRSs that have significant effect on the consolidated financial statements and major sources of estimation uncertainty are discussed in note 5.

The consolidated financial statements are presented in thousands of Renminbi ("RMB'000"), which is also the functional currency of the Company.

#### (b) Basis of consolidation

Acquisitions of subsidiaries and businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are recognised in profit or loss as incurred.



#### (b) Basis of consolidation (Continued)

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

A subsidiary is an entity, directly or indirectly, controlled by the Group. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e. existing rights that give the Group the current ability to direct the relevant activities of the investee). When assessing whether the Group has power over the entity, only substantive rights relating to the entity (held by the Group and others) are considered.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated income statement and consolidated statement of comprehensive income from the date the Group gains control or up to the date when the Group ceases to control the subsidiary.

Intra-group transactions, balances and unrealised gains and losses on transactions between group companies are eliminated in preparing the consolidated financial statements. Where unrealised losses on sales of intra-group asset are reversed on consolidation, the underlying asset is also tested for impairment from the Group's perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at their proportionate share of the subsidiary's net identifiable assets. The Group elects to measure any non-controlling interest in the subsidiary at the non-controlling interest's proportionate share of the subsidiary's identifiable net assets for all business combinations.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from the equity attributable to equity holders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated income statement and consolidated statement of comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and equity holders of the Company.

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (b) Basis of consolidation (Continued)

Changes in the Group's interests in subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interests in that subsidiary. The profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. Where certain assets of the subsidiary are measured at revalued amounts or fair values and the related cumulative gain or loss has been recognised in other comprehensive income and accumulated in equity, the amounts previously recognised in other comprehensive income and accumulated in equity are accounted for as if the Group had directly disposed of the related assets (i.e. reclassified to profit or loss or transferred directly to retained profits). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under HKFRS 9 "Financial Instruments" ("HKFRS 9") or, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

In the Company's statement of financial position, investments in subsidiaries are carried at cost less any impairment loss (see note 4(k)) unless the investments are held for sale or included in a disposal group. Cost also includes direct attributable costs of investments.

The results of subsidiaries are accounted for by the Company on the basis of dividends received and receivable at the reporting date. All dividends whether received out of the investee's pre or post-acquisition profits are recognised in the Company's profit or loss.

#### (c) Goodwill

Goodwill arising from a business combination is recognised as an asset at the date that control is acquired (i.e. the acquisition date). Goodwill is measured as the excess of the aggregate of the fair value of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the Group's previously held equity interest in the acquiree, if any, over the Group's interest in the net fair value of the acquiree's identifiable assets and liabilities measured as at the acquisition date.

If, after reassessment, the Group's interest in the net fair value of the acquiree's identifiable assets and liabilities measured exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held equity interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.



#### (c) Goodwill (Continued)

Goodwill is stated at cost less accumulated impairment losses (see note 4(k)). Goodwill arising from a business combination is allocated to each cash-generating unit or groups of cash-generating units, which is expected to benefit from the synergies of the combination and is tested at least annually for impairment. In respect of associates and joint ventures, the carrying amount of goodwill is included in the carrying amount of the interests in associates and joint ventures.

On disposal of a cash-generating unit, an associate or a joint venture, any attributable amount of purchased goodwill is included in the calculation of the profit or loss on disposal.

#### (d) Interests in associates and joint ventures

An associate is an entity over which the Group or the Company has significant influence, but not control or joint control, over its management, including participation in the financial and operating policy decisions.

A joint venture is an arrangement whereby the Group or the Company and other parties contractually agree to share control of the arrangement, and have rights to the net assets of the arrangement.

An investment in an associate or a joint venture is accounted for in these consolidated financial statements using the equity method. Under the equity method, an investment in an associate or a joint venture is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate or joint venture. When the Group's share of losses of an associate or a joint venture exceeds the Group's interests in that associate or joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate or joint venture), the Group discontinues recognising its share of further losses. An additional share of losses is provided for and a liability is recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of that associate or joint venture.

Any excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets, liabilities measured and contingent liabilities assumed of an associate or a joint venture recognised at the date of acquisition is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities measured over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the determination of the Group's share of the associate or joint venture's profit or loss in the period in which the investment is acquired.

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (d) Interests in associates and joint ventures (Continued)

Where a group entity transacts with an associate or a joint venture of the Group, profits and losses are eliminated to the extent of the Group's interests in the relevant associate and joint venture. Where unrealised losses on assets sales between the Group and its associate or joint venture are reversed on equity accounting, the underlying asset is also tested for impairment from the Group's perspective.

Where necessary, adjustments are made to the financial statements of associates and joint ventures to bring their accounting policies in line with those used by the Group.

After the application of equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investments in its associates or joint ventures. At each reporting date, the Group determines whether there is any objective evidence that the investment in an associate or a joint venture is impaired. If such indications are identified, the Group calculates the amount of impairment as being the difference between the recoverable amount (higher of value-in-use and fair value less costs of disposal) of the associate or joint venture and its carrying amount. In determining the value-in-use of the investment, the Group estimates its share of the present value of the estimated future cash flows expected to be generated by the associate or joint venture, including cash flows arising from the operations of the associate or joint venture and the proceeds on ultimate disposal of the investment.

The Group discontinues the use of equity method from the date when it ceases to have significant influence over an associate or joint control over a joint venture. If the retained interest in that former associate or joint venture is a financial asset, the retained interest is measured at fair value, which is regarded as its fair value on initial recognition as a financial asset in accordance with HKFRS 9. The difference between (i) the fair value of any retained interest and any proceeds from disposing of the interest in the associate or joint venture; and (ii) the carrying amount of the investment at the date the equity method was discontinued, is recognised in the profit or loss. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate or joint venture on the same basis as they would have been required if the associate or joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by the investee would be reclassified to profit or loss on the disposal of the related assets or liabilities, the entity reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

If an investment in an associate becomes an investment in a joint venture or an investment in a joint venture becomes an investment in an associate, the Group continues to apply the equity method and does not remeasure the retained interest.

In the Company's statement of financial position, interest in a joint venture is stated at cost less impairment losses (see note 4(k)), unless classified as held for sale (or included in a disposal group that is classified as held for sale).



#### (e) Intangible assets (other than goodwill) and research and development activities

Intangible assets acquired separately are recognised initially at cost. After initial recognition, intangible assets with finite useful lives are carried at cost less accumulated amortisation and any accumulated impairment losses (see note 4(k)). Amortisation for intangible assets with finite useful lives is charged to profit or loss on a straight-line basis over their estimated useful lives. Amortisation begins when the asset is available for use (i.e. when it is in the location and condition necessary for it to be capable of operation).

#### Research and development costs

Costs associated with research activities are recognised as an expense in the period in which it is incurred. Costs that are directly attributable to the development phase are recognised as intangible assets provided they meet the following recognition requirements:

- (i) demonstration of technical feasibility of the prospective product for internal use or sale;
- (ii) there is an intention to complete the intangible asset and use or sell it;
- (iii) the Group's ability to use or sell the intangible asset is demonstrated;
- (iv) the intangible asset will generate probable economic benefits through internal use or sale;
- (v) sufficient technical, financial and other resources are available for completion; and
- (vi) the expenditure attributable to the intangible asset can be reliably measured.

The costs capitalised include employee costs incurred on development along with an appropriate portion of relevant overheads. The costs of internally generated product developments are recognised as intangible assets. They are subject to the same subsequent measurement method as externally acquired intangible assets.

Capitalised product development costs are amortised from 3 to 10 years. All other development costs are recognised as expenses in the period in which they are incurred.

Both the period and method of amortisation are reviewed annually.

### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (f) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost, which comprises all costs of purchase and, where applicable, cost of conversion and other costs that have been incurred in bringing the inventories to their present location and condition, is calculated using the weighted average method. Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

#### (g) Foreign currency translation

In preparing the financial statements of each individual entity, foreign currency transactions are translated into the functional currency of the individual entity at exchange rates prevailing at the dates of the transactions. At each reporting date, monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at that date.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rate ruling at the transaction dates and not retranslated (i.e. only translated using the exchange rates at the transaction date).

Exchange differences arising from the settlement of monetary assets and liabilities, and on the translation of monetary assets and liabilities, are recognised in profit or loss in the period in which they arise, except for exchange differences arising from monetary assets and liabilities that forms part of the Company's net investment in a foreign operation, in which case such exchange differences are recognised in other comprehensive income.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Company (i.e. Renminbi ("RMB")) at the exchange rates prevailing at the reporting date, and their income and expenses are translated at the average exchange rates for the year, unless exchange rates fluctuate significantly during the year, in which case, the exchange rates prevailing at the dates of transactions are used. Exchange differences arising from translation of functional currency to presentation currency, if any, are recognised in other comprehensive income and accumulated in a separate component of equity (i.e. the translation reserve). Such exchange differences are reclassified from equity to profit or loss as a reclassification adjustment in the period in which the foreign operation is disposed of.



#### (h) Financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when a group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities, in case of financial assets or liabilities not at fair value through profit or loss, are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### Financial assets

Non-equity investments held by the Group are classified into one of the following measurement categories:

- amortised cost, if the investment is held within a business model whose objective is to hold the investment and collect its contractual cash flows and the contractual terms of the investment give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding. Interest income from the investment is calculated using the effective interest method (note 4(m)).
- fair value through other comprehensive income ("FVOCI") (recycling), if the contractual cash flows of the debt investments comprise solely payments of principal and interest and the debt investments are held within a business model whose objective is achieved by both the collection of contractual cash flows and sale, subsequent changes in fair value are recognised in other comprehensive income, except for the recognition in profit or loss of expected credit losses ("ECLs"), interest income (calculated using the effective interest method) and foreign exchange gains and losses. When the investment is derecognised, the amount accumulated in other comprehensive income and fair value reserve (recycling) is recycled from equity to profit or loss.

#### Credit losses

The Group recognises a loss allowance for ECLs on the financial assets measured at amortised cost (including bank balances and cash, pledged bank deposits and trade and other receivables (excluding notes receivable)) and debt instruments measured at FVOCI (recycling) (including notes receivable).

#### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all expected cash shortfalls (i.e. the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive).

The expected cash shortfalls on bank balances and cash, pledged bank deposits and trade and other receivables (excluding notes receivable) are discounted using effective interest rate determined at initial recognition or an approximation thereof where the effect of discounting is material.

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (h) Financial instruments (Continued)

#### Financial assets (Continued)

Credit losses (Continued)

Measurement of ECLs (Continued)

The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

In measuring ECLs, the Group takes into account reasonable and supportable information that is available without undue cost or effort. This includes information about past events, current conditions and forecasts of future economic conditions.

ECLs are measured on either of the following bases:

- 12-month ECLs: these are losses that are expected to result from possible default events within the 12 months after the reporting date; and
- lifetime ECLs: these are losses that are expected to result from all possible default events over the expected lives of the items to which the ECL model applies.

Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs by using a simplified approach. The Group determines the ECLs on these financial assets collectively using a provision matrix with appropriate groupings and/or individually assessed for debtors with significant balances. Both provision matrix and individual assessment are based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors and an assessment of both the current and forecast general economic conditions at the reporting date.

For all other financial instruments, the Group recognises a loss allowance equal to 12-month ECLs unless there has been a significant increase in credit risk of the financial instrument since initial recognition, in which case the loss allowance is measured at an amount equal to lifetime ECLs.

#### Significant increases in credit risk

In assessing whether the credit risk of a financial instrument (including a loan commitment) has increased significantly since initial recognition, the Group compares the risk of default occurring on the financial instrument assessed at the reporting date with that assessed at the date of initial recognition. In making this reassessment, the Group considers that a default event occurs when (i) the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to action such as realising security (if any is held); or (ii) the financial asset is 90 days past due. The Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.



#### (h) Financial instruments (Continued)

#### Financial assets (Continued)

Credit losses (Continued)

Significant increases in credit risk (Continued)

In particular, the following information is taken into account when assessing whether credit risk has increased significantly since initial recognition:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk, e.g. a significant increase in the credit spread, the credit default swap prices for the debtor;
- existing or forecast adverse changes in regulatory, business, financial, economic conditions, or technological environment that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations; and
- an actual or expected significant deterioration in the operating results of the debtor.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

Despite the aforegoing, the Group assumes that the credit risk on a debt instrument has not increased significantly since initial recognition if the debt instrument is determined to have low credit risk at the end of each reporting period. A debt instrument is determined to have low credit risk if it has a low risk of default, the borrower has strong capacity to meet its contractual cash flow obligations in the near term and adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfill its contractual cash flow obligations.

Depending on the nature of the financial instruments, the assessment of a significant increase in credit risk is performed on either an individual basis or a collective basis. When the assessment is performed on a collective basis, the financial instruments are grouped based on shared credit risk characteristics, such as past due status and credit risk ratings.

ECLs are remeasured at each reporting date to reflect changes in the financial instrument's credit risk since initial recognition. Any change in the ECL amount is recognised as an impairment loss or reversal of impairment loss in profit or loss. The Group recognises an impairment loss or reversal of impairment loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account, except for investments in debt securities that are measured at FVOCI (recycling), for which the loss allowance is recognised in other comprehensive income and accumulated in the fair value reserve (recycling).

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (h) Financial instruments (Continued)

#### Financial assets (Continued)

Credit losses (Continued)

Significant increases in credit risk (Continued)

Detailed analysis of the ECL assessment of trade receivables and other financial assets measured at amortised cost are set out in note 39.

Basis of calculation of interest income on credit-impaired financial assets

Interest income is calculated based on the gross carrying amount of the financial asset unless the financial asset is credit-impaired, in which case interest income is calculated based on the amortised cost (i.e. the gross carrying amount less loss allowance) of the financial asset.

At each reporting date, the Group assesses whether a financial asset is credit-impaired. A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable events:

- significant financial difficulties of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the borrower will enter into bankruptcy or other financial reorganisation;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor; or
- the disappearance of an active market for a security because of financial difficulties of the issuer.

#### Write-off policy

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off.

Subsequent recoveries of an asset that was previously written off are recognised as a reversal of impairment in profit or loss in the period in which the recovery occurs.



#### (h) Financial instruments (Continued)

#### Financial liabilities

The Group's financial liabilities include bank borrowings, bonds payable, lease liabilities and trade and other payables.

All interest related charges are recognised in accordance with the Group's accounting policy for borrowing costs (see note 4(s)).

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amount is recognised in profit or loss.

Accounting policies of lease liabilities are set out in note 4(q).

#### Trade and other payables

Trade and other payables are initially recognised at their fair values, and are subsequently measured at amortised cost, using the effective interest method.

#### Interest bearing borrowings

Interest bearing borrowings, including bank borrowings and bonds payable, are classified as financial liabilities and recognised initially at fair value, less transaction costs incurred. Interest bearing borrowings are subsequently stated at amortised cost, using the effective interest method.

Interest bearing borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

#### Derecognition

Financial assets are derecognised when the rights to receive cash flows from the assets expired or, the financial assets are transferred and the Group has transferred substantially all the risks and rewards of ownership of the financial assets. On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received and the cumulative gain or loss that had been recognised directly in equity, if any, is recognised in profit or loss.

For financial liabilities, they are derecognised from the Group's consolidated statement of financial position when the obligation specified in the relevant contract is discharged, cancelled or expired. The difference between the carrying amount of the financial liabilities derecognised and the consideration paid or payable is recognised in profit or loss.

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (i) Property, plant and equipment

Property, plant and equipment, other than construction in progress, are stated at cost less subsequent accumulated depreciation and accumulated impairment loss (see note 4(k)). Cost of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use, and for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Cost of right-of-use assets are stated in note 4(q).

Depreciation is provided to write off the cost of items of property, plant and equipment (other than construction in progress) over their estimated useful lives less their estimated residual values, if any, using the straight-line method as follows (excluding right-of-use assets):

Buildings 30 years
Plant and machinery 7 to 10 years
Leasehold improvements Over the shorter of the unexpired lease terms and 3 years

5 to 10 years

Furniture and fixtures, office equipment and motor vehicles

Accounting policy for depreciation of right-of-use asset is set out in note 4(q).

Where parts of an item of property, plant and equipment have different useful lives, the cost of the item is allocated on a reasonable basis between the parts and each part is depreciated separately. Both the useful life of an asset and its residual value, if any, are reviewed annually.

Gain or loss arising from the retirement or disposal of an item of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other costs, such as repairs and maintenance, are charged to profit or loss during the financial period in which they are incurred.

Construction in progress is stated at cost less accumulated impairment losses (see note 4(k)). Cost includes all construction expenditure and other direct costs, including interest costs, attributable to such projects. Costs on completed construction works are transferred to the appropriate asset category. No depreciation is provided in respect of construction in progress until it is completed and available for use.



#### (j) Land lease prepayments

Land lease prepayments (which meet the definition of right-of-use assets) represent the upfront payment for long-term land lease in which the payment can be reliably measured. It is stated at cost less accumulated depreciation and any accumulated impairment losses (see note 4(k)). Depreciation is calculated on a straight line basis over the term of the right-of-use except where an alternative basis is more representative of the time pattern of benefits to be derived by the Group from use of the land.

#### (k) Impairment of non-current assets

Internal and external sources of information are reviewed at the reporting date to identify indications that the following assets may be impaired or, except in the case of goodwill, an impairment loss previously recognised no longer exists or may have decreased:

- property, plant and equipment (including right-of-use assets);
- land lease prepayments;
- intangible assets;
- interests in associates and joint ventures;
- goodwill; and
- investments in subsidiaries and interest in a joint venture in the Company's statement of financial position.

If any such indication exists, the asset's recoverable amount is estimated. In addition, for goodwill, intangible assets that are not yet available for use and intangible assets that have indefinite useful lives, the recoverable amount is estimated annually whether or not there is any indication of impairment.

#### Calculation of recoverable amount

The recoverable amount of an asset is the higher of its fair value less costs of disposal and value-in-use. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit). As a result, some assets, are tested individually for impairment and some are tested at cash-generating unit level. Corporate assets are allocated to individual cash-generating units, when a reasonable and consistent basis of allocation can be identified, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (k) Impairment of non-current assets (Continued)

Recognition of impairment losses

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit (or group of units) and then, to reduce the carrying amount of the other assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs of disposal (if measurable) or value-in-use (if determinable).

#### - Reversals of impairment losses

In respect of assets other than goodwill, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is not reversed.

A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.

Under the Listing Rules, the Group is required to prepare an interim financial report in compliance with HKAS 34 "Interim Financial Reporting", in respect of the first six months of the financial year. At the interim reporting date, the Group applies the same impairment testing, recognition, and reversal criteria as it would be at the end of the financial year.

Impairment losses recognised in an interim period in respect of goodwill, are not reversed in a subsequent period. This is the case even if no loss, or a smaller loss, would have been recognised had the impairment been assessed only at the end of the financial year to which the interim period relates.

#### (I) Cash and cash equivalents

Cash and cash equivalents include cash at banks and in hand, demand deposits with banks and short-term highly liquid investments with original maturities of three months or less that are readily convertible into known amounts of cash which are subject to an insignificant risk of changes in value. Cash and cash equivalents are assessed for ECLs in accordance with the policy set out in note 4(h).



#### (m) Revenue recognition

#### Sales of automobiles and automobile parts and components and scrap materials

Revenue is generally recognised at a point in time when the customers obtain possession of and control of the promised goods in the contract. In all cases, the total transaction price for a contract is allocated amongst the various performance obligations based on their relative stand-alone selling prices. A receivable is recognised when the goods are delivered as this is the point in time that the consideration becomes unconditional because only the passage of time is required before the payment is due. Revenue excludes value added tax ("VAT") or related sales taxes and net of discounts.

A contract liability is recognised when a customer pays consideration, or is contractually required to pay consideration and the amount is already due, before the Group recognises the related revenue. The Group recognised its contract liabilities under "Trade and other payables" as receipts in advance from customers in the consolidated statement of financial position.

For a single contract with the customer, either a net contract asset or a net contract liability is presented. For multiple contracts, contract assets and contract liabilities of unrelated contracts are not presented on a net basis.

Where the contract contains a financing component which provides a significant financing benefit to the customer for more than 12 months, revenue is measured at the present value of the amount receivable, discounted using the discount rate that would be reflected in a separate financing transaction with the customer, and interest income is accrued separately under the effective interest method. Where the contract contains a financing component which provides a significant financing benefit to the Group, revenue recognised under that contract includes the interest expense accreted on the contract liability under the effective interest method. The Group takes advantage of the practical expedient in paragraph 63 of HKFRS 15 "Revenue from Contracts with Customers" ("HKFRS 15") and does not adjust the consideration for any effects of a significant financing component if the period of financing is 12 months or less.

Sales-related warranties associated with automobiles cannot be purchased separately and are served as an assurance that the products sold comply with agreed-upon specifications (i.e. assurance-type warranties). Accordingly, the Group accounts for warranties in accordance with HKAS 37 "Provisions, Contingent Liabilities and Contingent Assets".

Services income related to sales of automobiles is recognised over time in the period in which the relevant services have been delivered to customers.

#### Research and development and related technological support services

Revenue from research and development and related technological support services is recognised over time using the output method, which is to recognise revenue on the basis of direct measurements of the value to the customer of the services transferred to date ("value to the customer"), provided that the value to the customer is established by reference to the completion status report confirmed by customers.

#### Licensing of intellectual properties

Revenue is generally recognised at a point in time when the customers obtain the right to use of the intellectual properties in the contract.

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (m) Revenue recognition (Continued)

#### Rental income

Accounting policies for rental income are set out in note 4(q).

#### Interest income

Interest income is recognised on a time proportion basis using the effective interest method. For financial assets measured at amortised cost or FVOCI (recycling) that are not credit-impaired, the effective interest rate is applied to the gross carrying amount of the asset.

#### (n) Taxation

Income tax expense comprises current tax and deferred tax.

Current tax and movement in deferred tax assets and liabilities are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting period, that are unpaid at the reporting date. They are calculated according to the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognised as a component of tax expense in profit or loss.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit, and are accounted for using the liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised for all deductible temporary differences, tax losses available to be carried forward as well as other unused tax credits, to the extent that it is probable that taxable profits will be available against which deductible temporary differences, unused tax losses and unused tax credits can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising from investments in subsidiaries, associates and joint ventures including existing taxable temporary differences, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.



