

吉利汽車控股有限公司

GEELY AUTOMOBILE HOLDINGS LIMITED

at

BNP Paribas Sustainable Future Forum 2018

October 25, 2018

Sales Performance

Jan. - Sep. 2018

Overall: 1,136,858 units +37% YoY
Domestic: 1,120,794 units +37% YoY
Exports: 16,064 units +79% YoY

LYNK & CO

87,101 units

NEEVs

42,345 units +150%

Sedans (New Emgrand+Vision+Emgrand GL+Kingkong+Borui+Binrui)

435,560 units +3.6% YoY

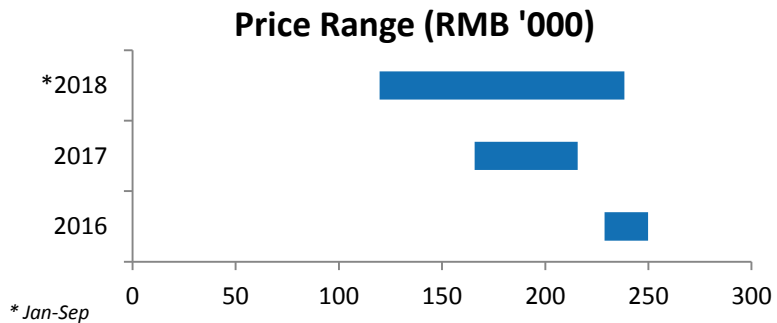
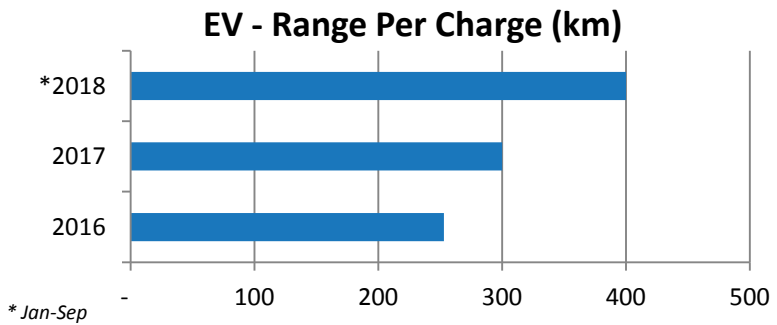
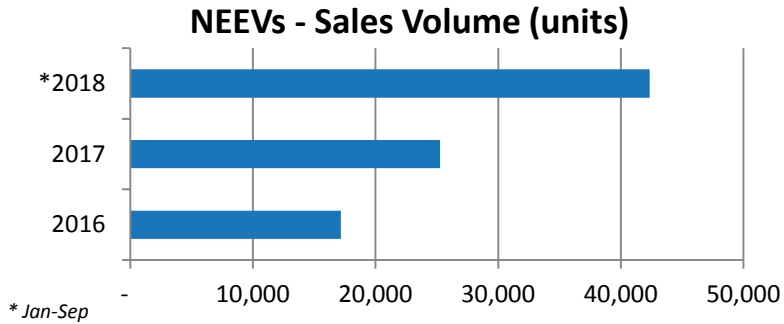
SUVs (Vision SUV+Boyue+X1+X3+S1+Emgrand GS)