#### (n) Taxation (Continued)

Deferred tax is calculated, without discounting, at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

The carrying amount of a deferred tax asset is reviewed at the reporting date and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Additional income taxes that arise from the distribution of dividends are recognised when the liability to pay the related dividends is recognised.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Company or the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and current tax liabilities, the Company or the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and deferred tax liabilities, if they relate to income taxes levied by the same taxation authority on either:
  - (i) the same taxable entity; or
  - (ii) different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### (o) Equity settled share-based payments

The fair value of share options granted to employees is recognised as an employee cost with a corresponding increase in the share option reserve within equity. The fair value is measured at grant date using the Binomial Option Pricing Model, taking into account the terms and conditions upon which the options were granted. Where the employees have to meet vesting conditions before becoming unconditionally entitled to the options, the total estimated fair value of the options is spread over the vesting period, taking into account the probability that the options will vest.

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (o) Equity settled share-based payments (Continued)

During the vesting period, the number of share options that is expected to vest is reviewed. Any resulting adjustment to the cumulative fair value recognised in prior years is charged or credited to the profit or loss for the year of the review, unless the original employee expenses qualify for recognition as an asset, with a corresponding adjustment to the share option reserve. On vesting date, the amount recognised as an expense is adjusted to reflect the actual number of options that vest (with a corresponding adjustment to the share option reserve) except where forfeiture is only due to not achieving vesting conditions that relate to the market price of the Company's shares. The equity amount is recognised in the share option reserve until either the option is exercised (when it is included in the amount recognised in share premium for the shares issued) or the option expires (when it is released directly to retained profits).

If the share options granted are cancelled or settled during the vesting period (other than a grant cancelled by forfeiture when the vesting conditions are not satisfied), the cancellation or settlement is accounted for as an acceleration of vesting, and the amount that otherwise would have been recognised for services received over the remaining vesting period is recognised immediately in profit or loss.

#### (p) Employee benefits

#### (i) Short term employee benefits and contributions to defined contribution retirement plans

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued and recognised as an expense in profit or loss in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

#### (ii) Retirement benefit costs

Payments to the Group's Mandatory Provident Fund Scheme ("MPF Scheme") in Hong Kong, the statemanaged retirement benefit scheme in the PRC and defined contribution superannuation funds in other overseas countries are charged as expenses as they fall due.



#### (q) Leases

#### (i) Definition of a lease and the Group as a lessee

At inception of a contract, the Group considers whether a contract is, or contains a lease. A lease is defined as 'a contract, or part of a contract, that conveys the right to use an identified asset (the underlying asset) for a period of time in exchange for consideration'. To apply this definition, the Group assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Group;
- the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and
- the Group has the right to direct the use of the identified asset throughout the period of use. The Group assesses whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

For contracts that contain a lease component and one or more additional lease or non-lease components, the Group allocates the consideration in the contract to each lease and non-lease component on the basis of their relative stand-alone prices. However, for leases of office and factory premises and plant and machinery in which the Group is a lessee, the Group elected not to separate non-lease components and will instead account for the lease and non-lease components as a single lease component.

#### Measurement and recognition of leases as a lessee

At lease commencement date, the Group recognises a right-of-use asset and a lease liability on the consolidated statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the underlying asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any lease incentives received).

The Group depreciates the right-of-use assets on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term unless the Group is reasonably certain to obtain ownership at the end of the lease term. The Group also assesses the right-of-use asset for impairment when such indicator exists.

At the commencement date, the Group measures the lease liability at the present value of the lease payments unpaid at that date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate.

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (q) Leases (Continued)

#### (i) Definition of a lease and the Group as a lessee (Continued)

Measurement and recognition of leases as a lessee (Continued)

Lease payments included in the measurement of the lease liability are made up of fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable payments based on an index or rate, and amounts expected to be payable under a residual value guarantee.

Subsequent to initial measurement, the liability will be reduced for lease payments made and increased for interest cost on the lease liability. It is remeasured to reflect any reassessment or lease modification, or if there are changes in in-substance fixed payments.

When the lease is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit or loss if the right-of-use asset is already reduced to zero.

The Group has elected to account for short-term leases using the practical expedients. Instead of recognising a right-of-use asset and lease liability, the payments in relation to these leases are recognised as an expense in profit or loss on a straight-line basis over the lease term. Short-term leases are leases with a lease term of 12 months or less.

On the consolidated statement of financial position, right-of-use assets have been included in "Property, plant and equipment", the same line as it presents the underlying assets of the same nature that it owns. The prepaid lease payments for leasehold land are presented as "Land lease prepayments" under non-current assets.

Refundable rental deposits paid are accounted for under HKFRS 9 and initially measured at fair value. Adjustments to fair value at initial recognition are considered as additional lease payments and included in the cost of right-of-use assets.

#### (ii) The Group as a lessor

As a lessor, the Group classifies its leases as either operating or finance leases.

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership of the underlying asset, and classified as an operating lease if it does not.

The Group also derives rental income from operating leases of certain portion of its building and plant and machinery. Rental income is recognised on a straight-line basis over the term of lease.



#### (r) Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions. Government grants are deferred and recognised in profit or loss over the period necessary to match them with the costs that they are intended to compensate.

The government grants relating to the purchase of land lease prepayments, intangible assets and property, plant and equipment for the cost of an asset are deducted from the carrying amount of the asset and consequently are effectively recognised in profit or loss over the useful life of the assets by way of reduced depreciation and amortisation expenses.

Government grants relating to income is presented in gross under "Other income" in the consolidated income statement.

#### (s) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

#### (t) Provisions and contingent liabilities

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

All provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future uncertain events not wholly within the control of the Group, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (u) Share capital

Ordinary shares are classified as equity. Share capital is recognised at the amount of consideration of shares issued, after deducting any transaction costs associated with the issuing of shares (net of any related income tax benefit) to the extent they are incremental costs directly attributable to the equity transaction.

Perpetual capital securities with no contractual obligation to repay its principal or to pay any distribution are classified as part of equity.

#### (v) Other contract costs

Other contract costs are either the incremental costs of obtaining a contract with a customer or the costs to fulfil a contract with a customer which are not capitalised as inventories (see note 4(f)), property, plant and equipment (see note 4(i)) or intangible assets (see note 4(e)).

Incremental costs of obtaining a contract are those costs (e.g. an incremental sales commission) that the Group incur to obtain a contract with a customer that it would not have incurred if the contract had not been obtained. Incremental costs of obtaining a contract are capitalised when incurred if the costs relate to revenue which will be recognised in future reporting period and the costs are expected to be recovered. Other costs of obtaining a contract are expensed when incurred.

Costs to fulfil a contract are capitalised if the costs relate directly to an existing contract or to a specifically identifiable anticipated contract; generate or enhance resources that will be used to provide goods or services in the future; and are expected to be recovered. Costs that relate directly to an existing contract or to a specifically identifiable anticipated contract may include direct labour, direct materials, allocations of costs, costs that are explicitly chargeable to the customer and other costs that are incurred only because the Group entered into the contract (for example, payments to sub-contractors). Other costs of fulfilling a contract, which are not capitalised as inventories, property, plant and equipment or intangible assets, are expensed as incurred.

Capitalised contract costs are stated at cost less accumulated amortisation and impairment losses. Impairment losses are recognised to the extent that the carrying amount of the contract cost asset exceeds the net of (i) remaining amount of consideration that the Group expects to receive in exchange for the goods or services to which the asset relates, less (ii) any costs that relate directly to providing those goods or services that have not yet been recognised as expenses.

Amortisation of capitalised contract costs is charged to profit or loss when the revenue to which the asset relates is recognised. The accounting policy for revenue recognition is set out in note 4(m).



#### (w) Related parties

For the purposes of these consolidated financial statements, a party is considered to be related to the Group if:

- (a) the party, is a person or a close member of that person's family and that person:
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group.
- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group.
  - (ii) one entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) the entity and the Group are joint ventures of the same third party.
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
  - (vi) the entity is controlled or jointly controlled by a person identified in (a).
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) the entity, or any members of a group of which it is a part, provides key management personnel services to the Group or the Company's parent.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

# 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (x) Segment reporting

Operating segments, and the amounts of each segment item reported in the consolidated financial statements, are identified from the financial information provided regularly to the Group's executive directors, being the chief operating decision maker, for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

#### 5. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 4, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.



# 5. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (Continued)

#### Key sources of estimation uncertainty

The followings are the key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Impairment of long-lived assets

If circumstances indicate that the net book value of a long-lived asset, including property, plant and equipment, intangible assets and land lease prepayments (notes 14, 15 and 16), may not be recoverable, the asset may be considered "impaired" and an impairment loss may be recognised in accordance with HKAS 36 "Impairment of Assets" ("HKAS 36"). The carrying amounts of long-lived assets are reviewed periodically in order to assess whether the recoverable amounts have declined below the carrying amounts. These assets are tested for impairment whenever events or changes in circumstances indicate that their recorded carrying amounts may not be recoverable. When such a decline has occurred, the carrying amount is reduced to the recoverable amount. The recoverable amount is the higher of the fair value less costs of disposal and the value-in-use. It is difficult to precisely estimate selling prices because quoted market prices for the Group's assets are not readily available. In determining the value-in-use, expected cash flows generated by the asset are discounted to their present value, which requires significant estimation relating to the growth rate and discount rate. The Group uses all readily available information in determining an amount that is a reasonable approximation of recoverable amount, including estimates based on reasonable and supportable assumptions and projections of growth rate and discount rate. No impairment was provided for long-lived assets during the year (2019: RMBNil).

#### Estimation of impairment of trade and other receivables

The Group makes allowances on items subjects to ECL (including trade and other receivables) based on assumptions about risk of default and expected loss rates. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Group's past history, existing market conditions as well as forward-looking estimates at the end of each reporting period as set out in note 4(h). When the actual future cash flows are different from expected, such difference will impact the carrying amount of trade receivables and other items within the scope of ECL under HKFRS 9 and credit losses in the periods in which such estimate has been changed.

As at 31 December 2020 and 2019, the carrying amounts of trade and other receivables are set out in note 21. During the year ended 31 December 2020, impairment loss of RMB8,594,000 (2019: RMB38,242,000) are recognised on trade and other receivables.

# 5. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (Continued)

Key sources of estimation uncertainty (Continued)

#### Depreciation and amortisation

Property, plant and equipment and intangible assets (notes 14 and 15) with finite useful lives are depreciated or amortised on a straight-line basis over the estimated useful lives of the assets, after taking into account the estimated residual value, if any. The Group reviews the condition of property, plant and equipment and intangible assets (i.e. whether it is available for use) as well as the estimated useful lives of the assets regularly in order to determine the amount of depreciation and amortisation expense to be recorded during the financial year. The useful lives are based on the Group's historical experience with similar assets and taking into account anticipated technological changes. The depreciation and amortisation expenses for future periods are adjusted if there are significant changes from previous estimates.

#### Impairment of investments

The Group assesses annually and at each interim reporting date if interests in associates and joint ventures (notes 18 and 19) have suffered any impairment in accordance with HKAS 36. Details of the approach are stated in the accounting policy as set out in note 4(d). The assessment of value-in-use requires an estimation of future cash flows, including expected dividends, from the investments and the selection of appropriate discount rates. Future changes in financial performance and position of these entities would affect the estimation of impairment loss and cause adjustments to their carrying amounts. No impairment loss was provided for interests in associates and joint ventures during the year (2019: RMBNil).

#### Income taxes

Subsidiaries of the Group are subject to income taxes according to different tax rates of different regions in the PRC. As certain tax affairs are pending from the confirmation of relevant tax authorities, the Group shall make reliable estimates and judgements for the expected tax adjustments and amounts resulting from such affairs based on the current tax laws and relevant policies. Subsequently, if differences exist between the initial estimates of such affairs and the actual amount of tax payable due to certain objective reasons, such difference will affect the taxes for the current period and tax payables of the Group. Details of income tax are set out in note 10.

#### Deferred tax

As at 31 December 2020, deferred tax assets of RMB114,483,000 (2019: RMB190,095,000) in relation to unused tax losses have been recognised in the Group's consolidated statement of financial position. No deferred tax asset has been recognised in respect of the remaining tax losses of RMB1,786,814,000 (2019: RMB1,715,741,000) as well as the deductible temporary differences of RMB600,766,000 (2019: RMB1,554,322,000) due to the unpredictability of future profit streams. The realisability of the deferred tax asset mainly depends on whether sufficient future profits or taxable temporary differences will be available in the future. In cases where the actual future profits generated are less or more than expected, a material reversal or further recognition of deferred tax assets may arise, which would be recognised in the profit or loss for the period in which such a reversal or further recognition takes place. Deferred tax assets relating to certain temporary differences and tax losses are recognised when management considers it is probable that future taxable profits will be available against which the temporary differences or tax losses can be utilised.



# 5. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (Continued)

Key sources of estimation uncertainty (Continued)

#### Deferred tax (Continued)

As at 31 December 2020, deferred tax liabilities of RMB388,418,000 (2019: RMB301,119,000) relating to the distributable profits not yet paid out as dividends that are generated by the PRC subsidiaries have been recognised in the Group's consolidated statement of financial position. Deferred tax liabilities have not been recognised in respect of temporary differences relating to the post-2007 undistributed profits of the PRC subsidiaries of RMB15,130,460,000 (2019: RMB13,752,541,000) as the Company controls the dividend policy of these subsidiaries and it has been determined that it is probable that these profits will not be distributed in the foreseeable future. Further details are disclosed in note 30.

#### Write-down of inventories

The Company's management reviews the condition of inventories, as stated in note 20 to the consolidated financial statements, at each reporting date, and makes allowance for inventories that are identified as obsolete, slow-moving or no longer recoverable or suitable for use in production. The Group carries out the inventory review on a product-by-product basis and makes allowances by reference to the latest market prices and current market conditions. No inventories were written down during the year (2019: RMBNii).

#### Critical accounting judgements

#### Interests in joint ventures

As disclosed in note 19, the Group invested in Genius Auto Finance Company Limited# ("Genius AFC") 吉致汽車金融有限公司 as at 31 December 2020 and 2019. Unanimous consent from the Group and the other investor, BNP Paribas Personal Finance or unanimous resolution of all directors (present in person or represented by proxy for the board meeting) of Genius AFC for certain key corporate matters is needed. Therefore, Genius AFC is under the joint control of the Group and BNP Paribas Personal Finance, despite the Group has an equity interest of 80%. Also, the Group and BNP Paribas Personal Finance have rights to the net assets of Genius AFC. Accordingly, the investment in Genius AFC is classified as a joint venture of the Group and accounted for using equity method.

Meanwhile, the Group invested in LYNK & CO Investment Co., Ltd.\* ("LYNK & CO Investment") 領克投資有限公司 as at 31 December 2020 and 2019. Unanimous consent from the Group and the two remaining shareholders of LYNK & CO Investment (the "JV Parties") or unanimous resolution of all directors (present in person or represented by proxy for the board meeting) of LYNK & CO Investment for certain key corporate matters is needed. Therefore, LYNK & CO Investment is under the joint control of the Group and the JV Parties. Accordingly, the investment in LYNK & CO Investment is classified as a joint venture of the Group and accounted for using equity method.

Also, the Group invested in Zhejiang Geely AlSIN Automatic Transmission Company Limited\* ("Zhejiang AlSIN") 浙江吉 利愛信自動變速器有限公司 as at 31 December 2020 and 2019. Unanimous resolution of all directors of Zhejiang AlSIN for certain key corporate matters is needed. Therefore, Zhejiang AlSIN is a joint venture company of the Group and its financial results were accounted for using the equity method.

The English translation of the names of the companies established in the PRC is for reference only. The official names of these companies are in Chinese.

### 6. REVENUE

Revenue represents sales of automobiles and automobile parts and components, provision of research and development and related technological support services and licensing of intellectual properties, net of VAT or related sales taxes and net of discounts.

	2020 RMB'000	2019 RMB'000
Revenue from contracts with customers within the		
scope of HKFRS 15		
Disaggregated by major products/services		
- Sales of automobiles and related services	83,814,362	91,842,836
- Sales of automobile parts and components	6,988,524	5,130,185
- Research and development and related technological support services	745,071	-
- Licensing of intellectual properties	565,921	428,227
	92,113,878	97,401,248
Disaggregated by timing of revenue recognition		
- At a point in time	91,250,884	97,401,248
- Over time	862,994	-
	92,113,878	97,401,248

The Group's customer base is diversified and no customer with whom the transactions has exceeded 10% of the Group's revenue.



#### 7. SEGMENT INFORMATION

The chief operating decision-maker has been identified as the executive directors of the Company collectively, who determine the operating segments of the Group and review the Group's internal reporting in order to assess performance and allocate resources. All of the Group's business operations relate to the production and sales of automobiles, automobile parts and related automobile components, provision of research and development and related technological support services and licensing of related intellectual properties with similar economic characteristics. Accordingly, the executive directors review the performance of the Group as a single business segment. No separate analysis of the segment results by reportable segment is necessary.

#### Geographical information

The following tables set out information about the geographical location of (i) the Group's revenue from external customers and (ii) the Group's property, plant and equipment (including right-of-use assets), intangible assets, interests in associates and joint ventures, goodwill and land lease prepayments ("specified non-current assets"). The geographical location of customers is based on the location at which the services are provided or the goods are delivered. The geographical location of the specified non-current assets is based on the physical location of the assets in the case of property, plant and equipment (including right-of-use assets) and land lease prepayments, the location of the operations to which they are allocated in the case of intangible assets and goodwill, and the location of operations of associates and joint ventures in the case of interests in associates and joint ventures.

	2020 RMB'000	2019 RMB'000
	2	
Revenue from external customers		
PRC	85,597,084	92,640,882
Malaysia	2,421,314	2,722,776
Eastern Europe	2,203,083	1,593,038
Middle East	851,405	219,825
Sweden	600,305	, _
Philippines	284,490	43,021
Central and South America	83,088	115,001
Africa	49,913	66,705
Other countries	23,196	_
	92,113,878	97,401,248
Specified non-current assets		
Hong Kong, place of domicile	744	4,421
PRC	57,762,107	56,585,615
Other countries	195,775	189,024
	57,958,626	56,779,060

### 8. OTHER INCOME

	2020	2019
	RMB'000	RMB'000
Rental income	24,569	22,364
Gain on disposal of an associate	-	636
Gain on disposal of scrap materials	72,006	46,810
Net foreign exchange gain	_	67,554
Net gain on disposal of property, plant and equipment	7,513	_
Government grants and subsidies (note)	771,502	845,449
Sundry income	163,792	241,853
	1,039,382	1,224,666

Note: Government grants and subsidies mainly related to cash subsidies from government in respect of operating and research and development activities which are either unconditional grants or grants with conditions having been satisfied.



## 9. PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

		2020 RMB'000	2019 RMB'000
(a)	Finance income and costs		
	Finance costs		
	Effective interest expenses on bonds payable (note 28)	3,564	3,574
	Coupon expense on bonds payable	74,913	75,271
	Interest on discounted notes receivable	30,854	-
	Interest on lease liabilities	2,852	3,557
	Interest on bank borrowings wholly repayable within five years	54,796	45,178
		166,979	127,580
	Finance income		
	Bank and other interest income	(375,301)	(235,601)
	Net finance income	(208,322)	(108,021)
(b)	Staff costs (including directors' emoluments		
	(note 13)) (note (a))		
	Salaries, wages and other benefits	5,547,019	5,638,075
	Retirement benefit scheme contributions (note (b))	299,469	394,121
	Equity settled share-based payments (note 33)	4,095	5,459
		5,850,583	6,037,655

## 9. PROFIT BEFORE TAXATION (Continued)

Profit before taxation is arrived at after charging/(crediting) (Continued):

		2020	2019
		RMB'000	RMB'000
(c)	Other items		
	Depreciation (note (a)):		
	- Owned assets	2,189,872	1,403,730
	- Right-of-use assets (including land lease prepayments)	151,229	112,797
	Total depreciation	2,341,101	1,516,527
	Amortisation of intangible assets (related to capitalised product		
	development costs)	3,150,108	2,216,685
	Research and development costs	588,100	850,468
	Auditor's remuneration:		
	- Audit services	5,944	7,498
	- Non-audit services	7,005	1,118
	Bad debts written off	-	5,542
	Cost of inventories (note (a))	76,685,864	80,484,620
	Impairment loss on trade and other receivables	8,594	38,242
	Lease charges on short term leases and leases with lease term		
	shorter than 12 months as at initial application of HKFRS 16 on		
	1 January 2019	33,993	18,683
	Loss on deregistration of a subsidiary	18,811	-
	Net (gain)/loss on disposal of property, plant and equipment	(7,513)	55,929
	Net foreign exchange loss/(gain)	43,135	(67,554)
	Net claims paid on defective materials purchased	136,937	64,195

#### Notes:

- (a) Cost of inventories included RMB5,823,152,000 (2019: RMB4,979,329,000) relating to staff costs and depreciation, which amounts were also included in the respective total amounts disclosed separately for each of these types of expenses.
- (b) Due to the impact of COVID-19, a number of policies including the relief of social insurance have been promulgated by the government since February 2020 to expedite resumption of economic activities, which resulted in the relief of certain contributions to defined contribution scheme during the year ended 31 December 2020.



#### 10. TAXATION

	2020	2019
	RMB'000	RMB'000
Current tax:		
- PRC enterprise income tax	891,023	1,590,840
- (Over)/Under-provision in prior years	(36,351)	2,978
	854,672	1,593,818
Deferred tax (note 30)	11,676	(218,908)
	866,348	1,374,910

Hong Kong profits tax has not been provided as the Hong Kong incorporated companies within the Group had no estimated assessable profits in Hong Kong for the years ended 31 December 2020 and 2019.

The income tax provision of the Group in respect of its operations in the PRC has been calculated at the applicable tax rate on the estimated assessable profits for the year based on the existing legislation, interpretations and practises in respect thereof. The PRC enterprise income tax rate is 25% (2019: 25%).

Pursuant to the relevant laws and regulations in the PRC, certain PRC subsidiaries of the Group obtained the High and New Technology Enterprises qualification. Accordingly, they enjoyed a preferential income tax rate of 15% for the years ended 31 December 2020 and 2019.

According to relevant laws and regulations promulgated by the State Administration of Taxation of the PRC that was effective from 2018, enterprises engaging in research and development activities were entitled to claim 175% of their research and development costs so incurred as tax deductible expenses when determining their assessable profits for that year ("Super Deduction"). The Group made its best estimate for the Super Deduction to be claimed for the Group's PRC subsidiaries in ascertaining their assessable profits for the years ended 31 December 2020 and 2019.

The share of results of associates and joint ventures in the consolidated income statement is after income taxes accrued in the appropriate income tax jurisdictions.

Taxation arising in other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

## 10. TAXATION (Continued)

The tax charge for the year can be reconciled from the profit before taxation per consolidated income statement as follows:

	2020 RMB'000	2019 RMB'000
Profit before taxation	6,440,978	9,636,268
Tax at the PRC enterprise income tax rate of 25% (2019: 25%)	1,610,245	2,409,067
Tax effect of expenses not deductible	56,913	155,487
Tax effect of non-taxable income	(188,839)	(112,523)
Tax effect of unrecognised tax losses	75,429	26,777
Utilisation of previously unrecognised tax losses	(67,218)	(46,527)
Tax effect of different tax rates of entities operating in other jurisdictions	(55,151)	12,686
Deferred tax charge on distributable profits withholding tax (note 30)	87,299	23,080
Effect of tax concessions and lower tax rates for certain PRC subsidiaries	(397,901)	(884,788)
Super Deduction for research and development costs	(218,078)	(211,327)
(Over)/Under-provision in prior years	(36,351)	2,978
Tax expense for the year	866,348	1,374,910

The Group is also liable to withholding tax on dividends to be distributed from the Group's subsidiaries in the PRC in respect of their profits generated from 1 January 2008. Deferred tax liabilities of RMB87,299,000 (2019: RMB23,080,000) were recognised for the distributable profits not yet paid out as dividends that are generated by the PRC subsidiaries of the Company during the year.

### 11. DIVIDENDS

(a) Dividends payable to ordinary equity holders of the Company attributable to the year:

	2020	2019
	RMB'000	RMB'000
Final dividend proposed after the reporting date of Hong Kong		
dollars ("HK\$") 0.20 (2019: HK\$0.25) per ordinary share	1,637,367	2,057,746

The final dividend proposed after the reporting date has not been recognised as a liability as at 31 December 2020.



## 11. DIVIDENDS (Continued)

(b) Dividends payable to ordinary equity holders of the Company attributable to the previous financial year, approved and paid during the year:

	2020	2019
	RMB'000	RMB'000
Final dividend in respect of the previous financial year, approved		
and paid during the year of HK\$0.25 (2019: HK\$0.35) per		
ordinary share	2,120,977	2,805,760

#### (c) Distribution on perpetual capital securities

The Company made a distribution on perpetual capital securities of RMB137,217,000 (2019: RMBNil) to the securities holders during the year ended 31 December 2020.

### 12. EARNINGS PER SHARE

#### (a) Basic earnings per share

The calculation of the basic earnings per share is based on profit for the year attributable to ordinary equity holders of the Company of RMB5,396,573,000 (2019: RMB8,189,638,000) and weighted average number of ordinary shares of 9,552,290,892 shares (2019: 9,080,734,422 shares), calculated as follows:

Profit attributable to ordinary equity holders of the Company

	2020 RMB'000	2019 RMB'000
Profit for the year attributable to equity holders of the Company Distribution paid on perpetual capital securities	5,533,790 (137,217)	8,189,638
Profit for the year attributable to ordinary equity holders of the Company	5,396,573	8,189,638

## 12. EARNINGS PER SHARE (Continued)

#### (a) Basic earnings per share (Continued)

Weighted average number of ordinary shares

	2020	2019
Issued ordinary shares as at 1 January (note 25)	9,166,997,540	8,981,612,540
Effect of share options exercised	42,670,401	99,121,882
Effect of shares issued upon placement	342,622,951	-
Weighted average number of ordinary shares as at 31 December	9,552,290,892	9,080,734,422

### (b) Diluted earnings per share

The calculation of diluted earnings per share is based on profit for the year attributable to ordinary equity holders of the Company of RMB5,396,573,000 (2019: RMB8,189,638,000) and the weighted average number of ordinary shares (diluted) of 9,561,259,972 shares (2019: 9,180,124,256 shares), calculated as follows:

Weighted average number of ordinary shares (diluted)

	2020	2019
Weighted average number of ordinary shares (basic) as at 31		
December	9,552,290,892	9,080,734,422
Effect of deemed issue of shares under the Company's share		
option scheme	8,969,080	99,389,834
Weighted average number of ordinary shares (diluted) as at		
31 December	9,561,259,972	9,180,124,256



## 13. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS

### (a) Directors' and chief executive's remuneration

Directors' and chief executive's emoluments, disclosed pursuant to the Listing Rules and section 383(1) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, are as follows:

#### 2020

			Discretionary	Rental	Retirement scheme		Equity settled share-based	
Name of directors	Fees	Salaries	bonus	allowance	contribution	Sub-total	payments	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
							(note (i))	
Executive directors								
Mr. An Cong Hui	9	_	_	_	_	9	-	9
Mr. Ang Siu Lun, Lawrence	-	3,538	843	_	32	4,413	_	4,413
Mr. Gui Sheng Yue								
(Chief Executive Officer)	-	3,815	909	605	32	5,361	-	5,361
Mr. Li Dong Hui, Daniel (Vice Chairman)	9	-	-	-	-	9	36	45
Mr. Li Shu Fu (Chairman)	-	347	-	-	16	363	-	363
Ms. Wei Mei	9	-	-	-	-	9	26	35
Mr. Yang Jian (Vice Chairman)	9	-	-	-	-	9	-	9
Independent								
non-executive directors								
Mr. An Qing Heng	161	-	-	-	-	161	-	161
Mr. Lee Cheuk Yin, Dannis	161	-	-	-	-	161	-	161
Mr. Wang Yang	161	-	-	-	-	161	-	161
Mr. Yeung Sau Hung, Alex	161	-	-	-	-	161	-	161
	680	7,700	1,752	605	80	10,817	62	10,879

## 13. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS (Continued)

#### (a) Directors' and chief executive's remuneration (Continued)

2019

			Discontinuo	Dentel	Retirement		Equity settled	
Name of directors	Fees	Salaries	Discretionary bonus	Rental allowance	scheme contribution	Sub-total	share-based payments	Total
INAME OF CITEGORS	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
	T IIVID 000	TIIVID 000	T IIVID 000	TIIWD 000	TIMD 000	T IIVID OOO	(note (i))	T IIVID 000
Executive directors								
Mr. An Cong Hui	9	_	_	_	_	9	_	9
Mr. Ang Siu Lun, Lawrence	-	3,093	680	_	32	3,805	-	3,805
Mr. Gui Sheng Yue (Chief Executive Officer)	-	3,336	733	588	32	4,689	-	4,689
Mr. Li Dong Hui, Daniel (Vice Chairman)	9	_	_	_	-	9	67	76
Mr. Li Shu Fu (Chairman)	-	343	-	-	16	359	-	359
Ms. Wei Mei	9	-	-	-	-	9	48	57
Mr. Yang Jian (Vice Chairman)	9	-	-	-	-	9	-	9
Non-executive director								
Mr. Carl Peter Edmund Moriz								
Forster (note (ii))	-	-	-	-	-	-	-	-
Independent non-executive directors								
Mr. An Qing Heng	158	-	-	-	-	158	-	158
Mr. Lee Cheuk Yin, Dannis	158	-	-	-	-	158	-	158
Mr. Wang Yang	158	-	-	-	-	158	-	158
Mr. Yeung Sau Hung, Alex	158	-	-	-	-	158		158
	668	6,772	1,413	588	80	9,521	115	9,636

Mr. Carl Peter Edmund Moriz Forster waived his director fee during the year ended 31 December 2019. No other director waived any emoluments during the years ended 31 December 2020 and 2019.



## 13. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS (Continued)

(a) Directors' and chief executive's remuneration (Continued)

#### Notes:

(i) These represent the estimated value of share options granted to the directors under the Company's share option scheme. The value of these share options is measured according to the Group's accounting policy for equity settled share-based payments as set out in note 4(o) and, in accordance with that policy, includes adjustments to reverse amounts accrued in previous years where grants of equity instruments are forfeited prior to vesting.

The details of these benefits in kind, including the principal terms and number of options granted, are disclosed under the paragraph "Share Options" in the Directors' Report and in note 33 to the consolidated financial statements.

(ii) Mr. Carl Peter Edmund Moriz Forster resigned as a non-executive director of the Company on 21 August 2019.

## 13. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS (Continued)

#### (b) Employees' emoluments

Of the five individuals with the highest emoluments, two (2019: two) were directors of the Company whose emoluments are included in the disclosures in note 13(a) above. The aggregate of the emoluments in respect of the other three (2019: three) individuals are as follows:

	2020 RMB'000	2019 RMB'000
Basic salaries and allowances	4,379	4,221
Retirement scheme contributions	37	63
Equity settled share-based payments	-	2
	4,416	4,286

The emoluments of the three (2019: three) individuals with the highest emoluments are within the following bands:

	2020 Number of individuals	2019 Number of individuals
HK\$1,000,001 - HK\$1,500,000	2	2
HK\$1,500,001 - HK\$2,000,000	-	1
HK\$2,500,001 - HK\$3,000,000	1	-
	3	3



## 14. PROPERTY, PLANT AND EQUIPMENT

	Construction in progress RMB'000	Buildings RMB'000	Plant and machinery RMB'000	Leasehold improvements RMB'000		Total RMB'000
COST						
At 1 January 2019	5,874,583	8,111,206	12,732,596	16,909		28,228,004
Additions	3,502,399	138,014		1,384	194,617	3,836,414
Transfer	(8,910,197)	2,034,325	6,345,185	-	530,687	-
Disposals	-	(1,458)	(103,152)	_	(44,493)	(149,103)
Acquisition through business	4.744.400				0.400	. 7.0.000
combination (note 35)	1,711,180	-	-	-	2,128	1,713,308
Disposed of through disposal of	(0.000)	(001.001)	(100.000)		(10.000)	(=00.0=0)
subsidiaries (note 36)	(8,389)	(381,694)	(186,282)	_	(16,288)	(592,653)
At 31 December 2019 and 1 January						
2020	2,169,576	9,900,393	18,788,347	18,293	2,159,361	33,035,970
Additions	2,464,983	95,137	67,386	3,109		2,903,047
Transfer	(2,223,810)	801,033	1,298,664	- 0,100		2,000,047
Disposals	(2,220,010)	(4,338)	(165,707)	_	(40,941)	(210,986)
Disposals  Disposed of through disposal of		(4,000)	(100,707)		(40,341)	(210,300)
subsidiaries (note 36)	(15,521)	(904,658)	(866,002)	-	(90,377)	(1,876,558)
At 31 December 2020	2,395,228	9,887,567	19,122,688	21,402	2,424,588	33,851,473
DEPRECIATION						
At 1 January 2019	_	947,725	3,168,175	7,396	613,370	4,736,666
Charge for the year	_	232,964	961,038	3,566		1,438,450
Written back on disposals	_	(43)	(53,303)		(31,612)	(84,958)
Disposed of through disposal of		,	, ,		, ,	, , ,
subsidiaries (note 36)	-	(103,057)	(12,424)	-	(9,025)	(124,506)
A. O. D						
At 31 December 2019 and 1 January		1 077 500	4 000 400	40.000	010 015	5 005 050
2020	-	1,077,589	4,063,486	10,962		5,965,652
Charge for the year	-	384,250	1,559,422	3,908	311,244	2,258,824
Written back on disposals	-	-	(89,076)	-	(28,207)	(117,283)
Disposed of through disposal of		(070 007)	(504.404)		(50, 570)	(000 000)
subsidiaries (note 36)		(276,287)	(501,134)		(52,578)	(829,999)
At 31 December 2020	-	1,185,552	5,032,698	14,870	1,044,074	7,277,194
NET BOOK VALUE						
At 31 December 2020	2,395,228	8,702,015	14,089,990	6,532	1,380,514	26,574,279

## 14. PROPERTY, PLANT AND EQUIPMENT (Continued)

As at 31 December 2020 and 2019, included in the net carrying amount of property, plant and equipment are right-ofuse assets as follows:

	Carrying amount		Depreciati	on
	2020	<b>2020</b> 2019		2019
	RMB'000	RMB'000	RMB'000	RMB'000
Buildings	43,727	66,930	45,979	34,720
Plant and machinery	24,977	_	22,973	-
	68,704	66,930	68,952	34,720

The Group has obtained the right to use office and factory premises and plant and machinery through the tenancy agreements. The leases typically run on an initial period of one to three years. The Group makes fixed payments during the contract period. During the year ended 31 December 2020, the total additions to right-of-use assets related to buildings, plant and machinery were RMB22,776,000 (2019: RMB32,929,000) and RMB47,950,000 (2019: RMBNil), respectively, which included in property, plant and equipment.

The title certificates of certain buildings with an aggregate carrying value of RMB966,055,000 (2019: RMB3,304,026,000) are yet to be obtained as at 31 December 2020. The directors of the Company are of the opinion that the relevant certificates would be obtained in the near future, the Group is entitled to lawfully and validly occupy and use the buildings, and therefore the aforesaid matter did not have any significant impact on the Group's financial positions as at 31 December 2020 and 2019.



## 15. INTANGIBLE ASSETS

	Capitalised product development costs RMB'000
COST	
At 1 January 2019	19,100,643
Additions	4,606,090
Acquisition through business combination (note 35)	356,393
Disposed of through disposal of subsidiaries (note 36)	(471,582)
Written off	(79,176)
At 31 December 2019 and 1 January 2020	23,512,368
Additions	4,191,189
Disposals	(35,978)
Disposed of through disposal of a subsidiary (note 36)	(485,715)
At 31 December 2020	27,181,864
AMORTISATION	
At 1 January 2019	4,107,455
Charge for the year	2,216,685
Disposed of through disposal of subsidiaries (note 36)	(330,224)
Written off	(79,176)
At 31 December 2019 and 1 January 2020	5,914,740
Charge for the year	3,150,108
Disposals	(7,384)
Disposed of through disposal of a subsidiary (note 36)	(485,715)
At 31 December 2020	8,571,749
NET BOOK VALUE	
At 31 December 2020	18,610,115
At 31 December 2019	17,597,628

The amortisation charge for the year is included in "Administrative expenses" in the consolidated income statement.

### 16. LAND LEASE PREPAYMENTS

	2020	2019
	RMB'000	RMB'000
The Group's land lease prepayments comprise:		
Outside Hong Kong, held on:		
- Leases of between 10 to 50 years	3,042,911	3,230,845
Opening net carrying amount	3,230,845	3,334,573
Additions	44,475	95,980
Acquisition through business combination (note 35)	_	48,707
Disposed of through disposal of subsidiaries (note 36)	(150,132)	(170,338)
Annual depreciation charges of land lease prepayments	(82,277)	(78,077)
Closing net carrying amount	3,042,911	3,230,845

The land lease prepayments fall into the scope of HKFRS 16 "Leases" ("HKFRS 16") as they meet the definition of right-of-use assets.

The land use right certificates of certain lands with an aggregate carrying value of RMB403,225,000 (2019: RMB1,231,679,000) are yet to be obtained as at 31 December 2020. The directors of the Company are of the opinion that the relevant certificates would be obtained in the near future, the Group is entitled to lawfully and validly occupy and use the lands, and therefore the aforesaid matter did not have any significant impact on the Group's financial positions as at 31 December 2020 and 2019.



### 17. GOODWILL

	2020	2019
	RMB'000	RMB'000
Carrying amount		
At 1 January	42,806	26,414
Arising from business combination (note 35)	_	16,392
At 31 December	42,806	42,806

The carrying amount of goodwill is allocated to the cash-generating units of manufacturing of (a) complete knock down kits and (b) vehicle engines. The recoverable amounts of the cash-generating units are determined based on value-in-use calculations. These calculations use cash flow projections based on financial budgets approved by management. The cash flows are discounted using a discount rate which is pre-tax and reflects specific risks relating to the relevant segments. The values assigned to the key assumptions on market development and discount rates are consistent with external information sources. During the year ended 31 December 2020, the directors of the Company conducted a review of goodwill and no impairment loss in respect of goodwill has been recognised (2019: RMBNil).

### 18. INTERESTS IN ASSOCIATES

	2020 RMB'000	2019 RMB'000
Share of net assets	497,847	465,736
Goodwill	_	663
Impairment loss recognised	(3,349)	(4,012)
	494,498	462,387
Represented by:		
Cost of unlisted investments	459,935	411,708
Share of post-acquisition results and other comprehensive income	82,098	71,255
Impairment loss recognised	(3,349)	(4,012)
Exchange realignment	(44,186)	(16,564)
	494,498	462,387

## 18. INTERESTS IN ASSOCIATES (Continued)

Details of the Group's interests in associates, which are unlisted corporate entities whose quoted market prices are not available and accounted for using the equity method in the consolidated financial statements as at 31 December 2020 and 2019, are as follows:

	Place of establishments	Form of business	Particulars of issued and paid up	Attributable equ	ity interest held	
Name of associates	and operations	structure	registered capital	by the	Group	Principal activities
				2020	2019	
Mando (Ningbo) Automotive Parts Co., Limited <sup>#</sup> ("Mando (Ningbo)") 萬都(寧波)汽車零部件有限公司	PRC	Incorporated	United States dollars ("US\$") 85,000,000	35%	35%	Manufacturing of automobile parts and components
Closed Joint Stock Company BELGEE ("BELGEE")	Republic of Belarus ("Belarus")	Incorporated	Belarusian Ruble ("BYN") 182,079,000	36.3%	36.3%	Production, marketing and sales of vehicles
PT Geely Mobil Indonesia	Republic of Indonesia	Incorporated	US\$3,260,200	30%	30%	Production, marketing and sales of vehicles
Times Geely Power Battery Company Limited* ("Times Geely") 時代吉利動力電池有限公司	PRC	Incorporated	RMB101,000,000	49%	-	Research and development, manufacture and sales of battery cells, battery modules and battery packs

The English translation of the names of the companies established in the PRC is for reference only. The official names of these companies are in Chinese.

All associates are indirectly held by the Company.



## 18. INTERESTS IN ASSOCIATES (Continued)

On 20 December 2018, Zhejiang Jirun Automobile Company Limited# 浙江吉潤汽車有限公司 ("Jirun Automobile"), an indirect 99% owned subsidiary of the Company, entered into an investment agreement (the "Investment Agreement 1") with Contemporary Amperex Technology Company Limited# 寧德時代新能源科技股份有限公司 ("CATL Battery"), an independent third party, pursuant to which the parties agreed to establish, Times Geely, to principally engage in the research and development, manufacture and sales of battery cells, battery modules and battery packs. Pursuant to the terms of the Investment Agreement 1, Times Geely will be owned as to 49% by Jirun Automobile and as to 51% by CATL Battery. The registered capital of Times Geely will be RMB1,000,000,000, and will be contributed as to 49% (equivalent to RMB490,000,000) in cash by Jirun Automobile and as to 51% (equivalent to RMB510,000,000) in cash by CATL Battery, respectively.

During the year ended 31 December 2020, the Group and CATL Battery contributed RMB49,490,000 and RMB51,510,000, respectively, to Times Geely. Details of the capital commitments as at 31 December 2020 and 2019 are set out in note 31.

During the year ended 31 December 2019, BELGEE effected an increase in registered capital whereby the Group and other investors injected additional capital to BELGEE amounting to BYN6,071,000 (equivalent to approximately RMB20,493,000) and BYN9,783,000 (equivalent to approximately RMB33,024,000), respectively. Upon the completion of the capital increase, the registered capital of BELGEE was changed from BYN166,225,000 (equivalent to approximately RMB619,446,000) to BYN182,079,000 (equivalent to approximately RMB672,963,000).

The English translation of the names of the companies established in the PRC is for reference only. The official names of the companies are in Chinese.

## 18. INTERESTS IN ASSOCIATES (Continued)

The Group invests in Mando (Ningbo) as its strategic supplier of automobile parts and components.

Summarised financial information of Mando (Ningbo), the Group's material associate, adjusted for any differences in accounting policies, and reconciled to the carrying amount in the consolidated financial statements, are disclosed below:

	2020	2019
	RMB'000	RMB'000
Non-current assets	308,143	348,492
Current assets	2,161,009	2,442,285
Current liabilities	(1,736,332)	(1,988,427)
Non-current liabilities	(6,088)	(7,855)
Net assets	726,732	794,495
Revenue	2,091,339	2,432,324
Profit for the year	47,555	13,821
Other comprehensive income for the year	_	-
Total comprehensive income for the year	47,555	13,821
Dividend received from the associate	40,361	-

Reconciliation of the above summarised financial information to the carrying amount of the Group's interests in Mando (Ningbo) recognised in the consolidated financial statements:

	2020 RMB'000	2019 RMB'000
Net assets of Mando (Ningbo) The Group's effective interests in Mando (Ningbo)	726,732 35%	794,495 35%
Carrying amount in the consolidated financial statements, represented by the Group's share of net assets of Mando (Ningbo)	254,356	278,073



## 18. INTERESTS IN ASSOCIATES (Continued)

Aggregate financial information of associates that are not individually material:

	2020 RMB'000	2019 RMB'000
Aggregate amounts of the Group's share of profit for the year Aggregate amounts of the Group's share of other comprehensive expense	33,960	33,285
for the year	(27,622)	-
Aggregate carrying amount of the Group's interests in these associates	240,142	184,314

## 19. INTERESTS IN JOINT VENTURES

	2020	2019
	RMB'000	RMB'000
Share of net assets	9,194,017	8,375,076
Represented by:		
Cost of unlisted investments	7,279,102	7,279,102
Unrealised gain on disposal of a subsidiary to a joint venture	(14,943)	(14,943)
Share of post-acquisition results and other comprehensive income	1,929,858	1,110,917
	9,194,017	8,375,076

## 19. INTERESTS IN JOINT VENTURES (Continued)

Details of the Group's joint ventures which are unlisted corporate entities whose quoted market prices are not available and accounted for using the equity method in the consolidated financial statements as at 31 December 2020 and 2019, are as follows:

Name of joint ventures	Place of establishments and operations	Form of business structure	Particulars of registered capital	Proportion of ownership held by the Group 2020		Principal activities
Genius Auto Finance Company Limited** ("Genius AFC") 吉致汽車金融有限公司	PRC	Incorporated	RMB4,000,000,000	80%	80%	Vehicles financing business
LYNK & CO Investment Co., Ltd.# ("LYNK & CO Investment") 領克投資有限公司	PRC	Incorporated	RMB7,500,000,000	50%	50%	Manufacturing and sales of vehicles under the "Lynk & Co" brand
Zhejiang Geely AISIN Automatic Transmission Company Limited* ("Zhejiang AISIN") 浙江吉利愛信自動變速器有限公司	PRC	Incorporated	US\$117,000,000	40%	40%	Manufacturing and sale of front-wheel drive 6-speed automatic transmissions and related parts and components

The English translation of the names of the companies established in the PRC is for reference only. The official names of the companies are in Chinese.