571,852 units +47% YoY



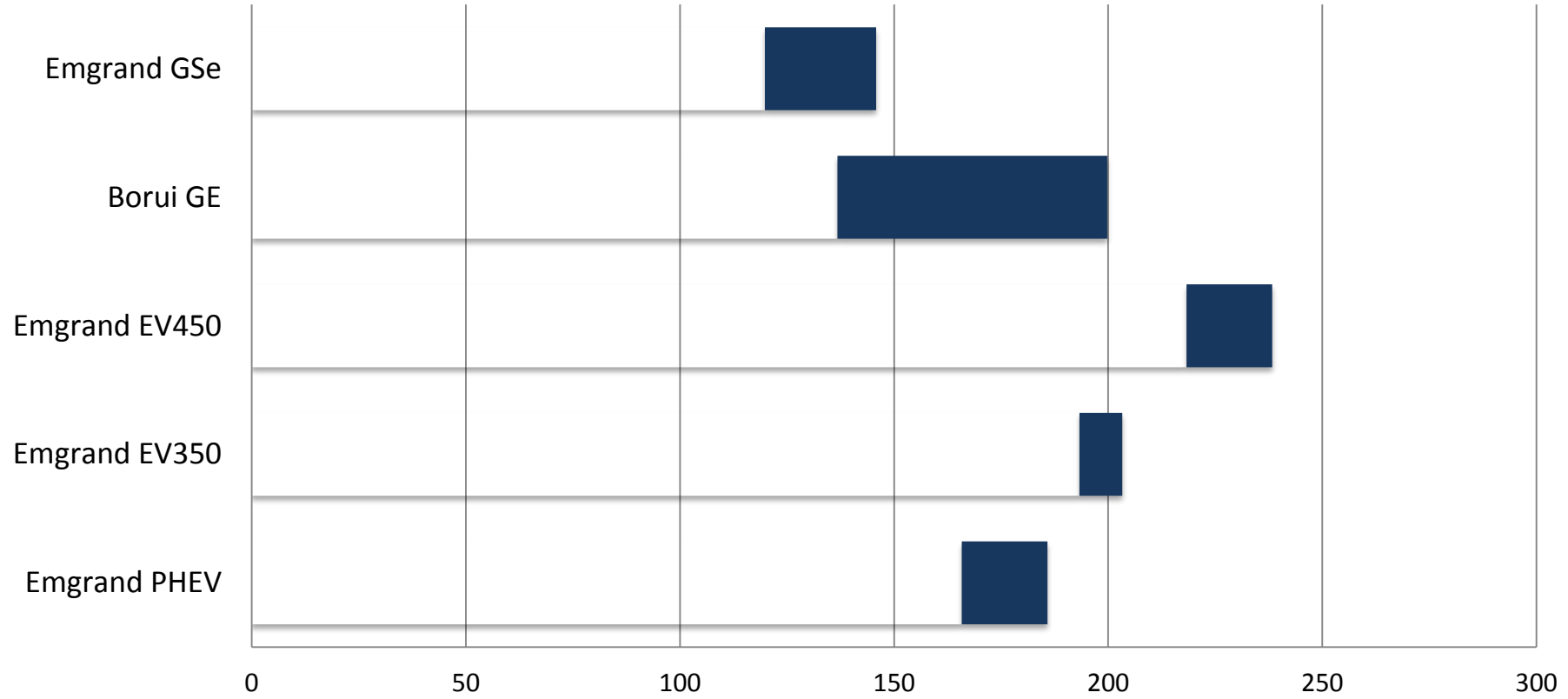
New Energy and Electrified Vehicles

New NEEV models



<p>2018_1H</p>	 <p>Borui GE MHEV</p>	 <p>Borui GE PHEV</p>	 <p>01 PHEV</p>
	 <p>Emgrand EV350</p>	 <p>Emgrand EV450</p>	 <p>GSe</p>
<p>2017</p>	 <p>Emgrand EV300</p>	 <p>Emgrand PHEV</p>	
<p>2016</p>	 <p>Emgrand EV</p>		

Geely NEEV - Price Range



Blue Geely Initiative



*Energy Efficiency < 5.0L/100Km
by 2020*



*Affordable PHEVs at Prices of
Traditional Cars*



*New Energy Vehicles = 90% of Total
Sales (PHEV/HEV:65% EV:35%)*



*Successful Development of
Hydrogen/Metal Fuel Battery Vehicles*



*Leading New Energy, Smart Car
and Light Weight Technologies*



Geely GKUI

- GKUI smart ecosystem comprises:
 - ✓ The cloud storage
 - ✓ A desktop similar to your phone
 - ✓ A driver unique ID, safe and reliable
 - ✓ The App ecosystem
- Powerful Speech recognition
- Fast interactive, timely system update



Geely NEEV 2018



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