#### Zhejiang AISIN

On 24 April 2018, the Group entered into a joint venture agreement with AISIN AW Co., Ltd. ("AISIN AW"), an independent third party and a subsidiary of AISIN SEIKI Company Limited, pursuant to which the parties agreed to establish a joint venture company, Zhejiang AISIN. Pursuant to the joint venture agreement, the Group and AISIN AW will contribute to the capital of Zhejiang AISIN by cash as to 40% (equivalent to US\$46,800,000) and 60% (equivalent to US\$70,200,000), respectively. The board of directors of Zhejiang AISIN was setup according to the shareholding ratio by the shareholders. Pursuant to the joint venture agreement, unanimous resolution of all directors for certain key corporate matters is required. Therefore, Zhejiang AISIN is a joint venture company of the Group and its financial results were accounted for in the consolidated financial statements of the Group using the equity method.

During the year ended 31 December 2019, the Group and the joint venture partner contributed US\$32,800,000 (equivalent to approximately RMB231,580,000) and US\$49,200,000 (equivalent to approximately RMB347,370,000), respectively, to Zhejiang AISIN.

<sup>\*</sup> Genius AFC is directly held by the Company.



### 19. INTERESTS IN JOINT VENTURES (Continued)

#### LYNK & CO Investment

On 4 August 2017, the Group entered into a joint venture agreement with Zhejiang Haoqing Automobile Manufacturing Company Limited# ("Zhejiang Haoqing") 浙江豪情汽車製造有限公司 and Volvo Car (China) Investment Company Limited# ("VCI") 沃爾沃汽車(中國)投資有限公司, fellow subsidiaries owned by the Company's ultimate holding company, for the establishment of a joint venture, LYNK & CO Investment, to engage in the manufacturing and sales of vehicles under the "Lynk & Co" brand. LYNK & CO Investment was held as to 50% by the Group, as to 20% by Zhejiang Haoqing and as to 30% by VCI. Pursuant to the joint venture agreement, the board of directors of LYNK & CO Investment consists of four directors, of whom two are nominated by the Group, one is nominated by Zhejiang Haoqing, and one is nominated by VCI. Pursuant to the joint venture agreement, unanimous consent from the three shareholders is needed as certain key corporate matters of LYNK & CO Investment require an unanimous resolution of all directors (present in person or represented by proxy for the board meeting) of LYNK & CO Investment. Therefore, LYNK & CO Investment is under the joint control of the three shareholders. The three shareholders have the rights to the net assets of LYNK & CO Investment. Accordingly, the investment in LYNK & CO Investment was recognised as a joint venture of the Group and accounted for using the equity method.

#### Genius AFC

Genius AFC was established in August 2015, and was held as to 80% by the Company and as to 20% by BNP Paribas Personal Finance ("BNPP PF") which engages in the vehicle financing business in the PRC. Pursuant to the joint venture agreement, the board of directors was setup according to the respective shareholding ratio, unanimous consent from the Company and BNPP PF is required as either certain key corporate matters of Genius AFC require a positive vote from BNPP PF or unanimous resolution of all directors of Genius AFC. Therefore, Genius AFC is under the joint control of the Company and BNPP PF. Both of the Group and BNPP PF have the rights to the net assets of Genius AFC. Accordingly, the investment in Genius AFC was recognised as a joint venture of the Group and accounted for using the equity method.

On 11 August 2020, BNPP PF served a written notice to the Company on the exercise of the call option associated with the joint venture agreement (the "Call Option") pursuant to which, subject to the agreement on the exercise price and other terms, BNPP PF will acquire from the Company such additional equity interest in Genius AFC to increase its equity interest in Genius AFC up to 50%.

As at 31 December 2020, the exercise price of the Call Option and the exact percentage of equity interest in Genius AFC to be acquired by BNPP PF have not been determined and are subject to agreement by the parties. Please refer to the Company's announcement dated 12 August 2020 for further details.

During the year ended 31 December 2019, the registered capital of Genius AFC had been increased by RMB2,000,000,000 from RMB2,000,000,000 as at 31 December 2018 to RMB4,000,000,000 as at 31 December 2019 whereby the Company and BNPP PF injected additional capital in proportional to their existing shareholding to Genius AFC amounted to RMB1,600,000,000 and RMB400,000,000, respectively.

As at 31 December 2020, the aggregate bank balances deposited by the Group with Genius AFC amounted to approximately RMB5,303,717,000 (2019: RMB5,134,810,000).

\* The English translation of the names of the companies established in the PRC is for reference only. The official names of the companies are in Chinese.

## 19. INTERESTS IN JOINT VENTURES (Continued)

Summarised financial information of the Zhejiang AISIN, LYNK & CO Investment and its subsidiaries ("LYNK & CO Group") and Genius AFC adjusted for any differences in accounting policies, and a reconciliation to the carrying amount in the consolidated statement of financial position, are disclosed below:

	Zhejian	g AISIN	LYNK & C	CO Group	Geniu	s AFC
	2020	2019	2020	2019	2020	2019
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Non-current assets	1,292,789	210,524	11,472,910	9,808,742	1,377,922	977,093
Current assets	346,304	570,611	12,615,050	8,443,630	44,753,614	34,403,287
Current liabilities	(74,922)	(25,597)	(11,399,157)	(7,193,560)	(26,308,969)	(23,826,322)
Non-current liabilities	(850,000)	_	(3,605,660)	(2,475,687)	(14,345,417)	(6,808,757)
Net assets	714,171	755,538	9,083,143	8,583,125	5,477,150	4,745,301
The above amounts of assets and liabilities						
include the following:						
Cash and cash equivalents	281,310	544,347	660,772	1,595,023	3,866,230	3,225,994
Current financial liabilities (excluding trade and						
other payables and provisions)	-	-	(1,059,166)	(6,313)	(22,288,975)	(20,869,696)
Non-current financial liabilities (excluding trade						
and other payables and provisions)	(650,000)	-	(952,551)	(3,205)	(14,345,417)	(6,808,757)
Revenue	131	_	23,781,859	17,325,408	3,268,936	2,223,598
(Loss)/Profit for the year	(41,367)	(60,813)	511,756	485,868	731,849	509,086
Other comprehensive expense for the year	_	-	(11,738)	-	-	-
Total comprehensive (expense)/income for the						
year	(41,367)	(60,813)	500,018	485,868	731,849	509,086
Dividend received from the joint ventures	-	_	-	_	-	-
The above //a-a-\/a-a-64 factor all a consequence						
The above (loss)/profit for the year						
includes the following:	(4.400)	(000)	(4.744.040)	(004 407)	(00 504)	(00 140)
Depreciation and amortisation	(1,108)	(930)	(1,744,342)	(924,427)	(32,521)	(22,142)
Interest income	7,566	3,458	28,225	10,240	3,210,495	2,162,143
Interest expense	(12,833)	_	(59,586)	(644)	(1,313,160)	(963,653)
Income tax expense	-	_	(126,969)	(193,257)	(265,194)	(173,680)



## 19. INTERESTS IN JOINT VENTURES (Continued)

Reconciliation of the above summarised financial information to the carrying amount of the Group's interests in joint ventures recognised in the consolidated statement of financial position:

	Zhejiang AISIN		LYNK & CO Group		Geniu	s AFC
	2020 RMB'000	2019 RMB'000	2020 RMB'000	2019 RMB'000	2020 RMB'000	2019 RMB'000
Net assets of the joint ventures The Group's effective interests in the joint	714,171	755,538	9,083,143	8,583,125	5,477,150	4,745,301
ventures	40%	40%	50%	50%	80%	80%
The Group's share of the net assets of the joint ventures Unrealised gain on disposal of a subsidiary to a joint venture	285,668	302,215 -	4,541,572 (14,943)	4,291,563 (14,943)	4,381,720	3,796,241
Carrying amount of the Group's interests in joint ventures	285,668	302,215	4,526,629	4,276,620	4,381,720	3,796,241

## 20. INVENTORIES

(a) Inventories in the consolidated statement of financial position comprise:

	2020 RMB'000	2019 RMB'000
Raw materials	1,551,512	2,840,999
Work in progress	388,113	422,734
Finished goods	1,751,006	1,557,043
	3,690,631	4,820,776

(b) The analysis of the amount of inventories recognised as an expense and included in profit or loss is as follows:

	2020	2019
	RMB'000	RMB'000
Carrying amount of inventories sold	76,685,864	80,484,620

## 21. TRADE AND OTHER RECEIVABLES

	Note	2020 RMB'000	2019 RMB'000
	. 1010		2 000
Trade and notes receivables			
Trade receivables, net of loss allowance			
<ul><li>Third parties</li><li>Joint ventures</li></ul>		429,220 339,094	622,228 261,436
- Associates		976,738	489,970
- Related companies controlled by the substantial shareholder		, , , , ,	,
of the Company		2,185,944	1,179,681
	(a)	3,930,996	2,553,315
Notes receivable	(b)	20,625,550	17,210,523
		24,556,546	19,763,838
<b>Deposit, prepayment and other receivables</b> Prepayment to suppliers			
- Third parties		194,981	277,245
- Related companies controlled by the substantial shareholder			
of the Company		401,883	
		596,864	277,245
Deposits paid for acquisition of property, plant and equipment		164,359	457,691
Other contract costs	(c)	359,283	-
Utility deposits and other receivables		675,949	1,270,529
VAT and other taxes receivables		2,207,356	4,304,742
		4,003,811	6,310,207
Amounts due from related companies controlled by the substantial shareholder of the Company	(d)	260,231	39,768
		4,264,042	6,349,975
		7,207,072	0,049,970
		28,820,588	26,113,813
Representing:			
- Current		27,868,232	25,844,914
- Non-current		952,356	268,899
		28,820,588	26,113,813



## 21. TRADE AND OTHER RECEIVABLES (Continued)

#### (a) Trade receivables

The Group allows average credit periods ranged from 30 days to 90 days to its PRC customers from sales of automobiles and automobile parts and components and provision of research and development and related technological support services. In respect of the trade receivables from related companies arising from the licensing of intellectual properties, it will be settled within five years in accordance with the contract terms. Ageing analysis of the trade receivables of the PRC customers, based on invoice date and net of loss allowance, at the reporting date was as follows:

	2020 RMB'000	2019 RMB'000
0 – 60 days	2,024,533	1,128,532
61 - 90 days	10,291	117,568
91 - 365 days	363,989	262,680
Over 365 days	330,687	323,616
	2,729,500	1,832,396

For overseas customers, the Group allows credit periods ranged from 30 days to 720 days. Ageing analysis of the trade receivables of the overseas customers, based on invoice date and net of loss allowance, at the reporting date was as follows:

	2020 RMB'000	2019 RMB'000
0 - 60 days	478,452	119,792
61 - 90 days	212,027	90,208
91 – 365 days	416,796	410,858
Over 365 days	94,221	100,061
	1,201,496	720,919

## 21. TRADE AND OTHER RECEIVABLES (Continued)

#### (b) Notes receivable

All notes receivable are denominated in RMB. As at 31 December 2020, all notes receivable were guaranteed by established banks in the PRC and have maturities of less than one year (2019: less than six months) from the reporting date.

The Group manages its notes receivable using the business model whose objective is achieved by both collecting contractual cash flows and selling of these assets. Accordingly, notes receivable are classified as financial assets at FVOCI (recycling) in accordance with HKFRS 9 and are stated at fair value. The fair value is based on the net present value as at 31 December 2020 and 2019 from expected timing of endorsements and discounting at the interest rates for the respective notes receivable. The fair value is within level 2 of the fair value hierarchy.

As at 31 December 2020, the Group endorsed certain notes receivable accepted by banks in the PRC (the "Endorsed Notes") with a carrying amount of RMB646,804,000 (2019: RMB296,644,000) to certain of its suppliers in order to settle the trade payables due to such suppliers (the "Endorsement"). In the opinion of the directors, the Group has retained the substantial risks and rewards, which include default risks relating to such Endorsed Notes, and accordingly, it continued to recognise the full carrying amounts of the Endorsed Notes and the associated trade payables settled. Subsequent to the Endorsement, the Group did not retain any rights on the use of the Endorsed Notes, including the sale, transfer or pledge of the Endorsed Notes to any other third parties. As at 31 December 2020, the aggregate carrying amount of the trade payables settled by the Endorsed Notes during the year to which the suppliers have recourse was RMB646,804,000 (2019: RMB296,644,000).

As at 31 December 2020, the Group discounted and endorsed certain notes receivable accepted by banks in the PRC (the "Derecognised Notes") to certain banks in order to obtain additional financing or to certain of its suppliers in order to settle the trade payables due to such suppliers with a carrying amount in aggregate of RMB24,756,861,000 (2019: RMB27,551,871,000). The Derecognised Notes had a maturity of less than one year (2019: less than six months) at the end of the reporting period. In accordance with the Law of Negotiable Instruments in the PRC, the holders of the Derecognised Notes have a right of recourse against the Group if the PRC banks default (the "Continuing Involvement"). In the opinion of the directors, the Group has transferred substantially all risks and rewards relating to the Derecognised Notes. Accordingly, it has derecognised the full carrying amounts of the Derecognised Notes and the associated liabilities. The maximum exposure to loss from the Group's Continuing Involvement in the Derecognised Notes and the undiscounted cash flows to repurchase these Derecognised Notes is equal to their carrying amounts.



## 21. TRADE AND OTHER RECEIVABLES (Continued)

#### (c) Other contract costs

Other contract costs capitalised as at 31 December 2020 related to the costs incurred in providing internet connectivity services that are used to satisfy the performance obligations for providing such services to customers in the respective sales of automobile contracts at the reporting date. Contract costs are amortised in line with the recognition of the respective revenue in accordance with the terms of the contracts. There was no impairment in relation to the contract costs capitalised during the year.

#### (d) Amounts due from related companies

The amounts due are unsecured, interest-free and repayable on demand.

Further details on the Group's credit policy and credit risk arising from trade receivables, other financial assets measured at amortised cost and debt instruments at FVOCI (recycling) are set out in note 39.

## 22. TRADE AND OTHER PAYABLES

	Note	2020 RMB'000	2019 RMB'000
Trade and notes payables			
Trade payables			
- Third parties		27,315,141	30,544,446
- Associates		1,334,777	726,376
- Joint ventures		2,711	_
<ul> <li>Related companies controlled by the substantial shareholder of the Company</li> </ul>		1,265,467	253,879
	(-)	00.040.000	04 504 704
Notes payable	(a) (b)	29,918,096 311,273	31,524,701 2,233,280
		00.000.000	00 757 004
		30,229,369	33,757,981
Other payables			
Receipts in advance from customers	(c)	0.500.040	4.040.704
<ul><li>Third parties</li><li>Associates</li></ul>		2,589,346 5,004	4,940,701
- Associates - Joint ventures		965	_
<ul> <li>Related companies controlled by the substantial shareholder</li> </ul>		000	
of the Company		195,696	_
		2,791,011	4,940,701
Deferred government grants which conditions have not been			
satisfied		900,000	1,459,964
Payables for acquisition of property, plant and equipment Accrued staff salaries and benefits		2,528,125	2,795,722
VAT and other taxes payables		1,282,871 711,812	1,253,715 145,941
Other accrued charges and payables	(d)	3,130,626	3,519,291
		11,344,445	14,115,334
Amounts due to related companies controlled by the substantial		11,011,110	11,110,001
shareholder of the Company	(e)	328,050	
		11,672,495	14,115,334
		41,901,864	47,873,315
Representing:  - Current		/1 E16 207	17 070 01E
- Current - Non-current		41,516,307 385,557	47,873,315 -
		44.65	47.070.0
		41,901,864	47,873,315



## 22. TRADE AND OTHER PAYABLES (Continued)

#### (a) Trade payables

Ageing analysis of trade payables, based on invoice date, at the reporting date was as follows:

	2020 RMB'000	2019 RMB'000
0 – 60 days	26,609,028	28,851,143
61 - 90 days	2,580,039	1,389,265
91 - 365 days	498,567	1,224,451
Over 365 days	230,462	59,842
	29,918,096	31,524,701

Trade payables are non-interest bearing. The average credit period on the settlement of purchase invoice is 60 days.

### (b) Notes payable

All notes payable are denominated in RMB and are notes paid and/or payable to third parties for settlement of trade payables. As at 31 December 2020 and 2019, all notes payable had maturities of less than six months from the reporting date.

As at 31 December 2020 and 2019, the Group has no pledged bank deposits to secure the notes payable.

## 22. TRADE AND OTHER PAYABLES (Continued)

#### (c) Receipts in advance from customers

The following amounts represent (i) the advance payments from customers for the sales of automobiles, automobile parts and components, and (ii) the obligation for service agreed to be part of the sales of automobiles, that the respective revenue will be recognised when the performance obligation is satisfied after the automobiles, automobile parts and components and services were delivered to the customers.

	2020	2019
	RMB'000	RMB'000
Relating to the sales of automobiles, automobile parts and		
components	2,333,435	4,940,701
Relating to the obligation for service agreed to be part of the sales		
of automobiles	457,576	_
	2,791,011	4,940,701

Receipts in advance from customers outstanding at the beginning of the year amounting to RMB4,940,701,000 (2019: RMB1,890,772,000) have been recognised as revenue during the year.

The transaction price allocated to the remaining unsatisfied or partially satisfied performance obligations as at the reporting date was as follows:

	2020	2019
	RMB'000	RMB'000
Within one year	72,019	_
More than one year	385,557	-
	457,576	-

As permitted under HKFRS 15, the above transaction price allocated to the unsatisfied contracts does not include performance obligation from the Group's contracts with customers for the sales of automobiles, automobile parts and components that have an original expected duration of one year or less.



## 22. TRADE AND OTHER PAYABLES (Continued)

#### (d) Other accrued charges and payables

The amounts mainly comprised (i) deposits provided by automobile dealers and (ii) payables for warranty, advertising and promotion, transportation and general operations.

#### (e) Amounts due to related companies

The amounts due are unsecured, interest-free and repayable on demand.

### 23. LEASE LIABILITIES

The following table shows the remaining contractual maturities of the Group's lease liabilities:

	2020 RMB'000	2019 RMB'000
	111112 000	1 11112 000
Total minimum lease payments:		
Due within one year	30,952	39,706
Due in the second to fifth years	12,054	26,963
	43,006	66,669
Future finance charges on lease liabilities	(711)	(3,080)
Present value of lease liabilities	42,295	63,589
Present value of minimum lease payments:		
Due within one year	30,380	37,223
Due in the second to fifth years	11,915	26,366
	42,295	63,589
Less: Portion due within one year included under current liabilities	(30,380)	(37,223)
Portion due after one year included under non-current liabilities	11,915	26,366

During the year ended 31 December 2020, the total cash outflows for the leases are RMB72,165,000 (2019: RMB55,639,000).

## 23. LEASE LIABILITIES (Continued)

#### Details of the lease activities

As at 31 December 2020, the Group has entered into leases for office and factory premises and plant and machinery (2019: office and factory premises).

Types of right-of-use assets	Financial statements items of right-of-use assets included in	Number of leases	Range of remaining lease term	Particulars
Office and factory premises	Buildings in "Property, plant and equipment"	10 (2019: 13)	1 to 2 years (2019: 1 to 3 years)	<ul> <li>Not contain any renewal and termination options</li> <li>Fixed payments during the contract period</li> </ul>
Plant and machinery	Plant and machinery in "Property, plant and equipment"	1 (2019: Nil)	1 year (2019: Nil)	<ul> <li>All lease payments are prepaid upon entering the contract (note 36)</li> <li>Not contain any renewal and termination options</li> </ul>

### 24. BANK BORROWINGS

	2020	2019
	RMB'000	RMB'000
Bank loans, unsecured	1,959,750	2,089,110

As at 31 December 2020 and 2019, the Group's bank borrowings were carried at amortised cost, repayable in July 2022 and interest-bearing at the London Interbank Offered Rates plus 0.95% per annum. Pursuant to the facility agreement, it will be an event of default if Mr. Li Shu Fu is (i) no longer the single largest beneficial shareholder of the Company, or (ii) no longer beneficially owns at least 25% of the issued share capital of the Company. In case of an event of default, the bank may by notice to the Company (a) cancel the loan facility, (b) declare that all or part of the loan, together with accrued interest, be immediately due and payable, and/or (c) declare that all or part of the loans be payable on demand.

As at 31 December 2020 and 2019, none of the covenants relating to drawn down facilities had been breached.

Further details of the Group's management of liquidity risk were set out in note 39.



### 25. SHARE CAPITAL

	2020		2019	
	Number of	Nominal	Number of	Nominal
	shares	value	shares	value
		RMB'000		RMB'000
Authorised:				
Ordinary shares of HK\$0.02 each				
At 31 December	12,000,000,000	246,720	12,000,000,000	246,720
Issued and fully paid:				
Ordinary shares of HK\$0.02 each				
At 1 January	9,166,997,540	167,733	8,981,612,540	164,470
Shares issued under share option scheme				
(note (a))	49,629,000	888	185,385,000	3,263
Shares issued upon placement (note (b))	600,000,000	11,051	_	-
At 31 December	9,816,626,540	179,672	9,166,997,540	167,733

#### Notes:

- (a) During the year ended 31 December 2020, share options were exercised to subscribe for 49,629,000 ordinary shares (2019: 185,385,000 ordinary shares) of the Company at a consideration of approximately RMB197,814,000 (2019: RMB639,453,000) of which approximately RMB888,000 (2019: RMB3,263,000) was credited to share capital and approximately RMB196,926,000 (2019: RMB636,190,000) was credited to the share premium account. As a result of the exercise of share options, share option reserve of RMB65,722,000 (2019: RMB263,105,000) has been transferred to the share premium account in accordance with the accounting policy set out in note 4(o).
- (b) On 29 May 2020, the Company entered into a placing agreement (the "Placing Agreement") with placing agents, to procure not less than six placees who are independent third parties to the Company to subscribe for 600,000,000 placing shares at the placing price of HK\$10.8 per placing share (the "Placing"). All conditions of the Placing Agreement were fulfilled. The Placing was completed and fully subscribed on 5 June 2020. The gross proceeds from the Placing amounted to approximately HK\$6,480,000,000 (equivalent to approximately RMB5,967,432,000) and the related directly attributable expenses were approximately HK\$32,899,000 (equivalent to approximately RMB30,296,000).

#### 26. PERPETUAL CAPITAL SECURITIES

On 9 December 2019, the Company (the "Issuer") issued 4% senior perpetual capital securities with an aggregate principal amount of US\$500,000,000 (equivalent to approximately RMB3,425,857,000) (the "Securities") which are listed on Singapore Exchange Securities Trading Limited at an issue price of 99.641%. Transaction costs relating to the issue of the Securities amounted to approximately RMB12,755,000. Distribution is payable semi-annually in arrears in equal instalments on 9 June and 9 December of each year based on the distribution rate as defined in the subscription agreement. Distribution by the Issuer may be deferred at its sole discretion. The Securities have no fixed maturity and are redeemable in whole, but not in part, at the Issuer's option on 9 December 2024, or any distribution payment date falling thereafter at their principal amounts together with any accrued, unpaid or deferred distributions. While any distributions are unpaid or deferred, the Company will not declare, pay dividends or make distributions or similar periodic payments in respect of, or repurchase, redeem or otherwise acquire any securities of lower rank.

As the Securities do not contain any contractual obligation to pay cash or other financial assets, in accordance with HKAS 32 "Financial Instruments: Presentation", they are classified as equity for accounting purpose. Any distributions made by the Issuer to the holders of the Securities will be deducted directly to equity in the consolidated financial statements.

#### 27. RESERVES

#### (a) Share premium

Share premium represents the excess of the net proceeds from issuance of the Company's shares over its par value.

#### (b) Capital reserve

Capital reserve represents differences between the consideration paid/received and the fair value of net assets acquired/disposed of by the Group from/to Zhejiang Geely Holding Group Company Limited, the ultimate holding company of the Company in prior years.

#### (c) Statutory reserve

As stipulated by the relevant laws and regulations for foreign-invested enterprises in the PRC, the Company's subsidiaries incorporated in the PRC are required to maintain certain statutory reserves.

#### (d) Fair value reserve (recycling)

Fair value reserve (recycling) comprises the cumulative net change in the fair value of financial assets at FVOCI (less related deferred tax charge) held at the end of the reporting period.

#### (e) Translation reserve

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations. The reserve is dealt with in accordance with the accounting policy set out in note 4(g).



## 27. RESERVES (Continued)

#### (f) Share option reserve

Share option reserve represents the fair value of share options granted to employees recognised and is dealt with in accordance with the accounting policy set out in note 4(o).

#### (g) Retained profits

Retained profits represent accumulated net profit or losses less dividends paid plus other transfers to or from other reserves.

### 28. BONDS PAYABLE

On 25 January 2018, the Company issued the bonds with an aggregate principal amount of US\$300,000,000 (equivalent to approximately RMB1,944,690,000) (the "Bonds"). The Bonds carried interest at 3.625% per annum, payable semi-annually in arrears on 25 January and 25 July of each year, and the maturity date is 25 January 2023.

The Bonds are listed on Singapore Exchange Securities Trading Limited. They constitute direct, unconditional, unsubordinated and (subject to the terms and conditions of the Bonds) unsecured obligations of the Company and shall at all times rank pari passu and without any preference among themselves. The payment obligations of the Company under the Bonds shall, save for such exceptions as may be provided by applicable law and subject to the terms and conditions of the Bonds, at all times rank pari passu with all its other present and future unsecured and unsubordinated obligations.

The carrying amount of the Bonds at initial recognition net of transaction costs amounted to US\$297,296,000 (equivalent to approximately RMB1,927,161,000) and the effective interest rate was 3.825% per annum. The Bonds were measured at amortised cost at the reporting date.

The movements of the Bonds during the year are set out below:

	2020 RMB'000	2019 RMB'000
Carrying amount		
At 1 January	2,060,085	2,047,822
Exchange differences	(113,914)	8,689
Interest expenses	3,564	3,574
At 31 December	1,949,735	2,060,085

### 29. CASH FLOW INFORMATION

#### Reconciliation of liabilities arising from financing activities

The table below details changes in the Group's liabilities from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are liabilities for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

	Dividends payable	Lease liabilities	Bank borrowings	Bonds payable	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		(note 23)	(note 24)	(note 28)	
At 1 January 2019	-	64,059	1,375,280	2,047,822	3,487,161
Changes from financing cash flows:					
Proceeds from bank borrowings	_	_	2,060,760	_	2,060,760
Repayments of bank borrowings	_	_	(1,373,120)	_	(1,373,120)
Capital element of lease rentals paid	_	(33,399)	_	_	(33,399)
Other borrowing costs paid	_	(3,557)	(45,178)	(74,802)	(123,537)
Dividends paid	(2,805,760)	_	_		(2,805,760)
Total changes from financing cash flows	(2,805,760)	(36,956)	642,462	(74,802)	(2,275,056)
Exchange adjustments	-	_	26,190	8,689	34,879
Other changes (note):					
Entering into new leases	_	32,929	_	_	32,929
Interest expenses	_	3,557	45,178	78,845	127,580
Dividends declared	2,805,760	_	_	_	2,805,760
Others	_	_	_	(469)	(469)
Total other changes	2,805,760	36,486	45,178	78,376	2,965,800
At 31 December 2019	_	63,589	2,089,110	2,060,085	4,212,784



## 29. CASH FLOW INFORMATION (Continued)

Reconciliation of liabilities arising from financing activities (Continued)

	Dividends payable RMB'000	Lease liabilities RMB'000	Bank borrowings RMB'000	Bonds payable RMB'000	Total RMB'000
		(note 23)	(note 24)	(note 28)	
At 1 January 2020	-	63,589	2,089,110	2,060,085	4,212,784
Changes from financing cash flows:					
Capital element of lease rentals paid	_	(35,320)	_	_	(35,320)
Other borrowing costs paid	_	(2,852)	(54,796)	(76,347)	(133,995)
Dividends paid	(2,120,977)	_	_	_	(2,120,977)
Total changes from financing cash flows	(2,120,977)	(38,172)	(54,796)	(76,347)	(2,290,292)
Exchange adjustments	-	-	(129,360)	(113,914)	(243,274)
Other changes (note):					
Entering into new leases	_	14,026	_	_	14,026
Interest expenses	_	2,852	54,796	78,477	136,125
Dividends declared	2,120,977	_	_	_	2,120,977
Others	_	_	_	1,434	1,434
Total other changes	2,120,977	16,878	54,796	79,911	2,272,562
At 31 December 2020	-	42,295	1,959,750	1,949,735	3,951,780

Note:

Other changes include interest accruals.

## 30. DEFERRED TAX ASSETS AND LIABILITIES

The following is the deferred tax (assets)/liabilities recognised in the consolidated statement of financial position and the movements thereon during the year:

	2020 RMB'000	2019 RMB'000
At 1 January	(564,487)	(364,920)
Acquisition through business combination (note 35)	_	(2,314)
Disposed of through disposal of subsidiaries (note 36)	34,364	21,655
Recognised in other comprehensive income	(42,935)	_
Recognised in profit or loss (note 10)	11,676	(218,908)
At 31 December	(561,382)	(564,487)

### Deferred tax assets

	Unused tax losses RMB'000		Change in fair value of notes receivable RMB'000	Others RMB'000	Total RMB'000
At 1 January 2019	114,846	305,215	-	222,898	642,959
Recognised in profit or loss  Acquisition through business combination	76,945	143,994	-	21,049	241,988
(note 35)	2,314	_	_	_	2,314
Disposed of through disposal of subsidiaries					
(note 36)	(4,010)	(17,645)			(21,655)
At 31 December 2019 and 1 January 2020	190,095	431,564	-	243,947	865,606
Recognised in profit or loss	(75,612)	295,760	-	(124,314)	95,834
Recognised in other comprehensive income	-	-	42,935	_	42,935
Disposed of through disposal of subsidiaries					
(note 36)	-	(34,364)	_	-	(34,364)
At 31 December 2020	114,483	692,960	42,935	119,633	970,011



## 30. DEFERRED TAX ASSETS AND LIABILITIES (Continued)

#### Deferred tax liabilities

	Withholding tax on undistributed profits from the		
	PRC subsidiaries	Others	Total
	RMB'000	RMB'000	RMB'000
At 1 January 2019	278,039	-	278,039
Recognised in profit or loss	23,080		23,080
At 31 December 2019 and 1 January 2020	301,119	-	301,119
Recognised in profit or loss	87,299	20,211	107,510
At 31 December 2020	388,418	20,211	408,629

The deferred tax assets have been offset against certain deferred tax liabilities in the consolidated statement of financial position as they are related to the same entity and related to tax levied by the same tax authority. The amounts recognised in the consolidated statement of financial position are as follows:

	2020 RMB'000	2019 RMB'000
Deferred tax assets recognised in the consolidated statement of financial position	(970,011)	(865,606)
Deferred tax liabilities recognised in the consolidated statement of financial position	408,629	301,119
Net deferred tax assets	(561,382)	(564,487)

Withholding tax is imposed on dividends declared in respect of profits earned by the PRC subsidiaries from 1 January 2008 onwards. Deferred tax liabilities have been provided in the consolidated financial statements in respect of temporary differences attributable to the profits earned by the PRC subsidiaries based on the expected dividends payout ratio of these PRC subsidiaries. Deferred tax liabilities have not been recognised in respect of temporary differences relating to the post-2007 profits earned by the PRC subsidiaries amounting to approximately RMB15,130,460,000 (2019: RMB13,752,541,000).

## 30. DEFERRED TAX ASSETS AND LIABILITIES (Continued)

As at the reporting date, the Group has not recognised deferred tax assets in respect of tax losses and deductible temporary differences of approximately RMB1,786,814,000 (2019: RMB1,715,741,000) and RMB600,766,000 (2019: RMB1,554,322,000), respectively. Of the total unrecognised tax losses, approximately RMB248,784,000 (2019: RMB10,990,000) may be carried forward for five years from the year of incurring the loss, and the remaining unrecognised tax losses have no expiry dates. No deferred tax asset has been recognised in respect of those tax losses and deductible temporary differences due to the unpredictability of future profit streams.

### 31. COMMITMENTS

#### Capital commitments

As at the reporting date, the capital commitments not provided for in the consolidated financial statements were as follows:

	2020 RMB'000	2019 RMB'000
Contracted but not provided for, net of deposits paid		
- purchase of property, plant and equipment	1,065,835	2,239,904
- investment in an associate (note 18)	440,510	490,000
- investment in a joint venture (note)	613,341	654,588
	2,119,686	3,384,492

#### Note:

On 12 June 2019, Shanghai Maple Guorun Automobile Company Limited\* 上海華普國潤汽車有限公司 ("Shanghai Maple Guorun"), an indirect 99% owned subsidiary of the Company, entered into an investment agreement (the "Investment Agreement 2") with LG Chem Ltd. ("LG Chem"), an independent third party, pursuant to which the parties agreed to establish a joint venture company (the "JV") to principally engage in the production and sales of batteries for electric vehicles. Pursuant to the terms of the Investment Agreement 2, the JV will be owned as to 50% by Shanghai Maple Guorun and as to 50% by LG Chem. The registered capital of the JV will be US\$188,000,000, and will be contributed as to 50% (equivalent to US\$94,000,000) and 50% (equivalent to US\$94,000,000) by Shanghai Maple Guorun and LG Chem, respectively. As at 31 December 2020, the formation of the JV was not yet completed. Please refer to the Company's announcement dated 12 June 2019 for further details.

The English translation of the name of the company established in the PRC is for reference only. The official name of the company is in Chinese.



## 31. COMMITMENTS (Continued)

#### As lessee

As at the reporting date, the lease commitments for short-term leases are as follows:

	2020 RMB'000	2019 RMB'000
Office and factory premises  – Within one year	322	826

As at 31 December 2020 and 2019, the Group leases a number of office and factory premises which are qualified to be accounted for under short-term lease exemption under HKFRS 16. Details of the leases are set out in note 23.

#### As lessor

As at the reporting date, the total future minimum lease receipts in respect of certain portion of buildings and plant and machinery under non-cancellable operating leases are receivable as follows:

	2020 RMB'000	2019 RMB'000
Pulldings		
Buildings  – Within one year	5,557	3,026
- After one year but within two years	284	1,518
- After two years but within three years	_	10
- After three years but within four years	-	10
- After four years but within five years	-	10
<ul> <li>After five years</li> </ul>	-	15
	5,841	4,589
Plant and machinery		0.400
- Within one year	_	3,109
- After one year but within two years	_	3,109
	_	6,218
	5,841	10,807

Leases are negotiated and rental are fixed for an initial period of one to five years (2019: two to ten years).

#### 32. RETIREMENT BENEFITS SCHEME

The Group participates in MPF Scheme established under the Mandatory Provident Fund Ordinance in December 2000. The assets of the scheme are held separately from those of the Group in funds under the control of trustees.

For members of the MPF Scheme, the Group contributes 5% of the employees' relevant income to the MPF Scheme. Both the employer's and the employees' contributions are subject to a maximum of monthly relevant income of HK\$30,000 (equivalent to RMB25,000) per employee. Contributions to the plan vest immediately.

The employees of the Company's subsidiaries in the PRC are members of a state-managed retirement benefit scheme operated by the government of the PRC. The subsidiaries are required to contribute a fixed percentage of the employees' basic salary to the retirement benefit scheme to fund the benefit. The only obligation of the Group in respect of the retirement benefit scheme is to make the specified contributions.

Contributions are made by the Company's subsidiaries in other overseas countries to defined contribution superannuation funds in accordance with the relevant laws and regulations in those countries.

During the year, the aggregate employer's contributions made by the Group amounted to RMB299,469,000 (2019: RMB394,121,000).

#### 33. EQUITY SETTLED SHARE-BASED PAYMENTS TRANSACTIONS

Pursuant to an ordinary resolution passed at the annual general meeting of the Company held on 31 May 2002, a share option scheme was adopted by the Company and is valid and effective for a period of ten years from 31 May 2002 (the "Old Share Option Scheme"). Pursuant to an ordinary resolution passed at the annual general meeting of the Company held on 18 May 2012, a new share option scheme (the "New Share Option Scheme") was adopted to replace the Old Share Option Scheme with the same terms. The Old Share Option Scheme and the New Share Option Scheme are collectively referred to as the "Scheme". After adoption of the New Share Option Scheme, the Old Share Option Scheme was terminated.

The Scheme was adopted for the purpose of providing eligible participants with the opportunity to acquire proprietary interests in the Company and to encourage participants to work towards enhancing the value of the Company and its shares for the benefit of the Company and its shareholders as a whole. All directors, full-time employees and any other persons who, in the sole discretion of the Board of Directors, have contributed or will contribute to the Group are eligible to participate in the Scheme.

The maximum number of shares to be issued upon exercise of all outstanding options granted and yet to be exercised under the Scheme and any other share option schemes of the Company must not in aggregate exceed 30% of the issued share capital of the Company from time to time.



## 33. EQUITY SETTLED SHARE-BASED PAYMENTS TRANSACTIONS (Continued)

Shares which may be issued upon exercise of all options to be granted under the Scheme or any other share option schemes adopted by the Company must not in aggregate exceed 10% of the shares of the Company in issue on the date of adoption.

Unless approved by the shareholders of the Company, the total number of shares of the Company issued and to be issued upon the exercise of the options granted to each participant (including both exercised and unexercised options) under the Scheme or any other share option schemes adopted by the Company in any twelve-month period must not exceed 1% of the issued share capital of the Company.

The period within which the options must be exercised will be specified by the Company at the time of grant. This period must expire no later than ten years from the date of grant of the options. At the time of grant of the options, the Company may specify a minimum period for which an option must be held before it can be exercised. The offer of a grant of share options may be accepted within five business days from the date of offer, the offer is delivered to that participant and the amount payable on acceptance of each share option is HK\$1.

For those share options granted after 1 January 2010 and prior to 1 January 2015, one-tenth of share options granted will vest in every year from the grant date with one-tenth of options being vested immediately at the date of grant. For those share options granted after 1 January 2015, none of the share options will be vested in the first year, one-fourth of share options granted will vest in every year after the first year of the grant date.

The subscription price for the shares under the Scheme is a price determined by the directors, but not less than the highest of (i) the closing price of shares as stated on the SEHK on the date of the offer of grant; (ii) the average closing price of the shares as stated on the SEHK's daily quotations sheet for the five trading days immediately preceding the date of the offer of grant; and (iii) the nominal value of the shares.

No options may be granted under the Scheme after the date of the tenth anniversary of its adoption.

## 33. EQUITY SETTLED SHARE-BASED PAYMENTS TRANSACTIONS (Continued)

The following table discloses details of the Company's share options under the Scheme held by directors, eligible employees and other persons:

### 2020

	Exercisable period	Exercise price per share HK\$	Outstanding at 1 January	Granted during the year	Exercised during the year	Forfeited during the year	Outstanding at 31 December
Directors							
Mr. Li Dong Hui, Daniel	23 March 2012 to 22 March 2022	4.07	1,400,000	-	-	-	1,400,000
Ms. Wei Mei	23 March 2012 to 22 March 2022	4.07	1,000,000	-	-	-	1,000,000
			2,400,000	-	-	-	2,400,000
Employees	18 January 2010 to 17 January 2020	4.07	34,132,000	-	(33,132,000)	(1,000,000)	-
	21 April 2010 to 20 April 2020	4.07	4,060,000	-	(4,000,000)	(60,000)	-
	23 March 2012 to 22 March 2022	4.07	5,200,000	-	(1,600,000)	-	3,600,000
	2 June 2016 to 1 June 2020	4.08	300,000	-	(300,000)	-	-
	7 September 2019 to 6 September 2023	15.96	600,000	-	-	-	600,000
			44,292,000	-	(39,032,000)	(1,060,000)	4,200,000
Other eligible participants	2 June 2016 to 1 June 2020	4.08	8,197,000	-	(8,197,000)	-	-
	31 March 2018 to 30 March 2022	12.22	5,500,000	-	(2,400,000)	-	3,100,000
	14 January 2021 to 13 January 2025	16.04	-	800,000	-	-	800.000
			13,697,000	800,000	(10,597,000)	-	3,900,000
			60,389,000	800,000	(49,629,000)	(1,060,000)	10,500,000



## 33. EQUITY SETTLED SHARE-BASED PAYMENTS TRANSACTIONS (Continued)

The following table discloses details of the Company's share options under the Scheme held by directors, eligible employees and other persons (Continued):

### 2020 (Continued)

	Outstanding at 1 January	Granted during the year	Exercised during the year	Forfeited during the year	Outstanding at 31 December
	HK\$	нк\$	нк\$	HK\$	HK\$
Weighted average exercise price					
per share	4.93	16.04	4.47	4.07	8.07
Weighted average remaining contractual					
life of options outstanding as at					
31 December 2020					1.53 years
			,		
Number of options exercisable as at					
31 December 2020					8,025,000
Weighted average exercise price per					
share of options exercisable as at					
31 December 2020					HK\$6.88

## 33. EQUITY SETTLED SHARE-BASED PAYMENTS TRANSACTIONS (Continued)

The following table discloses details of the Company's share options under the Scheme held by directors, eligible employees and other persons (Continued):

#### 2019

	Exercisable period	Exercise price per share HK\$	Outstanding at 1 January	Exercised during the year	Forfeited during the year	Transfer upon appointment or resignation	Outstanding at 31 December
Directors							
Mr. Ang Siu Lun, Lawrence	18 January 2010 to 17 January 2020	4.07	11,000,000	(11,000,000)	-	-	-
	9 January 2016 to 8 January 2020	2.79	5,000,000	(5,000,000)	-	-	-
Mr. An Cong Hui	18 January 2010 to 17 January 2020	4.07	4,700,000	(4,700,000)	-	-	-
Mr. An Qing Heng	9 January 2016 to 8 January 2020	2.79	630,000	(630,000)	-	-	-
Mr. Gui Sheng Yue	18 January 2010 to 17 January 2020	4.07	11,500,000	(11,500,000)	-	-	-
	9 January 2016 to 8 January 2020	2.79	6,000,000	(6,000,000)	-	-	-
Mr. Li Dong Hui, Daniel	23 March 2012 to 22 March 2022	4.07	3,500,000	(2,100,000)	-	-	1,400,000
Ms. Wei Mei	18 January 2010 to 17 January 2020	4.07	900,000	(900,000)	-	-	-
	23 March 2012 to 22 March 2022	4.07	5,000,000	(4,000,000)	-	-	1,000,000
Mr. Yang Jian	18 January 2010 to 17 January 2020	4.07	9,000,000	(9,000,000)	-	-	-
Mr. Lee Cheuk Yin, Dannis	18 January 2010 to 17 January 2020	4.07	100,000	(100,000)	-	-	-
	9 January 2016 to 8 January 2020	2.79	250,000	(250,000)	-	-	-
Mr. Yeung Sau Hung, Alex	18 January 2010 to 17 January 2020	4.07	100,000	(100,000)	-	-	-
	9 January 2016 to 8 January 2020	2.79	250,000	(250,000)	-	-	-
Mr. Carl Peter Edmund Moriz Forster	9 January 2016 to 8 January 2020	2.79	1,000,000	(400,000)	-	(600,000)	-
Mr. Wang Yang	9 January 2016 to 8 January 2020	2.79	1,000,000	(1,000,000)	-	-	-
			59,930,000	(56,930,000)	-	(600,000)	2,400,000



## 33. EQUITY SETTLED SHARE-BASED PAYMENTS TRANSACTIONS (Continued)

The following table discloses details of the Company's share options under the Scheme held by directors, eligible employees and other persons (Continued):

### 2019 (Continued)

	Exercisable period	Exercise price per share HK\$	Outstanding at 1 January	Exercised during the year	Forfeited during the year	Transfer upon appointment or resignation	Outstanding at 31 December
Employees	18 January 2010 to 17 January 2020	4.07	150,134,000	(115,632,000)	(370,000)	-	34,132,000
	21 April 2010 to 20 April 2020	4.07	4,210,000	(150,000)	-	-	4,060,000
	23 March 2012 to 22 March 2022	4.07	5,850,000	(650,000)	-	-	5,200,000
	9 January 2016 to 8 January 2020	2.79	7,670,000	(7,670,000)	-	-	-
	2 June 2016 to 1 June 2020	4.08	800,000	(500,000)	-	-	300,000
	7 September 2019 to 6 September 2023	15.96	600,000	-	-	-	600,000
			169,264,000	(124,602,000)	(370,000)	-	44,292,000
Other eligible participants	9 January 2016 to 8 January 2020	2.79	-	(600,000)	-	600,000	-
	2 June 2016 to 1 June 2020	4.08	11,450,000	(3,253,000)	-	-	8,197,000
	31 March 2018 to 30 March 2022	12.22	5,500,000	-	-	-	5,500,000
			16,950,000	(3,853,000)	-	600,000	13,697,000
			246,144,000	(185,385,000)	(370,000)	-	60,389,000

## 33. EQUITY SETTLED SHARE-BASED PAYMENTS TRANSACTIONS (Continued)

The following table discloses details of the Company's share options under the Scheme held by directors, eligible employees and other persons (Continued):

### 2019 (Continued)

2019 (Continued)				
	Outstanding at	Exercised during	Forfeited during	Outstanding at
	1 January	the year	the year	31 December
	HK\$	HK\$	HK\$	HK\$
Weighted average exercise price per share	4.17	3.92	4.07	4.93
Weighted average remaining contractual life of options				
outstanding as at 31 December 2019				0.63 years
Number of options exercisable as at 31 December 2019				53,619,750
Weighted average exercise price per share of options				
exercisable as at 31 December 2019				HK\$4.52



## 33. EQUITY SETTLED SHARE-BASED PAYMENTS TRANSACTIONS (Continued)

During the year ended 31 December 2020, 800,000 options were granted on 14 January 2020 with total estimated fair values of approximately RMB3,731,000. The closing price of the Company's shares on the date on which the options were granted was HK\$16.04. The exercise price of the share options granted was HK\$16.04 per share.

The fair value of services received in return for share options granted is measured by reference to the fair value of share options granted. The estimate of the fair values were measured based on Binomial Option Pricing Model. The inputs into the model are as follows:

Share price	HK\$16.04
Exercise price	HK\$16.04
Expected volatility	48.08%
Expected life (expressed as weighted average life used in the modelling under Binomial Option	
Pricing Model)	5 years
Risk-free interest rate	1.48%
Expected dividend yield	1.40%

Expected volatility was determined by using historical volatility of the Company's share price, adjusted for any expected changes to future volatility based on publicly available information. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations. Expected dividends are based on historical dividends. Changes in the subjective input assumptions could materially affect the fair value estimate.

The Group recognised a total expense of RMB4,095,000 (2019: RMB5,459,000) for the year ended 31 December 2020 in relation to share options granted by the Company and the share-based payments were shown as a separate line item on the consolidated income statement.

Share options were granted under a service condition. This condition has not been taken into account in the grant date fair value measurement of the services received. There was no market conditions associated with the share options granted.

## 34. MATERIAL CONNECTED AND RELATED PARTY TRANSACTIONS

In addition to the transactions/information disclosed elsewhere in these consolidated financial statements, during the year, the Group had the following material transactions with connected and related parties:

### (a) Transactions

Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b)			
Zhejiang Geely Automobile Company Limited#	Sales of complete knock down kits and vehicle tool kits (note d)	32,324,576	30,448,662
浙江吉利汽車有限公司	Sales of complete buildup units, complete knock down kits and related after-sales parts (Proton Sales Agreement) (note d)	1,134,549	2,654,787
	Purchase of complete buildup units (note d)	33,878,372	31,504,052
	Claims income on defective materials purchased	203,181	283,222
	Claims paid on defective materials sold	157,485	219,976
	Sales of automobile parts and components (note d)	13,525	-
Shanghai Maple Automobile Company Limited# 上海華普汽車有限公司	Sales of powertrain and related components (note d)	5,890	12,665
Zhejiang Haoqing Automobile Manufacturing Company	Sales of complete knock down kits and vehicle tool kits (note d)	36,487,866	50,199,036
Limited#	Purchase of complete buildup units (note d)	37,847,042	49,725,051
浙江豪情汽車製造有限公司	Claims income on defective materials purchased	259,276	382,986
	Claims paid on defective materials sold	247,856	382,525
	Sales of complete buildup units, complete knock down kits and related after-sales parts (Proton Sales Agreement) (note d)	879,963	-
	Sales of automobile parts and components (note d)	6,105	-



Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b)			
Geely Automobile Group Company Limited (formerly known as Zhejiang Geely Automobile Industry Company Limited)# 吉利汽車集團有限公司 (前稱浙江吉利汽車實業有 限公司)	Disposal of subsidiaries (note d) (note 36) Operational service fee (note d) Operational service income (note d)	729,387 62,601 19,368	507,135 30,653 -
Zhejiang Geely Automobile Parts and Components	Purchase of automobile parts and components (note d)	268,117	2,190,782
Company Limited# 浙江吉利汽車零部件採購有 限公司	Claim income on defective materials purchased	-	12,987
Linyi Lingji Chunhua Automobile Sales Service Company Limited# 臨沂領吉春華汽車銷售服務 有限公司	Sale of complete build-up units and related after-sales parts, components and accessories (note d)	149,966	-
Shanghai LTI Automobile Company Limited# 上海英倫帝華汽車有限公司	Purchase of automobile parts and components (note d)	-	8,097

## 34. MATERIAL CONNECTED AND RELATED PARTY TRANSACTIONS (Continued)

Name of related parties	Nature of transactions	2020	2019
		RMB'000	RMB'000
Related companies			
(notes a and b)			
Ningbo Geely Automobile	Sales of powertrain and related	30,072	20,812
R&D Company Limited#	components (note d)		
寧波吉利汽車研究開發有限	Purchase of automobile parts and	11,440	8,259
公司	components (note d)		
	License fee income receivable (note d)	470,000	480,000
	Research, development and technology	427,795	44,693
	support service income (note d)		
	Research, development and technology	76,172	26,025
	support service fee (note d)		
	Operational service income (note d)	58,539	48,652
	Sales of automobile parts and components	4,977	_
	(note d)		
	Purchase of complete buildup units (note d)	2,336	_
	Research, development and technology	394,982	_
	licensing service income (note d)		
	Research, development and technology	242,380	_
	licensing service fee (note d)		
	Acquisition of property, plant and	334,087	_
	equipment (note i)		
	Purchase of automobile components	-	8,953
	(Automobile Components Procurement		
	Agreement) (note d)		
	Sales of complete knock down kits and	_	3,027
	vehicle tool kits (note d)		



Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b) Hangzhou Geely New Energy Automobile Sales Company Limited# 杭州吉利新能源汽車銷售有 限公司	Sales of complete buildup units (electric vehicles) (note d)	-	175,785
Xiamen Geely Automobile Sales Company Limited# 廈門吉利汽車銷售有限公司	Sales of complete buildup units (electric vehicles) (note d)	4,677	82,400
Yiwu Geely Engine Company Limited# 義烏吉利發動機有限公司	Sales of powertrain and related components (note d)  Purchase of automobile parts and	-	2,938 3,484
	components (note d) Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	-	235
	Acquisition of a subsidiary (note d) (note 35)	-	322,206
Hangzhou Youhang Technology Company Limited# 杭州優行科技有限公司	Sales of complete buildup units (electric vehicles) (note d)	300,708	1,102,047
Hangzhou Zhongyue Mobility Technology Co., Ltd.# 杭州眾悦出行科技有限公司	Sales of complete buildup units (electric vehicles) (note d)	-	65,154

## 34. MATERIAL CONNECTED AND RELATED PARTY TRANSACTIONS (Continued)

Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b)			
Hubei Ecarx Company Limited# 湖北億咖通科技有限公司	Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	846,059	1,158,939
Zhejiang Ecarx Company Limited# 浙江億咖通科技有限公司	Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	37,311	59,860
Shenzhen Geely Automobile Sales Company Limited# 深圳吉利汽車銷售有限公司	Sales of complete buildup units (electric vehicles) (note d)	49,614	460,311
Shanxi New Energy Automobile Industrial	Sales of complete knock down kits and vehicle tool kits (note d)	1,810,793	2,462,823
Company Limited# 山西新能源汽車工業有限公司	Purchase of complete buildup units (note d)	1,570,447	2,115,574
Hangzhou Geely Yiyun Technology Company Limited* 杭州吉利易雲科技有限公司	IT services expenses	8,379	34,982
Zhejiang Geely Business Services Company Limited# 浙江吉利商務服務有限公司	Business travel services expenses (note d)	53,310	103,087



Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b)			
Fengsheng Automobile (Jiangsu) Company Limited (formerly known as Kandi Electric Vehicles Jiangsu Co., Ltd.)# 楓盛汽車(江蘇)有限公司 (前稱康迪電動汽車江蘇有 限公司)	Sales of automobile parts and components (note d)	29,756	546
Viridi E-Mobility Technology (Suzhou) Co., Ltd.# 威睿電動汽車技術(蘇州)有	Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	104,473	360,953
限公司	Sales of complete knock down kits (note d)	-	1,730
Viridi E-Mobility Technology (Ningbo) Co., Ltd* 威睿電動汽車技術(寧波)有	Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	169,281	708,840
限公司	Operational service income (note d)	1,120	_
Yaou Automobile  Manufacturing (Taizhou)	Sales of powertrain and related components (note d)	187,578	353,843
Company Limited# 亞歐汽車製造(台州)有限公 司	Sales of automobile parts and components (Automobile Parts Supply Agreement) (note d)	15,088	26,489
	Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	-	750

## 34. MATERIAL CONNECTED AND RELATED PARTY TRANSACTIONS (Continued)

Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b)			
Shanghai Meihuan Trade Company Limited# 上海美寰貿易有限公司	Sales of complete buildup units, complete knock down kits and related after-sales parts (Proton Sales Agreement) (note d)	406,802	67,989
	Sales of powertrain and related components (note d)	3,563	-
	Operational service income (note d)	71,420	_
Yiwu Geely Powertrain Company Limited# ("YW	Sales of powertrain and related components (note d)	-	1,349
Geely") 義烏吉利動力總成有限公司 (note f)	Purchase of automobile parts and components (note d)	-	6,047
Guangzhou Geely New Energy Automobile Sales Company Limited# 廣州吉利新能源汽車銷售有 限公司	Sales of complete buildup units (electric vehicles) (note d)	44,736	447,162
Fuzhou Geely Emgrand New Energy Automobile Sales Company Limited# 福州吉利帝豪新能源汽車銷售有限公司	Sales of complete buildup units (electric vehicles) (note d)	11,323	150,311
Zhejiang Xuan Fu Automatic Transmission Company Limited# 浙江軒孚自動變速器有限公司	Sales of complete knock down kits (note d) Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	1,779 -	15,609



Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b) Xian Geely New Energy	Sales of complete buildup units (electric	52,387	188,876
Automobile Sales Company Limited# 西安吉利新能源汽車銷售有限公司	·	02,007	100,070
London EV Company Limited	Sales of powertrain and related components (note d)	15,446	36,520
Zhejiang Geely New Energy Commercial Vehicle Group	Sales of powertrain and related components (note d)	-	393
Company Limited# 浙江吉利新能源商用車集團 有限公司	Sales of complete knock down kits (note d)	-	365
Zhangjiakou Volvo Automobile Engines Manufacturing Company Limited# 張家口沃爾沃汽車發動機製 造有限公司	Purchase of automobile parts and components (note d)	3,334	2,244
Taizhou Haoqing Automobile Sales Company Limited# 台州豪情汽車銷售有限公司	Sales of complete knock down kits (note d)	9,768	10,441

## 34. MATERIAL CONNECTED AND RELATED PARTY TRANSACTIONS (Continued)

Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b) Zhejiang Zhihui Puhua Financial Leasing Company	Sales of complete buildup units (electric vehicles) (note d)	-	45,310
Limited# 浙江智慧普華融資租賃有限 公司			
China-Euro Vehicle Technology AB	Sales of powertrain and related components (note d)	-	819
SCI Seating (Ningbo) Co., Ltd.# 舒茨曼座椅(寧波)有限公司	Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	80,911	45,753
Zhejiang Jichuang Automobile Parts Company Limited#	Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	586,274	41,755
浙江吉創汽車零部件有限公司	Disposal of a subsidiary (note d) (note 36)	30,495	-
Zhejiang Jizhi New Energy Automobile Technology	Sales of automobile parts and components (note d)	1,744	-
Company Limited# 浙江吉智新能源汽車科技有 限公司	Sales of complete knock down kits (note d)	-	930
Hangzhou Xuanyu Human Resources Company Limited# 杭州軒宇人力資源有限公司	Operational service fee (note d)	16,577	-



Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b)			
Geely Changxing Automatic	Sales of powertrain and related	2,258	937
Transmission Company Limited# 吉利長興自動變速器有限 公司	components (note d) Research, development and technology support service income (note d)	21,117	-
Volvo Personvagnar AB	Sales of powertrain and related components (note d)	600,305	39,598
Microcity Electric Automobile Services (Taizhou) Company Ltd.# 左中右電動汽車服務(台州) 有限公司	Sales of complete knock down kits (note d)	-	5,769
Geely Sichuan Commercial Vehicle Company Limited* 吉利四川商用車有限公司	Sales of powertrain and related components (note d)	4,476	4,190
Sichuan Lingji Automobile Manufacturing Company Limited (formerly known as Sichuan Geely Automobile Parts Company Limited)# 四川領吉汽車製造有限公司 (前稱四川吉利汽車部件有 限公司)	Sales of powertrain and related components (note d)	542,758	2,478
Zhejiang Yinglun Automobile Company Limited# 浙江英倫汽車有限公司	Sales of powertrain and related components (note d)	3,995	-

## 34. MATERIAL CONNECTED AND RELATED PARTY TRANSACTIONS (Continued)

Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b)			
Guiyang Geely Engines Company Limited# 貴陽吉利發動機有限公司	Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	132,708	-
7 ( ) A   132 ( 2) ( ) ( ) ( ) ( )	Acquisition of property, plant and equipment (note e)	132,709	-
Feixian Lingji Chunhua Automobile Sales Service Company Limited# 費縣領吉春華汽車銷售服務 有限公司	Sales of complete build-up units and related after-sales parts, components and accessories (note d)	48,473	_
Yishui Lingji Yuantong Automobile Sales Service Company Limited# 沂水領吉遠通汽車銷售服務 有限公司	Sales of complete build-up units and related after-sales parts, components and accessories (note d)	35,907	_
Dongying Lingji Kaihua Automobile Sales Service Company Limited# 東營領吉凱華汽車銷售服務 有限公司	Sales of complete build-up units and related after-sales parts, components and accessories (note d)	37,604	-
Hefei Geely New Energy Automobile Sales Company Limited* 合肥吉利新能源汽車銷售 有限公司	Sales of complete buildup units (electric vehicles) (note d)	7,762	_



Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b)			
Taizhou Geely Luoyou Engines Company Limited# 台州吉利羅佑發動機有限公司	Acquisition of property, plant and equipment (note e)	153,152	-
Changsha Geely New Energy Automobile Sales Company Limited# 長沙吉利新能源汽車銷售 有限公司	Sales of complete buildup units (electric vehicles) (note d)	268,671	_
Linyi Lingji Maohua Automobile Sales Service Company Limited# 臨沂領吉茂華汽車銷售服務 有限公司	Sales of complete build-up units and related after-sales parts, components and accessories (note d)	164,993	_
Putian Geely New Energy Automobile Sales Company Limited# 莆田市吉利新能源汽車銷售 有限公司	Sales of complete buildup units (electric vehicles) (note d)	1,178	-
Hangzhou Fuzhao Langfeng Technology Company Limited# 杭州福兆朗風科技有限公司	Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	9,060	_

## 34. MATERIAL CONNECTED AND RELATED PARTY TRANSACTIONS (Continued)

Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b)			
Geely Changxing New Energy Automobile Company Limited# 吉利長興新能源汽車有限公司	Operational service income (note d)	5,320	-
Xian Geely Automobile Company Limited#	Purchase of automobile parts and components (note d)	12,555	-
西安吉利汽車有限公司	Sales of automobile parts and components (note d)	3,139	-
	Sales of powertrain and related components (note d)	2,152	-
	Operational service income (note d)	4,219	-
Zhejiang Joint Control Technology Company Limited# 浙江聯控技術有限公司	Operational service income (note d)	19,143	-
Lingji Automobile Trading Company Limited* 領吉汽車商貿有限公司	Sale of complete build-up units and related after-sales parts, components and accessories (note d)	40,403	-
Volvo Automobile Sales (Shanghai) Company Limited# 沃爾沃汽車銷售(上海)有限 公司	Sales of powertrain and related components (note d)	5,852	_



Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b)			
Zhejiang Juke Industrial Company Limited# 浙江巨科實業有限公司	Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	2,016	-
Hangzhou Fenghua Cultural and Creative Company Limited#	Purchase of automobile components (Automobile Components Procurement Agreement) (note d)	1,817	-
杭州楓華文化創意有限公司	Sales of automobile parts and components (note d)	1,360	-
Ningbo Jihao Automobile Service Company Limited# 寧波吉豪汽車服務有限公司	Sales of automobile parts and components (note d)	9,694	-
Ningbo Xianglong Automobile Sales Service Company Limited* 寧波祥龍汽車銷售服務有限 公司	Sales of automobile parts and components (note d)	3,410	_
Ningbo Haorui Automobile Sales Service Company Limited# 寧波豪瑞汽車銷售服務有限 公司	Sales of automobile parts and components (note d)	4,705	_

## 34. MATERIAL CONNECTED AND RELATED PARTY TRANSACTIONS (Continued)

Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b) Ningbo Juntai Automobile Sales Service Company Limited# 寧波駿泰汽車銷售服務有限 公司	Sales of automobile parts and components (note d)	1,473	-
Ningbo Yongcheng Youxing New Energy Vehicle Sales Service Company Limited# 寧波甬成優行新能源汽車銷 售服務有限公司	Sales of automobile parts and components (note d)	4,022	-
Shandong Geely New Energy Commercial Vehicle	Sales of automobile parts and components (note d)	7,226	+
Company Limited# 山東吉利新能源商用車有限 公司	Sales of powertrain and related components (note d)	11,108	-
Hangzhou Geely Automobile Research and Development Company Limited# 杭州吉利汽車研究開發有限 公司	Research, development and technology licensing service fee (note d)	2,093	-
Chengdu Gaoyuan Automobile Industries Company Limited# ("Chengdu Automobile") 成都高原汽車工業有限公司 (note h)	Sales of complete knock down kits (note d) Purchase of complete buildup units (note d)	3,088,354 2,968,950	- -



Name of related parties	Nature of transactions	2020 RMB'000	2019 RMB'000
Related companies (notes a and b) Jinan Geely Automobile Company Limited# ("Jinan Geely Group") 濟南吉利汽車有限公司 (note g)	Sales of automobile parts and components (note d)	1,828	_
Zhejiang Jirun Meishan Automobile Components Company Limited# 浙江吉潤梅山汽車部件有限 公司	Research, development and technology licensing services income (note d)	16,365	-
Jinan Geely Auto Parts Company Limited# ("Jinan Geely Group") 濟南吉利汽車零部件有限公 司 (note g)	Acquisition of property, plant and equipment (note e)	9,691	-
Associates			
Mando (Ningbo)# 萬都(寧波)	Purchase of automobile parts and components	1,819,086	2,432,324
BELGEE	Sales of automobile parts and components	719,576	629,102

## 34. MATERIAL CONNECTED AND RELATED PARTY TRANSACTIONS (Continued)

Transactions (Continued)			
Name of related parties	Nature of transactions	2020	2019
·		RMB'000	RMB'000
		111112 000	11112 000
Joint ventures			
	Sales of powertrain and related	2,142	3,202
Company Limited#	components (note d)	40.000	00.000
領克汽車銷售有限公司	Storage fees for provision of warehouse services (note d)	10,666	22,826
	Purchase of complete buildup units (note d)	12,372	-
	Operational service income (note d)	157,535	_
	, ,	·	
Kaiyue Auto Parts	Sales of powertrain and related	1,426,344	1,533,271
Manufacture (Zhangjiakou)	components (note d)	.,,.	.,,
Co., Ltd.#	Operational service income (note d)	118,358	2,580
凱悦汽車大部件製造(張家	Purchase of automobile components	1,771	2,000
` ·	·	1,771	
口)有限公司	(Automobile Components Procurement		
	Agreement) (note d)		
Vince I VNIV 9 CO Auto Dorto	Calca of navortrain and related	E0E 70E	00.015
	Sales of powertrain and related	585,725	22,215
Company Limited#	components (note d)		
余姚領克汽車部件有限公司	Purchase of automobile components	1,301	-
	(Automobile Components Procurement		
	Agreement) (note d)		
	Research, development and technology	26,204	-
	licensing services income (note d)		
	Operational service income (note d)	11,969	-
Lynk & Co (Taizhou) Company	Operational service income (note d)	2,319	_
Limited#			
領克汽車(台州)有限公司			



Name of related parties	Nature of transactions	2020	2019
		RMB'000	RMB'000
Joint ventures			
Chengdu Lynk & Co	Operational service income (note d)	2,487	-
Automobile Company			
Limited#			
成都領克汽車有限公司			
Lynk & Co (Zhangijakou) Co	Operational service income (note d)	71,983	_
Ltd.#	Operational service income (note d)	71,300	
領克汽車(張家口)有限公司			
Genius AFC#	Interest income	181,746	38,322
吉致汽車金融			
Ultimate holding company			
Zheijang Geely Holding Group	Sales of automobile parts and components	1,127	_
Company Limited# ("Geely	(note d)	1,121	
Holding")	Operational service income (note d)	3,396	-
浙江吉利控股集團有限公司	Disposal of a subsidiary (note d) (note 36)	76,272	_

The English translation of the names of the companies established in the PRC is for reference only. The official names of these companies are in Chinese.

## 34. MATERIAL CONNECTED AND RELATED PARTY TRANSACTIONS (Continued)

#### (a) Transactions (Continued)

Notes:

- (a) The Group and the related companies are under the common control of the substantial shareholder of the Company's ultimate holding company.
- (b) The Group does not have the automobile catalogue issued by the National Development Reform Commission in the PRC which is required to facilitate payment of the PRC consumption tax. The related parties referred to above have the relevant automobile catalogue license and therefore the sales of complete knock down kits and vehicle tool kits to and purchase of complete buildup units from related parties as set out above have been presented on a net basis in the consolidated income statement (to the extent that they are back-to-back transactions) since the said related parties in effect only act as a channel to facilitate the payment of the PRC consumption tax. For the same reason, the related claims income from and claims expenses paid to these related parties have also been presented on a net basis as long as they are back-to-back transactions.
- (c) The related party transactions were conducted in the Group's normal course of business and at prices and terms no less than those charged to and contracted with other third parties of the Group.
- (d) The related party transactions constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules. The disclosures required by Chapter 14A of the Listing Rules are disclosed in "Directors' Report" section to the annual report.
- (e) Pursuant to the acquisition agreement dated 5 October 2018, the Company entered into a transaction with Geely Holding, pursuant to which the Group agreed to acquire and the Geely Holding Group agreed to sell the assets comprising predominantly imported equipment for use in the Group's production and research and development, as well as a small amount of office equipment and software system for a maximum consideration of approximately RMB679,871,000.
- (f) YW Geely had been acquired by the Group in July 2019 (note 35). The transactions represented sales and purchases before acquisition.
- (g) Jinan Geely Group had been disposed by the Group in December 2019 (note 36). The transactions represented sales and purchases after disposal.
- (h) Chengdu Automobile had been disposed by the Group in July 2020 (note 36). The transactions represented sales and purchases after disposal.
- (i) Pursuant to the acquisition agreement dated 4 November 2020, the Company entered into a transaction with Geely Holding, pursuant to which the Group agreed to acquire and the Geely Holding Group agreed to sell the assets comprising predominantly imported equipment for use in the Group's production and research and development, as well as a small amount of office equipment and software system for a maximum consideration of approximately RMB743,918,000.



#### (b) Remuneration of key management personnel

The remuneration of directors (as disclosed in note 13) and other members of key management personnel during the year are as follows:

	2020 RMB'000	2019 RMB'000
Short-term benefits	18,212	16,967
Retirement scheme contribution	239	244
Equity settled share-based payments	4,095	5,459
	22,546	22,670

The remuneration of directors and key management personnel are determined by the remuneration committee having regard to the performance of individuals and market trends. Total remuneration is included in "staff costs" (see note 9(b)).

Other than the material related party transactions disclosed above, no other transaction, arrangement or contract of significance to which the Company was a party and in which a director of the Company or a connected entity of the director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

### 35. BUSINESS COMBINATION

#### Yiwu Geely Powertrain Company Limited# 義烏吉利動力總成有限公司 ("YW Geely")

On 29 April 2019, Zhejiang Geely Powertrain Company Limited# 浙江吉利動力總成有限公司 ("Zhejiang Powertrain"), an indirect 99% owned subsidiary of the Company, and a fellow subsidiary owned by the Company's ultimate holding company entered into an acquisition agreement pursuant to which Zhejiang Powertrain has conditionally agreed to acquire, and the fellow subsidiary has conditionally agreed to sell the entire equity interests of YW Geely for a cash consideration of approximately RMB322,206,000. YW Geely is engaged in the technology research and development, technology consultancy services, manufacture and sale of vehicle engines and provision of after-sales services in the PRC. The acquisition of YW Geely was completed in July 2019. Please refer to the Company's circular dated 22 May 2019 for further details.

## 35. BUSINESS COMBINATION (Continued)

Yiwu Geely Powertrain Company Limited# 義烏吉利動力總成有限公司 ("YW Geely") (Continued)

The assets acquired and liabilities recognised at the acquisition date are as follows:

	Pre-acquisition		Recognised
	carrying	Fair value	values on
	amounts	adjustments	acquisition
	RMB'000	RMB'000	RMB'000
The net assets acquired:			
Property, plant and equipment (note 14)	1,713,308	_	1,713,308
Intangible assets (note 15)	356,393	_	356,393
Land lease prepayments (note 16)	48,534	173	48,707
Deferred tax assets (note 30)	2,314	_	2,314
Trade and other receivables	13,994	_	13,994
Inventories	32,563	_	32,563
Bank balances and cash	1,517	_	1,517
Trade and other payables	(1,862,982)	_	(1,862,982
	305,641	173	305,814
Goodwill arising from acquisition (note 17):			
Cash consideration transferred			322,206
Fair value of identifiable net assets acquired			(305,814
			16,392
Net cash outflow arising from acquisition of a subsidiary:			
Cash consideration paid			(322,206
Bank balances and cash acquired			1,517
			(320,689



## 35. BUSINESS COMBINATION (Continued)

Yiwu Geely Powertrain Company Limited# 義烏吉利動力總成有限公司 ("YW Geely") (Continued)

No acquisition-related costs had been incurred in relation to the acquisition.

As a result of the acquisition, the Group is expected to increase its manufacturing capacity to meet the increasing demand of automobiles in the PRC, as well as enhancing its production capabilities. Goodwill arose because the consideration paid included amounts in relation to the revenue growth and future market development of the businesses acquired. These benefits are not recognised separately from goodwill, because they do not meet the recognition criteria for identifiable intangible assets. Goodwill arising from the acquisition is not expected to be deductible for tax purpose.

YW Geely has contributed revenue of RMBNil and loss of RMB15,243,000, respectively from the acquisition date to 31 December 2019.

If the acquisition had occurred on 1 January 2019, the consolidated revenue and consolidated profit of the Group for the year ended 31 December 2019 would be RMB97,401,248,000 and RMB8,244,703,000, respectively. The proforma financial information is for illustrative purpose only and does not necessarily reflect the Group's revenue and operating results if the acquisition had been occurred on 1 January 2019 and could not serve as a basis for the forecast of future operation results.

The English translation of the names of the companies established in the PRC is for reference only. The official name of these companies are in Chinese.

#### 36. DISPOSAL OF SUBSIDIARIES

Disposals of Chengdu Gaoyuan Automobile Industries Company Limited# 成都高原汽車工業有限公司 ("Chengdu Automobile"), Ningbo Beilun Geely Automotive Manufacturing Company Limited# 寧波北侖吉利 汽車製造有限公司 ("Ningbo Beilun") and Ningbo Jining Automobile Components Company Limited# 寧波吉 寧汽車零部件有限公司 ("Ningbo Jining")

On 8 July 2020, the Group and the companies owned by the Company's ultimate holding company ("Ultimate Holding Companies") entered into certain disposal agreements pursuant to which the Group conditionally agreed to sell, and the Ultimate Holding Companies conditionally agreed to acquire the entire equity interests of Chengdu Automobile, Ningbo Beilun and Ningbo Jining for total net cash considerations of approximately RMB76,272,000, RMB729,387,000 and RMB30,495,000, respectively. The disposals of Chengdu Automobile, Ningbo Beilun and Ningbo Jining were completed in July 2020, September 2020 and August 2020, respectively. Please refer to the Company's announcement dated 9 July 2020 for further details.

### 36. DISPOSAL OF SUBSIDIARIES (Continued)

Disposals of Chengdu Gaoyuan Automobile Industries Company Limited# 成都高原汽車工業有限公司 ("Chengdu Automobile"), Ningbo Beilun Geely Automotive Manufacturing Company Limited# 寧波北侖吉利 汽車製造有限公司 ("Ningbo Beilun") and Ningbo Jining Automobile Components Company Limited# 寧波吉 寧汽車零部件有限公司 ("Ningbo Jining") (Continued)

The net assets disposed of at the disposal dates are set out as follows:

	Chengdu Automobile RMB'000	Ningbo Jining RMB'000	Ningbo Beilun RMB'000	Total RMB'000
Net assets disposed of:				
Property, plant and equipment (note 14)	492,587	275,580	278,392	1,046,559
Land lease prepayments (note 16)	70,241	18,421	61,470	150,132
Deferred tax assets (note 30)	34,364	-	-	34,364
Inventories	-	26,018	_	26,018
Trade and other receivables	91,599	65,009	44,256	200,864
Bank balances and cash	12,314	4,718	28	17,060
Trade and other payables	(608,897)	(365,086)	(200)	(974,183)
	92,208	24,660	383,946	500,814
Gain on disposal of subsidiaries:				
Gain on disposal of subsidiaries:  Cash consideration received	76,272	30,495	729,387	836,154
Cash consideration received	76,272 56,700	30,495 -	729,387 -	•
· · · · · · · · · · · · · · · · · · ·		30,495 - (24,660)	729,387 - (383,946)	56,700
Cash consideration received Right-of-use assets acquired*	56,700	_	_	56,700
Cash consideration received Right-of-use assets acquired* Net assets disposed of	56,700 (92,208)	(24,660)	(383,946)	56,700 (500,814)
Cash consideration received Right-of-use assets acquired*	56,700 (92,208)	(24,660)	(383,946)	56,700 (500,814) 392,040
Cash consideration received Right-of-use assets acquired* Net assets disposed of  Net cash inflow arising from disposals:	56,700 (92,208)	(24,660)	(383,946)	56,700 (500,814)

The consideration of approximately RMB56,700,000 paid by the Group for the grant of right to continue to use the manufacturing facilities of Chengdu Automobile upon completion of the disposal of Chengdu Automobile (the "Chengdu Automobile Disposal") partially offsets the consideration for the Chengdu Automobile Disposal, which results in a net consideration of approximately RMB76,272,000 received by the Group.



### 36. DISPOSAL OF SUBSIDIARIES (Continued)

## Disposal of Jinan Geely Automobile Company Limited# 濟南吉利汽車有限公司 and its subsidiary ("Jinan Geely Group")

On 26 November 2019, the Group entered into a disposal agreement with a fellow subsidiary owned by the Company's ultimate holding company for the disposal of the entire interests in Jinan Geely Group, of which members are indirect 99% owned subsidiaries of the Company, at an aggregate cash consideration of approximately RMB507,135,000 ("JN Disposal"). JN Disposal was completed in December 2019. Please refer to the Company's announcement dated 26 November 2019 for further details. The net assets disposed of at the disposal date are set out as follows:

	RMB'000
Net assets disposed of:	
Property, plant and equipment (note 14)	468,147
Intangible assets (note 15)	141,358
Land lease prepayments (note 16)	170,338
Deferred tax assets (note 30)	21,655
Inventories	8,555
Trade and other receivables	915,660
Bank balances and cash	2,699
Trade and other payables	(1,402,043)
Income tax payable	(2,301)
	324,068
Gain on disposal of subsidiaries:	
Consideration receivable* (included in utility deposits and other receivables in note 21)	507,135
Net assets disposed of	(324,068)
	183,067
Cash outflow arising from disposal:	
Bank balances and cash disposed of	(2,699)

<sup>\*</sup> Consideration receivable of RMB507,135,000 was received in full during the year ended 31 December 2020.

The English translation of the names of the companies established in the PRC is for reference only. The official names of these companies are in Chinese.

#### 37. NON-CASH TRANSACTIONS

The Group entered into the following non-cash investing and financing activities which are not reflected in the consolidated statement of cash flows:

During the year ended 31 December 2020, the Group entered into certain lease contracts in which additions to right-of-use assets and lease liabilities amounting to RMB14,026,000 (2019: RMB32,929,000) were recognised at the lease commencement date.

#### 38. CAPITAL MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balances. The Group's overall strategy remains unchanged from the prior year.

The capital structure of the Group consists of debt (which includes bonds payable and bank borrowings) and equity attributable to equity holders of the Company, comprising issued share capital, perpetual capital securities and reserves.

#### Gearing ratio

The Company's Board of Directors reviews the capital structure on a regular basis. As part of this review, the Board of Directors considers the cost of capital and the risks associated with each class of capital. The Group does not have a specific target gearing ratio determined as the proportion of debt to equity but will closely monitor the fluctuations of the gearing ratio.

The gearing ratio as at the reporting date was as follows:

	2020 RMB'000	2019 RMB'000
Debt	3,909,485	4,149,195
Equity attributable to equity holders of the Company	63,631,114	54,435,626
Debt to equity ratio	6%	8%



### 39. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL INSTRUMENTS

Exposure to market risk (including interest rate risk and currency risk), credit risk and liquidity risk arise in the normal course of the Group's business. Market risk exposures are measured using sensitivity analysis. There has been no change to the Group's exposure to market risks or the manner in which it manages and measures the risk.

These risks are limited by the Group's financial management policies and practices described below.

#### Categories of financial assets and liabilities

The carrying amounts presented in the consolidated statement of financial position relate to the following categories of financial assets and financial liabilities:

	2020	2019
	RMB'000	RMB'000
Financial assets		
Financial assets at FVOCI (recycling)		
- Trade and other receivables	20,625,550	17,210,523
Financial assets carried at amortised cost		
- Trade and other receivables	4,867,176	4,321,303
- Pledged bank deposits	174,422	40,393
- Bank balances and cash	18,976,843	19,281,216
	44,643,991	40,853,435
Financial liabilities		
Financial liabilities measured at amortised cost		
- Trade and other payables	37,499,041	41,326,709
- Bank borrowings	1,959,750	2,089,110
- Bonds payable	1,949,735	2,060,085
- Lease liabilities	42,295	63,589
	41,450,821	45,539,493

### 39. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL INSTRUMENTS (Continued)

#### Credit risk

Credit risk refers to the risk that the counterparty to a financial instrument would fail to discharge its obligation under the terms of the financial instrument and cause a financial loss to the Group. The Group's exposure to credit risk mainly arises from granting credit to customers in the ordinary course of its operations and from its investing activities.

The Group's maximum exposure to credit risk without taking into account any collateral held is represented by the carrying amount of each financial asset, in the consolidated statement of financial position after deducting any loss allowance. The Group does not provide any guarantees which would expose the Group to credit risk.

#### Trade receivables

The Group's policy is to deal only with creditworthy counterparties. Credit terms are granted to new customers after a credit worthiness assessment by the credit control department. When considered appropriate, customers may be requested to provide proof as to their financial position. Where available at reasonable cost, external credit ratings and/or reports on customers are obtained and used. Customers who are not considered creditworthy are required to pay in advance or on delivery of goods. Payment record of customers is closely monitored. It is not the Group's policy to request collateral from its customers. As at 31 December 2020, 64% (2019: 32%) of the total trade receivables was due from the Group's five largest customers.

The Group measures loss allowances for trade receivables at an amount equal to lifetime ECLs, which is assessed individually or based on provision matrix, as appropriate. As the Group's historical credit loss experience does not indicate significantly different loss patterns for different customer segments, the loss allowance based on past due status is not further distinguished between the Group's different customer bases.

As at 31 December 2020, the Group has adopted average expected loss rate of 5% (2019: 5%) on the gross carrying amounts of the trade receivables amounted to RMB4,025,484,000 (2019: RMB2,639,209,000). The loss allowance as at 31 December 2020 is RMB94,488,000 (2019: RMB85,894,000).

Expected loss rates are based on actual loss experience over the past years. These rates are adjusted to reflect differences between economic conditions during the period over which the historical data has been collected, current conditions and the Group's view of economic conditions over the expected lives of the receivables. In applying the forward-looking information, the Group has taken into account the possible impacts associated with the overall change in the economic environment arising from COVID-19.



### 39. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL INSTRUMENTS (Continued)

#### Credit risk (Continued)

#### Trade receivables (Continued)

Movement in the loss allowance account in respect of trade receivables during the year is as follows:

	2020 RMB'000	2019 RMB'000
Balance at 1 January	85,894	47,652
Impairment losses recognised during the year	8,594	38,242
Balance at 31 December	94,488	85,894

#### Debts instruments at FVOCI (recycling) and other financial assets at amortised cost

Other financial assets at amortised cost include utility deposits and other receivables, pledged time deposits and bank balances and cash. In order to minimise the credit risk of utility deposits and other receivables, the management makes periodic collective and individual assessment on their recoverability based on historical settlement records and past experience as well as current external information and adjusted to reflect probability-weighted forward-looking information, including the default rate where the relevant debtors operates. Other monitoring procedures are in place to ensure that follow-up action is taken to recover overdue debts. In these regards, the credit risk of utility deposits and other receivables are considered to be low.

Besides, management is of opinion that there is no significant increase in credit risk on these utility deposits and other receivables since initial recognition as the risk of default is low after considering the factors as set out in note 4(h) and, thus ECL recognised is based on 12-month ECLs.

The credit risks on pledged time deposits and bank balances and cash are considered to be insignificant because the counterparties are banks/financial institutions with high credit ratings assigned by international credit-rating agencies.

The credit risk on notes receivable is considered to be insignificant because the counterparties are banks with high credit ratings.

## 39. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL INSTRUMENTS (Continued)

	Weighted		More than	More than	Total	
	average	Within one		two years but		Total carrying
	effective	year or on	less than two	less than five		
	interest rate	demand	years	years		31 Decembe
	%	RMB'000	RMB'000	RMB'000	RMB'000	RMB'00
2020						
Financial liabilities measured at amortised cost						
Trade and other payables	N/A	37,499,041	_	_	37,499,041	37,499,04
Bank borrowings	1.09	21,361	1,970,431	_	1,991,792	1,959,75
Bonds payable	3.83	71,041	71,041	1,959,750	2,101,832	1,949,73
Lease liabilities	4.65	30,952	6,667	5,387	43,006	42,29
		37,622,395	2,048,139	1,965,137	41,635,671	41,450,82
	Weighted		More than	More than	Total	
	average	Within one	one year but	two years but	contractual	Total carrying
	effective	year or on	less than two	less than five	undiscounted	amount as
	interest rate	demand	years	years	cash flows	31 Decemb
	%	RMB'000	RMB'000	RMB'000	RMB'000	RMB'00
2019						
Financial liabilities measured at						
amortised cost						
Trade and other payables	N/A	41,326,709	-	-	41,326,709	41,326,70
Bank borrowings	2.71	56,615	56,615	2,117,417	2,230,647	2,089,11
	3.83	75,730	75,730	2,164,840	2,316,300	2,060,08
Bonds payable Lease liabilities	4.69	39,706	25,671	1,292	66,669	63,58



### 39. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL INSTRUMENTS (Continued)

#### Interest rate risk

Interest rate risk relates to the risk that the fair value or cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's interest rate risk arises primarily from long-term borrowings. Lease liabilities (note 23) and bonds payable (note 28) bearing fixed rates and bank borrowings (note 24) bearing variable rates expose the Group to fair value interest rate risk and cash flow interest rate risk, respectively.

The interest rate profile of the Group as at the reporting date has been set out in the liquidity risk section of this note.

As at 31 December 2020, it is estimated that an increase/(decrease) of 100 basis points in interest rates, with all other variables held constant, would have decreased/increased the Group's profit after taxation and retained profits by approximately RMB19,598,000 (2019: RMB20,891,000).

The assumed changes in interest rates are considered to be reasonably possible based on observation of current market conditions and represents management's assessment of a reasonably possible change in interest rate over the next twelve-month period.

The calculations are based on a change in average market interest rates for each period, and the financial instruments held at each reporting date that are sensitive to changes in interest rates. All other variables are held constant. The analysis is performed on the same basis as 2019.

#### Currency risk

The Group is exposed to currency risks primarily through sales and purchases which give rise to receivables, payables, interest bearing borrowings and bank balances and cash that are denominated in a foreign currency, i.e. a currency other than the functional currency of the operations to which the transactions relate. The foreign currencies giving rise to this risk are primarily HK\$, US\$, Russian Rouble ("RUB") and BYN.

## 39. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL INSTRUMENTS (Continued)

#### Currency risk (Continued)

The following table details the Group's exposure as at the reporting date to currency risk arising from recognised assets or liabilities denominated in a currency other than the functional currency of the group entity to which they relate.

	2020				20	19		
	HK\$	US\$	RUB	BYN	HK\$	US\$	RUB	BYN
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
			,					
Bank balances and cash	286,501	893,482	894,971	487	696,594	1,958,269	237,252	27,737
Trade and other receivables	656	119,047	14,329	108,003	652	5,766	794,817	149,885
Bonds payable	-	(1,949,735)	-	-	-	(2,060,085)	-	-
Bank borrowings	-	(1,959,750)	-	-	-	(2,089,110)	-	-
Trade and other payables	-	(111,360)	(98,176)	(598,561)	-	(77,496)	(103,564)	(270,632)
			-					
Net exposure arising from								
recognised assets and								
liabilities	287,157	(3,008,316)	811,124	(490,071)	697,246	(2,262,656)	928,505	(93,010)

As the Group is mainly exposed to the effects of fluctuation in HK\$/US\$/RUB/BYN, the following table indicates the approximate change in the Group's profit after taxation and retained profits. The sensitivity analysis includes outstanding foreign currency denominated monetary items and adjusts their translation at the reporting date for a 5% change in foreign currency rate. The stated changes represent management's assessment of reasonably possible changes in foreign exchange rates over the period until the next annual reporting date. The analysis excludes differences that would result from the translation of the financial statements of foreign operations into the Group's presentation currency. The analysis is performed on the same basis for 2019. Results of the analysis as presented in the below table represent an aggregation of the effects on each of the group entities' profit after taxation and retained profits measured in the respective functional currencies, translated into RMB at the exchange rate ruling at the reporting date for presentation purposes.

	Impact of HK\$		of HK\$ Impact of US\$ Impac		Impact	act of RUB Impac		act of BYN	
	2020	2019	2020	2019	2020	2019	2020	2019	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
Profit after taxation/									
Retained profits	14,358	34,862	(157,820)	(115,724)	33,911	44,084	(18,519)	(4,651)	



## 39. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL INSTRUMENTS (Continued)

### Fair value measurements of financial instruments

#### Fair value of financial assets and liabilities carried at amortised cost

The directors of the Company consider that the carrying amounts of financial instruments of the Group are not materially different from their fair values as at 31 December 2020 and 2019.

#### Fair value of financial assets and liabilities

	Fair value as at 31 December					Valuation technique and key inputs
	2020 RMB'000	2019 RMB'000				
Notes receivable measured at FVOCI (recycling)	20,625,550	17,210,523	Level 2	Discounted cash flows  Future cash flows are estimated based on discount rates which are reference to rates currently available for instruments issued by commercial banks/government with similar terms, credit risk and remaining maturities.		

There were no transfer between the different levels of the fair value hierarchy during the years ended 31 December 2020 and 2019.

### 40. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

	2020	2019
	RMB'000	RMB'000
Non-current assets		
Property, plant and equipment	2,445	4,414
Investments in subsidiaries	5,021,000	_*
Interest in a joint venture	4,381,720	3,796,241
	9,405,165	3,800,655
Current assets		
Prepayments and other receivables	10,502	1,986
Amounts due from subsidiaries	5,067,904	5,115,840
Bank balances and cash	606,474	2,383,074
	5,684,880	7,500,900
Current liabilities		
Other payables	123,294	474,088
Lease liabilities	1,744	2,561
	125,038	476,649
Net current assets	5,559,842	7,024,251
Total assets less current liabilities	14,965,007	10,824,906



## 40. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (Continued)

	(00::::::::::::::::::::::::::::::::::::	
	2020	2019
	RMB'000	RMB'000
Capital and reserves		
Share capital	179,672	167,733
Perpetual capital securities	3,413,102	3,413,102
Reserves (note)	7,462,748	3,093,132
Total equity	11,055,522	6,673,967
Non-current liabilities		
Lease liabilities	_	1,744
Bank borrowings	1,959,750	2,089,110
Bonds payable	1,949,735	2,060,085
	3,909,485	4,150,939
	14,965,007	10,824,906

<sup>\*</sup> The balance represented an amount less than RMB1,000

Approved and authorised for issue by the Board of Directors on 23 March 2021.

Li Shu Fu	Gui Sheng Yue
Director	Director

## 40. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (Continued)

Note:

The movement of reserves represents:

	Share premium# RMB'000	Share option reserve RMB'000	Accumulated losses# RMB'000	Total RMB'000
Balance at 1 January 2019	6,692,297	378,096	(3,354,703)	3,715,690
Profit for the year	-	-	1,541,553	1,541,553
Transaction with owners:				
Equity settled share-based payments (note 33) Shares issued under share option scheme (note	-	5,459	-	5,459
25(a))	899,295	(263,105)	_	636,190
Transfer upon forfeiture of share options  Dividends paid to equity holders of the Company	, -	(20,149)	20,149	_
(note 11)	-	-	(2,805,760)	(2,805,760)
Total transactions with owners	899,295	(277,795)	(2,785,611)	(2,164,111)
Balance at 31 December 2019	7,591,592	100,301	(4,598,761)	3,093,132
Balance at 1 January 2020	7,591,592	100,301	(4,598,761)	3,093,132
Profit for the year	-	_	363,487	363,487
Transaction with owners:				
Equity settled share-based payments (note 33) Shares issued under share option scheme (note	-	4,095	_	4,095
25(a))	262,648	(65,722)	_	196,926
Shares issued upon placement (note 25(b))	5,926,085	_	_	5,926,085
Transfer upon forfeiture of share options	-	(15,065)	15,065	_
Dividends paid to equity holders of the Company (note 11)	_	_	(2,120,977)	(2,120,977)
Total transactions with owners	6,188,733	(76,692)	(2,105,912)	4,006,129
Balance at 31 December 2020	13,780,325	23,609	(6,341,186)	7,462,748

As at 31 December 2020, the aggregate amount of reserves available for distribution to equity holders of the Company was RMB7,439,139,000 (2019: RMB2,992,831,000).



### 41. INVESTMENTS IN SUBSIDIARIES

Investments in subsidiaries represent unlisted shares at cost. Particulars of the principal subsidiaries at 31 December 2020 and 2019 are as follows:

Name of companies	Place of incorporation/ registration and operations	Issued and fully paid up/registered capital	registered capital interests held in 2020		interests h		Principal activities	
			Directly	Indirectly	Directly	Indirectly		
Centurion Industries Limited	BVI	US\$2 (2019: US\$1)	100%	-	100%	-	Investment holding	
Value Century Group Limited	BVI	US\$1	100%	-	100%	-	Investment holding	
Geely International Limited 吉利國際貿易有限公司	Hong Kong	2 shares	100%	-	100%	-	Investment holding and export of vehicles outside the PRC	
Zhejiang Fulin Guorun Automobile Parts & Components Co., Ltd** 浙江福林國潤汽車零部件有限 公司	PRC	US\$57,637,742 (2019: US\$30,859,200)	-	100%	-	100%	Research, production, marketing and sales of automobile parts and related components in the PRC	
Zhejiang Geely Automobile Sales Company Limited* 浙江吉利汽車銷售有限公司	PRC	RMB15,000,000	-	99%	-	99%	Sales of automobile parts and components in the PRC	
Zhejiang Jirun Automobile Company Limited ("Jirun Automobile")" 浙江吉潤汽車有限公司	PRC	U\$\$690,000,000 (2019: U\$\$476,636,575)	-	99%	-	99%	Research, development, production, marketing and sales of vehicles and related automobile components in the PRC	
Shanghai Maple Guorun Automobile Company Limited'* 上海華普國潤汽車有限公司	PRC	US\$121,363,600	-	99%	-	99%	Research, development, production, marketing and sales of vehicles and related automobile components in the PRC	

Name of companies	Place of incorporation/ registration and operations	Issued and fully paid up/registered capital	Percentage interests he Directly		Percentage interests he Directly		Principal activities
Zhejiang Geely Holding Group Automobile Sales Company Limited*^ 浙江吉利控股集團汽車銷售有 限公司	PRC	RMB60,559,006	-	99%	-	99%	Marketing and sales of vehicles in the PRC
Geely International Corporation <sup>#</sup> 上海吉利美嘉峰國際貿易股份 有限公司	PRC	RMB100,000,000	-	99%	-	99%	Export of vehicles outside the PRC
Zhejiang Geely Automobile Research Institute Limited <sup>#</sup> 浙江吉利汽車研究院有限公司	PRC	RMB30,000,000	-	99%	-	99%	Research and development of vehicles and related automobile components in the PRC
Zhejiang Ruhoo Automobile Company Limited <sup>14</sup> 浙江陸虎汽車有限公司	PRC	RMB521,676,992	-	99%	-	99%	Research, development, production, marketing and sales of vehicles and related automobil components in the PRC
Shanghai Jicining Mechanical and Electrical Equipment Company Limited* 上海吉茨寧機電設備有限公司	PRC	RMB20,000,000	-	99%	-	99%	Procurement of mechanical and electrical equipment in the PRC
Hunan Geely Automobile Components Company Limited <sup>**</sup> 湖南吉利汽車部件有限公司	PRC	U\$\$88,500,000	-	99%	-	99%	Research, development, production, marketing and sales of vehicles and related automobil components in the PRC
Zhejjang Vision Auto-parts Fittings Company Limited <sup>#</sup> 浙江遠景汽配有限公司	PRC	RMB50,000,000	-	99%	-	99%	Procurement of automobile parts and compone in the PRC



Name of companies	Place of incorporation/ registration and operations	Issued and fully paid up/registered capital	Percentag interests h Directly		Percentage of equity interests held in 2019 Directly Indirectly		Principal activities
Chengdu Gaoyuan Automobile Industries Company Limited# (note 36) 成都高原汽車工業有限公司	PRC	RMB50,000,000	-	-	-	99%	Research, development, production, marketing and sales of vehicles and related automobile components in the PRC
Hunan Luoyou Engine Components Company Limited <sup>#</sup> (note) 湖南羅佑發動機部件有限公司	PRC	RMB150,000,000	-	-	-	99%	Production of automobile components in the PR
Ningbo Vision Automobile Parts and Components Company Limited <sup>‡</sup> 寧波遠景汽車零部件有限公司	PRC	RMB1,500,000,000 (2019: RMB96,000,000)	-	99%	-	99%	Research, development, production, marketing and sales of vehicles and related automobile components in the PRC
Baoji Geely Engine Company Limited <sup>#</sup> 寶雞吉利發動機有限公司	PRC	RMB300,000,000	-	99%	-	99%	Research, development, production and sales of vehicle engines and related after-sales parts in the PRC
Ningbo Shangzhongxia Automatic Transmission Company Limited <sup>#</sup> 寧波上中下自動變速器有限 公司	PRC	RMB1,000,000,000	-	99%	-	99%	Research, development, production and sales of vehicle transmissions and related after-sales parts in the PRC
Zhejiang Yili Automobile Components Company Limited* 浙江義利汽車零部件有限公司	PRC	RMB500,000,000	-	99%	-	99%	Research, development, production and sales of vehicle engines and related after-sales parts in the PRC

Name of companies	Place of incorporation/ registration and operations	Issued and fully paid up/registered capital	Percentage of equity interests held in 2020 Directly Indirectly		Percentage of equity interests held in 2019 Directly Indirectly		Principal activities	
Limited Liability Company "Borisov Engine Plant < <geely>&gt;"</geely>	Belarus	BYN1,000,000	-	51%	-	51%	Production, marketing and sales of vehicles in Belarus	
Limited Liability Company "Geely Motors"	Russia	RUB10,000	-	99%	-	99%	Marketing and sales of vehicles in Russia	
Zhejiang Fengrui Engine Company Limited# 浙江鋒鋭發動機有限公司	PRC	RMB100,000,000	-	99%	-	99%	Production of automobile engines in the PRC	
Chengdu Geely Automobile Manufacturing Company Limited# 成都吉利汽車製造有限公司	PRC	RMB200,000,000	-	99%	-	-	Research and development, manufacturing, promotion and sales of vehicles and related automobile components and provision of related after-sales and technical services in the PRC	
Zhejiang Geely Powertrain Company Limited* 浙江吉利動力總成有限公司	PRC	RMB500,000,000	-	99%	-	99%	Production of automobile engines in the PRC	
Ningbo Geely Luoyou Engine Components Company Limited* 寧波吉利羅佑發動機零部件有 限公司	PRC	RMB282,800,000	-	99%	-	99%	Production of automobile components in the PRC	
Taizhou Geely International Corporation# 台州吉利汽車銷售有限公司	PRC	RMB10,000,000	-	99%	-	99%	Marketing and sales of vehicles in the PRC	



Name of companies	Place of incorporation/ registration and operations	Issued and fully paid up/registered capital	Percentag interests h Directly		-	e of equity eld in 2019 Indirectly	Principal activities
Zhejiang Jirun Chunxiao Automobile Components Company Limited* 浙江吉潤春曉汽車部件有限 公司	PRC	RMB1,500,000,000 (2019: RMB1,100,000,000)	-	99%	-	99%	Research, development, production, marketing and sales of vehicles and related automobili components in the PRC
Shanxi New Energy Automobile Sales Company Limited <sup>#</sup> 山西新能源汽車銷售有限公司	PRC	RMB5,000,000	-	99%	-	99%	Marketing and sales of vehicles in the PRC
Baoji Geely Automobile Sales Company Limited <sup>#</sup> 寶雞吉利汽車銷售有限公司	PRC	RMB5,000,000	-	99%	-	99%	Marketing and sales of vehicles in the PRC
Baoji Geely Automobile Components Company Limited <sup>#</sup> 寶雞吉利汽車部件有限公司	PRC	RMB1,500,000,000 (2019: RMB700,000,000)	-	99%	-	99%	Research, development, production, marketing and sales of vehicles and related automobil components in the PRC
Shanxi Geely Automobile Components Company Limited# 山西吉利汽車部件有限公司	PRC	RMB1,500,000,000 (2019: RMB600,000,000)	-	99%	-	99%	Research, development, production, marketing and sales of vehicles and related automobile components in the PRC
Zhejiang Geely International Limited* 浙江吉利汽車國際貿易有限公司	PRC	RMB10,000,000	-	99%	-	99%	Export of vehicles outside the PRC
Geely Automobile Research Institute (Ningbo) Company Limited* 吉利汽車研究院(寧波)有限公司	PRC	RMB30,000,000	-	99%	-	99%	Research and development of vehicles and related automobile components in the PRC

Name of companies	Place of incorporation/ registration and operations	Issued and fully paid up/registered capital	Percentage interests he Directly			e of equity eld in 2019 Indirectly	Principal activities
Ningbo Jirun Automobile Components Company Limited <sup>#</sup> 寧波吉潤汽車部件有限公司	PRC	RMB1,500,000,000 (2019: RMB1,200,000,000)	-	99%	-	99%	Research and development, manufacturing, promotion and sales of vehicles and related automobile components and provision of related after-sales and technical services in the PRC
Hangzhou Geely Automobile Company Limited* 杭州吉利汽車有限公司	PRC	RMB1,500,000,000 (2019: RMB890,000,000)	-	99%	-	99%	Research and development, manufacturing, promotion and sales of vehicles and related automobile components and provision of related after-sales and technical services in the PRC
Guizhou Geely Automobile Manufacturing Company Limited (formerly known as Guizhou Geely Automobile Components Company Limited)  貴州吉利汽車製造有限公司 (前 稱貴州吉利汽車部件有限公司)	PRC	RMB1,500,000,000 (2019: RMB1,030,000,000)	-	99%	-	99%	Research and development, manufacturing, promotion and sales of vehicles and related automobile components and provision of related after-sales and technical services in the PRC
Guizhou Geely Engine Company Limited* 貴州吉利發動機有限公司	PRC	RMB480,000,000	-	99%	-	99%	Preparation and construction of engine manufactory project in the PRC
Taizhou Binhai Geely Engine Company Limited <sup>#</sup> 台州濱海吉利發動機有限公司	PRC	RMB770,000,000	-	99%	-	99%	Preparation and construction of engine manufactory project in the PRC
Guiyang Geely Automobile Sales Company Limited <sup>#</sup> 貴陽吉利汽車銷售有限公司	PRC	RMB5,000,000	-	99%	-	99%	Marketing and sales of vehicles in the PRC



Name of companies	Place of incorporation/ registration and operations	Issued and fully paid up/registered capital	Percentage of equity interests held in 2020 Directly Indirect	intere	Percentage of equity interests held in 2019 Directly Indirectly		Principal activities
Shanghai Geely Diran Automobile Design Company Limited* 上海吉利翟然汽車設計有限公司	PRC	RMB30,000,000	- 99	6	-	99%	Provision of vehicles design services in the PRC
Hangzhou Geely Vision Purchasing Company Limited <sup>#</sup> 杭州吉利遠景采購有限公司	PRC	RMB10,000,000	- 99	6	-	99%	Procurement of automobile parts and components in the PRC
Yiwu Geely Powertrain Company Limited* (note 35) 義烏吉利動力總成有限公司	PRC	RMB320,000,000	- 99	<b>/</b> 6	-	99%	Technology research and development, technology consultancy services, manufacture and sale of vehicle engines and provision of after-sales services in the PRC
Ningbo Hangzhou Bay New District Geely Automobile Sales Company Limited* 寧波杭州灣新區吉利汽車銷售 有限公司	PRC	RMB50,000,000	- 99	<b>/</b> o	-	-	Marketing and sales of vehicles in the PRC
Changsha Geely Automobile Components Copmany Limtied <sup>#</sup> 長沙吉利汽車部件有限公司	PRC	RMB20,000,000	- 99	6	-	-	Research and development, manufacturing, promotion and sales of vehicles and related automobile components and provision of related after-sales and technical services in the PRC

## 41. INVESTMENTS IN SUBSIDIARIES (Continued)

Name of companies	Place of incorporation/ registration and operations	Issued and fully paid up/registered capital	Percentage of ec interests held in Directly Indi		Percentage interests he Directly	' '	Principal activities
Zhejiang Jisu Logistics Company Limited* 浙江吉速物流有限公司	PRC	RMB50,000,000	-	99%	-	-	General logistic, packing, and storage services in the PRC

- \* The Company's subsidiary in the PRC is wholly foreign-owned enterprise established for a period of 30 to 50 years.
- The Company's subsidiary in the PRC is sino-foreign equity joint venture established for a period of 30 to 50 years.
- The English translation of the names of the companies established in the PRC is for reference only. The official names of these companies are in Chinese.

Note: The subsidiary has been deregistered during the year.

None of the subsidiaries had issued any debt securities during the year or at the end of the year.



## 41. INVESTMENTS IN SUBSIDIARIES (Continued)

The following table lists out the information related to subgroup of Jirun Automobile, the subsidiaries of the Group which has material non-controlling interest. The summarised financial information presented below represents the amounts before any inter-company elimination.

	2020	2019
	RMB'000	RMB'000
Non-controlling interest percentage	1%	1%
Non-current assets	49,730,317	47,396,393
Current assets	135,822,851	102,492,141
Current liabilities	(137,946,751)	(107,537,024)
Non-current liabilities	(579,905)	(3,902,497)
Net exects	47,000,540	00.440.010
Net assets	47,026,512	38,449,013
Carrying amount of non-controlling interest	473,193	384,862
Revenue	115,893,753	123,977,893
Profit for the year	3,690,941	5,481,697
Other comprehensive expense for the year	(228,919)	(46,555)
Total comprehensive income for the year	3,462,022	5,435,142
Profit allocated to non-controlling interest	36,909	54,817
Other comprehensive expense allocated to non-controlling interest	(2,289)	(466)
Dividend paid to non-controlling interest	-	(15,694)
Cash flows generated from operating activities	1,066,651	14,020,366
Cash flows used in investing activities	(9,346,977)	(9,110,790)
Cash flows generated from/(used in) financing activities	7,104,116	(1,991,623)
Net cash (outflows)/inflows	(1,176,210)	2,917,953

### 42. COMPARATIVE FIGURES

Certain comparative figures in the consolidated financial statements have been reclassified to conform with the current year's presentation.



#### 43. EVENTS AFTER THE REPORTING DATE

#### Grant of share options

On 15 January 2021, the Company granted 629,110,000 share options (the "Share Options") to eligible grantees (the "Grantees") under the Scheme which, subject to their acceptance of the Share Options, will entitle them to subscribe for a total of 629,110,000 new shares of HK\$0.02 each in the share capital of the Company. The grant of the Share Options to the Grantees is intended to provide them with incentives or rewards for their contribution to the Company.

#### Exercise of call option by BNP Paribas Personal Finance ("BNPP PF")

As per the Company's announcement dated 16 December 2013, a call option (the "Call Option") associated with the agreement entered into between the Company and BNPP PF for the establishment of Genius AFC, to engage in the vehicles financing business in the PRC. On 11 August 2020, BNPP PF served a written notice to the Company on the exercise of the Call Option pursuant to which, subject to the agreement on the exercise price and other terms, BNPP PF will acquire from the Company such additional equity interest in the Genius AFC to increase its equity interest in Genius AFC up to 50%.

As at 31 December 2020, the exercise price of the Call Option and the exact percentage of equity interest in the Genius AFC to be acquired by BNPP PF have not been determined and are subject to agreement by the parties. Please refer to the Company's announcement dated 12 August 2020 for further details.

#### Business combination and collaboration with Volvo Car AB (publ) ("Volvo Cars")

On 24 February 2021, the Company announced that it was in discussions with management of Volvo Cars regarding the series of business combination and collaboration between the Company and Volvo Cars. Please refer to the Company's announcement dated 24 February 2021 for further details.

#### Formation of JV Company with Geely Holding

On 23 March 2021, the Company entered into the framework agreement with Geely Holding, pursuant to which the Company and Geely Holding agreed to form a joint venture company ("JV Company") to engage in the research and development, purchase and sale of the electric mobility related products such as the intelligent electric vehicles under the ZEEKR brand and the provision of service relating thereto in the PRC through an indirect wholly foreign-owned enterprise to be established by the JV Company in the PRC. Please refer to the Company's announcement dated 23 March 2021 for further details.

# CORPORATE INFORMATION



#### **Executive Directors:**

Mr. Li Shu Fu (Chairman)

Mr. Yang Jian (Vice Chairman)

Mr. Li Dong Hui, Daniel (Vice Chairman)

Mr. Gui Sheng Yue (Chief Executive Officer)

Mr. An Cong Hui

Mr. Ang Siu Lun, Lawrence

Ms. Wei Mei

### **Independent Non-executive Directors:**

Mr. Lee Cheuk Yin, Dannis

Mr. Yeung Sau Hung, Alex

Mr. An Qing Heng

Mr. Wang Yang

#### **Audit Committee:**

Mr. Lee Cheuk Yin, Dannis (Committee's Chairman)

Mr. Yeung Sau Hung, Alex

Mr. An Qing Heng

Mr. Wang Yang

#### **Remuneration Committee:**

Mr. Yeung Sau Hung, Alex (Committee's Chairman)

Ms. Wei Mei

Mr. Lee Cheuk Yin, Dannis

Mr. Wang Yang

#### **Nomination Committee:**

Mr. Wang Yang (Committee's Chairman)

Mr. Gui Sheng Yue

Mr. Lee Cheuk Yin, Dannis

Mr. Yeung Sau Hung, Alex

### **Sustainability Committee:**

Mr. An Cong Hui (Committee's Chairman)

Mr. Gui Sheng Yue

Mr. Wang Yang

### **Company Secretary:**

Mr. Cheung Chung Yan, David

#### **Auditor:**

Grant Thornton Hong Kong Limited

### **Legal Advisor on Hong Kong Law:**

Sidley Austin

### **Legal Advisor on Cayman Islands Law:**

Maples and Calder

## CORPORATE INFORMATION

## Principal Bankers in Hong Kong (in alphabetical order):

Bank of America, N.A.

Bank of China (Hong Kong) Limited

China CITIC Bank International Limited

Citigroup Global Markets Asia Limited

DBS Bank Limited

Industrial and Commercial Bank of China (Asia) Limited

ING Bank N.A., Hong Kong Branch

Standard Chartered Bank (Hong Kong) Limited

The Hongkong and Shanghai Banking Corporation Limited

## Principal Bankers in the People's Republic of China (in alphabetical order):

Bank of China Limited China Everbright Bank Company Limited Industrial Bank Company Limited

## **Head Office and Principal Place of Business:**

Room 2301, 23rd Floor, Great Eagle Centre, 23 Harbour Road, Wan Chai, Hong Kong

Telephone: (852) 2598 3333
Facsimile: (852) 2598 3399
Email: general@geelyauto.com.hk

### **Registered Office:**

P.O. Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands

### **Hong Kong Share Registrars & Transfer Office:**

Union Registrars Limited Suites 3301-04, 33/F., Two Chinachem Exchange Square, 338 King's Road, North Point Hong Kong

#### **Investor & Media Relations:**

Prime International Consultants Limited

## **Listing Information:**

The Stock Exchange of Hong Kong Limited Stock Code: 0175

## **Company's Website:**

http://www.geelyauto.com.hk



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